



Come to our evening of goodies! 6 May 2010: Good food, good wine and good finances

Join us at our upcoming business reception & seminar, where good Austrian-inspired fingerfood and good Austrian wine (complemented by Trumer Pils and Almdudler herbal lemonade for designated drivers) will set an alluring ambience for inspiring the company of good finances in the form of an information seminar on **important legislative changes to personal property securities law in Australia**, presented by Ms Silke Koernicke and Mr Philip Mitchell from TressCox Lawyers.

If you are a supplier of goods, borrower, lender, lessor, lessee, rely on registered charges as security over company assets, or use retention of title arrangements in your supply dealings, you should most definitely attend this business reception & seminar. This event will provide you with the perfect opportunity to find out how the new uniform federal *Personal Property Securities Act 2009* and the thereby established Personal Property Securities Register significantly affect the way your business takes security.

When: Thursday, 6 May; 5-7:30pm

Where: TressCox Lawyers
Level 20, 135 King St, Sydney

Cost: \$45 per person

RSVP: Form attached to email.

Please RSVP and arrange payment by Monday, 26 April 2010



We look forward to seeing you there!

We thank our keynote speakers and venue sponsors Silke Koernicke and Philip Mitchell of TressCox Lawyers, as well as our beverage sponsors Ewald Ringer (Trumer International) and Rainer Sandmann (Premier Food & Beverages) for their generous support of this event.

NMW: National Manufacturing Week Austrian manufacturing technology on display Sydney Showground @ Sydney Olympic Park 11-14 May 2010

NMW is the largest and most important event of the Australian manufacturing industry, with 10 industry-specific "product zones" and the AusTech exhibition under one roof at the Sydney Showground.

Situated in the centre of one of Australia's most significant manufacturing industry locations to maximise trade visitors to the exhibition, as well as to facilitate potential site visits and equipment inspections, NMW offers an optimal opportunity for companies to present and become acquainted with the latest products and services in the manufacturing sector.

We will be presenting 10 Austrian brands at our stand (J119) and look forward to seeing you there. A complete list of exhibitors is available on pages 7-9 of this newsletter.

Further information about NMW is available at:

www.nationalmanufacturingweek.com.au

Attend the event for free! Simply register online:

<http://www.nationalmanufacturingweek.com.au/en/visiting/register-to-attend/>



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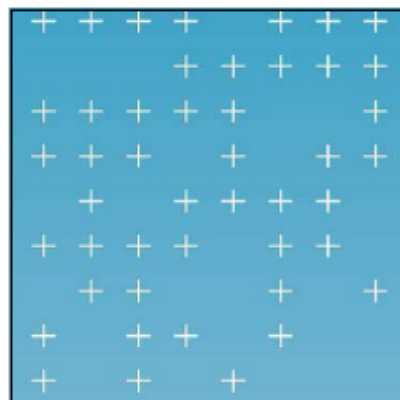
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The ROSENBAUER Group is one of the world's largest manufacturers of fire fighting vehicles. The company is the industry's "full-liner", with a wide range of municipal fire fighting vehicles, an extensive series of Aircraft Rescue Fire Fighting vehicles (ARFF) and industrial fire fighting vehicles, advanced fire fighting components, as well as fire and safety equipment.

With its worldwide sales and customer service network, ROSENBAUER has a permanent presence in more than 100 countries.

ROSENBAUER's representative in Australia, New Zealand and the Pacific Islands is Sasgar Pty Ltd.



Rosenbauer International AG
E: office@rosenbauer.com
W: www.rosenbauer.com

Sasgar Pty Ltd
Mr Ken McEwen
E: ken@sasgar.com.au
W: www.sasgar.com.au



at-visions Advanced Technologies IT services for the hotel industry

at-visions Informationstechnologie GmbH is a rapidly expanding company that provides the hotel industry with IT services worldwide.

