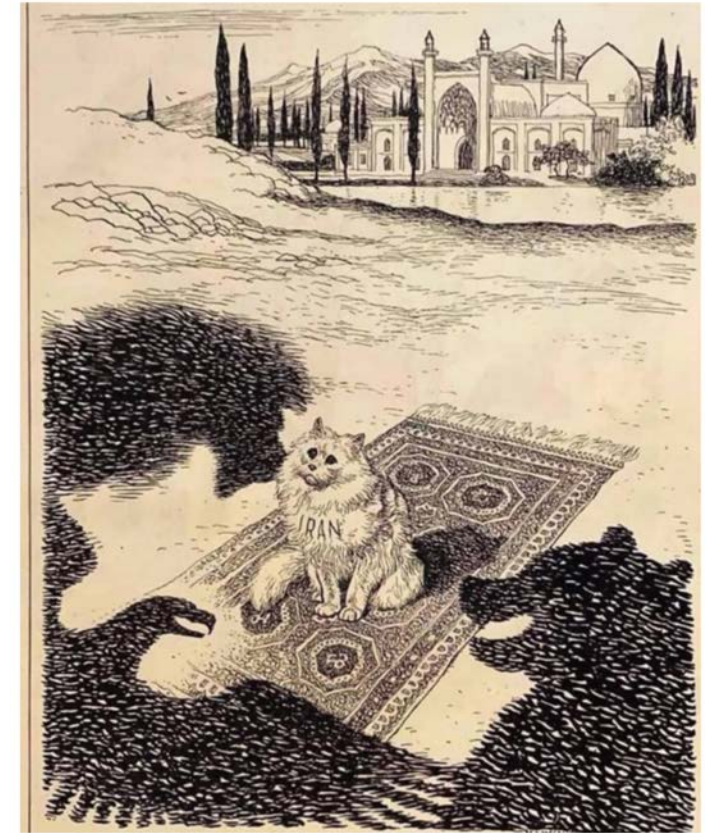


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# **Iran und Afghanistan**

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## Iran – contradictions and surprises



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## Iran: Data

**Surface: 1 648 000 km<sup>2</sup>**

 Indonesia  
 Mexico  
 Turkey x 2,1

**Population: 85 m**

 Germany  
 Turkey  
(UNO)

**GDP: 258 billion\$**  
1 102 billion\$ - PPP

 Poland  
 Thailand  
(World Bank)

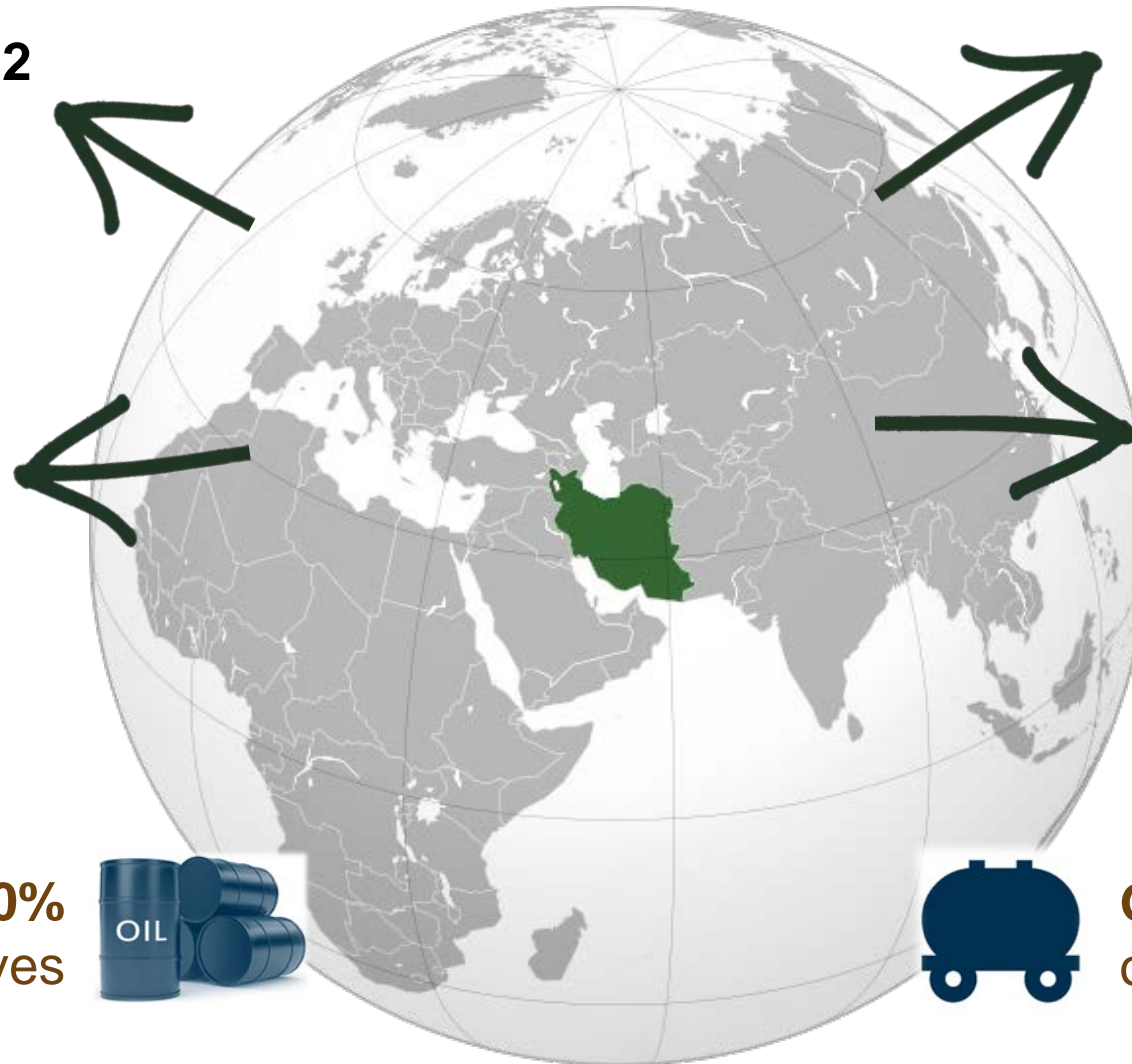
**GDP/capita: 2 282 \$**  
13 116 \$ PPP

