



BELT & ROAD SUMMIT HONG KONG 2022

LIST OF AUSTRIAN PARTICIPANTS

Version : August 31, 2022

ORGANIZATION	NAME POSITION CONTACT DETAILS	DESCRIPTION
Vienna Chamber of Commerce and Industry https://www.wkw.at/ Contact to over 138,000 Viennese companies	Dr Alexander BIACH Deputy Director T. +43 1 51450 1230 E. info@wkw.at https://www.linkedin.com/in/alexander-biach-a919b0200 Ms Monica NG Chief Representative (China) @ Austrian Trade Commission T. +852 2522 2388 E. viennachamber@advantageaustria.org https://www.linkedin.com/in/monica-ng-28ba2ab/	The Vienna Chamber of Commerce & Industry (VCCI) represents and supports the interests of 138,000 Viennese companies. The Chamber is a modern service provider for its members giving advise on market access and international trade and providing education and training. The Chamber has an intensive partner network in Central- and Eastern Europe and other parts of the world. The Chamber is represented in Hong Kong by Ms Monica Ng.
Vienna Business Agency https://viennabusinessagency.at/ Let's talk business. Let's talk Vienna. Free support to establish a company in the heart of Europe.	Mrs Jennifer ZHANG Regional Manager Asia T. +43 1 4000-86727 E. zhang@vba.at https://www.linkedin.com/in/xj-zhang-01531315/	The Vienna Business Agency supports international companies in all phases of their business development, advises on all corporate issues and helps expats to get started in Vienna. Anyone wishing to set up a company, whether a start-up, sole proprietorship, national and international medium-sized company, or group, can get free-of-charge

information about funding, real estate, advice, and networking from an official trusted source.

Some facts to know about Vienna and Austria:

- Is situated in the heart of the European Union with access to 500 Mio. European customers.
- Austria is a modern, developed country with an excellent infrastructure and English widely spoken.
- Offers some of Europe's most attractive tax schemes for international investors (group taxation, double taxation treaties with Hong Kong SAR and PR China).
- Puts a great emphasis on research (universities, applied R&D centers, tax benefits).
- Vienna is often rated as one of the world's best locations to live and work in.

Airport Consulting Vienna GmbH
<https://www.a-c-v.aero/en/airport-advisory/index.html>

Mr Johann FRANK
Managing Director
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Full range Airport Consulting Services



Airport Consultancy Services

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Mr Dmitrij RUBANOV

Airport Consultant

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- Feasibility Studies, Master Planning & Strategic Development Concepts
- Pre-bid Services
- Due Diligence and Second Opinion
- Program Management
- Post-bid and Turnaround Management
- Know/How Transfers
- Conceptual Planning
- Airline Marketing and Route Development

Signed an MOU regarding the development of airports in the B&R region under the B&R Airports Platform (BRAP). BRAP aims to acquire stakes or concessions of airports and to develop them to international standards.

The company is looking for interested airport investors (i.e. banks, financial investors, infrastructure funds, multinational) to invest in projects in the B&R region as well as governments or airport owners interested to upgrade and/or to expand their airport operations.



Airport Design Management GmbH

<https://www.ad-m.com/>

Airport Development Consultancy

Mr Peter KOENIGSHOFER

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With a joint track record of more than 500 consulting projects and about 100 airport transactions (privatizations, PPPs, M&As), the Group is the ideal partner for both airport operators and investors (e.g. funds, banks, construction companies, etc.) who are interested in developing their airport and/or selling or purchasing airport assets.

ABA – Invest in Austria

<https://investinaustria.at/en/>

Austria's official
investment promotion agency

Mr Matthias ADELWÖHRER

Director Asia

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Ms Shanshan WU

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ABA – Invest in Austria is the national investment promotion agency of the Republic of Austria and as such the first point of contact for international companies aiming to establish a business in Austria. ABA offers free and confidential services which will facilitate your first steps in doing business and getting set up in Austria, from market information to tax consultancy, legal advice and like. ABA also provides information about general procedures to establish a company, recruitment, subsidies, funding, and all other topics that impact investment decisions. Do not hesitate to get in touch with them should you be thinking of setting up a business in Europe!


AIT Austrian Institute of Technology GmbH
<http://www.ait.ac.at/en>

Austria's largest R&T organization

Mr Peter SALEH

**Deputy Head of Competence Unit
Transportation Infrastructure Technologies**

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The Austrian Institute of Technology (AIT) is Austria's largest Research and Technology Organization (RTO) with over 1,300 employees and belongs to the first league worldwide in many of areas of their research.

AIT is a leading specialist in the key infrastructure issues of the future.

Andritz Hydro GmbH
<https://www.andritz.com/group-en>

Supplier of Hydro Plant Tech

Mr Norbert SCHWARZ

**Vice President, Market Management
Central & Eastern Europe, Russia, CIS**

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ANDRITZ Hydro is a global supplier of electro-mechanical equipment and services from "water-to-wire" for hydropower plants. The company has installed over 31,900 turbines globally so far. ANDRITZ Hydro is headquartered in Vienna, Austria and has more than 50 locations in more than 25 countries worldwide

Andritz is looking for partners (contractors, financing institutions) to build 100 MW+ hydro power plants in Central / Asian countries.