Strategic IT-Consulting, assistance during the implementation phase and support for day-to-day operations are built on professional foundations on which key content areas are based. In particular these include:

- ◆ ONEvision, an IP-based in-room entertainment & business solution for the hotel industry
- ◆ ONEsignage, an industry-specific digital signage solution and
- ◆ Online marketing (SEO, SEM).

Customers include Hyatt EMEA, Kempinski, Rogner International, Vamed and Azalea Hotels, along with many others.

at-visions is represented in Australia by Essense Software Pty Ltd. For further information, please contact:

at-visions Informationstechnologie GmbH
E: contact@at-visions.com
W: www.at-visions.com

Essense Software Pty Ltd
Ms Sabine Raschofer
E: sabine@essense.com.au
W: www.essense.com.au



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All mail to: PO Box H263, Australia Square NSW 1215
Email: mail@schweizer.com.au
Internet: www.schweizer.com.au



Chartered Accountants
& Business Advisers

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We understand you

PKF, Ihr Zuhause

Down Under



Vereinigte Kärntner Brauereien

Premium speciality beers



With a tradition that dates to the Middle Ages, the speciality beers brewed with premium hops of Vereinigte Kärntner Brauereien AG represent the fruits of a living tradition and the continued cultivation of the art of brewing.

The firm has become the market leader in Southern Austria with its Villacher beer, Schleppe beer and Piestinger beer brands.

Some 300,000,000L of beer are produced annually at the Villach brewery and the Schleppe brewery in Klagenfurt. Over 10 different beer varieties are brewed in strict compliance with Austrian food standards in one of the most modern breweries in Europe.

Crystal clear Alpine water, 100% high quality malting barley, premium hops and a traditional brewing process make these speciality beers unique.

The company is looking for importers and distributors for its bottled and draught beers, for delivery to wholesalers, retailers and the hotel/restaurant/catering sector.

For further information, please contact:

Vereinigte Kärntner Brauereien AG

Ms Birgit Glanzer

E: brauerei@villacher.com

W: www.villacher.com



KTM Sportmotorcycle

Pioneering technology for motorcycles

Since its establishment in 1934 by the engineer Hans Trunkenpolz as a modest metalworking shop, KTM has become a world leader in the innovation of cutting-edge motorcycle technologies.

The quality in assembly and outstanding performance offered by KTM's motorcycles are the result of decades of dedicated in-house development and production.

KTM was the very first manufacturer of a liquid-cooled, 4-stroke motorcycle engine for off-road motorcycles. This engineering achievement has since been replicated



by other manufacturers as a yardstick for off-road motorcycles.

The pioneering inventions by KTM do not stop there – KTM was the first motorcycle manufacturer to include both front and rear disc brakes on off-road motorcycles, the first to offer linkless rear suspension to dramatically reduce the weight of the un-sprung bike, the first to incorporate hydraulic clutch mechanisms on all motorcycle models and the first to market a competition-ready supermoto motorcycle.

Motorcycle enthusiasts: break off-road ground with assurance and ease with KTM's ground-breaking expertise!

KTM Sportmotorcycles Australia VMS Pty Ltd

E: jeff.leisk@ktm.com.au

W: www.ktm.com.au



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SUNBEAM Yachts

Weathering the (financial) storm

In January 2008, Schöchli Yachtbau GmbH won the "European Yacht of the Year" award with its SUNBEAM 34. Together with its Sydney-based representative, Westhead Marine, the company introduced the yacht to the Australian sailing fraternity at that year's Sydney International Boat Show, where the new brand was instantly embraced.



The SUNBEAM 34: European Yacht of the Year, 2008

Despite deteriorating market conditions in late 2008 and 2009 (the market for sailing yachts is now 40-60% of its 2007 high), Westhead Marine bucked the trend, displaying at the Sanctuary Cove and again at the 2009 Sydney International Boat Shows.

Persistency paid off when the first SUNBEAM was sold in September 2009. A second SUNBEAM 34 was delivered in February 2010 and there is a very encouraging number of quality leads to assure a successful 2010.