 Ukraine  
 Paraguay  
(World Bank)

**Oil: 10%**  
of reserves



**Gas: 20%**  
of reserves



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## Iran: development indicators



**Urbanisation 76%**



**Germany**

*(World Bank)*



**Internet 84%**



**France**

*(World Bank)*



**Mobile contracts 152%**



**Japan**

*(World Bank)*



**life expectancy 77 years**



**EU 81 Jahre**

*(World Bank)*



**Alphabetisation 90%**



**South Africa**

*(World Bank)*



**University inscriptions 63%**



**Israel**

*(World Bank)*

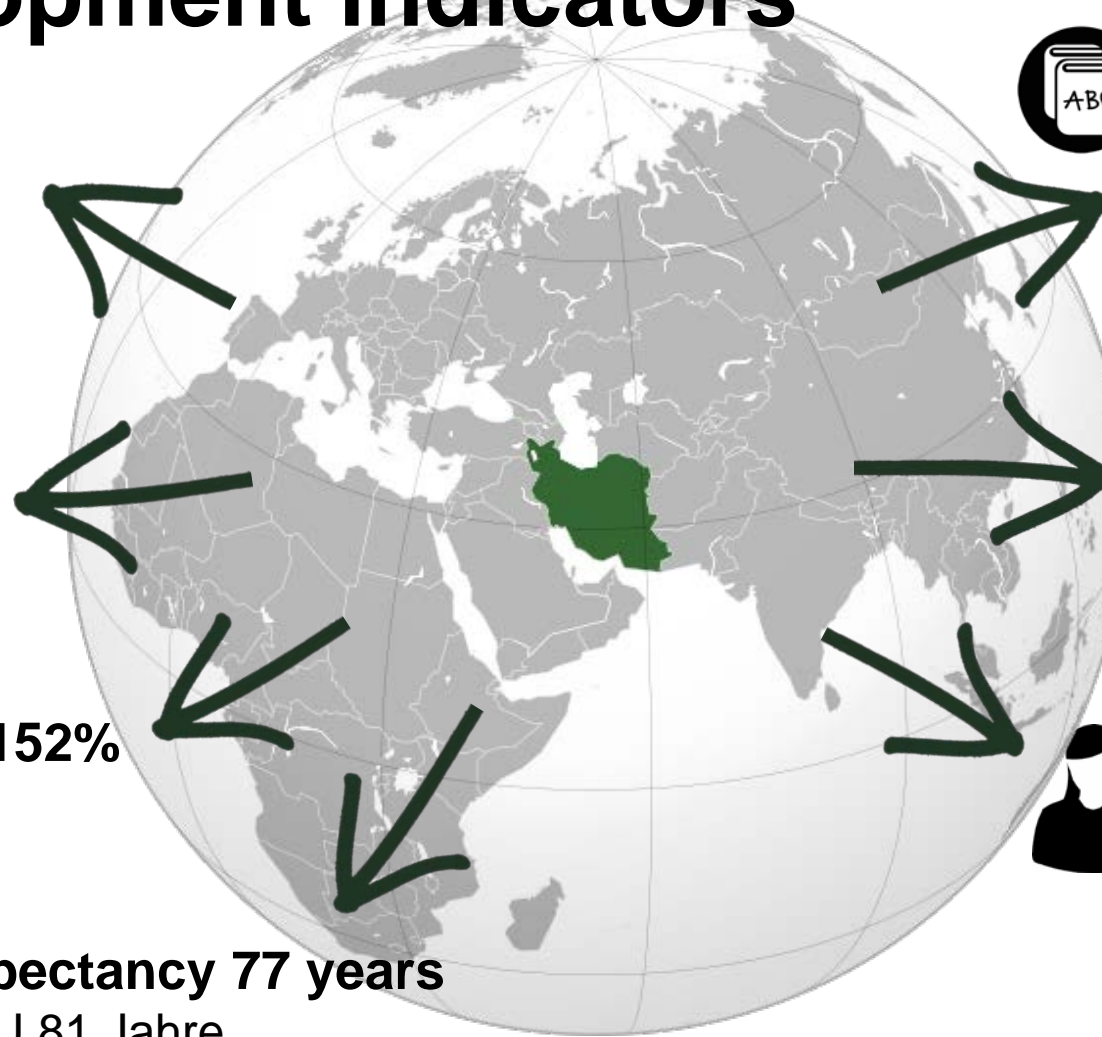


**Women in top & middle management 22%**



**Italy**

*(World Bank)*



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## Challenges in Iran

1

LOSS OF  
PURCHASING  
POWER DUE TO  
GALLOPING  
INFLATION

AMORTISATION  
OF  
INVESTMENTS  
NOT PLANNABLE

2

3

BUREAUCRACY

DRAMATIC  
JUMP IN  
UNEMPLOYMEN  
T RATE

4

5

BRAIN DRAIN



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## Advantages

1

WELL  
EDUCATED  
POPULATION

DIVERSE  
INDUSTRIAL  
BASE

2

3

BUSINESS  
COMMUNITY  
WELL ADAPTED  
TO CRISIS  
MANAGEMENT

PRIVATE AND  
NATIONAL SAVINGS  
(„SQUIRREL“)

4

5

SUCCESSFUL  
DIASPORA

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## Challenges for Iran's neighboring countries



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**Turkey**

**most important trading partner of Iran**



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**Iraq**

**Iran is its most important trading partner  
most exports are shipped via Iranian  
ports  
filed request for exemption from Iran  
sanctions**

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**Qatar**

**Iran is important supplier of food items  
and other commodities**

