



FRESH VIEW

on Tourism Infrastructure and Know-How



Tourism Infrastructure and Know-How

旅游业基础设施及专业知识

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Tourism Infrastructure and Know-How in Austria

奥地利的旅游业基础设施及专业知识



Tourism in Austria is a unique success story. For decades, politics, business and culture have worked together in making sure that guests from all over the world feel at home here. Hospitality and innovative thinking make Austria a role model for tourism worldwide – Surprisingly Ingenious.

Tourism is one of Austria's most important economic sectors and ensures widespread prosperity for the entire population. Guests from both within the country and abroad flock to even the remotest Alpine valleys, either to simply take some time out or in search of an adventure. Austrian companies fulfil their customers' every wish with tailored offers.

With their many years of experience, they know exactly what problems are likely to arise in practice and help avoid expensive mistakes being made in the planning and implementation of infrastructure projects. Companies, cities and municipalities on all five continents are profiting from the know-how of Austria's tourism experts.

Contents

- Planning and Consultancy Services
- Infrastructure, Equipment and Furnishings
- Software Solutions and IT
- Educational Programmes

旅游业在奥地利获得了独树一帜的成功。在过去的几十年中，政治、经济和文化领域共同发挥作用，让来自全世界的游客在这里找到了宾至如归的感觉。热情好客的天性和创新的思维让奥地利成为全球旅游业的模范，其独创性令人惊叹。

旅游业是奥地利最重要的经济产业之一，是全民富裕的保障。来自国内外的游客甚至会蜂拥至阿尔卑斯地区最偏远的山谷，欢度闲暇时光或来一场刺激的冒险。奥地利的企业为顾客们量身定制各类服务，以满足他们的所有愿望。

这些企业具备丰富的经验，他们清楚地知晓在实际操作过程中可能出现的问题，帮助避免在基础设施项目的规划和实施阶段犯错，因为这些错误会让他们付出高昂的代价。全世界五大洲的企业、城镇和都市都受益于奥地利旅游业专家的专业知识。

内容：

- 规划及咨询服务
- 基础设施、设备和陈设
- 软件解决方案和信息技术
- 教育项目

Planning and Consultancy Services

Sound planning is also the key to success in tourism and many touristic ideas never get off the ground because the processes are not conceived with the end result in mind. In tourism, a range of different interests need to be factored in and even the smallest of projects involve compliance with a plethora of laws and requirements. Austrian companies know exactly which pitfalls can occur in the planning and implementation of projects and export this knowledge throughout the world.

Tourism is often the principal source of income, especially in economically underdeveloped areas. Austrian experts in tourism provide assistance not only with projects in developed countries. The developing countries and transition countries are also becoming an increasingly important market. Most notably, Austrian companies are heavily involved in projects in Asian destinations, helping companies, provinces and municipalities to create tailored strategies for the construction of tourism infrastructure.

Close cooperation between politics and industry is crucial when it comes to implementing the necessary infrastructure for tourist facilities. Regardless of whether guests arrive by land, air or sea, good accessibility, i.e. good transport connections, is essential if higher numbers of tourists are to be achieved. Tourists will only return a second or third time if the mobility strategy provides sufficient space for car parking facilities, prevents traffic congestion, and ensures a speedy arrival and departure to and from the site.

At first glance, tourism projects and ecological concerns often seem to be opposed to each other. Austrian firms, however, have been committed to sustainability for many years and use their expertise to devi-

规划及咨询服务

完善的规划也是旅游业成功的关键因素，许多关于旅游的点子没能付诸实施的原因在于，在对其进行构思的过程中没有将最终的结果考虑在内。旅游业需要考虑到各个方面的利益，甚至规模很小的项目也必须符合大量法律规范及要求。奥地利的企业十分清楚在项目的规划和实施过程中存在哪些陷阱，并将他们的知识传播到世界各地。

旅游业往往是一个国家的主要经济来源，尤其是经济欠发达的地区。奥地利的旅游业专家不仅为发达国家提供项目支持，那些发展中国家和经济转型国家也日益成为他们的重要市场。尤其值得注意的是，奥地利的企业对亚洲项目的参与度很高，他们帮助那里的公司、地区及都市度身打造旅游业基础设施的建设战略。

在旅游业的基础设施建设中，政界与业界的密切合作至关重要。无论游客走陆路、海路还是搭乘飞机而来，便捷性（即顺畅的交通衔接）对于吸引更多数量的游客至关重要。只有在停车位充足、交通顺畅，可便捷快速的到达及离开的情况下，他们才会选择故地重游。

乍一看，旅游项目与生态保护往往是水火不容的。但奥地利的企业早在多年前就已经致力于可持续发展，他们运用自己的专业知识设计出可行的解决方案，不仅保护了自然界和周边环境，更彰显出可持续发展的价值理念，并对此

se practical solutions which ensure that nature and the environment are not only kept in good condition, but are also shown to represent a sustainable value and are marketed as such.

Expert Knowledge

Working with Austrian companies means results-driven cooperation in terms of the planning, development, implementation and ongoing monitoring of projects.

They are specialists in:

- Destination development and tourist infrastructure (mountains, rivers and lakes, cities and culture, health, spa and medical wellness, nature)
- Innovation and business development (hotels and resorts, gastronomy, restaurants, culinary clusters)
- Congress and business travel (MICE - meetings, incentives, congresses and events)
- Culture (festivals, historic buildings, castles and palaces, monasteries, museums, gardens, intangible culture heritage)
- Tourism education and training (coaching and training, train-the-trainer, curriculum development, development of and cooperation with schools and universities)
- Leisure and tourism facilities (adventure and theme parks, casinos, ports)

Austrian Specialists

The following examples of export-oriented Austrian tourism providers, consultants and trainers give an overview of the international importance of the Austrian tourism sector:

One example of a company that is already a major player internationally is the spa planning and consulting company **Schletterer Wellness & Spa Design**.

Austrian consulting companies operating in the field of tourism and leisure are, in most

理念进行推广传播。

专家知识

在项目规划、开发、实施和持续监管的过程中，与奥地利的企业合作都是结果导向型的。我们拥有以下

我们拥有以下领域的专业人士

- 旅游目的地开发及旅游业基础设施建设（山区、河流和湖泊、城市和文化、健康、水疗和医疗保健、自然）
- 创意与商业开发（酒店与度假村、餐饮业、餐馆、餐饮集中区域）
- 会议与商务旅游（MICE：会议、奖励活动、大型会议及活动）
- 文化（节庆、历史建筑、城堡和宫殿、修道院、博物馆、园林、非物质文化遗产）
- 旅游教育及培训（训练及培训、培训师培训、课程开发、与中小学和高校建立及开展合作）
- 休闲及旅游设施（冒险活动及主题公园、赌场、码头）

奥地利的专业人士

以下这些奥地利的外向型旅游、咨询和培训服务供应商展现了奥地利旅游业在国际市场上的重要性：

其中一个例子就是一家业已成为国际市场主力军的水疗规划及咨询公司—Schletterer健康及水疗设计公司。

在旅游和休闲行业提供咨询服务的奥地利公司大多专长于某些特定的类别，比如旅游目的地

cases, specialized in specific categories such as destinations, the hotel business or golf tourism.

Horwath Tourism Consulting Austria is a specialist in the hotel, tourism and leisure and bathing industry and has an extensive international network at its disposal.

Kohl & Partner is particularly active in countries in Central and Eastern Europe and has extensive experience with companies, destinations and infrastructure.

Ennemoser Wirtschaftsberatung GmbH is a competent partner and expert in the tourism and golf industry.

Michaeler und Partner has for years been one of the leading service providers in Central and South Eastern Europe for tourism projects. From the initial concept through to the final realisation of a tourist project, the company provides comprehensive international expertise for investors, banks and entrepreneurs in the tourism sector.

ETB Edinger Tourismusberatung with offices in Innsbruck and Vienna is a well-established management consultancy company and has been specialising in the tourism and leisure sector since 1975.

管理、酒店管理或高尔夫旅游。

奥地利浩华旅游咨询公司是一家专门提供酒店、旅游和休闲、浴池业服务的企业，在全球广泛布局。

Kohl & Partner公司则在中欧及东欧业务尤其活跃，并且在企业管理、旅游目的地管理和基础设施方面具有丰富经验。

Ennemoser 商务咨询有限公司是一家旅游及高尔夫行业的优秀合作伙伴及专家。

Michaeler und Partner公司多年来一直是中欧及东南欧地区领先的旅游项目服务供应商之一。从初期的旅游项目概念到实现最终结果，公司为旅游行业的投资者、银行及创业者提供全面的国际级专业知识。

ETB Edinger旅游咨询公司在因斯布鲁克和维也纳设有办公室，是一家信誉卓著的管理咨询公司，自1975年起就从事旅游及休闲产业专业服务。



Infrastructure, Equipment and Furnishings

The range of tourist infrastructure is enormous. Austrian experts provide customers from all over the world with comprehensive offers, from the erection of small high-rope courses to the creation and operation of large transportation systems. Anyone who wishes to increase the attractiveness of his tourism infrastructure is in good hands with Austria's tourism specialists.

