

BELT & ROAD SUMMIT HONG KONG

AUSTRIA PARTICIPANTS LOOKING FOR PARTNERS

Version: 26 November 2020

ORGANIZATION	NAME POSITION CONTACT DETAILS	DESCRIPTION
Airport Consulting Vienna GmbH https://www.a-c-v.aero/en/airport-advisory/index.html	Mr Johann FRANK Managing Director E. johann.frank@a-c-v.aero Mr Dmitrij RUBANOV Airport Consultant E. Dmitrij.Rubanov@a-c-v.aero	<p>Airport Consulting Services</p> <p>As an principal airport advisor they offer services in the following fields:</p> <ul style="list-style-type: none"> - Feasibility Studies, Master Planning & Strategic Development Concepts - Pre-bid Services - Due Diligence and Second Opinion - Program Management - Post-bid and Turnaround Management - Know/How Transfers - Conceptual Planning - Airline Marketing and Route Development <p>Signed an MOU with regard to the development of airports in the B&R region under the B&R Airports Platform (BRAP). This project is following the Chinese BRI developing the infrastructure in about 70 countries connected historically by different silk road routes. BRAP acquire stakes or concessions of such airports and develop them according to international standards. The company is looking for interested airport investors (i.e. banks, financial investors, infrastructure funds, multinational, etc) to invest in projects in the B&R region</p>

		as well as governments or airport owners interested to upgrade and/or to expand the airport operation.
Airport Design Management GmbH https://www.ad-m.com/	Mr Peter KOENIGSHOFER Managing Director E: peter.koenigshofer@ad-m.com	<p>In 2013, after more than 10 years of extensive cooperation, the owners of AIRPORT DESIGN MANAGEMENT (ADM) and AIRPORT CONSULTING VIENNA (ACV) decided to pool their resources in a unique one-stop shop by merging the two companies. Clients can draw from an even wider range of aviation skills, numerous complementary services, and a truly global expertise.</p> <p>With a joint track record of more than 500 consulting projects and about 100 airport transactions (privatizations, PPPs, M&As), the Group is the ideal partner for both airport operators and investors (e.g. funds, banks, construction companies, etc.) who are keen on developing their airport and/or selling or purchasing airport assets.</p>
Austrian Business Agency https://investinaustria.at/en/	Mr Matthias ADELWOEHRER Director Asia E: m.adelwoehrer@aba.gv.at Ms Shanshan WU Chief Representative China E: shanshan.wu@advantageaustria.org	<p>ABA – Invest in Austria is the national investment promotion agency of the Republic of Austria and as such the first point of contact for international companies aiming to establish a business in Austria. ABA offers free and confidential services which will facilitate your first steps in doing business and getting set up in Austria, from market information to tax consultancy, legal advice and like. ABA also provides information about general procedures to found a company, recruitment, subsidies, funding, and all other topics that impact investment decisions. Do not hesitate to get in touch with them should you be thinking of setting up a business in</p>

Europe.

Some facts to know about Austria:

- Is situated in the heart of the European Union with access to 500 Mio. European customers.
- Is a modern, developed country with an excellent infrastructure and English widely spoken.
- Offers some of Europe's most attractive tax schemes for international investors (group taxation, double taxation treaties with Hong Kong and PR China).
- Puts a great emphasis on research (universities, applied R&D centers, tax benefits).
- is together with its capital Vienna often rated as one of the world's best locations to live and work in.

Boom Living GmbH
<http://www.boom-living.com>

Mr Wenzel WAECHTER
Co-founder
Acquisition of Residential & Commercial Real Estate
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Boom Living GmbH was founded in 2018 in Vienna, Austria, with the initial vision of connecting real estate investors and owners. Through the use of their network, they have built up a diverse portfolio of residential & commercial real estate investments with a total value of over 1.1 billion Euro.

Mrs Nikita NEZNAMOV
Co-founder
Chief Operating Officer
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Boom Living is currently looking for investors in real estate properties (hotels, shopping centers, offices and logistics properties) in Austria, Italy and other parts of Europe.

