SURPRIS INGLY INGENIOUS

AUSTRIA

AUSTRIAN PARTICIPANTS – AI & SUSTAINABILITY

AS PER NOV 27, 2024

NAME	CONTACT	PRODUCT	SUMMARY	LOOKING FOR
1 **Cortecs GmbH** E enterprise@cortecs.ai W cortecs.ai **Markus Tretzmueller** *CEO* LinkedIn Profile **Alexander Steiner** *CTO* LinkedIn Profile **OFFER** Business & productivity solutions, Artificial Intelligence, GovTech & Legal Tech: **Cortecs provides ChatGPT-like models for on-demand usage.**	Cortecs provides AI solutions for text and document processing, featuring a ChatGPT-like model that efficiently manages internal, sensitive data on-premises to ensure security and data sovereignty. This AI enhances database search capabilities and document management, improving overall knowledge work efficiency. Cortecs stands out with its instant large language model (LLM) provisioning, allowing users to deploy dedicated LLMs in seconds without complex setups. Unlike shared models with rate limitations, Cortecs offers dedicated clusters for exclusive access. Additionally, Cortecs features a "green mode," enabling users to power their clusters entirely with renewable energy, appealing to organizations aiming to reduce their carbon footprint while maintaining high performance.	- Corporates - Investors - Venture Capitalists - Business Angels

ADVANTAGE AUSTRIA

NAME | CONTACT | PRODUCT	SUMMARY	LOOKING FOR
2 **factorymaker FlexCo** E office@factorymaker.at W factorymaker.at **Thomas Reisinger** *CEO* LinkedIn Profile **Maria Zahlbruckner** *CSO* LinkedIn Profile **OFFER** *Real Estate & Construction, Artificial Intelligence*: **Automated industrial building design for more sustainable, efficient and smart industrial projects.**	factorymaker envisions a future where industrial building designs prioritize sustainability and efficiency. Their generative AI agents empower users to balance sustainability, flexibility, and cost-effectiveness seamlessly. It is a comprehensive platform that simplifies design decision-making by automating manual planning processes, significantly reducing project timelines while enhancing sustainability through innovative optimization algorithms. With a working software prototype, factorymaker has successfully completed over 15 paid projects in industrial and civil engineering. The BETA version of Layout.Maker and Building.Maker is currently being tested by over 60 companies, with the official product launch planned for December 2024.	- Corporates - Potential Customers - Collaboration Partners (e.g. Joint Venture) - Public Institutions - R&D Institutions (Universities, Laboratories, etc.)
3 **Oscar Stories** E feedback@oscarstories.com W oscarstories.com **Dmitrij Rubanov** *Co-Founder & CEO* LinkedIn Profile **Matthias Neumayer** *Co-Founder & CEO* LinkedIn Profile **OFFER** *EduTech, Entertainment, Artificial Intelligence:* **Personalized children's stories with the help of AI.**	Since launching in February 2023, Oscar Stories has gained over 65,000 users, with a strong daily signup rate. Recognized as #1 Product of the Day on Product Hunt, Oscar has built a loyal user base in its core regions of Brazil, the USA, and Germany/Austria, validating the demand for personalized, AI-powered storytelling for children. The apps unique approach to interactive, customizable stories has resonated with modern families, making Oscar a leader in the digital storytelling space. Oscar Stories stands out with its fully personalized, AI-driven storytelling that allows children to be the heroes of their adventures. Unlike other apps, Oscar offers multilingual support, family inclusion, and a unique educational add-on, LORA, which brings STEM learning into storytelling. This combination creates an engaging, educational experience unmatched by competitors.	- Corporates - Collaboration Partners (e.g. Joint Venture), Public Institutions - Institutions (Universities, Laboratories, etc.) - Schools and teachers