New standards are set wherever Austrian providers are involved. Whether it is improving existing infrastructure or setting it up for the first time: Austria's specialists work with precision to boost visitor numbers. Domestic companies like the Vorarlberg cable car manufacturer **Doppelmayr/Garaventa-Group** are world leaders in the construction of urban transport systems for summer and winter sports areas.

Internationally, the importance of health and wellness tourism is also growing and export-oriented Austrian companies have many years of experience in this area. **Mandlbauer GmbH** is one of the most prestigious names in the construction of thermal baths and spas.

Textile companies like **Baumann Dekor GmbH**, which supplies high-class furniture upholstery, curtains and decorative fabrics to hotels and restaurants around the globe, offer tailor-made solutions in the truest sense of the word.

Infrastructure Experts

Here you can find more examples of export-oriented Austrian companies that have huge expertise in the area of tourism infrastructure and facilities.

SunKid Skilift Fördertechnik produces innovative lifts which are used in ski school grounds and fun parks. The latest highlight of the company are systems that generate

基础设施、设备和陈设

旅游业基础设施的范围极广。奥地利的专家为全世界的客户提供全方位的服务，从建造小型高空绳索设施，到创建和运营大规模交通系统。若您想要提升旅游设施的吸引力，奥地利的旅游业专家定会助您实现目标。

奥地利供应商不断地提高业界标准，无论是改进现有的基础设施，还是从无到有建设全新的设施：奥地利的专业人员都能通过精益求精的工作大幅提升游客数量。如位于福拉尔贝格的缆车制造商多贝玛亚-格拉文达集团等一些本土企业是夏季和冬季体育运动地区城市交通系统建设的全球行业领军者。

在国际上，健康游与休闲游正在蓬勃发展，而外向型的奥地利企业在这一领域拥有多年经验。Mandlbauer有限公司是温泉浴和水疗建设行业最具声誉的企业。

象Baumann 装饰有限公司这样的织造企业为全球的酒店和餐馆制作高端家具装饰、窗帘和装潢织物，提供真正意义上的量身定制服务。

基础设施专家

这里是一些外向型奥地利企业的名单，他们在旅游业基础设施及设备领域均具备极高的专业水准。

SunKid 滑雪缆车及输送技术公司制造用于滑雪培训学校场地和游乐园的新型电梯。公司最新的亮点就是用最新的太阳能技术所生产的系统，其产生的电能多于消耗的电能。Sunkid公

more power than they use thanks to state of the art solar technology – Sunkid ranks among the world leaders in this field.

When it comes to electronic sports timing, **ALGE-Timing** is the absolute specialist. The products of this Austrian company are used in more than every third Alpine FIS race.

Sufag produces snowmakers and snow systems that are guaranteed to enhance the attractiveness and competitiveness of tourist regions all over the world with guaranteed snow.

The company **Willi Meingast GesmbH & CO KG** is known on the international stage as a safety expert in alpine ski racing. The company supplies systems for every security requirement and terrain. These include high-safety nets, snow drift fences, collision-protection mats or special hinged slalom poles.

Durmont produces high-quality carpets for hotels and catering establishments. The company's products feature very high durability and a huge variety of designs.

司是这一领域的全球领军者之一。

而在电子体育计时器行业，ALGE-Timing公司则是绝对的专家。在每三项阿尔卑斯地区的国际雪联赛事中，就至少有一项会用到这家奥地利企业的产品。

Sufag 公司制造造雪机和降雪系统，系统所制造出的有安全保障的皑皑白雪定能增强全球各地旅游区的吸引力和竞争力。

Willi Meingast有限公司以阿尔卑斯地区滑雪赛事安全专家的形象享誉国际。公司根据各类安全需求和场地条件提供产品，包括超强安全网、雪堆藩篱、防冲撞垫或特殊的铰链式障碍滑雪回转赛标杆。

Durmont公司为酒店和餐饮场所制造高质量地毯，公司的产品经久耐用，且款式多样。



Software Solutions and IT

Easier, faster, better - technological progress does not stop at tourism. Austrian IT companies recognised the signs of the times early on and offer their customers innovative software solutions for the most diverse tourist areas.

Many domestic companies have done pioneering work in their field, ranging from the digital tour of the city museum, simple travel booking systems through to cashless payment systems for hotels and restaurants. Permanent investment in research and development of software solutions guarantees steady growth and ensures that Austria stays competitive.

Research into tourism has led to the development of new technologies, applications and prototypes; additional markets are being opened up and existing markets are being exploited to the full. Partners from abroad benefit from export-enabled knowledge, project experience and cooperation with Austrian tourism research.

The market for tourist Smartphone applications is one that is developing rapidly - with major participation of Austrian companies. One example is the company **Intermaps** that offers ski destinations an innovative marketing and sales channel. Users receive current information on lifts, the weather, and the exact snow conditions on-site.

Local Pioneers in Technology

Here you can find some major export-oriented Austrian companies from the e-Business and e-Tourism sectors.

The company **Manova** has developed an online instrument with T-MONA (Tourism Monitor Austria) for processing and analysing guest surveys. T-MONA allows its subscribers to quickly identify trends and respond in good time.

软件解决方案和信息技术

更简便、更快捷、更出色—技术的进步并不止步于旅游业。奥地利的信息技术公司早早就嗅出时代的气息，在最为多样化的旅游市场，为他们的客户提供创新性的软件解决方案。

从城市博物馆的数字导览系统，简单的旅游预订系统，到酒店和餐馆的无现金支付系统，许多奥地利公司已经在各自的领域中进行了开创性的工作。对软件解决方案研究和开发工作的长期投资保障了这一行业的稳定增长，并确保奥地利始终具有竞争力。

对奥地利旅游业进行的研究带来了新技术、新应用和新蓝本的发展；新市场不断开放，现有市场得到充分发掘。海外的合作伙伴从这些可应用于国外的知识、项目经验以及通过与奥地利在旅游研究方面进行合作获得益处。

随着奥地利企业的加入，旅游相关的智能手机应用软件市场发展迅猛。其中一个例子就是为滑雪场提供创意市场营销方案及销售渠道的**Intermaps**公司。用户可以获得关于汽车班次、天气和准确的现场降雪情况的实时信息。

本地的技术先驱

这里介绍电子商务和电子旅游领域中几家主要的外向型奥地利企业。

Manova公司与**T-MONA**（奥地利旅游监测机构）开发了一款线上产品，用于开展顾客调研并进行分析。T-MONA使其用户得以快速辨识出新的市场趋势，从而及时作出回应。

Fluixguide allows you to transfer knowledge in an interactive and participatory way during a visit to an exhibition. A mobile app provides those interested with additional information on works of art in several languages. A connection to "Social Networks" means people can share their experiences with each other.

Panoramatec creates virtual 360° tours for museums, hotels, towns and cities, ski areas, theme parks and other sites. The visitor guide system can be integrated without any hassle into any internet page.

The cashless payment specialist **Hobex** has already expanded its system to Germany, Italy, Slovenia and the Czech Republic. This hardware designer's recipe for success is the ease of use of his products.

NetHotels AG offers e-platforms and back-office solutions for tourism and marketing associations. Around 95,000 hotels in nearly every country in the world can be booked through this company.

Fluixguide公司让您以一种互动且富有参与性的方式，在参观展览时获得各类知识。通过移动客户端，感兴趣的游客可以获得多种语言的关于艺术品的更多信息。“社交网络”让人们得以相互分享各自的经历。

Panoramatec公司为博物馆、酒店、城镇和城市、滑雪场、主题公园和其它场所创造了虚拟的360度全景导览。这套游客导览系统可以顺利的嵌入到任何网页中。

无现金支付专家Hobex公司已经将其系统扩张至德国、意大利、斯洛文尼亚和捷克共和国。这家硬件设计公司的成功秘诀就是其产品在使用上的简便性。

NetHotels股份公司则为旅游和营销组织提供一个电子平台和后端办公系统解决方案。全世界几乎所有国家的近9万5千家酒店都可通过这家公司进行预订。



Educational Programmes

Whether it is as exporters of management know-how or as providers of continuing education programmes: our tourism companies are in big demand internationally. In degree programmes, trainings and courses, qualifications are transferred in a targeted way and skills exported. Cooperation in numerous areas consistently boosts Austria's image as one of the leading tourist nations.

