

LOWER AUSTRIAN BUSINESS DELEGATION 2019

SHANGHAI – HANGZHOU – HONGKONG

PARTICIPANTS



Lower Austrian Participants

MACHINERY, PLANTS & METAL TECHNOLOGY

BERNDORF GROUP

MUT - Maschinen-Umwelttechnik
Transportanlagen

Polytechnik Luft- und Feuerungstechnik

Klinger Richard Dichtungstechnik

RIEGL

SBI Produktion techn. Anlagen

Siemens AG Austria

ACADEMIA & INSTITUTIONS

AIT Austrian Institute of Technology

Danube University Krems

IMC University of Applied Sciences Krems

Raiffeisen Landesbank NÖ-Wien

MOBILITY

Hirtenberger Automotive Safety

KSR Group

Schachner

Voith Digital Solution Austria

PLASTIC INDUSTRIES

Salzer Formtech

Sunpor Kunststoff

MEDICAL TECHNOLOGIES

Dipromed

EBG | MedAustron

Fürst Möbel

CONSTRUCTION & INFRASTRUCTURE

PERI

Vienna International Airport

FOOD & COSMETICS

Backwelt Pilz

Mösl GmbH

Styx Naturkosmetik

tecnet equity

Vorarlberg University of Applied Science

Wirtschaftsforum Triestingtal

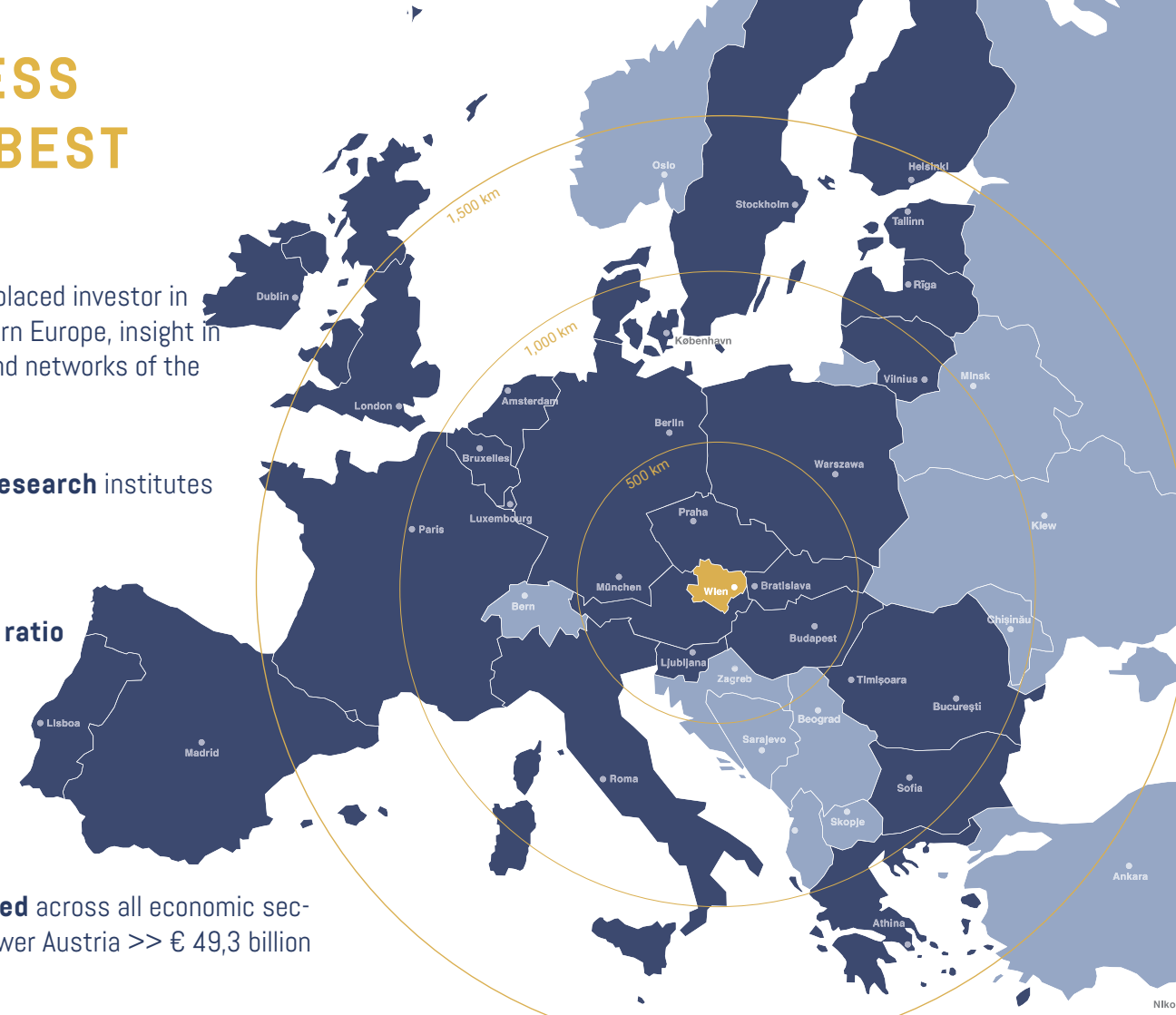
BUSINESS AT ITS BEST

>> **CEE hub** – Top placed investor in Eastern and Southern Europe, insight in language, culture and networks of the CEE countries.

>> Leading **research** institutes

>> **52.9 % export ratio**
Lower Austria
(goods & services)

Gross value added across all economic sectors in 2017 in Lower Austria >> € 49,3 billion



BERNDORF GROUP

Experience, expertise and international networks make the companies in the Berndorf Group global market leaders in key industrial sectors.

Berndorf AG is the holding company of a group of globally active small and medium-sized industrial enterprises serving niche markets. The group's core competences are in toolmaking, automotive, heat treatment, belts and belt systems, press plates, pool construction, process engineering, mechatronics and joint venture projects.

Key facts:

Export markets: EU, China, US, worldwide

Export ratio: > 90 % from Austria

Employees: 4,425 over 20 countries worldwide

Subsidiaries in China:

(turnover 75 Mio. Euro in 2018)

- Aichelin Heat Treatment Systems Beijing Co. Ltd.
- Aichelin Tianjie Heat Treatment Systems (Tangshan) Co. Ltd.
- Tangshan Aichelin Pionier Heat Treatment Systems Co. Ltd.
- EMA Induction Technology Beijing Co. Ltd.
- NOXMAT Energy Technique Beijing Co. Ltd.
- HASCO Trading (Shenzhen) Co., Ltd.
- Beijing Baidefu Technology Development Co. Ltd.
- Stoba (Yantai) Precision Machinery Components Co.



Contact:

Mr. Peter Pichler
Chief Executive Officer
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www.berndorf.at/en/

