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AUSTRIA CONNECT CHINA 2011

PRIS

Shanghai: Sofitel Shanghai Sheshan Oriental Hotel

INGLY

June 16-19, 2011

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Business & Leisure

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Disclaimer:

The organizer reserves the right to change the program without prior notice. While every effort has been made to ensure the accuracy of this program, the Austrian Consulate General Shanghai – Commercial Section does not under any circumstances accept any responsibility for errors and omissions.

WELCOME TO AUSTRIA CONNECT CHINA 2011



Oskar Andesner
Beijing



Raymund Gradt
Shanghai



Christian H. Schierer
Hong Kong



Walter Höfle
Taipei



Martin Woller
Guangzhou

Questions?

Please contact
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Commercial Section
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E shanghai@advantageaustria.org

AUSTRIA CONNECT CHINA is a gathering of members of Austrian Business Circles in Beijing, Shanghai, Taipei and AustroCham Hongkong. The first time the event was held in Shenzhen in Southern China, this year it will be in Shanghai from Thursday, June 16th to Sunday, June 19th 2011.

The event will provide an excellent communication and networking platform to

Austrian citizens in China, Hongkong and Taiwan with business activities, either employed or self-employed

Executives of Austrian subsidiaries, joint-ventures and representative offices, no matter of which nationality

Representatives of companies from Austria with business interests in China, Hongkong or Taiwan

Business-related friends of Austria such as legal consultants, marketing consultants etc.

and will offer a number of lectures and presentations with interesting topics in marketing & distribution, human resources & taxation and legal affairs. The Advantage Austria Offices (Commercial Sections of the Austrian Embassy and Austrian Consulates General) will also present their focus activities with short briefings on business opportunities in transportation infrastructure, automotive sector, creative industries and architecture, environmental technologies and food and beverages. Conference language is English.

Presentations and lectures will be accompanied by some networking events. The conference venue is perfect for business and leisure, therefore we suggest that you bring your families and partners.

Do not miss AUSTRIA CONNECT CHINA 2011.

GENERAL INFORMATION

Date

Thursday, June 16th – Sunday, June 19th 2011

Venue

The conference will be held at

Sofitel Shanghai Sheshan Oriental Hotel
3388 Sichen Lu
Sijing Town, Songjiang
Shanghai 201601

W <http://www.sofitel.com/gb/hotel-6329-sofitel-shanghai-sheshan-oriental/index.shtml>

a hotel located in Sheshan in the suburbs of Shanghai, surrounded by lush gardens, which is perfect for both business and leisure.

We have arranged special prices: hotel room rates are between RMB 980 and 1.680 net per room per night (depending on room category). Accommodation and transportation costs have to be borne by the participant.

Hotel bookings through Austrian Consulate General Shanghai – Commercial Section only!

Registration

Each person participating in AUSTRIA CONNECT CHINA 2011 has to complete the registration form and mail it to Austrian Consulate General Shanghai – Commercial Section (E shanghai@advantageaustria.org).

Participation fee

This is a non-profit event. We have to charge a moderate participation fee of RMB 1.900 (approx. Euro 207 or HKD 2.280 or TWD 8.490) which will cover the whole conference program (presentations, lectures, coffee breaks, lunch) and most of the networking events.

Participation at single days is not recommended but accepted: Participation fee for single day is RMB 1.200.

Payment methods

Upon receipt of registration form we will forward you payment details.

Residents outside of the People's Republic of China may select a bank transfer in Euro to an account in Austria or in Taiwanese Dollars to an account in Taiwan. Conversions will be done at daily rate.

Please note that your participation at AUSTRIA CONNECT CHINA 2011 can be confirmed only after receipt of payment.