Austrian Post
<https://www.post.at/>

Logistics and postal service

Mr Fansui LI (Brian)

**Parcel Product Management
Asia Pacific Region
Austrian Post**

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Österreichische Post AG (Austrian Post) is an international postal, logistics and service provider which is central to Austria's economy. The company is firmly focused on the very highest



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quality and offers a comprehensive product and service portfolio to provide the best possible match for current customer needs. Austrian Post groups its operations into three divisions: Mail, Parcel & Logistics and Retail & Bank. The company also has an international presence, operating in the markets of Germany, seven countries in Central and Eastern Europe, and Turkey.

Hainke & Partner Marketingstrategie

Plan to establish a „European School Vienna“

Mr Alexander GRIMBURG

Consultant

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MRM International is a Technology Company specializing in Urban Mobility. The company has created a patented software technology that is adaptable to public transit, airports, corporate and college campuses, freight, refuse, and theme parks. Another solution offered is the international ticketing and planning software and system simulator, TrakEdit.

The company is looking for partners (investors, operators) to implement and commercialize the “Sky Web Express” system, a personal rapid transportation system on elevated tracks. The prototype is developed, and a trial track has been tested.



Healvita Group GmbH
<https://healvitagroup.com>

Consultancy for Nuclear Tech,
 Provider of Lab Equipment and Training

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Healvita Group is a Vienna based International Company with over 35 years of business experience active in three fields:

Healvita Nuclear: International Consultancy, technology provider, supplier and service company specialized in nuclear fields

Healvita Scientific: full-spectrum supplier of laboratory equipment for international market, provider of turn key solutions for establishing or upgrading laboratories with the best available solutions

Healvita International Qualification and Training Academy: Provider of effective training and qualifications in different areas of specializations and Human resource development.

Kapsch TrafficCom Pte Ltd
<https://www.kapsch.net/en>

Provider of Intelligent
 Transportation Systems

Ms Yana EKASIWI
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Kapsch TrafficCom is a global provider of transportation solutions for sustainable mobility with successful projects in more than 50 countries. Headquartered in Vienna, the group employs over 4,600 people world-wide in over 25 countries and is listed on the Vienna Stock Exchange. Ms. Ekasiwi and

colleagues are the direct contact for projects and partnerships in Asia.

Innovative solutions in the application fields of tolling, tolling services, traffic management and demand management contribute to a healthy world without congestion.

With one-stop-shop-solutions, the company covers the entire value chain of customers, from components to design and implementation to the operation of systems.

MRM International, Inc.
<https://mrmintl.com/>

Sky Web Express, Personal Rapid Transit

Mr Mario GALLER
CEO Europe

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MRM International is a Technology Company specializing in Urban Mobility. The company has created a patented software technology that is adaptable to public transit, airports, corporate and college campuses, freight, refuse, and theme parks. Another solution offered is the international ticketing and planning software and system simulator "TrakEdit".

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		prototype is developed, and a trial track has been tested.
Maschinen-Umwelttechnik-Transportanlagen GmbH https://m-u-t.at/en Producer of Special Vehicles for Waste Management, conveyer systems and water and wastewater environment technologies	Mr Jianfang MENG Sales Manager Asia T: +43 2266 603 208 E: meng@m-u-t.at https://www.linkedin.com/in/jianfang-meng-a5296690/	M-U-T is a manufacturing and tech company specialized in the in-house development, planning, design, production, delivery, assembly and commissioning of machinery and plants for the waste treatment sector, municipal vehicles, the water and wastewater treatment sector, the materials handling technology and environmental technology sectors. Product range and services include: <ul style="list-style-type: none"> • Municipal vehicles: waste collection vehicles, road sweeping machines, combined suction and high-pressure jetting vehicles • Environmental technologies: waste treatment, bio-mechanical waste treatment, composting plants, waste separation and sorting plants, processing plants for refuse-derived fuels • Water and wastewater treatment
eWASTE Umweltconsulting GmbH https://www.ewaste.at/en/ Waste Management Consultancy and Investors	Mr Thomas PFLUEGL Chief Executive Officer T. +43 732 249977 E: office@ewaste.at	eWaste is a consultancy and investment group specializing in waste management, waste disposal, recycling, water/wastewater and energy in both