Karl Mikschofsky, Managing Director of Westhead Marine, has no doubts as to the reason for the

flourishing business. "The yachts are in a class of their own and the support from Schöchli Yachtbau is incredible. The yacht market is maturing and boat owners are looking increasingly to quality cruising yachts. The quantity might be down but there is a trend towards quality. SUNBEAM Yachts fit the bill perfectly."

Westhead Marine is confident of significantly growing its Australian business in 2010 and plans to enter the New Zealand market in 2011.

The SUNBEAM 34 will be on display at this year's International Boat Shows in:

- ◆ Sanctuary Cove: 20-23 May, www.sanctuarycoveboatshow.com.au
- ◆ Sydney: 29 July-2 August, www.sydneyboatshow.com.au.

For further information, please contact:

Westhead Marine

Karl Mikschofsky

E: karl@westhead.com.au

W: www.sunbeamyachts.com.au



The elegant saloon of the SUNBEAM 34



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Did you know?

Despite being a landlocked country, Austria is still a force to be reckoned with in sailing, taking 2 gold medals in this sport at the 2000 Olympic Games in Sydney, and 1 gold and 1 silver medal at the 2004 Olympic Games in Athens.



AE&E to build renewable plant in QLD

Austrian technology makes use of sugarcane waste

The AE&E Group, which makes up the Plant Construction Division of A-TEC Industries AG, recently won an order from Australia's second-largest sugar producer, Mackay Sugar Limited to build a 40 MWe cogeneration plant in Queensland, Australia. The order is worth a total of about €60 million. The plant, located at the Racecourse Sugar Mill in Mackay, will be fired with biomass derived from sugar production. It is scheduled for commissioning in early 2013.

The state-of-the-art cogeneration plant will produce renewable energy and steam from the combustion of bagasse – a waste product of sugarcane crushing. Additional bagasse will be supplied from other mills in the group, to extend the period of operation beyond the crushing season, and any fuel shortfall will be made up with coal. Surplus steam will be used to generate electricity for sale via Australia's renewable energy trading scheme, through a national energy retailer. The project will replace an outdated bagasse and coal fired boiler with a highly efficient new unit.



A bagasse cogeneration plant by built by AE&E in Mauritius, similar to the one ordered for Mackay, QLD

For more information visit: www.aee-group.com.

Energy Globe Award 2010

Submit your sustainability project by 15 June 2010



The ENERGY GLOBE World Award for Sustainability is one of today's most renowned environmental prizes, with more than 100 countries and about 800 projects participating. Sustainable environmental projects for the ENERGY GLOBE Award 2010 from around the globe can be submitted with immediate effect. Entries must be sent in by 15 June 2010.

"It is our duty and responsibility to ensure that young people will have an intact environment tomorrow." With these words the Austrian energy pioneer, Wolfgang Neumann, launched the ENERGY GLOBE World Award for Sustainability in 1999. This award has since become one of the most prominent and prestigious environmental prizes in the world.

The goal of the ENERGY GLOBE Award is to create awareness and identify solutions for environmental problems and to demonstrate that each of us can make a positive contribution. Sought after and awarded will be projects from all over the world that conserve and protect resources such as energy and those using renewable or emission-free sources. Each year some 800 projects and initiatives globally are submitted to compete for the award in the categories Earth, Fire, Water, Air and Youth.

Every year the ENERGY GLOBE World Award for Sustainability is awarded in a major television gala and broadcast worldwide. In the past, speakers have included Kofi Annan, Mikhail Gorbachev, Martin Sheen and Dionne Warwick, all of whom also presented the awards of €10,000 each per category. The Energy Globe Award 2010 gala will be hosted by the European Parliament at the Plenary Hall in Brussels.

Further information on the ENERGY GLOBE Award 2010, as well as eligibility and registration, including a list of possible projects in each category, can be found on the website: www.energyglobe.com/en/.

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www.spiroski.com.au



Did you know?

In Austria, renewable energy accounts for more than 23% of total energy consumption, placing it among the top four countries in Europe for renewable energy use.