M-U-T

M-U-T produces and installs complete conveying plants and components in several fields of industries.

The disposal and preparation of different types of solid and liquid waste provide large logistical, technical and organizational challenges for cities and communes. M-U-T precisely addresses these issues and offers universal solutions from one source. M-U-T is a manufacturing company that undertakes in-house-development, planning, design, production, delivery, assembly and the commissioning of machinery and plants in the sectors of municipal vehicles, conveying technology, environmental technology, education, water technology and waste water technology.

What we are looking for

- Contacts to end customers and business partners



Key facts:

Export markets: e.g. China, Sri Lanka, Mexico, Russia

Export ratio: 57 %

Employees: more than 100

Contact:

Mr. Felix Steyskal, CSO
Head of Planning & Sales
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POLYTECHNIK LUFT- UND FEUERUNGSTECHNIK

Global leading supplier for biomass combustion plants, planning and delivery of turnkey plants.

The biomass combustion systems produced by the company, with their output range of 300 kWth – 30,000 kWth, can be used for heating, process heating or for power generation (up to 20,000 kWel). Media carriers being warm water, hot water, steam, or thermal oil.

Thanks to a broad product portfolio, Polytechnik offers complete solutions, based on the latest state of the art, innovative technologies which are customized to meet the individual needs in each case.

What we are looking for

- Contacts to the wood working and wood processing industry, general industrial companies, energy contracting enterprises as well as public and governmental organizations planning district heating installations.



Key facts:

Export markets: EU, Asia, Australia, Russia
Export ratio: over 97%
Employees: around 240
References: more than 3,200 installations worldwide

Contact:

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Authorised Signatory
Hainfelder Strasse 69
A-2564 Weissenbach
office@polytechnik.at
<https://biomass.polytechnik.com>

KLINGER RICHARD DICHTUNGSTECHNIK

Researching, developing and producing high-quality industrial sealing material

As a subsidiary of the globally active KLINGER Group, KLINGER Dichtungstechnik has been working on researching, developing and producing high-quality industrial sealing materials for more than 125 years.