	<p>https://www.linkedin.com/in/thomas-pfl%C3%BCgl-5103bb69/</p> <p>Mr Roland PFLUEGL Senior Advisor T. +43 732 249977 E: office@ewaste.at https://www.linkedin.com/in/rolandpfluegl/</p>	<p>Austrian/European and international markets. The group provides planning, development and implementation service for complex projects. eWaste has its headquarters in Austria and a branch office in Hong Kong (eWaste Eco Consulting HK Ltd.).</p>
<p>second option - Bitsios & Partners</p> <p>http://www.secondoption.at/en</p> <p>Market and Investment Consultancy</p>	<p>Mr Konstantinos BITSIOS Chief Executive Officer T: +43 676 7447689 E: bitsios@secondoption.at https://www.linkedin.com/in/konstantinos-bitsios-bb81b61b4/</p>	<p>The Consultancy based in Vienna supports companies in the field of international business development. For international companies looking for partners or to establish themselves in Austria and Europe, they assist by identifying and establishing contacts to customers, partners and investors, by establishing franchise systems and by assisting in investing, setting up companies and to participate in tenders.</p> <p>Consultancy can draw on experience working in different sectors including in automotive, tech, machinery, real estate, construction, IT & software development, food & beverage and entertainment.</p>
<p>S.u.K. Beteiligungs GmbH https://www.sempersan.com/index_en.html</p>	<p>Mr Gerald SCHWARZENBACHER T. +43 1 66 79 472 E: office@sempersan.com</p>	<p>The Viennese company' main project is the development and commercialization of "SemperSan", a patented sweet whey</p>



Food Additive/Sweetener „SemperSan“

permeate with active ingredients against diabetes mellitus. The product enables healthier food and drink products and thus the prevention of the epidemic disease diabetes type. The company has received positive feedback from trials in international markets including with producers in China/Asia and is now looking for investors to commercialize it on a bigger scale.

Silkroad 4.0

<https://www.silkroad40.com/>

A European Connectivity Initiative

Mr Philippe REINISCH
Chief Executive Officer

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SILKROAD 4.0 is an independent civil society initiative that explores the old and new Silk Road trade routes from a European perspective and invites other to join and comment.

SILKROAD 4.0 organizes a series of VR-events in an innovative virtual 3D campus. With high-ranking delegations, they will travel thematically around the globe and visit thought leaders and technologies of the future in the different innovation ecosystems along the route. C-level executives, diplomats, or senior researchers from leading universities are encouraged to join the dialogue.

Simon GesmbH

<http://simon.at>

Mr Alexander SIMON
General Manager

The core competencies of this Viennese consultancy are in management & IT



Consultancy for Digital & Business

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consultancy, in e-learning solutions and in change management & design thinking. The founder also has a background in real estate and finance matters. The consultancy is looking for international consultancies to jointly offer consultancy and training services in Europe and Asia and for direct clients.

The Vienna Institute for International Economic Studies (wiiw)

<https://wiiw.ac.at/>

Leading Research Institute on the Economies of Central, East and Southeast Europe

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The Vienna Institute for International Economic Studies – wiiw – is one of the world's most respected and leading research centers on the economies of Central-, East and Southeast Europe with more than 50 years of experience. Over the years they have broadened their expertise, increasing their regional coverage, to European integration, the countries of Wider Europe and selected issues of the global economy including the Belt and Road Initiative and its significance for Europe.

wiiw is an independent, non-profit institution. wiiw staff serves the public and clients alike, delivering economic analyses and research, forecasts, statistical data and policy advice

UNIVERSITY OF APPLIED SCIENCES BFI VIENNA

<https://blog.railcargo.com/en/artikel/expertise-am-wort-breinbauer>

Prof. Andreas BREINBAUER

Vice Chancellor and Director of Studies for "Logistics and Transport Management"

BFI Vienna works closely together with Rail Cargo to inform and to promote environmentally friendly rail freight



Rail Freight Transportation between Europe and China / together with Rail Cargo Group

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transportation between Europe and China. The ÖBB Rail Cargo Group increased its number of freight trains to 700 in 2020. Practically one train a day in each direction travels on the Silk Road.

The Rail Cargo Group is one of the top players in Europe and is well positioned with branches in 18 countries. They offer end-to-end logistics solutions from a single source and organise freight transport (block train, single-car transport or intermodal transport). The target network extends from the North-South axis of Germany via the Balkans to Turkey and further on the trans-Caspian route to China and other places.

VWMS Vienna Water Monitoring Solutions GmbH
<http://www.coliminder.com>

Fast and fully automated measurement of microbiological contamination in water

Mr Wolfgang VOGL
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The ColiMinder provides fully automated measurement of bacterial contamination in water (microbiological water quality) in 15 min time to result. Providing microbiological water quality in real-time helps to drastically improve process efficiency and safety.

The reliability, stability and robustness of the ColiMinder analyser is proven by installation for different applications with customers around the globe



including in Hong Kong.

Water of Life GmbH

<http://www.wateroflife.at/en/water-of-life-das-quellwasser-aus-oesterreich-english/>

Brings Water straight from the spring in the Alps into people's home!

Mr Johannes PFAFFENHUEMER CEO

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Water of Life GmbH is a provider of premium drinking water right from the source in the Alps (from the company's own springs) using innovative packaging technology.

Besides looking for distribution partners in Asia, the company is also looking for investors to further expand their growth in Europe and international markets.

Organizers::

ADVANTAGE AUSTRIA Hong Kong/Austrian Trade Commission

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