The tourism market is in constant flux. Investment in market research and high quality education and training enables Austrian companies to keep up with international trends and respond to changes in market conditions.

Tourism Training at the highest level – an export success

Austria has excellent training centres in the primary and secondary sectors and education and further training institutions in the field of tourism are increasingly recognising that education can also be an export opportunity. The following are already leaders in their field:

The **IMC Fachhochschule Krems**, which offers courses in tourism management and leisure amongst others, was awarded the contract for the structural and academic development of the University of Buraimi in the North of the Sultanate of Oman. The contract includes planning of the complete infrastructure, academic expertise and licenses for the implementation of a total of six courses. In addition, the IMC FH Krems provides tried and tested management know-how and process implementations, as well as four years of management consulting.

The Tourismusschulen **MODUL** of the Vienna Economic Chamber ranks among the world leaders when it comes to training centres for hotels, tourism and leisure. The MODULE is backed by 100 years of tradition and experience in providing tourism knowledge and

教育项目

无论作为管理知识的输出者，还是进修项目的提供者，国际市场对奥地利旅游企业的需求很大。我们通过提供学位项目、培训及课程，将各类专业技能传授给学生。各个领域的合作项目使奥地利在旅游领域全球领先国家之一的形象继续得以增强。

旅游市场总是处于不断的变化中。对市场研究及高质量的教育和培训进行投资，使奥地利的企业得以与国际潮流保持同步，并对市场环境产生的变化作出积极反应。

最高水平的旅游培训一输出的成功

奥地利在第一产业和第二产业拥有十分出色的培训中心，而提供旅游行业教育和进修的机构也越来越意识到，教育本身也可以进行输出。以下是一些在各自领域已经成为领先者的机构名录：

克雷姆斯应用科技大学提供旅游管理和休闲业等专业课程，学校赢得了阿曼苏丹北部地区布赖米大学的构架及学术开发合同。合同包括全套基础设施的规划以及开展六门专业课程的学术专业建设及执行许可。另外，克雷姆斯应用科技大学拥有4年的管理咨询经验，提供经实践验证的管理知识和应用。

维也纳商会下属的莫都尔旅游管理学院在酒店、旅游和休闲领域的培训领域方面居于全球领先地位。学院以传授旅游知识的百年传统与经验为依托，在全球拥有6千多名在旅游业身居高级管理岗位的毕业生校友。每年都有约130名学生从该校毕业，投身于旅游行业。2007年，

over 6000 graduates are currently working around the globe in top positions. Every year, around 130 young people graduate from the MODULE to take up a career in tourism. In 2007, the MODULE University Vienna was founded and offers international courses in the field of tourism management.

维也纳莫都尔大学成立，提供旅游管理的国际课程。



FACTS AND FIGURES

Tourism and leisure play a very significant role in Austria's national economy. Get up to speed with some remarkable facts on the success of tourism.

Importance of tourism for Austria

In 2012, Austria boasted a record balance sheet in tourism, with statistics showing over 131 million overnight stays and 36 million guests in local hotels. With a market share of around 50 percent, Austria is also the number one country for winter sports in Europe.

[Source: Statistics Austria, Arrivals/Overnight stays 2013]

Impact on employment from tourism

Domestic tourism is a key pillar of the Austrian economy and in 2012 alone, the tourism sector generated direct and indirect added value to the tune of EUR 22.8 billion. That is equivalent to 7.4 percent of GDP. In economically underdeveloped regions in particular, tourism creates thousands of sustainable jobs and in 2011, almost ten percent of the

事实与数据

旅游与休闲行业在奥地利的国民经济中扮演着十分重要的角色。您可以通过以下信息与数据了解奥地利旅游业的卓越成功。

旅游业对奥地利的重要性

2012年，奥地利旅游行业获得了空前的成功。统计数据显示，超过3600万游客在当地酒店停留了1.31亿个晚上。奥地利同时也是欧洲排名第一的冬季运动目的地国，占据了50%的市场份额。

(来源：奥地利统计局，2013年到达/过夜数据)

旅游业对就业的影响

旅游业是奥地利经济的重要支柱。仅2012年，旅游业就直接或间接贡献了高达228亿欧元的经济收入，相当于奥地利国内生产总值的7.4%。尤其在经济欠发达的地区，旅游业创造了数千个长期工作岗位。在2011年，近10%的劳动者—超过33万全职工作者参与了与旅游广义相关的工作。

(来源：奥地利统计局，奥地利经济研究所2013年)

workforce were involved in tourism in the broader sense – more than 330.000 full-time equivalents.

(Source: Statistics Austria, Wifo 2013)

Tourism in Austria by international comparison

Austria is one of the world’s most attractive travel and tourism locations and stands at number four in the „Global Travel & Tourism Competitiveness Report 2011“, behind the winner Switzerland, Germany and France. The World Economic Forum, in cooperation with the international strategy consulting firm Booz & Company, looked at a total of 139 countries in the tourism ranking. The authors focused in particular on the environment and modern transport infrastructure and the study shows that Austria is one of the front runners when it comes to international competition in tourism.

(Source: World Economic Forum / Booz & Company – The Travel & Tourism Competitiveness Report 2011)

奥地利旅游业的国际横向比较

奥地利是全球最具吸引力的旅游目的地之一，在2011年的《全球旅游及旅游业竞争力报告》中排名第四，仅次于瑞士、德国和法国。世界经济论坛与国际战略咨询公司Booz & Company合作，对139个国家的旅游业进行了排名，排名榜单对环境和现代交通设施予以了特别关注。研究报告显示，奥地利在旅游业的国际竞争中名列前茅。

(来源：世界经济论坛/ Booz & Company公司发布的《2011年旅游及旅游业竞争力报告》)



SUCCESS STORIES

Whether traditional family companies or new start-ups: in Austria, there are many companies making their mark in worldwide markets with their products and services. You can read some success stories here.

The World's number one cable car builder

Whether it is a ski resort or urban transport region: the Austrian family business **Doppelmayr/Garaventa-Group** is building unique cable cars around the globe.

In the production halls at **Doppelmayr/Garaventa-Gruppe** in Wolfurt, Vorarlberg, passenger transportation systems in demand both nationally and internationally are created by means of detailed precision work. The Austrian world market leader in cable car construction produces quality equipment for summer and winter tourism areas as well as transportation systems for cities plagued by traffic jams.

To date, this family business, steeped in tradition, has built over 14,300 cable car systems for customers in nearly 90 countries. These include spectacular projects like the „Emirates Air Line“ in London, Britain's first urban cable car that has been carrying passengers over the River Thames in 34 gondolas across a length of 1.100 metres since the Olympic Games in 2012.

Although the bulk of the company's turnover still comes from infrastructure projects in winter sports regions, the market for urban cable cars has seen major development, with more and more cities, especially in South America, opting for traffic-calming city cable cars from Doppelmayr.

成功故事

无论是传统悠久的家族企业，还是新创立的全新企业，奥地利的许多企业用自己的服务和产品，在全球市场留下了自己的印记。以下摘选一些成功的故事。

全球首屈一指的缆车制造商

无论是在滑雪胜地，还是在城市交通集中区域，奥地利家族企业多贝玛亚-格拉文达集团正在全球各地建造独树一帜的缆车。

集团位于福拉尔贝格州沃尔福特的生产车间里，以极为细致精密的方式为国内外客户制造旅客运输系统。这家全球领先的奥地利缆车制造商为夏冬两季的旅游胜地及饱受拥堵之苦的城市制造高质量的交通设备。

如今，这家传承家族传统的企业已经为90多个国家建造了超过14300套缆车系统，包括非常著名的2012年伦敦奥运会期间建成的“阿联酋航空空中缆车”，即英国第一条在泰晤士河上空运行的缆车线路，拥有34个车舱，横跨1100米。

尽管公司大部分的收入仍来自于冬季运动地区的基础设施建设项目，但城市缆车市场正在蓬勃发展。越来越多的城市，尤其在南美洲，都选择了多贝玛亚公司生产的城市缆车系统，以缓解交通问题。

Fun ice skating for everyone – anytime, anywhere

Looking for an ice rink in a football stadium or in a hotel lobby? **AST Eis- u. Solartechnik GmbH** from Tyrol makes it possible and can provide ice even in the most unusual of places.

For over twenty years, the **AST Eis- u. Solartechnik GmbH** has been delivering ice rinks where you normally least expect them. For example, set against the breathtaking scenery of the Vienna City Hall or at a height of almost 60 metres, on the Eiffel Tower in Paris. With its special technology, the Austrian company can turn your dreams of ice into reality, literally anywhere you could possibly imagine.