Want to learn more about Austrian expertise in environmental technology?

View the **Austria Export** magazine on environmental technology and renewable energy online:

[Austria Export No.138](#)

or

request a hardcopy simply by emailing us:
sydney@advantageaustria.org.

Experience the SSO in Austria Grafenegg Festival, 4 September 2010

One of the highlights at this year's prestigious Grafenegg Festival will be the Sydney Symphony Orchestra, performing under the musical direction of Principal Conductor Vladimir Ashkenazy and with soloist Hélène Grimaud (piano) on 4 September 2010.

Through Renaissance Tours you can join the performance in the romantic garden setting of Schloss Grafenegg and discover Vienna, the capital of music, over the course of 5

days with this package, which includes 4 nights' accommodation in 4- or 5-star hotels, daily breakfast, private car transfers, 3 dinners, comprehensive sightseeing and A-reserve tickets for 2 additional concerts, from as little as A\$1810 per person. For more information, please visit:

www.renaissancetours.com.au/music.



Vladimir Ashkenazy
Principal Conductor & Artistic Advisor



Your favourite Austrian TV shows Coming to a computer near you!

Launched on 16 November 2009, the "ORF-TVthek" is the on-demand internet video platform of the largest Austrian media broadcaster, ORF (www.orf.at).

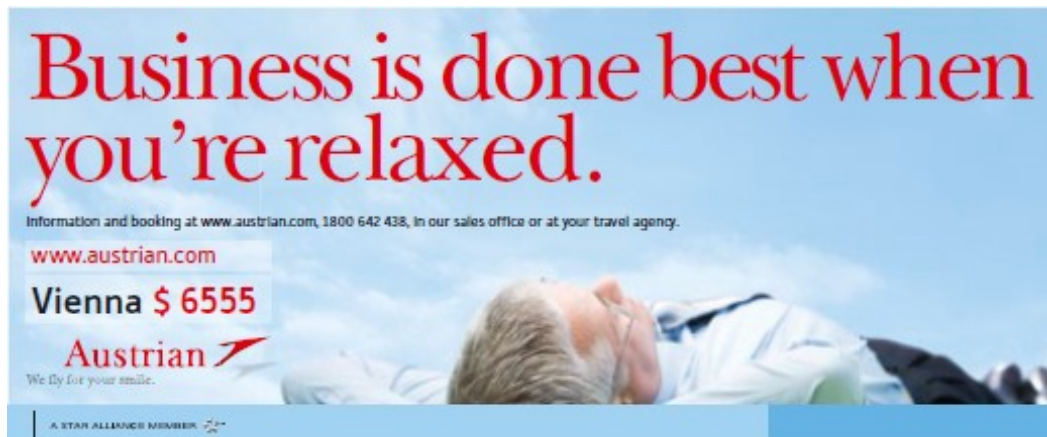
More than 70 German-language news, current affairs, documentary, sporting and cultural programs – as well as regional news bulletins in Croatian, Czech, Hungarian, Slovakian & Slovenian – can be accessed free of charge on the internet anywhere, anytime at <http://tvthek.orf.at>.

Watch the downhill skiing championships on "Sport Aktuell", note down the secret to making the perfect Semmelknödel from "Frisch gekocht", or catch exclusive cultural events in Vienna and Salzburg while reclining on the Sydney Opera House steps at sunset via "a.viso".

News, parliamentary sittings and sporting events are also streamed live, so take advantage of this wonderful platform to keep up-to-date with what's going on in Österreich!




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Exhibitors' List

Austrians at NMW 2010

11-14 May 2010



We are proud to be presenting the following Austrian companies at NMW 2010 at the Sydney Showground at Sydney Olympic Park from 11 to 14 May 2010. Should any of these companies be of interest to you, please do not hesitate to contact the relevant person listed, or come and visit us at **stand J119 (Austrian Consulate General)** to find out more.

Register online via the following link to attend the show for free!