What we are looking for

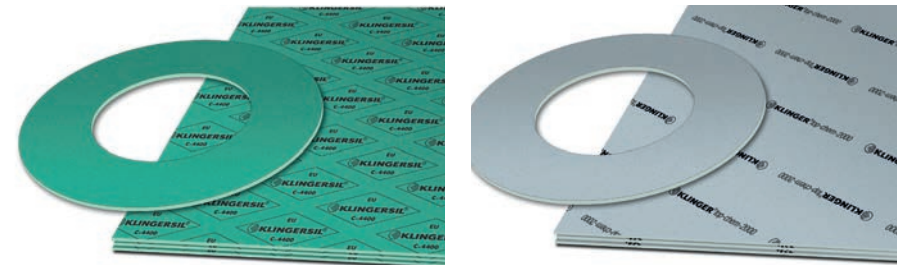
- Contacts to partners in China
- Suppliers for electro technical equipment

Key facts:

Export markets: global
Export ratio: > 90 %
Employees: 106
References: KTM, Bombardier, ElringKlinger

Contact:

Mr. Michael Sautter, Mr. Ernst Schäfer
Members of the Board
Am Kanal 8-10
A-2352 Gumpoldskirchen
marketing@klinger.co.at
<https://klinger.co.at/en/home>



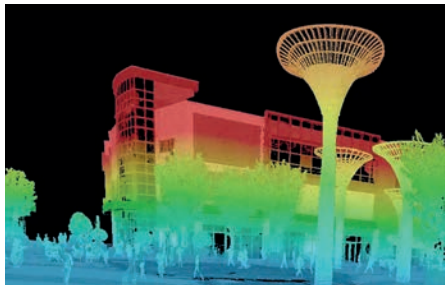
RIEGL

With more than 40 years of experience in the research, development and production of LiDAR sensors, RIEGL delivers proven innovations in 3D.

Focusing on pulsed time-of-flight LiDAR technology in multiple wavelengths, RIEGL's innovative hard- and software provides powerful solutions for various applications in surveying. A broad product portfolio on terrestrial, industrial, mobile, airborne, bathymetric, and UAV-based Laser Scanners and Scanning Systems is offered for applications like topography & mining, archeology & cultural heritage, civil engineering, monitoring, agriculture & forestry, city modeling, etc.

What we are looking for

- Companies at the forefront of technology looking to acquire high resolution 3D spatial data
- Service providers in the field of surveying
- Stakeholders in the mining industry
- Civil engineers



Key facts:

Export markets: worldwide

Export Ratio: 98 %

Employees: 230+worldwide

References: Baidu Maps, AMAP,

Alibaba Group

Distribution Partners for China: Five

Star Electronic Technologies, RedChina

Geosystems(Beijing)

Contact:

RIEGL (Beijing) Co., Ltd

Room 3205, Building 6, Jianwai SOHO

No. 39 East 3rd Ring Road,

Chaoyang District, Beijing, China

Dr. Lingxiao ZHU

lzhu@riegl.com

SBI PRODUKTION TECHN. ANLAGEN

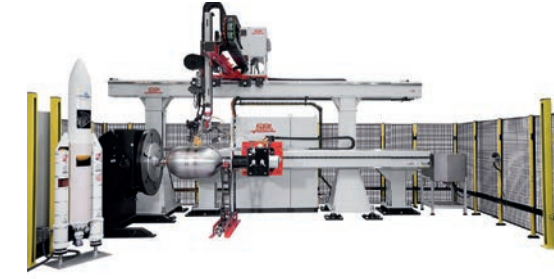
Developer, producer and trading company for technical devices in extrusion, welding, additive manufacturing for metals, and plasma dissociation.

SBI offers innovative and tailored solutions of complex tasks in the area of welding-technology, special applications and industrial metal 3D printing systems and is a reliable partner due to its core competences, which can be found in all fields of the mechatronic technology. SBI delivers high-tech products and services worldwide to guarantee its partners a competitive advantage.

SBI can look back on many years of proved applications in serial products as well as in customized single systems.

What we are looking for

- Contacts to partners in the industry of aerospace, automotive, oil and gas, as well as others such as the supplier industry.
- Stakeholders in the context of business development in China



Key facts:

Export markets: worldwide, e.g.