PRELIMINARY PROGRAM

THURSDAY, JUNE 16, 2011		EVENING	
18:00 – 19:00	ARRIVAL, REGISTRATION AND CHECK-IN Sofitel Shanghai Sheshan Oriental Hotel Lobby		
19:00 – 21:00	WELCOMING RECEPTION Fair Weather: Fukami Terrace Bad Weather: Paris Room Networking and informal talks with Austrian Commercial Counsellors and Consuls (Commercial Affairs)		
FRIDAY, JUNE 17, 2011		MORNING	
07:15 – 08:45	REGISTRATION FOR PARTICIPANTS NOT STAYING OVERNIGHT AT THE HOTEL Sofitel Shanghai Sheshan Oriental Hotel Foyer at Ballrooms		
08:00 – 08:45	BREAKFAST MEETING Ballroom C Welcoming remarks		Karl Hartleb Director for overseas markets of the Austrian Federal Economic Chamber Michael Heinz Austrian Consul General in Shanghai
09:00 – 10:15	FIRST SESSION: GENERAL PRESENTATIONS Ballroom B		
09:00 – 09:30	PRESENTATION OF IMAGE FILM AUSTRIA AND YEARBOOK OF AUSTRIAN BUSINESS IN CHINA "MADE IN AUSTRIA"		Oskar Andesner Commercial Counsellor Austrian Embassy Beijing – Commercial Section
09:30 – 09:50	GO INTERNATIONAL - OUR SERVICES FOR YOU		Karl Hartleb Director for overseas markets of the Austrian Federal Economic Chamber
09:50 – 10:15	CHINA TODAY AND IN THE YEAR 2020		Jürgen Kracht Managing Director Fiducia Ltd.
10:15 – 12:15	SECOND SESSION: FOCUS ACTIVITIES OF ADVANTAGE AUSTRIA OFFICES Ballroom B		
10:15 – 10:35	MARKET OPPORTUNITIES IN TRANSPORTATION INFRASTRUCTURE IN CHINA		Oskar Andesner Commercial Counsellor Austrian Embassy Beijing – Commercial Section

PRELIMINARY PROGRAM

FRIDAY, JUNE 17, 2011		MORNING
10:35 – 10:55	MARKET FOR VEHICLES AND AUTOMOTIVE PRODUCTS IN CHINA	Raymund Gradt Consul (Commercial Affairs) Austrian Consulate General Shanghai – Commercial Section
10:55 – 11:15	COFFEE BREAK Foyer	
11:15 – 11:35	MARKET OPPORTUNITIES IN CREATIVE INDUSTRIES AND ARCHITECTURE IN HONGKONG AND CHINA	Christian H. Schierer Consul (Commercial Affairs) Austrian Consulate General Hongkong – Commercial Section
11:35 – 11:55	OPPORTUNITIES FOR AUSTRIAN ENVIRONMENTAL TECHNOLOGIES IN CHINA	Martin Woller Vice Consul (Commercial Affairs) Austrian Consulate General Guangzhou – Commercial Section
11:55 – 12:15	MARKET FOR FOOD AND BEVERAGES IN TAIWAN	Walter Höfle Director of Austrian Commercial Office Taipei
12:30 – 14:30	BUFFET LUNCHEON VIE All Day Dining Price included in participant's fee. Drinks not included !	
FRIDAY, JUNE 17, 2011		AFTERNOON
14:30 – 17:00	THIRD SESSION: HUMAN RESOURCES & TAXATION Ballroom B	
14:30 – 14:50	IN SEARCH FOR SKILLED WORKFORCE	N.N.
14:50 – 15:10	MOTIVATION AND RETENTION OF EMPLOYEES	Julia Zhang-Zedrosseer Managing Director - Chemicals, Materials, Packaging & Environmental MRI China Group Ltd. Shanghai Office
15:10 – 15:30	LEGAL EMPLOYMENT PROCEDURES	Raymond Kok Head of Shanghai Office Saxinger, Chalupsky & Partner Rechtsanwälte GmbH Representative Office Shanghai

PRELIMINARY PROGRAM

FRIDAY, JUNE 17, 2011		AFTERNOON
15:30 – 15:50	HANDLING OF LABOUR DISPUTES	Rainer Burkardt Partner Burkardt, Böhland & Partner Law Office
15:50 – 16:10	COFFEE BREAK Foyer	
16:10 – 16:30	NEW TAX DEVELOPMENTS AND USEFUL HINTS FOR TAX SOLUTIONS	Bernd-Uwe Stucken Managing Partner Iris Duchetsmann Attorney-at-Law Salans LLP
16:30 – 16:50	IMPACT OF THE NEW CHINESE SOCIAL INSURANCE LAW	Ralph Vigo Koppitz Partner/Chief Representative Taylor Wessing Law Office Shanghai
FRIDAY, JUNE 17, 2011		EVENING
FREE DISPOSAL		
SATURDAY, JUNE 18, 2011		MORNING
09:00 – 09:40	FOURTH SESSION: LEGAL AFFAIRS Ballroom B	
09:00 – 09:20	TRADEMARK INFRINGEMENTS AND COUNTERFEITING – WHAT TO DO?	Willi Vett Chief Representative Beiten Burkhardt International Law Firm Shanghai
09:20 – 09:40	DISPUTE RESOLUTION AND ENFORCEMENT OF CLAIMS	Falk Lichtenstein Lawyer CMS Hasche Sigle Shanghai Representative Office
09:40 – 12:20	FIFTH SESSION: MARKETING & DISTRIBUTION Ballroom B	
09:40 – 10:00	B2B MARKETING IN CHINA – CHALLENGES AND OPPORTUNITIES	Oliver Lorenz (tbc) Managing Director Montfort Shanghai Co. Ltd
10:00 – 10:20	ONLINE-MARKETING IN CHINA	Georg Godula Managing Director Asia MH Direkt Consulting Co. Ltd.
10:20 – 10:40	COFFEE BREAK Foyer	

