



## Dear Business Partners and Friends of ADVANTAGE AUSTRIA! Dear Newsletter!

With **COP26** just around the corner, the topic of sustainability is on everyone's mind - and we are excited to bring you our first ever sustainability newsletter!

While Australia is struggling to decide on what to present in Glasgow, Austria has long been a driving force in events such as the COP - and this year will be no exception. As part of **Mission Innovation 2.0**, Austria and the United Kingdom are looking to introduce a new mission to decarbonize heavy industry during COP26 – an initiative we hope will be joined by Australia. Did you know that Austria is a leader in **green steel engineering** and **production**?

Australia is the world's third-largest exporter of fossil fuels and one of the last holdouts among developed nations to publicly commit to net zero emissions by 2050. It is lagging behind continental Europe on energy saving measures in particular in the construction space and is struggling to catch up with leading nations in developing a more circular economy. However, the decisions made in Australia, its states and its companies are not only of national, but global importance.

We are proud that some of Austria's **leading GreenTech companies** and their Australian partners are on the forefront of what we like to call the "Australian Energiewende" and have provided outstanding technology for the recycling and waste industry. But we also feel that there should be more exchange of information on our respective challenges and solutions, and more bilateral cooperation during which Austria could become a gateway into the EU, the world's largest integrated market.

To help you find your future partners, we recently launched the newest version of our **Fresh View** – a guide to #GreenTechAustria. As always, you can also reach out to us at any stage if you would like to have some additional information or be connected to an Austrian player.

Take some time to have a look at the business opportunities featured below and learn more about some great Austrian companies that could become your future partner.

Read more about:

- **what's been happening recently**
- **upcoming events**
- **business opportunities**
- **#GreenTechAustria**

We look forward to working together with you to support the sustainable growth of Austria and Australia!

Best Wishes,

Karl Hartleb - Consul General & Trade Commissioner  
Kerstin Klein - Renewable Energy  
Enrico Choy - Circular Economy



## New AUS-AT Strategic Cooperation Arrangement

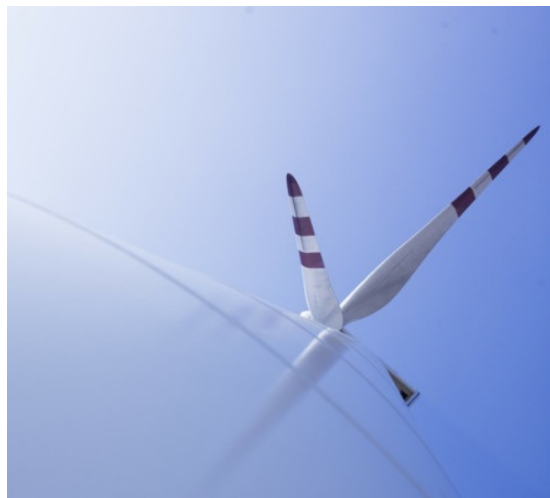
Australia and Austria strengthen their bilateral relationship further in this first-ever arrangement on a wide range of fields.

[» read more](#)

## GreenTech from Austria is promoting climate action worldwide

With their environmentally friendly and ecologically compatible solutions, companies from Austria are in the vanguard of efforts to enable sustainable use of our resources.

[» read more](#)



## Zero-carbon Steel in Austria

This new test facility in Donawitz is taking emissions out of the equation.

[» read more](#)

## Austrian company supplies one of the world's first co-located solar pumped storage plants

International technology group Andritz will provide electro-mechanical equipment and maintenance service for or the 250-MW Kidston pumped storage plant.

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## EVENTS

**1 OCT 2021 - 30 MARCH 2022,  
DUBAI/VIRTUAL**

### **AUSTRIA@ EXPO DUBAI 2020**

“Connecting Minds, Creating the Future” – EXPO 2020 Dubai addresses the issue of visions for the future, and concepts and technologies about living together in an increasingly networked world.

[» event details](#)

**26 - 28 OCTOBER 2022,  
SYDNEY**

### **AUSTRIA@ ALL ENERGY**

Advantage Austria Sydney welcomes a number of Austrian innovators in the renewables, waste and sustainability sectors to explore and connect with the Australian market in person.

[» event details](#)

**» Find all UPCOMING EVENTS on our website**

## BUSINESS OPPORTUNITIES



### **ANDRITZ AG**

The international technology Group, ANDRITZ, supplies a wide range of innovative plant, equipment, systems and services to a variety of industries. The pump sector is one of the oldest divisions of the company. For over a century ANDRITZ pump engineers have demonstrated that tradition and innovation are not mutually exclusive. On the contrary, many years of experience in hydraulic machine production and complete process know-how form the basis for the high standard of today's ANDRITZ pump technology.



### **Global Hydro Energy GmbH**

GLOBAL Hydro is the primary contact worldwide for small hydropower technologies and secures a liveable environment for the future through innovative solutions. As an independent Austrian company with many years of experience in hydropower, it specialises in Kaplan, Pelton and Francis turbines with capacities of 100 kW to 30 MW. Products & services: Global Hydro provides turnkey solutions for hydropower plants, planning services and supplies electromechanical equipment and plant automation systems.