China (Taiwan), Canada, USA,

Russia, Scandinavia, Japan

Export ratio: 98 %

Employees: 90

References: MTU, MT Aerospace,...

Contact:

Mr. Ferdinand Stempfer

General Manager

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A-2020 Hollabrunn

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www.sbi.at/en

MACHINERY, PLANTS & METAL TECHNOLOGY

SIEMENS AG AUSTRIA

Active around the globe, focusing on the areas of electrification, automation and digitalization.

The company is active around the globe, focusing on the areas of electrification, automation and digitalization. One of the largest producers of energy-efficient and resource-saving technologies. Siemens is a leading supplier of efficient power generation and power transmission solutions. A pioneer in infrastructure solutions like in the field of the railway transportation as well as automation, drive and software solutions for industry. Siemens Austria's core competences concentrate on power generation technology, industrial and buildings automation, railway vehicles, lighting, medical technology and water treatment systems.

What we are looking for

- To understand actual manufacturing and environmental conditions
- Escort global acting industries to their branches in China to discuss global network solutions in engineering, manufacturing and security items



Key facts:

Export Markets: worldwide (e.g. Germany, USA, Switzerland, Denmark, France,...)
Export Ratio: 51,5% (as a percentage of revenue)
Employees: 4,885
References: Agrana, Vienna Airport, EVN

Contact:

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Stattersdorfer Hauptstrasse 56
A-3100 St. Pölten
st.poelten.at@siemens.com
<https://new.siemens.com/at>

MOBILITY

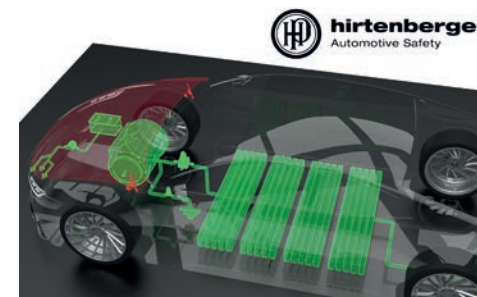
HIRTENBERGER AUTOMOTIVE SAFETY

Pyrotechnic systems for pedestrian and occupant protection

Hirtenberger Automotive Safety is a partner to the global mobility industry for innovative pyrotechnic solutions. We specialize in developing and producing components to protect vehicle occupants, pedestrians and first responders. The circuit breakers in our EV safety switch product line will disconnect the power train from the battery system to provide fire protection and a safe vehicle condition. Our circuit closers provide a secure and irreversible electrical connection to short a load circuit or discharge a capacitor.

What we are looking for

- Contacts to partners in the Automotive Business



Key facts:

Export Markets: worldwide
Export Ratio: 100 %
Employees: about 900
References: VW, BMW, Daimler, Siemens

Contact:

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Account Manager
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<https://has.hirtenberger.com>

KSR GROUP

KSR Group is one of the leading manufacturer-independent importers of two-wheeled vehicles in Europe.

With more than 60,000 vehicles sold per year, more than 140 employees throughout Europe and cooperation with partner companies in Asia, the KSR Group is one of the leading manufacturer-independent importers of two-wheeled vehicles in Europe. KSR's product and service portfolio includes innovative and successful top brands from the mobility sector and extends from motorcycles and scooters to quads, e-bikes and light electric vehicles - for fun and pleasure, as well as functionality and reliability.

What we are looking for

- Contacts to potential business partners



Key facts:

Export markets: worldwide (60+)
Employees: 140+
Dealer-Network: 2,100+

Contact:

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www.ksr-group.com

SCHACHNER ELEKTROFAHRZEUGE

Developer, manufacturer and trading company of electric scooters, E-Bikes and electromotive drives.

Schachner Elektrobikes successfully works together with Chinese partners. Our current project in China is to develop and manufacture small trucks for European municipalities.

The first 'E-Bike' was developed in 1979, so we can proudly refer to ourselves as pioneers in the electric bicycle sector.

Furthermore, we are also specialized in E-Scooters and E-Mopeds. From the economic mission we look forward to new business contacts in Austria and China.

What we are looking for

- Contacts to partners in Austria and China
- Stakeholders in the context of production and distribution



Key facts:

Export markets: Europe
Export ratio: 40 %
Employees: 100

Contact:

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VOITH DIGITAL SOLUTIONS AUSTRIA

Voith Digital Solutions Austria GmbH & Co. KG is a specialist in drive and automation solutions.