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- list of import restricted goods
- shortage of FOREX in Iran
- depreciation of Rial
- money transfer Iran-Europa Iranian public authority
- FATF decision 10.2019
- AT: reputational risk in USA

**BUT:**

alternative options and possibilities do exist!



## Afghanistan – Taliban 2.0?

???

- Will there be peace or at least a lasting ceasefire?
- Will donor countries be willing to finance reconstruction?
- Will the country be able to develop its economy?

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## Events (selection)

13.-15.12.2021	<u>International Mobility-Day 2021</u>
Online	Innovations, trends & business opportunities
15.12.2021	<u>business opportunities along the silk road</u>
Online	traffic infrastructure, logistics, b2b contacts along TEN-T corridors
05.2022	<u>Iran Rail</u>
Tehran	trade mission – business opportunities in rail infrastructure
1.quarter 2022	<u>metals and mining</u>
Online	webinar – business opportunities in metals and mining
1.quarter 2022	<u>Planning sustainable cities &amp; infrastructure</u>
Tehran, Yazd	Austrian solutions for sustainable cities and infrastructure
2.quarter 2022	<u>Digital Iran – IT &amp; start-ups</u>
Online	Is Iran the next India? The potential of Iranian IT & start-ups
2.quarter 2022	<u>Environment</u>
Online	Renewables, water, sewage & hydro

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When you are on a business trip to Iran, make the **Außenwirtschaftszentrum Teheran** your office on hold your meetings there. We can organize your events:

- Workshops
- Seminars
- Produkt presentations
- Business Breakfasts, Lunches or Danners, „Social distancing“ respected
- Marketing Events
- Meetings etc.