AST is the world market leader in mobile ice rinks and a true hidden champion from Austria. The company exports its products to more than 40 countries worldwide and has about 270 temporary and rental ice rinks, which can be used in event halls, on movie sets, in shopping centres, pedestrian zones or historic downtown buildings.

In total, the company produces over 200.000 square metres of ice per year. Alongside ice, **AST** manufactures snow cooling systems for ski jumps, cross-country ski runs and children's slopes. As a second source of revenue, the company also promotes its solar technology, which is used for heating water in swimming pools.

大众滑冰娱乐设施—随时随地的享受
您想在足球场或酒店大堂里滑冰吗？来自蒂洛尔的AST冰和太阳能技术有限公司让这一梦想变成现实。哪怕在最不同寻常的场地，该公司也能为您铺设冰面。

过去20年多来，AST冰和太阳能技术有限公司一直致力于在人们意料之外的地方铺设冰面。比如，在令人惊艳的维也纳市政厅里，或巴黎艾菲尔铁塔内高达60米处。这家奥地利公司运用其特殊的技术，在您能想象到的任何地方，将您对于冰的梦想变为现实。

AST公司是全球移动冰场领域的领军者，也是奥地利真正的隐形冠军。公司的产品远销全球40多个国家，并且拥有270片临时及供租赁的冰场，可用于活动场馆、电影布景、购物中心、步行区或市中心的历史建筑中。

每年，公司共计铺设20万平方米的冰面。除此之外，AST公司还生产雪场降温系统，用于跳台滑雪、越野滑雪和儿童滑雪区。公司业务收入的第二来源是太阳能技术，主要用于泳池的水加热。



Prompt and secure visitor management

The initial idea was to develop a system for stamping and registering ski lift tickets. Today, **SKIDATA AG** is one of the world's leading providers of access and ticketing solutions.

The Salzburg-based company **SKIDATA AG** became famous at the end of the 1970s as the first provider of electronically printed tickets and cash registers for ski resorts. The company's clear focus on research and development has led to the business expanding into many innovative areas over the years.

Meanwhile, **SKIDATA AG** not only provides safe and convenient access of people and vehicles to ski resorts, but with over 7.500 payment systems and installations around the world, it also ensures the rapid processing of large flows of visitors in shopping malls, airports, sports stadiums, trade fairs and amusement parks.

The contract for the construction of the control systems for the Maracanã Stadium in Rio de Janeiro marks a particular success for the access system specialist. It is the main stadium of the Soccer World Cup in 2014 and the Olympic Games 2016 in Brazil.

及时又安全的访客管理系统

SKIDATA股份公司最初的设想是开发一套为滑雪缆车票盖章及登记的系统。如今，公司已经成为全球领先的访客及票务解决方案供应商。

这家总部位于萨尔茨堡的公司在上世纪70年代末作为第一家为滑雪胜地提供电子打印门票和现金收银机的公司而成名。公司对于研发的投入使其业务在数年内不断扩张至许多创新领域。

与此同时，SKIDATA公司不仅为滑雪场提供安全便捷的访客和车辆登记系统，还在全球各地提供并安装了7500套支付系统。此外，公司也帮助商场、机场、体育场馆、交易会 and 游乐园得以顺利应对大批人流。

来自巴西里约热内卢马拉卡纳体育场的合同标志着公司作为访客系统专家的一次巨大成功。该体育场是2014年巴西足球世界杯的主体体育场，也是2016年巴西奥运会的主体体育场。



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The Austrian Consulting Engineers Group provides expert design and project management services for energy efficient building and renewable energy technologies.

The ACE Group is a recognized leader in sustainable building and development. The ACE Group is a collaboration of architects, engineers and project managers working with carbon market, financing and policy experts to develop integrated low-cost, low-energy solutions in the building sector.

More than an architecture practice, the ACE Group provides expert market and policy advice and engages in research supporting ecological development.

奥地利工程咨询集团为节能型楼宇提供专业的设计和项目管理服务以及可再生能源技术。

ACE集团是可持续楼宇建设及开发方面公认的领袖。集团拥有一批建筑师、工程师和碳交易市场的项目经理以及融资和政策专家，致力于为建筑行业提供低成本、低能耗的整体解决方案。

ACE集团不仅仅是一家建筑设计公司，它还提供专业的市场及政策咨询，并积极投身支持生态开发的研究。



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The active Hotel Management GmbH is a specialist for concepts, projects, consulting and implementation support for hotels and restaurants, creating actionable concepts and expertise with predictive profitability calculations and analyzes status of hotels and restaurants.

We are your partner for the design and implementation of quality management systems and food safety management of HACCP and ISO.

We advise on the organization and function of planning tourism facilities - from project development to the successful operation.

active酒店管理有限责任公司是一家为酒店和餐馆提供概念构思、项目开发、咨询和执行支持的专业企业，开创可执行的概念方案，提供盈利情况预估，并对酒店和餐馆的行业现状进行分析。

我们是您在设计、质量管理体系执行和HACCP和ISO体系食品安全管理方面的伙伴。

我们为您提供旅游设施规划方面的组织和功能建议—覆盖从项目开发到成功运营的全过程。



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My credo: „Act where the action is: with the guest...“ The moment of truth!

我的信条是：好钢用在刀刃上，客户就是检验真理的唯一标准！

How successful you are in business comes down to the day-to-day contact between the guest and your staff. That is where my consultancy services start...

商业上的成功来源于客户和员工之间日复一日的联系，这也就是我所提供的咨询服务的出发点。

My concrete offer ensures that your quality standards are firmly embedded in the mind of your staff.

我的服务能确保让您的员工将质量标准深深印刻在脑海中。

Andreas Vögl: CMC Certified Management Consultant; Hotelier of the Year Austria by Gault&Millau, World's Best Hotel, Hotel Imperial by Conde Nast Traveller.

Andreas Vögl公司拥有注册管理咨询资质，被法国权威美食指南《Gault & Millau》评选为奥地利年度最佳酒店业者，被英国旅游杂志《Conde Nast Traveller》评选为全球最佳酒店。

See <http://www.voegl.at> for all the information on my unique experience, skills and consultancy products with references.

想了解我们获得客户推荐的独特经验、技能及咨询产品的完整信息，请登录<http://www.voegl.at>。



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The team at Haid & Falkner from the Ötztal, Tyrol, with its range of services is an expert partner in all issues relating to architecture, design, hotels and spas.

The services cover: project development, planning from the preliminary design to the site foreman's planning and detailed planning, tenders to cost control, building supervision and interior design.

These areas are developed in cooperation with the customer from the initial idea through to completion and are put down on paper as regards the concept and planning. The major focus here is long-term, trust-based cooperation. Expertise is put to use so as to achieve the satisfaction of the customer and future guests and customers in equal measure. Economic aspects are also factored into the implementation, performance and monitoring processes.

The goal is to offer a perfect long-term solution.

来自蒂洛尔州厄茨塔尔的Haid & Falkner公司的团队提供所有与建筑规划、设计、酒店和水疗中心相关的服务，是您的专业合作伙伴。

服务内容包括项目开发、初期规划设计到现场施工规划、方案细化、招标直至成本控制、建设监管和内部设计服务。

这些工作从最初构思一直到最后完工的整个过程，都是与客户合作完成的，并且从构思到规划，均有书面记录。公司最为注重的就是与客户之间建立在信任基础之上的长期合作。为了让客户满意，公司均一视同仁的以专业水准为客户和未来顾客提供服务。在执行、施工和监管过程中，也对经济因素加以考量，目标是提供一套完美的长效解决方案。



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For ATC Consultants innovative concepts, expert project design, solid financial engineering, efficient project management and creative marketing strategies form the basis for successful project work.

Our core competence is Master Planning of mountain tourist resorts for winter- and summer use.

Services, facilities and infrastructure are integrated into a coherent socio-economically sound concept.

Our objective is to develop resorts with competitive sports- and leisure attractions that will guarantee satisfied customers and investors as well as economic benefits for the local population.

对ATC咨询公司而言，具有创意的概念、专业的项目设计、扎实的融资规划、高效的项目管理和创新的市场战略是项目成功的基础。

我们的核心竞争力在于对山区旅游度假区冬季和夏季运营的总体规划。

我们力求让服务、设备和基础设施符合社会性和经济性的整体理念

我们的目标是开发具有竞争力的提供体育活动和休闲娱乐的度假村，确保顾客和投资者的满意度，同时保证当地居民的经济收益。



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AZALEA Hotel Management is a professional hotel management company focused on hotel management and consulting services for a variety of city and resort hotels in Central and Eastern Europe.

Many years of experience combined with true Austrian hospitality make AZALEA a sought-after partner in the hotel industry. AZALEA provides smart and innovative hospitality solutions for hotel investors, developers and hoteliers.

We like taking on big challenges and opportunities and seeing them through.