Voith Digital Solutions Austria GmbH & Co. KG is a specialist in drive and automation solutions. The responsibilities include the development, delivery and commissioning of electric drives for rail vehicles and electric buses, as well as mechanical, electrical and digital auxiliary systems for hydroelectric power plants and digital solutions for diagnostic systems and IT.

What we are looking for

- Contacts to partners in mobility, urban transport and rail
- Contacts to decision-makers in the rail sector and with potential business partners in China for common sales and production activities



Key facts:

Export markets: global (China, Germany, Finland, Switzerland, Philippines)
Export ratio: 90 %
Employees: 103
References: Helsinki City Transport, Light Rail Manila Corporation, CRC Changchun, CRRC Dalian

Contact:

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traction-converter@voith.com
<https://voith.com/aut-en>

CONSTRUCTION

PERI

One of the world's largest manufacturers of formwork and scaffolding systems

With a turnover of € 1,5 billion in 2018, PERI is one of the world's largest manufacturers and suppliers of formwork and scaffolding systems. The central functions, development and production facilities are in Southern Germany since the founding of the company in 1969. Through its 9,300 employees, over 80 subsidiaries and more than 160 efficiently-run storage sites, PERI serves its customers worldwide with innovative system equipment and a comprehensive range of services related to formwork and scaffolding technology. A powerful innovative strength, the high level of engineering service expertise and top-quality materials ensure cost-effective, efficient and safe solutions for formwork and scaffolding projects around the globe.

What we are looking for

- Contacts to partners
- Stakeholders in the context of digitalization



Key facts:

Export markets: worldwide
Employees: 9,300
References: Hongkong-Zhuhai-Macao Bridge, Four Seasons Hotel, Kuala Lumpur, Malaysia, Kičevo Podvis Motorway Bridge, Northern Macedonia

Contact:

Mr. Christian Sorko
General Manager PERI Austria
Traisenstrasse 3
A-3134 Nußdorf ob der Traisen
office@peri.at
www.peri.com/en

INFRASTRUCTURE

VIENNA INTERNATIONAL AIRPORT

One of the most important hubs for the growing number of destinations in Central and Eastern Europe.

Flughafen Wien AG is one of the few airports in Europe listed on the stock exchange. As a developer, builder and operator of Vienna International Airport it offers the full range of associated services:

- airport operations
- ground operations
- security services
- infrastructure provider
- commercial activities

What we are looking for

- Contacts to partners in aviation, logistics, other business
- Stakeholders in the context of tourism, travel industry



Key facts:

Passengers: 27,037,292 (2018)
Employees: 22,500 (working for 230 companies at the site)
74 airlines serve 205 destinations in 71 countries (2018)

Contact:

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Member of the Board
Postfach 1
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vorstand@viennaairport.com
www.viennaairport.com/en/

PLASTIC INDUSTRIES

SALZER FORMTECH

Development and production of new solutions from EPS and material composites

The company offers tailor-made products and individual solutions for highly specialized applications. The focus is on the individual requirements of our customers. We develop new solutions for well-known challenges combining technical know-how with resolute quality.

Salzer Formtech GmbH stands for an innovative technology and new standards in the area of molded EPS parts and mold manufacturing.

The company offers customized products and individual solutions for highly specialized applications.

What we are looking for

- Partners and customers interested in EPS composites for technical applications. Suppliers and partners for the expansion of our mold construction.



Key facts:

Export markets: EU, USA, India
Export Ratio: 30 %
Employees: 37
References: Construction industry, electronics industry, food industry, consumer goods industry

Contact:

Mr. Wolfgang Spanny
General Manager
Stattersdorfer Hauptstrasse 50
A-3100 St. Pölten
office@formtech.at
www.formtech.at

PLASTIC INDUSTRIES

SUNPOR KUNSTSTOFFE

Europe's most modern EPS production

Sunpor produces EPS (Expandable Polystyrene), also commonly known as "Styropor" or "Styrofoam". This granulate is used to produce insulation and insulation systems, packaging and sport helmets. By virtue of its insulation properties, the rigid foam made from EPS exhibits a high resistance to heat and cold loss through its imperviousness to moisture, it is also light in weight. In packaging and helmet applications particularly, high protection is obtained through energy absorption.