NAME | CONTACT | PRODUCT	SUMMARY	LOOKING FOR
4 **NOSI - Network for Olfactory System Intelligence GmbH** E contact@nosi.tech W nosi.tech **Patrik Aspermair** *Co-Founder and CEO* LinkedIn Profile **Klara Brandstaetter** *Co-Founder, GTM, Strategy & Growth* LinkedIn Profile **OFFER** *Sensors, Artificial Intelligence, Internet of Things, M2M-communication*: **Creating Technology to distinguish hundreds of odors for a Scent Enabled World.**	At NOSI, our mission is to establish a network for olfactory system intelligence by using controlled, reproducible, and scalable sensing technology that is accessible across various industries. Our extensive smell database utilizes machine learning and artificial intelligence to identify odors, offering comprehensive scent data interpretation. This technology is especially beneficial in privacy-sensitive environments, such as bedrooms and nursing homes, as it enhances the capabilities of IoT devices for automation and environmental monitoring. NOSI has successfully partnered with industrial clients to train its systems on odors in real-world settings. Recently, we launched our Developer Kit, which includes an automated training robot, enabling customers to safely train with hazardous materials without the need for shipping. Additionally, NOSI is collaborating with initial customers in the elderly care and waste management sectors.	- Corporates - Investors - Venture Capitalists - Business Angels - Potential Customers
5 **Optimuse GmbH** E contact@optimuse.com W www.optimuse.com **Dominik Pezzei** *CEO* LinkedIn Profile **Fabian Pitscheider** *CPO* LinkedIn Profile **OFFER** *Real Estate & Construction, Sustainability*: **Helping construction firms find cost-effective ways to decarbonize and modernize real estate.**	OPTIMUSE is an Austrian deep-tech software company dedicated to accelerating building decarbonization. Our AI-driven solution allows construction and facility management companies to conduct detailed analyses of buildings and identify strategies for sustainable transformation, such as upgrading heating systems and improving insulation. This enables companies to lower operating costs while meeting sustainability goals. Founded on two years of research in building physics and thermodynamics, OPTIMUSE is trusted by leaders like Strabag, ISS, and Apoprojekt. Their platform delivers up to 90%-time savings and 50% cost reductions in the planning phases of decarbonization projects, along with up to 15% savings in construction costs. They have now generated over €300,000 in annual recurring revenue.	- Corporates - Potential Customers - Collaboration Partners (e.g. Joint Venture)

NAME | CONTACT | PRODUCT	SUMMARY	LOOKING FOR
6 ProcessONE E office@processone.at W processone.at **Evelyn Oberleitner** *CEO* LinkedIn Profile **Lukas Kragl** *CTO* LinkedIn Profile **OFFER** *Business & productivity solutions, Artificial Intelligence, Robotics*: **Robotic Process Automation (RPA) and Artificial Intelligence (AI).**	ProcessONE FlexCO stands out by integrating Robotic Process Automation (RPA) and Artificial Intelligence (AI) into customized and agile solutions that address specific industry challenges. Their innovative approach enables seamless integration without additional interfaces, resulting in efficiency gains of up to 85% for businesses. By leveraging automation technologies, ProcessONE FlexCO facilitates hyperautomation that allows organizations to scale effectively and lower operational costs. They have successfully implemented RPA and AI solutions across sectors such as finance, logistics, and aviation, driving significant improvements in process efficiency. Their established partnerships and expertise in managing complex digital transformations ensure that their solutions are both scalable and flexible, helping clients remain competitive in a rapidly evolving market.	- Corporates - Investors - Venture Capitalists - Business Angels - Potential Customers - Collaboration Partners (e.g. Joint Venture) - Public Institutions
7 REEDuce E contact@optimuse.com W https://www.reeduce-noise.com/ **Birgit van Duyvenbode** *CEO* LinkedIn Profile **Nina Hitner** *CTO* **OFFER** *Manufacturing, Real Estate & Construction, Mobility, Transport & Logistics, Sustainability*: **The first ecological noise protection technology from reed for highways and other noise sources.**	REEDuce has developed an innovative ecological noise barrier technology using reeds, thermowood, and clay to effectively reduce noise from roads, highways, railways, airports, and industrial sites. This solution provides the same level of noise protection as conventional products at a lower cost and offers ecological benefits such as a low carbon footprint, circular design, and fully ecological building materials. Additionally, these noise barriers can serve as insect hotels. This technology, born from a long-term research project, received patent approval in 2022 and certification for European roads in 2023. In partnership with the Austrian highway company ASFINAG, REEDuce completed its first pilot project that year. They are currently planning their next project for next year while engaging in sales discussions with multiple European highway and railway operators.	- Corporates - Investors - Venture Capitalists - Business Angels - Potential Customers - Collaboration Partners (e.g. Joint Venture) - Public Institutions

8

refinq GmbH
E contact@optimuse.com
W https://www.refinq.com/

Lukas Fischer
Managing Director
LinkedIn Profile

Markus Berger
Managing Director
LinkedIn Profile

OFFER
Business & productivity solutions, Sustainability:

refinq delivers unique insights to manage corporates' natural relationships.

refinq delivers asset-based climate and biodiversity analytics that help companies manage their impacts on nature. Their data-driven insights enable businesses to identify nature-related risks, comply with regulatory standards, and explore sustainable opportunities, all while finding cost savings within their portfolios. By utilizing high-resolution geospatial data and advanced remote sensing technologies, refinq conducts detailed analyses of climate dependencies, creating a customized model that makes these risks financially quantifiable and strategically actionable.

refinq's unique geospatial expertise empowers companies to integrate nature-related risks into their strategic planning effectively. In the DACH region, major utility companies and Austria's largest bank rely on refinq for environmental insights, while globally, they support a leading plastics specialist and one of the largest industrial carbon black producers in managing their environmental and climate-related risks.

- Corporates
- Investors
- Venture Capitalists
- Business Angels
- Potential Customers
- Collaboration Partners (e.g. Joint Venture)
- Business Partners/Clients (e.g. Distributors, Manufacturers)