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goHongKong 2021 Health Tech & Biotech Program

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Monday, 20.9.2021 – Thursday, 30.9.2021 | www.advantageaustria.org

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AUSTRIAN PARTICIPANTS

AS PER SEP 10, 2021

NAME CONTACT PRODUCT	FACTS	WHAT ARE THEY SEARCHING FOR?
<p>1 BlueSky Immunotherapies GmbH</p> <p>Michael Tscheppe <i>CFO</i> https://www.linkedin.com/in/michael-tscheppe-774b413a/?originalSubdomain=at</p> <p>T +43 699 1903 5288 E office@blueskyvaccines.com W https://www.blueskyvaccines.com/</p> <p>OFFER Innovative immunotherapies against cancer and infectious diseases</p>	<p>BlueSky Immunotherapies GmbH is a biotech company in Vienna, Austria. The company's focus is on the discovery and development of next generation immunotherapies using its own proprietary novel interferon-inducing viral vector technology platform. The technology is based on a safe, genetically modified influenza vector (delNS106) that induces a strong immune response and can overcome the immunosuppression created by cancers. Moreover, the vector can express tumor-specific antigens to stimulate specific immunity against different types of cancer, thus opening the door to a promising treatment option that acts on several levels.</p>	<ul style="list-style-type: none">- BlueSky Immunotherapies team is interested to build up strategic partnerships to carry out clinical trials and market entry.- They would like to connect with Corporates, Investors / Venture Capitalists / Business Angels, Potential Clients, Collaboration Partners (Universities, Research Institutions, etc.)

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<p>2 Dr.Owl NutriHealth GmbH</p> <p>Georg Ferdinand Haschke <i>CEO</i> https://www.linkedin.com/in/georg-ferdinand-haschke-43001872/?originalSubdomain=at</p> <p>T +43 5574 801791 E office@dr-owl.com W www.dr-owl.com</p> <p>OFFER Health Drinks - an advanced delivery technology for OTC supplements - for immediate health effects</p>	<p>Dr.Owl NutriHealth® is a Health-Tech company and the inventor of Health Drinks and the Health Pods, the most advanced delivery technology for OTC-supplements beyond pills and powders. Dr.Owl Health Drinks are highly concentrated liquid nutrient packs that are delivered in small sachets, the Health Pods. In water they immediately form a well tasting isotonic nutrient solution for optimal resorption and bioavailability and bring immediate and tangible health effects to the drink.</p>	<ul style="list-style-type: none"> - The Dr.Owl NutriHealth team would like to explore the Asian market including Hong Kong, Japan and South Korea - They would like to connect with Corporates, Investors / Venture Capitalists / Business Angels, Collaboration Partners (Universities, Research Institutions, etc.)
<p>3 Four Panels GmbH</p> <p>Andreas Poetsch <i>CEO</i> https://www.linkedin.com/in/andreas-p%C3%B6tsch-316a101b0/</p> <p>Markus Stenitzer <i>Operating Officer</i> https://www.linkedin.com/in/markus-stenitzer-6513a761/</p> <p>T +43 660 6111300 E office@stenitzermarketing.at W https://www.fourpanels.net/</p> <p>OFFER Medical Platform for doctors</p>	<p>Four Panels is the world's first medical platform that combines the interdisciplinary knowledge of physicians with artificial intelligence for the benefit of patients. This significantly increases the probability of correct diagnoses and therapies. Four Panels provides information on comparable cases and topics, discussion forums, international and interdisciplinary collaborations. A second opinion that can save lives.</p>	<ul style="list-style-type: none"> - Four Panels team wants to build up a local network to enter the market. - They are looking for Corporates, Investors / Venture Capitalists / Business Angels, Potential Clients and potential distribution partners.

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<p>4 Loxotec GmbH</p> <p>Valeria Foglar-Deinhardstein <i>Business Development</i> https://www.linkedin.com/in/valeria-foglar-deinhardstein-7566299b/</p> <p>Magdalena Liebl <i>Marketing</i></p> <p>E office@loxotec.com W https://www.loxotec.com/</p> <p>OFFER Veterinary rare products setting a new standard in the treatment of wounds and dermatological diseases</p>	<p>The goal of Loxotec is to research, develop and market products based on effective microbicide agents. The full line of Loxotec products are produced and bottled in Europe in order to ensure constant reliable quality for all product lines.</p> <p>The company standing behind the product lines is a young and dynamic company based in Vienna, Austria in cooperation with its production partner based in Germany. The companies are 100% private owned and owner -managed.</p>	<ul style="list-style-type: none"> - Loxotec believes that the Asian markets will profit enormously from their technology. In a first phase the company would like to export their veterinary products, i.e. sanocyn forte. They are looking for Corporates, Investors / Venture Capitalists / Business Angels, Potential Clients and Wholesale Distributors for veterinary products.
<p>5 Medicus AI</p> <p>Francisco Vega <i>Head of New Markets</i> https://www.linkedin.com/in/vegafrancisco/</p> <p>T +43 1 3950890 E hello@medicus.ai W https://www.medicus.ai</p> <p>OFFER Helping people understand health</p>	<p>Medicus AI is a smart platform that interprets and translates medical reports and health data into easy-to-understand, personalized health insights and explanations, test recommendations and on-going health and lifestyle tips. Medicus' Medical Reasoning engine understands biomarker data, vitals, family history, medications covering the most tested blood, urine and stool markers. Their smart health coaching delivers tips and actionable steps towards building sustainable healthy habits. Currently they have clients in 14 countries.</p>	<ul style="list-style-type: none"> - Medicus AI already has a partner in China and wants to expand their operations further in Asia. - They are looking for Corporates, Investors / Venture Capitalists / Business Angels, Potential Clients, Collaboration Partners (Universities, Research Institutions, etc.) in Asia.