PRELIMINARY PROGRAM

SATURDAY, JUNE 18, 2011		MORNING
10:40 – 11:00	LEGAL ISSUES AT INTERNET MARKETING	Olaf Griese Partner Dezan Shira & Associates Ltd. Shanghai Office
11:00 – 11:20	CONTRACT LOGISTICS - OUTSOURCING OF LOGISTICS SERVICES	Frank Sesing Director of Sales & Key Accounts Schenker (China) Ltd.
11:20 – 11:40	N.N.	
11:40 – 12:00	N.N.	
12:00 – 12:20	N.N.	
12:30 – 14:30	BUFFET LUNCHEON VIE All Day Dining Price included in participant's fee. Drinks not included !	
SATURDAY, JUNE 18, 2011		AFTERNOON
	SINO-AUSTRIAN GOLF TOURNAMENT (tbc) Tianma Country Club W http://www.tianmacc.com/en/index.aspx	for golf enthusiasts
	EXCURSION TRIP TO ZHUJIAJIAO (tbc) W http://en.zhujiajiao.com	an ancient water town known as the "Venice of Shanghai"
SATURDAY, JUNE 18, 2011		EVENING
20:00 – 23:00	BBQ PARTY Fair Weather: Fukami Terrace Bad Weather: Paris Room	
SUNDAY, JUNE 19, 2011		INDIVIDUAL BREAKFAST INDIVIDUAL CHECK - OUT INDIVIDUAL SIGHTSEEING

ACCOMODATION



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 W <http://www.sofitel.com/gb/hotel-6329-sofitel-shanghai-sheshan-oriental/index.shtml>

上海东方佘山索菲特大酒店
 中国上海市松江区泗泾镇泗陈公路 3388 弄



Chinese Style Luxury King Room



Mediterranean Style Luxury Twin Room

Rooms:	Luxury King Room	RMB 980
	45 qm, double bed, private balcony, single or double use	
	Luxury Twin Room	RMB 980
	45 qm, 2 separate beds, private balcony, single or double use	
Sofitel Suite	RMB 1.480	
90 qm, 1 big room, private balcony, single or double use		
Prestige Suite	RMB 1.680	
90 qm, 2 rooms, private balcony, single or double use		

Luxury King Rooms are available in Mediterranean style, Chinese style and South East Asian style, Luxury Twin Rooms, Sofitel and Prestige Suite only in Mediterranean and Chinese style. Please understand that room styles will be arranged as per your preference but according to availability.

ACCOMODATION



Mediterranean Style Sofitel Suite



Mediterranean Style Prestige Suite



Outdoor swimming pool and beach

Room rates include:

All taxes and service charge
 Breakfast for 2 PAX
 Free Access to:
 High-Speed Internet
 Health Club / Gym / Sauna
 Outdoor Swimming Pool
 Children´s Playground
 Additional extra bed in Luxury King Room for small children
 Extra breakfast for children younger than 6 years

Room rates do not include:

Mini bar
 Extra breakfast for children from 6 to 12 years:
 RMB 84 + 15% service charge
 Extra breakfast for children older than 12 years and adults:
 RMB 168 + 15% service charge

Check-in time: 15:00

Check-out time: 11:00

- **In order to facilitate the requirements of Shanghai Public Security Bureau (PSB) the hotel requires valid ID cards / passports and visa. Please do not forget your documents !**

Bookings:

Hotel booking through hotel booking form, completed and mailed to Austrian Consulate General Shanghai – Commercial Section, E shanghai@advantageaustria.org, only !