<http://www.nationalmanufacturingweek.com.au/en/visiting/register-to-attend/>

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HSS and Solid Carbide drills, milling cutters and reamers

Looking for: DISTRIBUTION PARTNERS

Contact: Mr Max Reischl

E: max.reischl@alpenmaykestag.com

W: www.alpenmaykestag.com

ALPEN-MAYKESTAG is Austria's leading manufacturer of drills, reamers, milling cutters, and specially designed tools in HSS and SOLID CARBIDE. The company is renowned for its extensive product line of the highest quality and unmatched efficiency. The company has two business divisions: Precision tools for trade are produced under the brand name **alpen**, while **MAYKESTAG** offers high-performance tools for industrial metal cutting. With its own distribution companies in Germany, Italy, the Czech Republic and Hungary, as well as general agencies in over 60 countries, **ALPEN-MAYKESTAG** is represented on every continent, and exports over 70% of its production.

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Industrial knives and steel cores for diamond saws

Looking for: END CUSTOMERS

Contact: Mr Robert Resch – ProTube Asia
(Australian agent for BMMS)

E: info@protube.com.au

W: www.protube.com.au

Böhler Miller Messer und Sägen (BMMS) produces exceptional industrial knives for cutting metal, steel, plastic, recycled matter, pulp, paper and wood, as well as steel cores for diamond saws. **BMMS** offers the customer technical solutions tailored to individual requirements based on knowledge that has been proudly passed on and developed since the beginnings of the "Böhlerwerk" in the 1890s. Another **BMMS** product is its precision-ground tool-steel for machine builders, manufacturers of tool components, moulds in the plastic industry as well as for use in the automotive industry, watch industry or even the nuclear industry.

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Machinery for the production of welded wire mesh and for processing rebar

Looking for: END CUSTOMERS

Contact: Mr Martin Kesselring – Bliss & Reels
(Australian agent for EVG)

E: martin@blissandreels.com.au

W: www.blissandreels.com.au

The group of companies **EVG - AVI - MARIENHÜTTE** is active in the entire range of welded mesh and reinforced steel products. Since 1949, **EVG** has been developing, designing and building machinery for the production of welded wire mesh and for processing rebar. **EVG** can take advantage of the expertise of all the group's companies. New methods and techniques are devised in close cooperation with the production engineers of **EVG's** affiliated companies. The company provides customers with tailored solutions to individual requirements.



Unique robot welding and cutting technology

Looking for: END CUSTOMERS

Contact: Mr Martin Wihsbeck

E: martin.wihsbeck@igm-group.com

W: www.igm.at

igm Robotersysteme AG is a leader in the field of arc-welding automation, proving its experience and competence in the application of complex, sensor-guided cutting and welding robot systems. Reliable and comprehensive, the **igm** product range provides the best overall technical and economical solution to customer requirements. Over 3000 of **igm**'s systems have been successfully installed across the spectrum of mechanical engineering industries worldwide. With subsidiaries and sales partners in more than 20 countries, **igm** is the world's only manufacturer of automated welding and cutting systems with arc, laser and electron beam technology.

.....



Fuses, switch gears, electronic data networks, technical facility

management

Looking for: END CUSTOMERS

Contact: Ms Susanne Tichy

E: susanne.tichy@mschneider.at

W: www.mschneider.eu

m.schneider has designed, produced and installed high-quality electrotechnical products in Vienna since 1946. The medium-sized company is active in the production of fuses and switch gears, electrical installations, technical facility management, electronic data networks and telecommunications services. **m.schneider**'s switch gear range includes the MULTIBLOC® ST8 fuse switch disconnectors, the MULTIFIX 60 bus bar system and the MULTIVERT® NH-vertical fuse switch. **m.schneider** also offers EUROFUSE® NH-fuse links, as well as the D/D0 Safety System that ensures an immediate current cut in the event of short circuits or electrical overflows.