What we are looking for

- Contacts to partners in the construction industry, i.e. manufacturers of insulation
- Stakeholders in the context of "energy-efficient" building projects
- Information about energy-efficiency goals and strategies
- Contacts to partners in the helmet industry, i.e. manufactures of helmets



Key facts:

Export markets: worldwide (e.g. China, Europa, South America, USA, Canada, Turkey, Japan)
Export ratio: 90 %
Employees: 186
References: Sto, Baunit, Knauf, Kuji Sports, Strategic Sports

Contact:

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General Manager
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www.sunpor.at/en/

MEDICAL TECHNOLOGIES

DIPROMED

Manufacturer of forensic test systems and medical devices

DIPRO med is an Austrian manufacturer of forensic drug abuse tests and medical devices. DIPRO med offers a wide range of in vitro diagnostics for professional and domestic use.

The DIPRO DRUGLAB drug abuse analysis system comprises of identifying unknown substances and traces and detecting drugs in the human body.

DIPRO med has introduced and applies a management system for production, sales and trade of in vitro diagnostics according to ISO 9001:2015 quality management.

What we are looking for

- Distributors supplying the authorities
- Contact of persons/authorities involved in the fight against drugs and drug-related crime



Key facts:

Export markets: Europe, Asia, Australia
Export ratio: 50 %
Employees: 6
References: Products are used by national drug services, prison administrations, customs, forensic laboratories, hospitals, schools, work place testing agencies etc.

Contact:

Mr. Christian Eder
General Manager
Eisgrubengasse 2-6
A-2334 Vösendorf
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www.dipromed.at | www.druglab.at

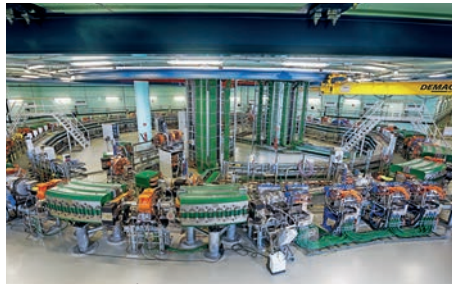
EBG | MEDAUSTRON

One of the world's most cutting-edge centers for cancer treatment and research and one of only six dual particle facilities worldwide.

MedAustron uses an innovative form of radiation therapy, namely ion beam or particle therapy. Patients get irradiated with charged particles – protons or carbon ions. This form of therapy is optimal for treating tumors close to radiation sensitive organs. Side effects can therefore be significantly reduced. Besides the treatment of patients, the MedAustron accelerator facility offers the opportunity to perform non-clinical research in the fields of radiation physics and radiobiology.

What we are looking for

- Contacts to partners in various technological industries
- Stakeholders in the context of particle therapy
- Meeting experts in economic relations with China
- Patient referrals



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© Foto Tschank

Key facts:

One of only six centers worldwide
In Operation since end of 2016
Cooperation with CERN (European Organization for Nuclear Research)
Manufacturer of a certified medical device
Employees: 180 from 18 different countries

Contact:

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Managing Director
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www.medastron.at/en/home

FÜRST MÖBEL

Medium-sized family-owned Lower Austrian carpentry company.

Fürst Möbel manufactures furniture and interior fixtures for large projects like hospitals, schools and universities. Shop fitting is another core competence of the company.

For the product development and -design, the company uses the extremely flexible applications of high-tech CNC routers and machining centers.

What we are looking for

- Gain insights to Chinese economy & working culture
- Chinese level of digitalization compared to Austrian standards
- Contacts to potential partners in woodworking
- Exchange of ideas with Chinese furniture manufacturer



© Health Team KHN, KAV, Hubert Dimko, Rupert Steiner

Key facts:

Export markets: Germany, Switzerland
Export ratio: 5 %
Employees: 100
References: Arcotels in Austria & Germany, Vienna North Hospital

Contact:

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General Manager and Co-Owner
Fabrikstrasse 1
A-3381 Golling/Erlauf
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www.fuerst-moebel.at

AIT AUSTRIAN INSTITUTE OF TECHNOLOGY

Austria's largest Research and Technology Institute.

AIT combines its social, ecological and technological expertise in Spatial Development, Energy Efficiency, Multi-Modal-Transportation, Water Management, Waste-to-Value, Environmental Remediation & Monitoring, Social Innovation and Public Governance in order to provide unique services to the public and private clients.

As an Ingenious Partner to industry and public institutions, AIT is already researching and developing the technologies, methods and tools of tomorrow paving the way for the innovations of the future.

