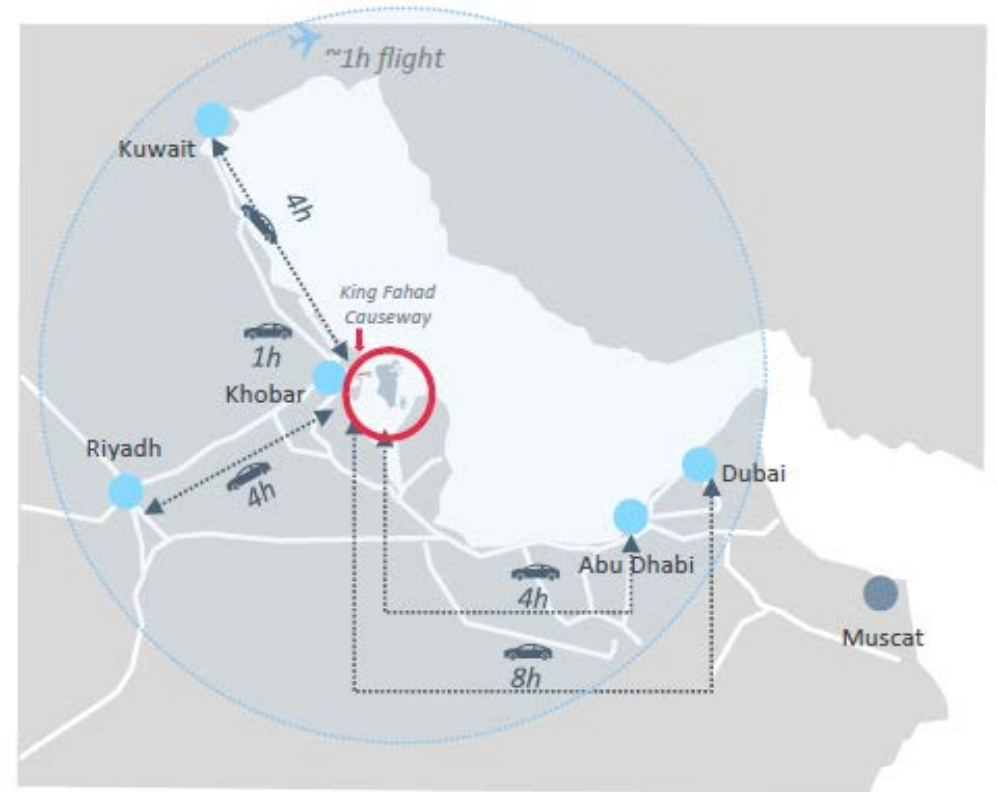


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BAHRAIN – It is all about access

- small market size
- strategic location at the heart of the GCC
- great location for Austrian exports to launch then scale to the regional market



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BAHRAIN – Down but not out

- Between 2017 and 2018 there was a 27 % increase in Austrian exports
- Dynamic upward trend driven by industrial equipment mainly related to steel sector
- 2020: COVID effect
- 2021: Anticipating new projects as “road to recovery” was announced

Exports from Austria to Bahrain

2017: EUR 34.7 mio.

2018: EUR 44.4 mio.

2019: EUR 27.8 mio.

2020: EUR 20.9 mio.

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BAHRAIN – Road to Recovery

- Bahrain has announced a new national economic growth plan for the post-Covid-19 recovery
- The multi-year plan represents one of the Kingdom's largest economic reform programs
- Six priority sectors for strategic projects plan
- Catalyzing over \$30 billion of investments in strategic projects (at least announced)

COVID RECOVERY PRIORITY SECTORS

Oil & Gas

Tourism

Financial
Services

Telecom

IT & Digital
Economy

Manufacturing

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PAKISTAN – Overview

- Big Market
- Bigger Opportunities
- Fierce Competition
- Focus on Industrialization

- Key Sectors:

- Agriculture
- IT
- Tourism
- Infrastructure

- Austrian Success Stories:

- **Wörle**: Market leader in cheese with significant market share in a competitive market
- **TÜV Austria**: Market leader in Pakistan with over 1500 clients.
- Hydroelectric Powerplants from **Andritz** and **Voith**
- Biggest market globally for **Starlinger** (bagweaving machines)

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PAKISTAN – Projects

Karachi Coastal Comprehensive Development Zone (KCCDZ)

- Multi billion dollar project
- 640 hectares or 1,581 acres
- Aim: transform Karachi into a modern port city

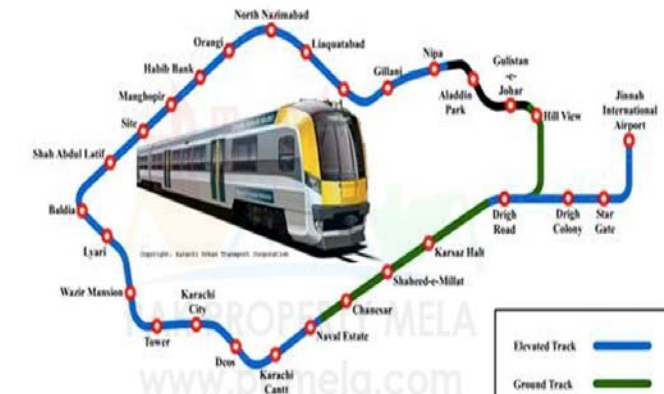


Chand Tara Island (Gwadar)

- Pakistan's first man-made island
- Residential areas of CBD
- Project volume: USD 10 bn.

Karachi Circular Railway project

- Modernize old Karachi Circular Railway
- Length: 50 km
- Volume: USD 1.58bn



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OMAN – Overview

- GDP 2020 USD 63.4 bn
2023 Projection = USD 84.3 bn.
- Introduced VAT of 5% in 2021 (projected revenue USD 779 mil. by end of first year)
- Austria exports are recovering post COVID (+ 31.2 % during first half of 2021)
- Goal 1: Reduction of dependence on oil and gas (70 % of government revenues)
- Goal 2: 11 % of total electricity needs from RE sources by 2023 (30 % by 2030)
- Goal 3: Encourage FDI through diversification
- Goal 4: Omanisation

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OMAN – Transformation of Economy by 2040

- Implementation of Vision 2040 with focal sectors:
 - Mining & Industry
 - Aquaculture & Fisheries
 - Manufacturing & Logistic (free trade zones)
 - Tourism
 - Health
 - Education
- Ministry of Trade, Industry and Investment
Promotion revealed in line with Oman's 2040 vision
50 Investment opportunities in the industrial sector.



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OMAN – Projects

Renewable Energy

- Dhofar II (150 MW), Dhofar III (200MW) wind power plant IPP
- Green Hydrogen & Ammonia production facility in Duqum
- Amin Photovoltaic IPP project 110 MW Green fuels mega project (25 GW of renewable solar & wind energy)
- Electrolysis facility with a capacity of up to 400MW to produce green hydrogen in Salalah Free Zone

Vision 2040 projects in the TOURISM sector

- 'Yiti' - one of the largest integrated tourism developments in the region (11 million m²)