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Modular automation systems

Offering: SERVICES & KNOW-HOW

Contact: Mr Jürgen Mennel

E: jurgen.mennel@robotunits.com

W: www.robotunits.com.au

Robotunits is a 100% subsidiary of the Heron Group, an Austrian industrial company with daughter companies in Australia, Germany, Italy, UK and USA. With its standardised and universal modular automation system **Robotunits** develops, manufactures and delivers quick, flexible and premium quality high-value extrusion and conveyor technology, as well as safety fence and linear motion systems for handling and assembly technology. The idea of the **Robotunits** modular automation system is to use few standardised components to offer a great variety of solutions. For **Robotunits** customers, this translates into time and cost savings in design, logistics, storage, training courses and assembly.

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Vacuum furnaces, plasma nitrating and coating units

Looking for: DISTRIBUTION PARTNER

Contact: Mr Albert Weigerstorfer

E: albert.weigerstorfer@rubig.com

W: www.rubig.com

Established in 1946, **RÜBIG** is an Austrian company that offers both standard and customised systems engineering solutions. **RÜBIG** delivers a customer-oriented services portfolio beginning with the consultation and design of a systems solution optimal to the needs of the respective client, and extends to the staff training and ultimate implementation of the system into the client's facilities. To maintain its innovative edge and increase its engineering expertise, **RÜBIG**'s R&D department works in close cooperation with other companies, universities and institutes. **RÜBIG**'s product catalogue includes nitrating plants, coating plants, cleaning plants, vacuum furnaces, plasma generators and vacuum hardening plants.



Energy & data technology in low-voltage distribution
Looking for: DISTRIBUTION PARTNER

Contact: Mr Jürgen Gruber

E: j.gruber@schrack.com

W: www.schrack.com

Schrack Technik GmbH is a leading, sales-oriented Austrian company specialising in the areas of energy, data and lighting systems. **Schrack Technik's** team of qualified engineers and technicians focuses on developing products and solutions for energy optimisation, safety, data transfer and comfort. **Schrack Technik's** product range includes: Energy Technology, Industrial & Control Panel Assemblies, Building Installation Technology, Safety Lighting, Plant Engineering, Network Technology, Cables and Lines, Lighting Technology. These products are employed by electricians, enclosure specialists, industry, OEMs, energy companies, planners and architects. With over 600 employees in 40 locations around 10 countries, **Schrack Technik** distributes to over 16,000 customers worldwide.

.....



Sensory & control technologies
Looking for: DISTRIBUTION PARTNER

Contact: Mr Jürgen Krexner

E: juergen.krexner@tele.haase.at

W: www.tele-online.com

As a pioneer and prominent trendsetter in its field, **Tele-Haase** offers intelligent controlling and maintenance solutions for manufacturing plants, buildings and machines. **Tele-Haase** specialises in the research and development of sensory and control technologies in line with the most stringent international standards so that customers from all over the world can reap the benefits of its high-quality, reliable and customer-flexible innovations. In addition to its headquarters and main production facility in Vienna, **Tele-Haase** has subsidiaries in Germany and Great Britain, as well as a consolidated network of over 50 trade partners worldwide.

.....



"One clamp" complete machining solutions
Looking for: END CUSTOMERS

Contact: Mr Hans Seebacher

E: hsee@wfl.at

W: www.wfl.at

WFL Millturn Technologies is the only manufacturer worldwide specialising in the production of multifunctional CNC turning-drilling-milling centres for machining workpieces of complex geometry, extreme accuracy and difficult material composition. **WFL** has developed a wide range of machines to produce tailor-made **MILLTURN** centres with a specially designed turning-drilling-milling tool-head adjustable to different diameters and lengths. The **MILLTURN** machine offers a "one-clamp" complete machining solution: all the required machining specifications requested by the customer – any combination of turning, milling, boring, gear-shaping, deep hole turning/drilling and measuring – can be programmed into and then carried out by one single clamping manoeuvre.

AUSTRIAN CONSULATE GENERAL • STAND J119 • 11-14 MAY 2010 • SYDNEY SHOWGROUND