The AIT Austrian Institute of Technology with 1,300 employees takes a leading position in the Austrian innovation system and a key role in Europe as the RTO focusing on the key infrastructure topics of the future.

What we are looking for

- innovative and sustainable urban developments



Key facts:

Employees: 1,300

Contact:

Ms. Marita Schnepfer
Research Engineer
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A-1210 Vienna
office@ait.ac.at
www.ait.ac.at/en/

DANUBE UNIVERSITY KREMS

One of the leading universities for continuing education and within the German-speaking world the only public university for university-based continuing education.

Danube University Krems combines over 20 years of experience in postgraduate education with innovation and highest quality standards in research and teaching and holds the AQ Austria seal of quality. education with innovation and highest quality standards in research and teaching and holds the AQ Austria seal of quality.

The research is committed to practice-oriented research with high level transdisciplinarity and distinguished by its societal impact in four research fields: Cohesion and Innovative Societies, Cultural Heritage, Regenerative Medicine and Continuing Education Research.

What we are looking for

- Contacts to partners in science, R&D and continuing education
- Stakeholders in the context of continuing education, higher education management and international scientific partnerships



Key facts:

students: 8,300 from around 85 countries

200 study programmes in three faculties

Committed to practice-oriented research with high level transdisciplinarity

Contact:

Mr. Friedrich Faulhammer
President
Dr.-Karl-Dorrek-Strasse 30
A-3500 Krems
info@donau-uni.ac.at
www.donau-uni.ac.at/en

IMC UNIVERSITY OF APPLIED SCIENCES KREMS

Bachelor and Master degree programmes in the areas of business, digitalization, health sciences and life sciences.

IMC implements successful Austrian degree programmes that are adapted to the needs of the host country on the campus of a partner university. The courses are taught either by the local faculty or by the faculty of the IMC ("IMC Flying Faculty"). Graduates are awarded the Austrian degree (which is an EU degree) and the degree of the host country. IMC currently offers such transnational programmes in China, Latvia, Ukraine, Vietnam, and in Azerbaijan.

What we are looking for

- Partner universities for transnational programs in the field of business
- Partner universities for student exchange
- Cooperation in applied research



Key facts:

Students: 2,661
32-degree programs
8 transnational programs
136 partner universities worldwide

Contact:

Ms. Ulrike Prommer
Mr. Karl C. Ennsfellner
Members of the Board
Am Campus Trakt G
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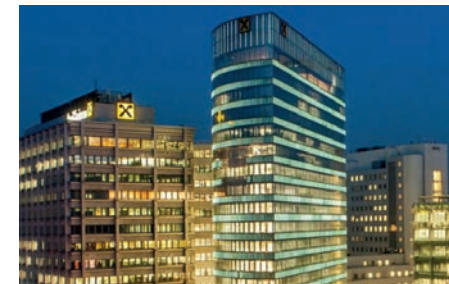
RAIFFEISENLANDESBANK NÖ-WIEN AG

Leading private, retail and commercial bank in the Vienna/Lower Austrian region.

- Top 6 Austrian Bank headquartered in Vienna
- Focussing on retail, commercial and corporate banking
- Key Player within the Austrian Raiffeisen Group (the Nr. 1 Group of Banks and Banking Brand)
 - Central institution of the Lower Austrian Raiffeisen cooperative banks
 - Largest shareholder of Raiffeisenbank International (RBI-Group)

What we are looking for

- To bring Austrian and Chinese business partners together and stimulate trade
- To support Austrian clients in their export/import business and foreign investments
- To provide banking services to Chinese companies active locally in Austria



Key facts:

Balance Sheet Total:
approx. € 27 billion (HY 2018)
Net Profit: approx. € 84 million (HY 2018)
Employees: approx. 1,000
Rating: Baa1 (Moody's)

Contact:

Mr. Reinhard Karl
Deputy Chief Executive Officer
Friedrich-Wilhelm-Raiffeisen-Platz 1
A-1020 Vienna
info@raiffeisenbank.at
www.raiffeisen.at

TECNET EQUITY

From an innovative ideas (research-to-value) to a commercially successful product or business (venture capital).

tecnet equity is one of the leading equity funds for early-stage investments in Austria and manages a volume of € 50 million. We finance young technology companies and companies with innovative business ideas through venture capital. Our support reaches well beyond the financial investment. With longstanding experience, personal dedication and an international network, we support companies on their way to success. As early-stage investors tecnet is an active participant in the Austrian start-up environment.