	office@boom-living.com	
Breitspur Planungsgesellschaft mbH http://www.breitspur.com/en/	Mr Alexander SCHIERHUBER Managing Director E: alexander.schierhuber@breitspur.com office@breitspur.com	<p>The construction of the new railway between Košice (Slovak Republic) and the Twin-City region Vienna-Bratislava will result in a high-performance rail system that will connect Europe and Asia.</p> <p>Four countries (Austria, Slovakia, Ukraine and Russia) work together via Breitspur Planungsgesellschaft mbH (BPG) to connect Central Europe, Ukraine, Russia and the rapidly-growing Asian markets.</p>
European-Chinese Belt and Road Initiative Association (Austria)	Mr Adolf PETER President Independent Arbitrator E: a.peter@ecbria.com	<p>The European-Chinese Belt and Road Initiative Association (ECBRIA) connects European with Asian businesses and organizes international conferences on legal, business and educational topics. Furthermore, the Association focuses on International Arbitration and cooperate closely with various international arbitration institutions, companies, universities and law firms.</p>
eWASTE Umweltconsulting GmbH https://www.ewaste.at/en/	Mr Thomas PFLUEGL Chief Executive Officer E: t.pfluegl@ewaste.at Mr Roland PFLUEGL Senior Advisor E: r.pfluegl@emerge.co.at	<p>eWaste provides assistance with matters concerning waste management, waste disposal, recycling, water/waste water and energy in both domestic and international markets. They provide planning, development and implementation service for complex projects. eWaste has its headquarters in Austria and a branch office in Hong Kong (eWaste Eco Consulting HK Ltd.).</p>
Plasser Far East Ltd https://www.plasserfareast.com/	Mr Guenter HOERTLER Director E: ghoertler@plasserfareast.com.hk	<p>For sixty years, Plasser & Theurer has been manufacturing highly developed and innovative machines for the construction and maintenance of tracks all over the world. Plasser & Theurer</p>

understands the challenges their customers face and offer speedy solutions.

Plasser Far East was established in Hong Kong as early as in 1979. This provides their customers in Asia with a competent point of contact for all queries concerning operation and maintenance of the machines.

Raiffeisen Bank International AG, Beijing Branch
<https://www.rbinternational.com/en/who-we-are/our-network/international-network/raiffeisen-in-china.html>

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Raiffeisen Bank International AG (RBI) regards Austria, where it is a leading corporate and investment bank, as well as Central and Eastern Europe (CEE) as its home market. 13 markets of the region are covered by subsidiary banks. Additionally, the group comprises numerous other financial service providers, for instance in the fields of leasing, asset management, as well as M&A. To support its business activities, RBI operates representative offices and service branches at selected Asian and Western European locations.

Silkroad 4.0
<https://www.silkroad40.com/emerging-tech-tour-2020>

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SILKROAD 4.0 organizes a series of VR-events in an innovative virtual 3D campus. With high-ranking delegations, they will travel thematically around the globe and visit thought leaders and technologies of the future in the different innovation ecosystems along the route. In their events, they have a discourse on challenging global technology topics and then a deep dive into the local innovation ecosystem of their current

destination. Together they aim to identify the questions that are worth being asked.

C-level executives, diplomats, or senior researchers from leading universities are encouraged to join the dialogue.

Simon GesmbH
<http://simon.at>

Simon GesmbH
Mr Alexander SIMON
General Manager
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Simon GesmbH, founded in 1997, offers a variety of management & IT consultancy projects, most recently especially in e-learning solutions. The company possess tremendous experience managing online communities and targeting international audiences (especially in emerging markets and developing countries). Beyond that, Simon GmbH conducted Change Management Projects and managed various projects, both IT and Organization. Currently, they are creating content for their own Online Academy (First topics: Design Thinking and Agile Management).

Uni Credit Bank, Hong Kong Branch
<https://www.unicreditgroup.eu/en/worldwide/our-worldwide-presence/asia-and-oceania/hong-kong/unicredit-bank-ag-hong-kong-branch.html>

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UniCredit in the Asia Pacific Region - Your bridge between Europe and Asia.

UniCredit Bank has its presence in Hong Kong since 1979. They provide tailor-made services especially to their European clients operating or transacting in the region. They offer a wide range of products and an extensive network of branches in Hong Kong, Singapore, China, Japan, as well as representative offices in Beijing, Hanoi, Mumbai and Seoul.

Thanks to their strong European roots, their global product excellence and in-depth knowledge of the Asian markets, they are able to develop the best strategy for a

local set-up, clearing the way for an expansion of European clients into Asia and Asian clients into Europe.

Moreover they offer off-shore RMB financing structures for firms investing in mainland China in the mid-to-long term, solutions for pooling cash in Italy, Germany and Austria, and electronic processing of import flows for greater speed and efficiency.

ORFI CAPITAL

<http://www.orficapital.com/>
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Orfi Capital is an asset management company based in Hong Kong specialized in investments in high yielding assets.

Expertise Asia is a daily blog to communicate analysis, thought-provoking ideas and controversial opinions on finance and current affairs by its author Roland Hinterkoerner

The Vienna Institute for International Economic Studies (wiiw)

<https://wiiw.ac.at/>

Mr Mario HOLZNER Executive Director

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The Vienna Institute for International Economic Studies – wiiw – is one of the principal centres for research on Central, East and Southeast Europe with more than 45 years of experience. Over the years, they have broadened their expertise, increasing their regional coverage – to European integration, the countries of Wider Europe and selected issues of the global economy – and expanding the research areas the institute works on. At present, their thematic work is focused on macroeconomic developments and structural change, international economics, labour markets and social issues, as well as on selected issues related to sectoral and regional economic developments. wiiw is an independent, non-



profit institution. wiiw staff serves the public and clients alike, delivering economic analyses and research, forecasts, statistical data and policy advice

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