Hotel payments:

Accommodation costs have to be borne by the participant.
 Credit cards accepted at Sofitel Shanghai Sheshan Oriental Hotel:
 Visa, Master, American Express, Diners, JCB, Union Pay

HOW TO GET THERE



-
- By car:** 35 minutes from the city centre. Please take Yan'an Elevated Road and continue on G50 Huyu Expressway (toll road) for approximately 13,3 km. Take exit "Zhaoxiang", continue for about 4,2 km at Jiasong Zhong Lu / Jiasong Nan Lu and turn right to Sichen Lu.
- By metro:** Line 9 Seshan station and 20 minutes walk.
- By taxi:** 20 minutes from Hongqiao Airport (SHA):
taxi fare approx. RMB 70.
50 minutes from Pudong International Airport (PVG):
taxi fare approx. RMB 300.
- By hotel limousine:**
- | | | |
|--|-----------|------------------|
| From/to Hongqiao Airport (SHA): | | |
| Audi A6 (4 seats): | RMB 400 | per car per trip |
| Buick (6 seats): | RMB 500 | per car per trip |
| From Pudong International Airport (PVG): | | |
| Audi A6 (4 seats): | RMB 850 | per car per trip |
| Buick (6 seats): | RMB 1.500 | per car per trip |
- **Transportation costs have to be borne by the participant.**
 - **Please book your flights in time and do not forget that Austrian citizens need visa for the entry to the People's Republic of China!**

HOW TO GET THERE

By plane:

Beijing -> Shanghai, June 16, 2011:	CA 1557/MU9104/FM9104	PEK	11:30	SHA	13:40
	MU 5110	PEK	12:00	SHA	13:55
	C5112/MU5112	PEK	13:00	SHA	15:10
	CA1517	PEK	13:30	SHA	15:40
	MU5114	PEK	14:00	SHA	16:10
Guangzhou -> Shanghai, June 16, 2011:	MU5304	CAN	12:30	SHA	14:45
	CZ3525	CAN	13:00	SHA	15:20
	MU9308/FM9308	CAN	13:30	SHA	15:50
Hongkong -> Shanghai, June 16, 2011:	CX6864/KA982	HKG	12:00	PVG	14:30
	FM810/MU9810	HKG	12:30	PVG	14:50
	FM722/MU722	HKG	12:40	SHA	14:55
Taipei -> Shanghai, June 16, 2011:	FM 8201/CI201	TSA	12:30	SHA	14:15
	CA3914/BR772	TSA	14:15	SHA	15:55
Vienna -> Shanghai, June 15+16, 2011:	OS7203/LH1235//MU220	VIE	10:55	PVG	07:00
	(via Frankfurt)				
	OS63/CA7002/CA1831	VIE	13:40	PVG	09:40
	(via Beijing)				
	LH1239/OS7205/LH728/CA6228	VIE	14:50	PVG	09:55
	(via Frankfurt)				
	LH1239/OS7205/CA936/LH7324	VIE	14:50	PVG	12:20
	(via Frankfurt)				
	OS131/LH6339/CA936/LH7324	VIE	15:35	PVG	12:20
	(via Frankfurt)				
LH6339/LH7324	VIE	15:35	PVG	12:50	
(via Frankfurt)					
O117/LH6329/LH726/CA6226	VIE	19:45	PVG	14:20	
(via Munich)					
TK1888/OS8103/TK26/CA3004	VIE	18:30	PVG	15:05	
(via Istanbul)					

SHA = Hongqiao Airport, PVG = Pudong International Airport
 PEK = Peking Capital Airport, CAN = Guangzhou Baiyun Airport
 HKG = Hongkong Airport, TSA = Taipei Sung Shan Airport
 TPE = Taipei Taoyuan International Airport
 VIE = Vienna International Airport