NAME CONTACT PRODUCT	FACTS	WHAT ARE THEY SEARCHING FOR?
<p>6 Opus Novo GmbH</p> <p>Andreas Frankl https://www.linkedin.com/in/andreas-frankl-82a554206</p> <p>T +43 664 21 64 221 E frankl@opus-novo.com W http://www.opus-novo.com</p> <p>OFFER ELLY, the multifunctional luminaire for the elderly care</p>	<p>Opus Novo team's vision is, to enable elderly people the ability to sustain their independence for longer and to relieve caregivers.</p> <p>"Opus Novo" is a start-Up from Graz, Austria, and is the manufacturer of the digital care assistant "ELLY", which is a multifunctional luminaire for elderly people and their caregivers. An individually adjustable orientation light makes people's nocturnal ways safer and gives them more orientation during the night. Furthermore, ELLY sends the bed exit signal to the caregivers by communicating with an app and thereby relieves relatives and caregivers massively. For further versions of the product additional features such as the monitoring of room air quality, an intercom function and other features are planned.</p>	<ul style="list-style-type: none"> - Opus Novo team is looking for feedback on their products and potential development and distribution partners for Asia. - They would also like to connect with Corporates, Investors / Venture Capitalists / Business Angels, Potential Clients.
<p>7 SNORE FREE GmbH</p> <p>Sigismund Gänger <i>Co-founder & CEO</i> https://www.linkedin.com/in/snorefree/</p> <p>Johann Sifkovic <i>CTO</i> https://www.linkedin.com/in/johnny-sifkovits/</p> <p>T +43 676 523 6465 E office@snorefree.com W https://snorefree.com</p> <p>OFFER 1st health app to cure snoring naturally with speech therapy video exercises</p>	<p>The SnoreFree app training has a well-founded, scientific background & can significantly increase sleep & life quality within a few weeks. Their anti-snore-gym strengthen the immune system, improves pronunciation & treats snoring naturally. The SnoreFree method is derived from speech therapy & doesn't treat only the symptoms, but gets to the root causes of snoring. Their oral workout is highly efficient with 49 easy to follow video-exercises & a daily personalised training plan in 4 levels.</p> <p>The SnoreFree Apps is since Q3/2019 available for iOS & Android in English, Spanish & German, more languages will follow soon.</p>	<ul style="list-style-type: none"> - SnoreFree team would like to find a reliable partner and investor with knowledge of Hong Kong's health care sector. - They would like to connect with Corporates, Investors / Venture Capitalists / Business Angels.

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<p>8 VR Coach GmbH</p> <p>Michael Altenhofer <i>CEO</i> https://www.linkedin.com/in/michael-altenhofer-55b647145/</p> <p>T +43 650 350 5980 E info@vr-coach.at W https://www.vr-coach.at</p> <p>OFFER The quantum leap in virtual reality therapy</p>	<p>In VR therapy, patients move through virtual environments using VR headsets. These environments can cause patients anxiety. This happens in scenarios in which, for example, a spider crawls across a table or patients are supposed to give a lecture in front of an audience. Through the confrontation with the fear stimulus, patients learn how to deal with these situations in everyday life.</p> <p>The therapists can assist during these virtual confrontations. In addition, the confrontation can be gradually increased via the therapist software on the desktop. This applies to, for example, the size or number of spiders, or the reactions of the audience during a lecture. In all of the scenarios, therapists can control something.</p>	<ul style="list-style-type: none"> - VR Coach Team already conducted a market research for China that indicates very good market prospects for their product. Now they would be interested in first distribution contacts in China to build up local relationships. - They want to connect with Corporates, Investors / Venture Capitalists / Business Angels, Potential Clients here in Asia.
<p>9 XUND Solutions GmbH</p> <p>Lukas Seper <i>Co-Founder</i> https://www.linkedin.com/in/seperlukas/</p> <p>T +43 1 2535999 E hello@xund.ai W https://xund.ai</p> <p>OFFER The quantum leap in virtual reality therapy</p>	<p>XUND is an AI-powered health assistant designed to improve the quality and accessibility of healthcare. They believe in a future in which healthcare is built around collaborative ecosystems, integrating healthcare services and different technologies to provide a customized, end-to-end solution focused on the patient's needs.</p> <p>They can outperform the market in terms of medical accuracy, quality of content and cost efficiency. With their proprietary AI solutions, they can analyse millions of medical publications and case reports to automatically process insights for up to 4,000 diseases.</p>	<ul style="list-style-type: none"> - Xund Solutions has followed a collaborative approach from the very beginning and thus partnered up with trusted organizations such as SAP, Garmin or Thieme Group to complement their internal capabilities and ensure they are built for scale. With these partners, they pursue tangible opportunities and seek to get boots on the ground. China, Japan and South Korea are particularly relevant for them. - They want to connect with Corporates, Investors / Venture Capitalists / Business Angels, Potential Clients, Collaboration Partners (Universities, Research Institutions, etc.)

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