### **Polytechnik Luft- und Feuerungstechnik GmbH**

POLYTECHNIK is one of the leading providers worldwide for the design and delivery of turnkey biomass combustion plants for the production of heat and electricity. POLYTECHNIK offers these power plants with outputs ranging from 300 kW to 30,000 kW (single boiler output). The plants can provide heating and process warmth and generate power (from 200 kWel to 20,000 kWel). Carbonisation plants and Poly-H.E.L.D. combustion technology (highest efficiency and lowest emissions without additional flue gas cleaning) are new products that are now being produced and supplied by POLYTECHNIK. Exports currently account for nearly 95 per cent of this leading Austrian company's

**Offered:**  
**Services and Know-How**

[» see details](#)

**Wanted:**  
**Partners**

[» see details](#)

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[» see details](#)

business and more than 3,300 of its plants are in use worldwide to the satisfaction of their operators.



**Christof Industries Global GmbH**

Sustainable one-stop-shop solutions for industrial plant construction with a 360° range of services: This has been the aim of Christof Industries as a family business since the early 1970s. Christof Industries focuses on furthering the development of innovative technologies for a powerful, efficient circular economy in a wide range of industrial sectors. Experts in 17 competence centres worldwide develop technical solutions that minimize environmental risks and reduce energy consumption. Friction-free working and an understanding of processes built up over decades guarantee quick and flexible responses to the individual needs of our customers.

**Offered:**  
**Services and Know-How**

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**PORR Bau GmbH**

With approximately 20,000 employees and an annual turn-over of approx. EUR 5.6 billion (as at 31.12.2018), PORR AG is one of the largest Austrian construction companies and a leading European provider. PORR supplies a complete range of building, civil engineering and infrastructure construction services that covers the entire value chain in the sector. The focus is on the home markets of Austria, Germany, Switzerland, Poland and the Czech Republic. In selected international project markets in the CEE/SEE region and in Norway, United Kingdom, the UAE and Qatar, PORR concentrates on exporting tunnel, railway and civil engineering products. PORR's shares are listed on the prime market of the Vienna Stock Exchange.

**Wanted:**  
**Partners**

[» see details](#)



**Münzer Bioindustrie GmbH**

Münzer Bioindustrie GmbH is an owner-managed family business that has set itself the goal of extracting energy from waste and residual materials. The focus is on the production of ecologically sustainable and high-quality biodiesel largely from used cooking fats and oils. This serves as an additive component for the Central European oil industry. With a total production capacity of more than 225 million litres of biodiesel per year, Münzer Bioindustrie GmbH is the most important company in the market for waste-based biofuels in Europe.

**Wanted:**  
**Partners**

[» see details](#)



**E. Hawle Armaturenwerke**



**Lindner-Recyclingtech**

**Find all BUSINESS  
OPPORTUNITIES  
on our website»  
see more**

GmbH

Hawle, a family company founded in 1948, is a worldwide leader in the manufacture of heavy-duty fittings. Adhering to European standards or even more stringent standards, The Hawle Austria Group produces durable, high quality fittings for drinking water and wastewater systems. The unique 10 year quality guarantee in the drinking water sector confirms the company's leading position in innovation and quality. Hawle stands for durable products, a comprehensive service programme and high delivery capacity. Customers around the globe have hence relied on these products for generations.

**Offered:  
Services and Know-How**

[» see details](#)

GmbH

Lindner is a family-owned company has been supplying innovative and proven shredding solutions for decades. Planning, development, design, production and customer service, all come from a single source. At its production sites in Spittal/Drau and Feistritz/Drau in Austria, Lindner manufactures machines and plant components that are exported to nearly a hundred countries. In addition to stationary and mobile shredding machines for waste recycling, the product range also includes complete systems for plastics recycling as well as for the processing of substitute fuels and wood waste. Applications include household waste, commercial and industrial waste, wood waste, plastics, packaging material, paper and light scrap.

**Offered:  
Services and Know-How**

[» see details](#)



## #GREENTECHAUSTRIA

Innovative solutions are required to meet global environmental challenges. Austria is home to market-leading green tech pioneers, who apply their expertise globally. These come from a wide variety of sectors but are united by one common goal: to use Austrian expertise today in order to shape a sustainable tomorrow.

[» access here](#)

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**ADVANTAGE  
AUSTRIA** WKO



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**MISSION STATEMENT:**

ADVANTAGE AUSTRIA, with its network of foreign trade offices, is the foreign trade promotion organisation of the Austrian economy. Under the auspices of the Austrian Federal Economic Chamber, ADVANTAGE AUSTRIA is Austria's largest service provider and a key facilitator of Austrian export all over the world. ADVANTAGE AUSTRIA acts as an official lobby, representing the interests of its Austrian members both at home and abroad.

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