HOW TO GET AWAY

Shanghai -> Beijing, June 19, 2011:	MU5109	SHA	12:00	PEK	14:25
	CA1520	SHA	12:55	PEK	15:15
	MU5111/CZ5111	SHA	13:00	PEK	15:20
	MU9103/FM9103	SHA	13:25	PEK	16:00
	MU5113	SHA	14:00	PEK	16:20
	MU5147	SHA	14:30	PEK	17:00
	CA1558	SHA	14:55	PEK	17:15
	MU5115/CZ5115	SHA	15:00	PEK	17:20
	MU5117	SHA	16:00	PEK	18:25
	CA1518	SHA	16:55	PEK	19:15
Shanghai -> Guangzhou, June 19, 2011:	MU5317	SHA	12:30	CAN	14:45
	CA1837/ZH1837	SHA	13:05	CAN	15:15
	MU5305	SHA	13:30	CAN	15:50
	CZ3532	SHA	13:45	CAN	16:15
	MU9313/FM9313	SHA	14:30	CAN	16:50
	CZ3538	SHA	14:45	CAN	17:15
	MU5303	SHA	15:30	CAN	17:50
	MU9317/FM9317	SHA	16:30	CAN	18:50
	CZ3526	SHA	16:45	CAN	19:15
	MU2065	SHA	17:35	CAN	20:05
Shanghai -> Hongkong, June 19, 2011:	CX367/KA5367	PVG	12:25	HKG	15:05
	CX6853/KA865	PVG	13:00	HKG	15:40
	FM507/MU507	PVG	13:00	HKG	15:50
	CX6737/KA859	SHA	13:10	HKG	15:45
	CX6861/KA877	PVG	13:30	HKG	16:05
	CX6835/KA805	PVG	14:30	HKG	17:05
	FM811/MU9811	PVG	15:00	HKG	17:35
	CX6865/KA893	PVG	15:30	HKG	18:10
	FM855/MU9855	SHA	15:35	HKG	17:50
	FM509/MU509	PVG	16:00	HKG	18:30
	CX6859/KA875	PVG	16:30	HKG	19:05
	FM505/MU505	PVG	17:00	HKG	19:25
	CX369/KA5369	PVG	17:35	HKG	20:10
	CX6863/KA891	PVG	18:30	HKG	21:05
Shanghai -> Taipei, June 19, 2011:	CI8006/MU5097	SHA	14:20	TSA	16:15
	FM8202/CI202	SHA	16:45	TSA	18:30
	CA3913/BR771	SHA	19:50	TSA	21:45
Shanghai -> Vienna, June 19+20, 2011:	CA935/LH7325/OS132	PVG	10:30	VIE	20:05
	(via Frankfurt)				
	LH729/CA6229/OS126/LH6338	PVG	13:15	VIE	21:30
	(via Frankfurt)				
TK27/CA3003/TK1883/OS8102	PVG	22:45	VIE	09:30	
(via Istanbul)					

PARTICIPANTS NOT STAYING OVERNIGHT AT THE HOTEL

By not staying overnight at the hotel you might miss a lot of opportunities in networking ! The Sofitel Shanghai Sheshan Oriental Hotel is surrounded by lush gardens, which is perfect for both business and leisure. Therefore we suggest to combine meetings with interesting lectures and business friends with a prolonged weekend with your family and partners.

But AUSTRIA CONNECT CHINA 2011 is also open for residents of Shanghai and surroundings without staying overnight at the hotel. Please note that in case you are not staying overnight at the hotel but would like to have breakfast we have to charge extra fees.

Participation at single days is not recommended but accepted: Participation fee for single day is RMB 1.200.

NETWORKING EVENTS & GOLF TOURNAMENT

The following **networking events** are included in the participation fee:

Thursday, June 16th 2011, 19:00 – 21:00:
Cocktail reception with finger food

Saturday, June 18th 2011, 20:00 – 23:00:
BBQ Party

Sino-Austrian Golf Tournament (tbc):

For our golf enthusiasts we are currently negotiating with the

Tianma Country Club

W <http://www.tianmacc.com>

a world-class 27 hole championship golf course

to organize a **Sino-Austrian Golf Tournament** (tbc) on Saturday, June 18th 2011 afternoon.

Excursion trip to Zhujiajiao (tbc):

For non golfers we will organize an **excursion trip to Zhujiajiao** (tbc, W <http://en.zhujiajiao.com>), an ancient water town known as the “Venice of Shanghai”.

SPOUSE / PARTNER & CHILDREN PROGRAM

Activities for hotel guests	Special price in RMB
3.400 qm outdoor swimming pool with beach	0
Health club / gym / sauna	0
Children´s playground	0
Spa treatment: Herbal medicine foot reflexology	368
Spa treatment: Aroma oil foot reflexology	398
Spa treatment: Traditional Chinese massage	368
Spa treatment: Head massage	128
Spa treatment: Shoulders massage	128
Yoga/Taichi class	100

Spouse/Partner & Children Program: In cooperation with the Sofitel Shanghai Sheshan Oriental Hotel we will offer:

Austrian Cuisine cooking workshop (tbc)

Trip to Happy Valley theme park
W <http://sh.happyvalley.cn>

Trip to Chenshan Botanical garden
W <http://www.csnbgsh.cn/ssize/cn/index.html>

Please note that events will be cancelled in case there will not be a sufficient number of attendants.

We believe that AUSTRIA CONNECT CHINA 2011 is also a good opportunity for your spouses/partners & children to get new acquaintances and friends and to have fun.

Therefore: Bring your family!

SPONSORS

Would you like to sponsor this event?

Please find further information on benefits for sponsors in the Sponsor Packages Information form or contact

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NOTES

A large, empty grid of small squares, intended for writing notes. The grid consists of approximately 25 columns and 35 rows of squares.

ADVANTAGE AUSTRIA IN CHINA

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Oskar Andesner, Commercial Counsellor

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Walter Höfle, Director of the Austrian Commercial Office

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Martin Woller, Vice Consul (Commercial Affairs)



Logos of Sponsors