AZALEA酒店管理公司是一家专业的酒店管理公司，主要为中欧和东欧的一系列城市和度假村酒店提供管理和咨询服务。

多年经验以及奥地利人热情好客的真诚性格，让AZALEA公司成为酒店业广受欢迎的合作伙伴。AZALEA公司为酒店投资人、开发商和运营商提供明智及创新的运营方案。

我们乐于接受挑战和机遇，并将坚持不懈地完成任



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BCI - Baumgartner Consulting International has been supporting SME's within the divisions Business and Marketing Strategies, Management of Innovations and Going International for about 15 years.

The proprietary development of the BCI-innovation process provides SE's (Small Enterprises) a structured development of their ideas and enables them to bring these products or services onto the market.

Our consulting is an individual coaching with the focus on the economic interests and goals of our costumers. Know-how in Business Administration forms the basis, structured Consulting Processes are our tools, and the focus on the big picture constitutes the special feature.

BCI-Baumgartner国际咨询公司15年来一直致力于帮助中小企业制定商业和营销战略，进行创意管理，进入全球市场。

自行研发的BCI创意流程对小型企业的商业创意进行结构性开发，并使得他们能够将这些产品或服务推向市场。

我们对客户提供的个体咨询服务将经济利益和目标作为关注点。企业管理的专业知识构成我们服务的基础，结构性的咨询流程是我们的工具，而对于全局的关注是我们咨询服务的独到特色。



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You, your business, your staff, your customers and your event are our absolute top priority! Our scrupulous precision and many years of international experience, coupled with creativity, deliver success and make your event an unforgettable, lasting experience!

As a full-service travel agency, we can look back at 7 successful years and guarantee that your meetings, incentives, congresses and events run smoothly. The size of our company plus our commitment allow us to offer our customers a personalised service with passion and perfection.

We look after all those tiny details for you to make your event what it should be: one that is unforgettable and motivates!

We would be pleased to cooperate with you in the future!

您本人、您的企业、您的员工、您的顾客以及您的活动就是我们的第一要务！我们将严谨精准的态度及多年的国际经验与创意相结合，为您实现成功，让您的活动成为令人难忘、经久不衰的经典体验！

作为一家提供全方位服务的旅游公司，我们拥有7年的成功经验，能保证您的会议、奖励活动、公司大会及各类活动得以顺利举行。我们公司的规模及我们的倾情付出使我们有能力充满热情地为客户提供完美的个性化服务。

我们将为您充分考虑所有细节，确保您举办的活动令人难忘、激励人心！

我们期待能与您合作！



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BEHF

BEHF Ebner Hasenauer Ferenczy ZT GmbH is an architecture firm based in Vienna. Since its establishment by its proprietors Ebner, Hasenauer and Ferenczy in 1996, it has completed numerous exceptional projects in many countries in Europe and Asia. Today, BEHF consists of 80 competent and passionate architects with international experience in project development and implementation.

BEHF is well-known for its innovative and comprehensively sustainable solutions for shopping centres, retail shops, hotels, residential and office buildings, interiors, restaurants and refurbishment projects.

Clients of BEHF include Deutsche Bank, Raiffeisen, Uniqa, Bank Austria Real Invest, A1 Telekom Austria Group and many other international companies.

BEHF Ebner Hasenauer Ferenczy ZT 有限责任公司是一家总部位于维也纳的建筑设计事务所，由其所有人Ebner、Hasenauer和Ferenczy于1995年共同建立。在欧洲和亚洲的许多国家，公司已完成了许多极其独特的项目。如今，BEHF公司拥有80名兼备能力与热情的建筑设计师，他们都具有项目开发和执行方面的国际经验。

BEHF公司以其为购物中心、零售商店、酒店、住宅楼和办公楼、室内环境、餐馆和翻修工程项目提供创新型和全面可持续性的解决方案而闻名。

BEHF公司的客户主要包括德意志银行、奥地利奥合国际银行、优尼卡保险集团、奥地利银行信贷投资公司、奥地利A1电信公司和许多其它开展国际业务的企业。



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BERNARD Engineers Austria is an association of engineers forming part of the BERNARD Group and providing consultancy, planning and engineering services to the industry, energy, transport and infrastructure sectors.

The company stands for interdisciplinary engineering services, provides comprehensive technical and business consulting, undertakes every aspect of planning, manages project development and controls every stage of the project implementation.

The BERNARD Group consists of companies with a total of 400 employees in Austria, Germany, Saudi Arabia, Algeria, Romania, China, Albania and Turkey.

奥地利BERNARD工程师公司是BERNARD集团旗下的一家工程师联合会，为工业、能源、交通和基础设施行业提供咨询、规划和工程服务。

公司致力于提供跨行业的工程服务、全面的技术和商业咨询，从事所有方面的整体规划，管理项目开发，对项目实施过程中的每个阶段进行管控。

BERNARD集团旗下的多家公司共有员工400名，分布在奥地利、德国、沙特阿拉伯、阿尔及利亚、罗马尼亚、中国、阿尔巴尼亚和土耳其。



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BJW BUSINESS CONSULTING, founded in 2004 by Bernhard J. Wanicek, has been providing services to SMEs and international projects in need of logistical and organizational advice as well as data management and information systems.

Lending expertise to small/medium sized companies, organizations and projects in a cross-border environment, addressing business issues with intercultural orientation.

Key focus and service areas

- Reporting
- Controlling
- Organization development

Fields of business

Tourism & leisure, information & communication, education & culture

BJW商务咨询公司由Bernhard J. Wanicek于2004年建立，公司一直致力于为中小企业和国际项目提供物流和组织架构以及数据管理和信息系统方面的咨询。

公司向国际商业环境中的中小型企业、组织和项目提供专业服务，解决跨文化环境下的商业问题。

核心业务内容及服务范围：

- 商业报告
- 公司内控
- 组织发展

业务领域：

旅游及休闲、信息及传播，教育及文化



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Architectural and development consulting

Since its foundation in 1962, CAP has developed various construction typologies and has multi-layered experience in the areas of master planning, mixed use development, residential construction, single family houses, hospital construction, cultural and office buildings, as well as interior design, landscape planning, illumination and daylight conceptions.

Criteria of sustainability relating to passive house planning, LEED and Estidama (UAE) are an integral component of our planning services.

CAP could realize such construction projects in Austria, Germany, the United Arab Emirates and Spain.

始建于1962年的CAP公司是一家建筑设计及开发咨询公司。CAP公司已经开发了多种建筑类型，在总体规划、综合开发、住宅区建设、独户住宅、医院建造、文化场所及办公楼，以及内部设计、景观规划、照明及自然采光方案等方面，拥有丰富经验。

我们的规划服务融合了被动房规划的可持续性标准、美国LEED绿色建筑认证和阿联酋绿色建筑标准等行业标准。

CAP公司曾在奥地利、德国、阿拉伯联合酋长国和西班牙完成多个建筑项目。



Chapter Four Communications Consulting GmbH

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Chapter 4 has its headquarters in Vienna and is a PR and communications agency that focusses on PR, public affairs and market intelligence in South East, Central and Eastern Europe (CEE/SEE).

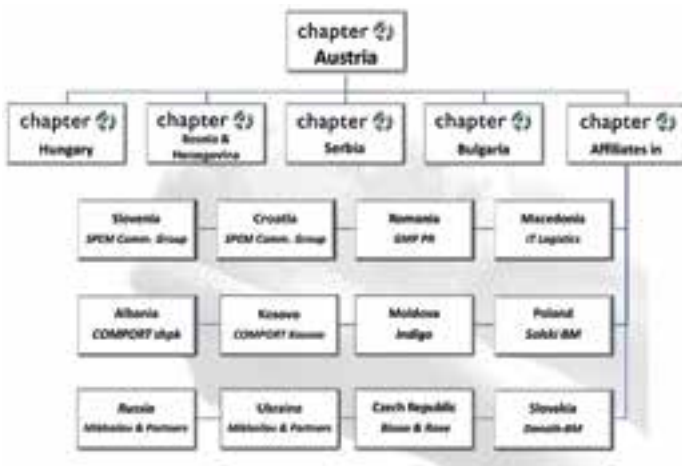
Chapter 4 is the exclusive affiliate partner of Burson-Marsteller, one of the leading global agency networks, in eleven CEE/SEE markets.

We offer Austrian expertise and local implementation of all PR and public affairs-related matters with experienced teams at a local level and professional consulting and coordination in Vienna.