What we are looking for

- Contacts to international business angels, funding authorities & venture capital
- Companies and partners prototyping for our start-ups



Key facts:

Employees: 20
Fund volume: € 52,2 million
Investment size: € 300,000
up to € 3 million

Contact:

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VORARLBERG UNIVERSITY OF APPLIED SCIENCES

Bachelor's and Master's degree programmes in the fields of management, engineering and technology, design and social work & health.

FH Vorarlberg is a leading Austrian University of Applied Sciences. Its degree programs are accredited by the Austrian Agency for Quality Assurance and Accreditation. Both the degree and research programs have an international orientation so that students and employees can gain valuable experiences abroad. Vorarlberg is one of the world's ten most innovative regions. FH Vorarlberg is one of the most research-intensive universities of applied sciences in Austria and enjoys excellent relations with business and industry in Vorarlberg. Many of the company partners are world leaders or among world leaders in their areas.

What we are looking for

- Company visits with student groups
- Exchange of ideas and thoughts



Key facts:

About 1,400 students
Lecturer-to-student ratio of 1:12
Six research centers

Contact:

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Director Startup-Center
Senior Lecturer for Marketing & Innovation
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WIRTSCHAFTSFORUM TRIESTINGTAL

An association aimed at promoting economic development of the Triestingtal region.

- Networking between companies and the communities
- International cooperation's with other regions in China (Provinz Jiangsu)
- Further development of the entire region for more business and life quality
- Networking events with companies
- Development for a leading digital region in Austria (high speed internet/fiber for private use)
- Development for a leading family friendly region in Austria

What we are looking for

- Contacts to partners and regions
- Stakeholders in the context of investment in the region Triestingtal



Key facts:

Working with 11 communities in the region
Working with 5 leading companies in the region
35,000 people are living in the region

Contact:

Mr. Joseph Miedl
Chairman of the Board
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FOOD & COSMETICS

BACKWELT PILZ

Producer of premium quality frozen baked goods.

We are an established, ambitious, and growing family business based in the Waldviertel region (Lower Austria) and produce innovative, premium quality frozen baked goods on a large scale and at competitive prices.

We offer our customers a single source for assorted product categories, all exclusively baked using top quality and mainly local ingredients. Our flexible and efficient technology enables us to produce a wide range of recipes, sizes and shapes. Thanks to our carefully planned production processes, our high-quality products still maintain their handmade appearance. We offer packaging and logistic solutions designed to meet our customers' needs.

What we are looking for

- Contacts to partners in food retailing, food and gastronomy wholesale, home delivery service



Key facts:

Export markets: Germany, Italy, Romania, Bulgaria, Croatia, Slovakia, Czech Republic, Poland, Russia, USA
Export ratio: 30 %
Employees: 80
References: OMV, Spar, Rewe, Lidl

Contact:

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MÖSL GMBH

Production of healthy smoothies

Production of organic smoothies of highest organic quality – filled in glass bottles. No added sugar or preservatives.

What we are looking for

- Contacts to partners in the context of organic food
- Stakeholders in the context of organic food



Key facts:

Export markets: Germany, Hungary, Croatia
Export ratio: 30 %
Employees: 10
References: Spar AG, Markant AG

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STYX NATURCOSMETIC

Family-owned natural cosmetics company

STYX Naturcosmetic is a traditional family-owned company of the second generation. To produce our certified natural cosmetics, regionality is especially important to us - we mainly use natural herbs from the region, such as marigold, stinging nettle, chamomile, birch and many more. In our product range we have body and facial care products as well as wellness products for the hotel industry. In addition, private labeling is an important pillar. It is essential for STYX to produce environmentally friendly products therefore sustainability is a major topic for us. In addition, we are the first cosmetics company world-wide with a CO2 neutral production.

What we are looking for

- Contacts to partners for import, distribution and private labeling
- Stakeholders in the context of companies, business partners and consumers that have a passion for high-quality natural cosmetics and organic products



Key facts:

Export markets: 40 countries around the globe (e.g. Europe, Russia, Ukraine, Australia, USA)
Export ratio: 70 %
Employees: 69
References: Bergergut, Panhans Hotel, Wellnesshotel Almesberger

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CONTACT

IN SHANGHAI & HONGKONG

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