



## BELT & ROAD SUMMIT HONG KONG 2021

### LIST OF AUSTRIAN PARTICIPANTS

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ORGANIZATION	NAME   POSITION CONTACT DETAILS	DESCRIPTION
<b>Airport Consulting Vienna GmbH</b> <a href="https://www.a-c-v.aero/en/airport-advisory/index.html">https://www.a-c-v.aero/en/airport-advisory/index.html</a>	<b>Mr Johann FRANK</b> <b>Managing Director</b> T. +43 1 236 7007 M. +43 676 309 7944 E. <a href="mailto:johann.frank@a-c-v.aero">johann.frank@a-c-v.aero</a>  <b>Mr Dmitrij RUBANOV</b> <b>Airport Consultant</b> T. +43 1 236 7007 E. <a href="mailto:Dmitrij.Rubanov@a-c-v.aero">Dmitrij.Rubanov@a-c-v.aero</a>	<p>Airport Consulting Services</p> <p>As an principal airport advisor they offer services in the following fields:</p> <ul style="list-style-type: none"> <li>- Feasibility Studies, Master Planning &amp; Strategic Development Concepts</li> <li>- Pre-bid Services</li> <li>- Due Diligence and Second Opinion</li> <li>- Program Management</li> <li>- Post-bid and Turnaround Management</li> <li>- Know/How Transfers</li> <li>- Conceptual Planning</li> <li>- Airline Marketing and Route Development</li> </ul> <p>Signed an MOU with regard to the development of airports in the B&amp;R region under the B&amp;R Airports Platform (BRAP). This project is following the Chinese BRI developing the infrastructure in about 70 countries connected historically by different silk road routes. BRAP acquire stakes or concessions of such airports and develop them according to international standards.</p>



		<p>The company is looking for interested airport investors (i.e. banks, financial investors, infrastructure funds, multinational, etc) to invest in projects in the B&amp;R region as well as governments or airport owners interested to upgrade and/or to expand the airport operation.</p>
<p><b>Airport Design Management GmbH</b>  <a href="https://www.ad-m.com/">https://www.ad-m.com/</a></p>	<p><b>Mr Peter KOENIGSHOFER</b>  <b>Managing Director</b>  T. +43 1 513 1040  E. <a href="mailto:peter.koenigshofer@ad-m.com">peter.koenigshofer@ad-m.com</a></p>	<p>In 2013, after more than 10 years of extensive cooperation, the owners of AIRPORT DESIGN MANAGEMENT (ADM) and AIRPORT CONSULTING VIENNA (ACV) decided to pool their resources in a unique one-stop shop by merging the two companies. Clients can draw from an even wider range of aviation skills, numerous complementary services, and a truly global expertise.</p>
<p><b>ABA – Invest in Austria</b>  <a href="https://investinaustria.at/en/">https://investinaustria.at/en/</a></p>	<p><b>Mr Matthias ADELWOEHRER</b>  <b>Director Asia</b>  T. +43 1 588 58 54  M: + 664 288 58 00  E: <a href="mailto:m.adelwoehrer@aba.gv.at">m.adelwoehrer@aba.gv.at</a></p>	<p>With a joint track record of more than 500 consulting projects and about 100 airport transactions (privatizations, PPPs, M&amp;As), the Group is the ideal partner for both airport operators and investors (e.g. funds, banks, construction companies, etc.) who are keen on developing their airport and/or selling or purchasing airport assets.</p> <p>ABA – Invest in Austria is the national investment promotion agency of the Republic of Austria and as such the first point of contact for international companies aiming to establish a business in Austria. ABA offers free and confidential services which will</p>



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facilitate your first steps in doing business and getting set up in Austria, from market information to tax consultancy, legal advice and like. ABA also provides information about general procedures to found a company, recruitment, subsidies, funding, and all other topics that impact investment decisions. Do not hesitate to get in touch with them should you be thinking of setting up a business in Europe.

Some facts to know about Austria:

- Is situated in the heart of the European Union with access to 500 Mio. European customers.
- Is a modern, developed country with an excellent infrastructure and English widely spoken.
- Offers some of Europe's most attractive tax schemes for international investors (group taxation, double taxation treaties with Hong Kong and PR China).
- Puts a great emphasis on research (universities, applied R&D centers, tax benefits).
- is together with its capital Vienna often rated as one of the world's best locations to live and work in.



**Breitspur Planungsgesellschaft mbH**  
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The construction of the new railway between Košice (Slovak Republic) and the Twin-City region Vienna-Bratislava will result in a high-performance rail system that will connect Europe and Asia.  
 Four countries (Austria, Slovakia, Ukraine and Russia) work together via Breitspur Planungsgesellschaft mbH (BPG) to connect Central Europe, Ukraine, Russia and the rapidly-growing Asian markets.

**Business Upper Austria – Business Agency of the State of Upper Austria**  
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Business Upper Austria is the location agency of the Province of Upper Austria. We are the engine of innovation and we offer tailor-made solutions for investment and innovation projects. Focus areas include mobility, sustainable industry and products, digitalization, human technologies

#### Our tasks

- Securing, strengthening and developing Upper Austria as a business and workplace location
- International positioning of the location
- Creation and further development of infrastructure for investment, innovation and technology
- Promotion of business establishment and expansion of existing businesses

- Support of innovation and technology transfer

**eWASTE Umweltconsulting GmbH**  
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eWaste provides assistance with matters concerning waste management, waste disposal, recycling, water/waste water and energy in both domestic and international markets. They provide planning, development and implementation service for complex projects. eWaste has its headquarters in Austria and a branch office in Hong Kong (eWaste Eco Consulting HK Ltd.).