Chapter 4公司总部位于维也纳，是一家公关及传播公司，在东南欧、中欧和东欧地区开展公共关系、公共事务、市场资讯业务。

Chapter 4公司是全球领先的博雅公关公司唯一联属营销伙伴。博雅公关公司是全球领先的公关公司之一，业务市场遍及中东欧及东南欧地区的11个国家。

我们凭借富有经验的当地团队，为所有与公共关系及公共事务相关的业务提供奥地利的专业知识和当地执行，同时在总部维也纳提供专业咨询和协调。



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COOPHIMMELB(L)AU

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COOP HIMMELB(L)AU, founded in 1968 by Wolf D. Prix, Helmut Swiczinsky and Michael Holzer in Vienna, has since then been operating in the architectural, town planning, design and art sectors. Currently 150 team members from 19 nations are employed.

Internationally most well-known projects include the BMW Welt in Munich, the Akron Art Museum in Ohio, the Central Los Angeles Area High School #9 of Visual and Performing Arts in Los Angeles, the Pavilion 21 MINI Opera Space in Munich, the Martin Luther Church in Hainburg, the Busan Cinema Center in Busan, South Korea and the Dalian International Conference Center in China.

Projects under construction are the Musée des Confluences in Lyon, France, the House of Music in Aalborg, Denmark and the European Central Bank's new headquarters in Frankfurt am Main. Projects in planning are the Museum of Contemporary Art & Planning Exhibition in Shenzhen, China the Central Bank of Azerbaijan in Baku as well as The Open Parliament of Albania in Tirana.

COOP HIMMELB(L)AU公司于1968年由Wolf D. Prix、Helmut Swiczinsky和Michael Holzer三人在维也纳共同创立，之后一直致力于建筑设计、城镇规划、设计和艺术领域业务，目前在全世界19个国家拥有150位团队成员。

所承接过的在国际上最负盛名的项目包括：慕尼黑宝马世界、俄亥俄州阿克伦艺术博物馆、洛杉矶中心区第九视觉与表演艺术高中、慕尼黑“展厅21迷你剧院空间”、海恩堡马丁路德教堂、釜山电影中心以及大连国际会议中心。

目前在建项目包括：法国里昂汇流博物馆、丹麦奥尔堡音乐屋、法兰克福欧洲央行新总部。目前在规划设计项目包括：中国深圳当代艺术馆和规划展览馆、位于巴库的阿塞拜疆中央银行以及位于地拉那的阿尔巴尼亚议会大厦。



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DELTA was founded in 1977 as a single enterprise in Wels. Today, DELTA is one of the leading architecture and construction management companies in Austria with offices in Wels, Vienna, Trebic, Bratislava und Kiev.

We offer the following services:

Architecture, general planning, construction management, EDP and IT, developers, procurement and contract law, conflict management.

In our networks we work with our customers and deliver projects in shopping, healthcare and wellness.

This involves us acting in a systematic and holistic fashion with experience and expertise - from the initial project idea to architecture and planning through to local construction supervision, handover and after-sales service.

DELTA公司于1997年在韦尔斯创立，创立初期为个体企业。如今，DELTA公司已发展成为奥地利领先的建筑设计和建筑管理企业之一，在韦尔斯、维也纳、特热比奇、布拉迪斯拉发和基辅设有办事处。

我们提供以下服务：

建筑设计、总体规划、建筑管理、EDP和IT技术、开发商、采购和合同法、冲突管理。

我们与客户共同合作，交付购物、医疗卫生和休闲养生领域的项目。

从最初的项目构思到建筑设计和规划，直至本地施工监理、移交和售后服务，我们积累了系统的、整体的经验和专业知识。



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Denkstatt is one of the largest and most competent consulting companies in CEE and provides its customers with services in following areas:

- Management systems: Integrated management systems, risk management, environmental master plan, ecoprofit, etc.
- Waste/resources: operational waste management, cost/benefit analysis, packaging management
- Climate protection/energy: Operational climate strategies, JI/CDM climate protection projects, evaluation of greenhouse gas emissions, mobility management
- Sustainable development: Sustainability report, sustainability management
- Social design: moderation and stakeholder dialogue, mediation, coaching
- Product sustainability: product assessment, life cycle thinking, carbon and water footprint
- Sustainable building: Sustainable building consulting, Smart Urban Management

denkstatt group has office sites in 7 countries: Austria, Bulgaria, Hungary, Slovakia, Romania, Serbia and Spain.

Denkstatt公司是中东欧地区最大和最具竞争力的咨询公司之一，为顾客提供以下领域的服务：

- 管理体系：集成管理体系、风险管理、环境总体规划、生态利益管理等；
- 垃圾/资源：垃圾运营管理、成本/利润分析、包装管理；
- 气候保护/能源：气候经营策略、JI/CDM气候保护项目、温室气体排放评估、交通管理；
- 可持续发展：可持续性报告、可持续性管理；
- 社会设计：适度节制和利益相关者对话、调解、指导；
- 产品可持续性：产品评估、生命周期思维、碳和水足迹；
- 可持续建筑：可持续建筑咨询、智能城市管理。

Denkstatt集团在以下七个国家设有办事处：奥地利、保加利亚、匈牙利、斯洛伐克、罗马尼亚、塞尔维亚和西班牙。



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Architectural office with a focus on renovation of old buildings, planning and construction of passive houses: office buildings, hotels and residential properties in Austria and Eastern Europe.

Specialist in low energy and passive house construction methods.

Houses designed by Gerhard Hauser are far more than just well-planned properties. They are in harmony with themselves: the finished building embodies the concept and intended use - the physical and the spiritual, so to speak.

这家建筑设计师事务所致力于在奥地利和东欧进行老建筑翻修以及被动房（办公楼、酒店和住宅）的规划设计和建筑施工。

事务所是低能耗和被动房施工方法领域的专业公司。

Gerhard Hauser事务所设计的房屋不仅仅是设计优良。这些建筑能够与自身和谐共存：已完工的建筑体现了建筑理念和预期用途的完美结合——可以说是身体和精神的完美结合。



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The International Consulting Bureau conducts expert studies (economic feasibility, risk evaluation etc.), planning & general project management for the construction of geoenvironmental sites (incl. large building structures, hydroelectric power plants, tunnelling, deep drilling wells for oil/gas/water purposes).

Special concepts are also carried out in mountainous regions & sedimentary basins for spa, wellness & health tourism projects:

- (Hydro-)Geological studies & exploration for natural mineral-thermal water
- Geothermal drilling
- Spring protection areas

事务所是一家国际咨询公司，专业从事地质工程现场（包括大型建筑结构、水电站、隧道工程、油井/气井/水井等深井钻井）的专家研究（经济可行性、风险评估等）、规划设计和全面项目管理。

同时，公司开发了山区和沉积盆地水疗和健康旅游项目：

- 天然矿物温泉（水疗）的地质研究和勘探；
- 地热钻井；
- 温泉保护。



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As our society becomes more and more aware of the environment, nature- and environment protection increasingly take on the task of preserving and shaping man's living environment as a whole and it is right in this area of tension that our company's services come into play.

We see ourselves as a link between ecology, technology and business.

The strength of our team lies in a wide range of knowledge in different fields like ecology, agriculture, landscape planning and conservation planning and our leading edge expertise is used in our collaboration with universities plus running and participating in interdisciplinary research projects.

随着全社会对环境问题的日益关注，自然和环境保护越来越承担起保护并塑造人们的整体生活环境的重任。我们公司就致力于在这一方面提供服务，发挥作用。

我们视自己为连接生态环境、技术和商业的纽带。

我们团队的实力体现在具有不同行业的广博知识，例如：生态环境、农业、景观规划和保护规划。我们运用优势专业知识与大学合作，并领导和参与跨学科研究项目。



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The economic way to an ecological future!

通往生态未来的经济之路！

As an energy service provider, ECON enters into long-term contracts taking on the complete overall responsibility for the supply of heat and cooling to buildings, commercial properties and municipal facilities.

作为一家能源服务提供商，ECON公司签订了多个长期合同，负责为各种建筑、商业房产和市政设施提供全套的整体制热制冷服务。

ECON also operates internationally and delivers the full package of efficient energy solutions – from the planning stage to the operation of building control systems including service, maintenance, and renewal.

同时，ECON公司也开展国际业务，提供从规划阶段到建筑控制系统运营操作的整套高效节能解决方案，包括系统服务、维护和更新。



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The name ECOSIGN is derived from ECological deSIGN. Since 1975, Ecosign has been one of the world's leading planning and consultancy companies in the development and improvement of ski resorts.

Ecosign has carried out planning projects such as feasibility studies and master plans for over 350 ski resorts in over 35 countries worldwide.

Our aim is to enhance the use of existing infrastructures, incorporate new infrastructures in an optimal way and plan changes in harmony with man and nature.

公司名称“ECOSIGN”源自生态（ECOLOGICAL）和设计（deSIGN）的组合。自1975年起，ECOSIGN公司一直是世界领先的滑雪场开发和装修方面的规划和咨询公司之一。

ECOSIGN公司已承接了全世界范围超过35个国家的350多个滑雪场的可行性研究和总体规划等项目。

我们的目标是提高现有基础设施的利用率，以最优化的方式融合新的基础设施，秉承人和自然和谐相处的原则进行规划改变。



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energieeffizienz is a private independent group of engineering offices.

We devise technical solutions for our customers in the field of overall building services engineering as a general planner and design/construction manager. As an independent and neutral partner, we work in the interests our customers.

We manage projects throughout all life cycles, beginning with the initial project idea, planning, realisation and application through to the end of the lifespan.

energieeffizienz公司是一家由多家工程办公室组成的私营独立集团。

作为总规划师和设计/施工管理方，我们为顾客提供整体建筑服务工程技术解决方案。

作为独立且中立的合作伙伴，我们为了客户的利益而努力工作。

从项目初步概念、规划、实现和应用直至生命周期结束，我们为项目的整个生命周期提供管理服务。



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ENNEMOSER WIRTSCHAFTSBERATUNG
 Tourismus • Golf • Immobilien • Sachverständige



Ennemoser Consulting GmbH has been operating in tourism and golf consulting and has also been specialized in the placement of touristic real estate objects for over 35 years. Furthermore, we are accredited and working as independent, judicially certified court experts.

Best touristic know-how, latest branch data as well as a dense network of partners and excellent market knowledge of the European and international tourism industry are our strengths.

Consulting experts for tourism - golf - real estate and investor service. Competent and professional.

See more at <http://www.ennemoser.at>

在过去超过35年的时间里，Ennemoser咨询公司一直从事旅游和高尔夫咨询，致力于旅游房产的规划业务。而且，我们已经获得认证，是独立的经过司法认证的法庭专家。

最佳的旅游专业知识，最新行业数据，紧密的合作伙伴网络以及对欧洲和国际旅游行业的卓越的市场知识是我们的实力所在。

旅游、高尔夫、房地产和投资服务咨询专家。具有竞争力和专业资质。

更多详情请登录<http://www.ennemoser.at>。



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ETB Edinger Tourismusberatung is a business consultant specialising in the leisure and tourism industry based in Innsbruck and Vienna.

Our customers include private companies, local councils, towns and cities, regions, tourist organisations and operators of sport and leisure facilities, medium-sized hotels and catering businesses and clients in the area of health and wellness tourism.

We take a holistic consultancy approach: successful consulting is not a unilateral transfer of know-how, but the creation of individual solutions that can be implemented in close cooperation with our clients.

ETB Edinger Tourismusberatung covers a wide portfolio of operational and regional economic tasks.

For more details, go to www.etb.co.at

ETB Edinger旅游咨询是一家专门从事休闲业和旅游业企业咨询的公司，在因斯布鲁克和维也纳设有经营机构。

我们的客户包括私营企业、市政委员会、城镇、地区、旅游组织和体育休闲设施运营商、中型酒店和餐饮企业以及健康和养生旅游业客户。

我们采取整体性咨询策略：成功的咨询并不是专业知识的单方面转移，而是在与客户的紧密合作中创造可加以应用的独特的解决方案。

ETB Edinger公司旅游咨询业务涵盖广泛的经营性和地区性的经济任务。

想要了解详情，请登录www.etb.co.at。



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European Development & Solutions are experts for regional development focussing on tourism.

欧洲开发和解决方案公司是致力于旅游业区域开发的专家。

Our strengths are:

- R&D in tourism
- Strategic positioning
- Destination branding
- Product development
- Service design and innovation management
- Communication – story telling – below the line
- Project management

我们的优势：

- 旅游业研发
- 战略定位
- 目的地品牌推广
- 产品开发
- 服务设计和创新管理
- 交流、讲故事、线下活动
- 项目管理

Current references:

- Estonian National Tourist Board: Masterplan Tourism 2014+
- Vietnam National Tourist Authority: Branding process
- Bhutan Tourist Board: Destination Management
- Vienna Tourist Board: Product Innovation ‚Food & Culinary‘

现有代表项目：

- 爱沙尼亚国家旅游委员会：2014旅游业总体规划
- 越南国家旅游局：品牌推广流程
- 不丹旅游委员会：目的地管理
- 越南旅游委员会：产品创新、餐饮



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The Falkensteiner Hotels & Residences are part of the Falkensteiner Michaeler Tourism Group (FMTG), one of the leading, privately-owned tourism companies that also includes FMTG Development and the tourism consultant Michaeler & Partner.

Today's 26 four-and five-star hotels and two apartment complexes in six European countries are divided into the four strategic domains Wellness, Family, City and Residences and are aimed at different target groups as regards their offers and positioning.

But what they all have in common is a high standard of generous architecture, innovative quality of service and excellent hospitality: our „Welcome Home“ philosophy.

Falkensteiner Michaeler旅游集团 (FMTG) 是一家领先的私人旅游公司，包括Falkensteiner酒店和公寓公司、FMTG开发公司和旅游咨询公司 Michaeler & Partner。

如今，遍布欧洲六个国家的26家四星级和五星级酒店以及两个公寓综合体涉及四个战略业务领域：健康休闲、家庭、城市和公寓，产品和服务定位面向不同的目标群体。

但是，共同点是高标准、大气的建筑设计、创新的服务质量以及热情好客：充分体现我们“宾至如归”的理念。



Focus Management Advisory

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At FOCUS Management Advisory we support our clients with consulting services in tourism, health care und public entities across a wide advisory spectrum from strategy through implementation and evaluation.

We help clients to prepare for sustainable growth and profitability. We support them with identifying regional and organisational potentials and new ways of increasing revenue.

Our philosophy is based on three fundamental principles:

- Competence
- On-time and within-budget delivery
- Partnership orientation

FOCUS Management Advisory is highly committed to a professional service delivery aiming at long-term partnerships.

在FOCUS管理咨询公司，我们以各种旅游保健和公共实体咨询服务为我们的客户提供支持，业务涉及战略策划、实施和评估。

我们致力于帮助客户为可持续性成长和盈利性作好准备。我们致力于发现地区和组织潜力以及提高收益的新途径，从而为客户提供支持。

我们的服务理念基于三个基本原则：

- 竞争力
- 预算内的按时交付
- 以合作伙伴关系为导向

FOCUS管理咨询公司以交付专业化服务为己任，致力于建立长期的合作伙伴关系。



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Main Topic of Focus Solutions is to support organizations and management leaders structuring and realigning their business.

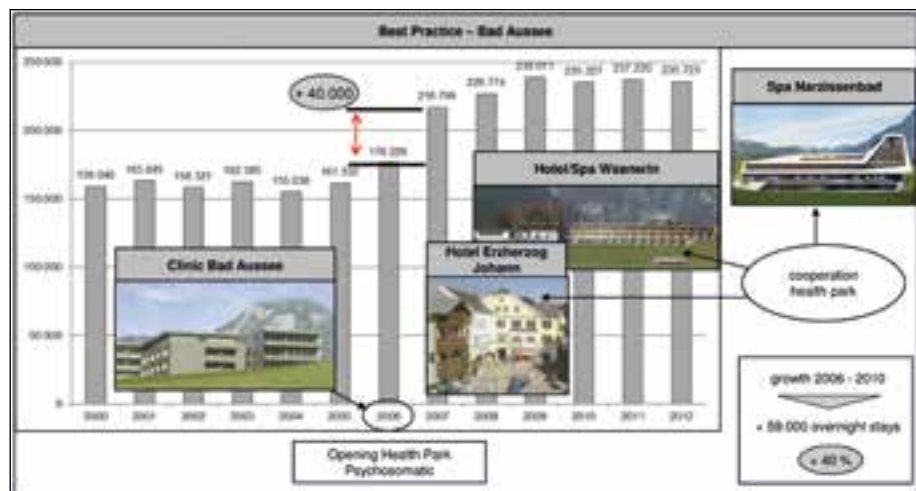
Focus解决方案公司的主要工作是支持组织和管理层进行业务组织和重组。

Main focus is on strategy, organization and processes. Customers from the following areas are using regularly our Know how: Public administration, healthcare, industrial and KMU, tourism and culture, research and educational institutions.

业务主要关注点是战略、组织和流程。以下领域的客户目前正在使用我们的专业知识：公共管理、医疗保健、工业和中小企业、旅游和文化、研究和教育机构。

Our projects and the relations to our customers are characterized by the full personal engagement of the partners. Acquisition, processing and implementation are in one hand.

合作伙伴完全亲力亲为，是我们参与项目和与客户之间建立关系的特点。我们提供项目获取、工作流程和实施执行的一揽子服务。



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Spitzbart + partners is one of the leading providers for concepts, architecture and the delivery of building projects on both existing and new buildings.