**Raiffeisen Bank International AG, Beijing Branch**  
<https://www.rbinternational.com/en/who-we-are/our-network/international-network/raiffeisen-in-china.html>

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Raiffeisen Bank International AG (RBI) regards Austria, where it is a leading corporate and investment bank, as well as Central and Eastern Europe (CEE) as its home market. 13 markets of the region are covered by subsidiary banks. Additionally, the group comprises numerous other financial service providers, for instance in the fields of leasing, asset management, as well as M&A. To support its business activities, RBI operates representative offices and service branches at selected Asian and Western European locations.



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M-U-T is a manufacturing company that undertakes in-house development, planning, design, production, delivery, assembly and commissioning of machinery and plant for the waste treatment sector, municipal vehicles, the water and waste water treatment sector, the materials handling technology and environmental technology sectors.

Product range and services:

- Municipal vehicles: waste collection vehicles, road sweeping machines, combined suction and high pressure jetting vehicles
- Environmental technology: waste treatment, bio-mechanical waste treatment, composting plants, waste separation and sorting plants, processing plants for refuse-derived fuels
- Water and waste water treatment

**second option - Bitsios & Partners**

<http://www.secondoption.at>  
<http://www.schuelergestaltenwandel.at>

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Offer consultation service to companies with regard to expansion, exports, company acquisitions as well as mediation.

**Silkroad 4.0**  
<https://www.silkroad40.com/emerging-tech-tour-2020>

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SILKROAD 4.0 organizes a series of VR-events in an innovative virtual 3D campus. With high-ranking delegations, they will travel thematically around the globe and visit thought leaders and technologies of the



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future in the different innovation ecosystems along the route.  
 In their events, they have a discourse on challenging global technology topics and then a deep dive into the local innovation ecosystem of their current destination. Together they aim to identify the questions that are worth being asked. C-level executives, diplomats, or senior researchers from leading universities are encouraged to join the dialogue.

Simon GesmbH, founded in 1997, offers a variety of management & IT consultancy projects, most recently especially in e-learning solutions. The company possess tremendous experience managing online communities and targeting international audiences (especially in emerging markets and developing countries). Beyond that, Simon GmbH conducted Change Management Projects and managed various projects, both IT and Organization. Currently, they are creating content for their own Online

Academy (First topics: Design Thinking and Agile Management).

**Uni Credit Bank, Hong Kong Branch**

<https://www.unicreditgroup.eu/en/worldwide/our-worldwide-presence/asia-and-oceania/hong-kong/unicredit-bank-ag-hong-kong-branch.html>

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**UniCredit in the Asia Pacific Region - Your bridge between Europe and Asia.**

UniCredit Bank has its presence in Hong Kong since 1979. They provide tailor-made services especially to their European clients operating or transacting in the region. They offer a wide range of products and an extensive network of branches in Hong Kong, Singapore, China, Japan, as well as representative offices in Beijing, Hanoi, Mumbai and Seoul.

Thanks to their strong European roots, their global product excellence and in-depth knowledge of the Asian markets, they are able to develop the best strategy for a local set-up, clearing the way for an expansion of European clients into Asia and Asian clients into Europe.

Moreover they offer off-shore RMB financing structures for firms investing in mainland China in the mid-to-long term, solutions for pooling cash in Italy, Germany and Austria, and electronic processing of import flows for greater speed and efficiency.

**RIEGL Laser Measurement Systems Ltd**

<http://www.riegl.com/>

**Mr Marcos GARCIA**

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RIEGL is an international leading provider of cutting-edge technology in airborne, mobile,





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terrestrial, industrial and unmanned laser scanning solutions.

RIEGL has been producing LiDAR systems commercially and focuses on pulsed time-of-flight laser radar technology in multiple wavelengths.

RIEGL's core technology, the digitization of LiDAR signals ("Waveform LiDAR"), provides a unique methodology for resolving range ambiguities, multiple targets per laser shots, optimum distribution of measurements, calibrated amplitudes and reflectance estimates, as well as the seamless integration and calibration of systems. RIEGL's Ultimate LiDARTM 3D scanners offer a wide array of performance characteristics and serve as a platform for continuing Innovation in 3D for the LiDAR industry.

RIEGL already has reference projects in Hong Kong.

**UNIVERSITY OF APPLIED SCIENCES BFI VIENNA**  
<https://blog.railcargo.com/en/artikel/expertise-am-wort-breinbauer>

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BFI Vienna works closely together with Rail Cargo to inform and to promote environmentally friendly rail freight transport between Europe and China. The ÖBB Rail Cargo Group increased its number of freight trains to 700 in 2020. Practically one train a day in each direction travels on the Silk Road.



**VWMS Vienna Water Monitoring Solutions GmbH**  
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The ColiMinder provides fully automated measurement of bacterial contamination in water (microbiological water quality) in 15 min time to result. Providing microbiological water quality in real-time helps to drastically improve process efficiency and safety.

Reliability, stability and robustness of the ColiMinder analyser is proven since 2014 in different applications and customer installations around the globe.

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