Innovative solutions coupled with quality, expertise and reliability from planning to the turn-key delivery constitute the pillars of success of this medium-sized company.

The expressive architecture, high functionality and a feeling for regionalism delight customers in the hotel, catering and wine industry, trade, as well as many discerning private customers.

Spitzbart + partners是既有建筑和新建筑项目规划、建筑设计和实施交付的领先企业之一。

从规划设计到交钥匙，横跨整个生命周期的创新型解决方案，以及品质、专业能力和可靠性，构成了这一中型企业成功的基石。

具有表现力的建筑设计、高功能性以及地区特色风格，深得酒店、餐饮、葡萄酒行业、贸易行业客户以及许多独具慧眼私人客户的青睐。



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Globe Complete is a consulting company specialized in the sustainable development of winter-sport and mountain destinations, in Mega events and how to combine them with a sustainable regional economic development.

We advice and coach countries and regions in their effort to get Mega events (like Olympic Games, Championships) into their region, with feasibility studies and implementation with a strong focus on sustainable economic and touristic development.

We consult in related areas like event and Tourism marketing, Investment Promotion, e-government, anti-corruption drives and infrastructure development.

Globe Complete公司是一家咨询公司，专业致力于冬季运动和山区目的地的可持续开发、大型活动，以及如何使活动与可持续性地区经济发展相结合方面的咨询。

我们向申办重大体育赛事（例如奥运会、锦标赛）的国家和地区提供咨询和指导，开展可行性研究。在实施计划中特别注重可持续性经济和旅游开发。

我们提供相关领域的咨询服务，例如：活动和旅游市场营销、投资推介、电子政务、反腐活动和基础设施开发



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The event and consultancy agency was founded in 1998 and is one of the top Austrian event agencies.

Experience of numerous tourism projects, long-standing consultancy assignments for important Austrian tourism stakeholders and membership in know-how and expertise boards in Europe and Austria contribute to the development of tailored state-of-the-art solutions for clients' complex requirements.

hallamasch employs professionally trained project managers and works in accordance with internationally standardised criteria.

The network comprises 400 partners within Austria and 3,200 creative firms abroad.

公司是一家活动和咨询机构，成立于1998年，属于奥地利同行业中最顶级的公司之一。

众多旅游项目中积累的丰富经验，与重要的奥地利旅游业利益相关者建立的长期咨询关系，以及欧洲和奥地利专业知识和专家委员会的成员资格，有助于为有复杂要求的客户定制开发顶级解决方案。

Hallamasch公司的项目经理经过专业培训，严格根据国际标准化规范进行工作。

公司在奥地利国内有400个合作伙伴，在海外与3200个创意型公司建立了合作关系。



Horwath HTL Austria | Hotel. Tourism. Leisure.

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Horwath HTL since 1915, the world's number one hospitality consulting organization. We are the industry choice; a global network offering complete solutions in markets both local and international. Through involvement in thousands of projects over many years, we have amassed extensive, indepth knowledge and understanding of the needs of hotel & real estate companies and financial institutions. Horwath HTL is the world's largest consulting organization specialized in the hospitality industry, with 50 offices in 39 countries. We are recognized as the pre-eminent specialist in Hotels, Tourism and Leisure, providing solutions through a combination of international experience and expert local knowledge.

Our tailor made solutions:

- Feasibility studies
- Project development
- Asset management
- Performance monitoring
- Turn around and interim management
- Mergers & acquisitions

浩华管理顾问公司始创于1915年，是世界上排名第一的酒店咨询公司。我们是业界的最佳选择，我们的全球网络提供面向本地和国际市场的完整解决方案。多年来参与了数千个项目，积累了丰富、深入的专业知识，深刻地了解酒店和房地产公司以及金融机构的需求。浩华公司是全球最大的酒店业专业咨询公司，在39个国家设有50家办事处。我们是公认的酒店、旅游和休闲业优秀专业公司，我们凭借丰富的国际经验和对本地市场的精深了解提供解决方案。

我们提供的定制解决方案：

- 可行性研究
- 项目开发
- 资产管理
- 性能监控
- 重整管理和临时管理
- 兼并和收购



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As a leading Austrian public sector consultancy, Human Dynamics has a long and successful track record in the implementation of sustainable projects on behalf of the EU, the World Bank and the Austrian Government.

Human Dynamics is headquartered in Vienna, with offices in Bucharest and Sofia together employs more than 40 highly qualified employees. The firm works in over 30 countries in Central and Eastern Europe, the CIS states, the Caucasus, Central Asia, Africa, South America and Asia.

Our clients include Ministries of Finance, Justice and Economics and specialist public sector bodies such as regulatory authorities, e.g. those concerned with competition, consumer protection and supervision of the insurance industry.

作为奥地利领先的公共部门咨询公司，Human Dynamics公司长期以来受欧盟、世界银行和奥地利政府委托成功地实施了众多可持续项目。

Human Dynamics公司总部设在维也纳，在布加勒斯特和索菲亚设有办事处，共有40多名高素质员工。我们的业务遍布中东欧、独联体国家、高加索地区、中亚、非洲、南美和亚洲的30多个国家。

我们的客户包括财政部、司法部、经济部以及包括涉及竞争、消费者保护和保险业监管等领域监管部门在内的专业公共部门。



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Tourism, exhibitions, outdoor events

旅游、展览、户外活动

We develop ideas, design visions, turn fantasy into reality!

我们开拓理念，设计愿景，将幻想变为现实！

IDEA – our mission is the development of this idea, as well as the design and planning of tourist destinations for indoor and outdoor areas.

创意—我们的使命是开发室内和室外旅游目的地的创意，并进行设计和规划。

CONCEPT – we work with our clients to develop a tailor-made concept for each project.

概念—我们与客户携手，一起为每一个项目开发量身定制的概念方案。

IMPLEMENTATION – the range of services for our projects extends from pure consulting to overall planning and full project management in cooperation with specialists from various trades.

实施—与各行各业的专家合作，我们提供的项目服务从单纯的咨询到全面规划设计和全程项目管理。



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iC Consulenten is an engineering consultancy firm of top experts from various countries and disciplines which provides tailor-made solutions from one source for projects and problems from all five continents. IC Consulenten has more than 200 employees and is one of the largest engineering consultancies in Austria

Our range of expertise:

- Tunnelling & Geotechnics
- Geological engineering & Hydrogeology
- Energy & Environment
- Engineering & Economics
- Buildings & Structures
- Domestic & Electrical Engineering
- Water & Waste Management
- Transport & Logistics
- Information & Technology

Our services include project planning and development, invitations and awards of tenders, project management, supervision and control, on-site construction management, studies and consultancy as well as due diligence.

iC公司是一家工程咨询公司，网罗了来自不同国家和不同行业的顶尖专家，为来自五大洲的项目和问题提供量身定制解决方案。IC公司的员工超过200人，是奥地利最大的工程咨询公司之一。

我们的专业范围：

- 隧道工程和岩土技术
- 地质工程和水文地质
- 能源和环境
- 工程和经济
- 建筑和结构
- 家庭和电气工程
- 水和废弃物管理
- 交通和物流
- 信息和技术

我们提供的服务包括项目规划和开发、招投标邀请和授标、项目管理、监督与控制、现场施工管理、研究和咨询以及尽职调查。



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The gastro id-workshop from Traun has been involved for years in setting up catering establishments.

Their skilful use of materials and light has time and again resulted in fascinating spatial solutions, which still hold their own even after many years.

The motto of the id-workshop is that there is no fit-out trend in the catering trade; individual concepts require individual design and when it comes to designing the inside of your premises, there are no limits to the imagination.

In planning we focus on your ideas and expectations, but it should be remembered in the colour scheme that different colours create different moods.

来自特劳恩的id-Werkstatt公司是一家餐饮业设计和装饰公司，多年来一直致力于餐饮场所的装饰业务。

材料和灯光独具技巧的应用，常常创造出引人入胜的空间解决方案，多年以后依然不落伍。

公司的座右铭是：餐饮业无流行的装修风格；独特的概念方案需要独特的设计，如果您的餐厅内部需要装修，那么想象无极限。

在规划设计的过程中，我们关注您的理念与预期，但是在配色方案中需要考虑的是，不同的色调能够营造出不同的氛围。



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ILF Consulting Engineers (ILF) consists of a number of internationally established independent engineering and consulting firms with more than 40 years of experience in different areas of competence.

More than 1,800 staff are employed at the headquarters in Innsbruck and Munich and at more than 30 offices and subsidiaries worldwide to develop and implement successful project solutions for our international customers. ILF provides its customers with innovative engineering and consulting services for oil and gas, energy and climate protection, water and environment, transport and structures.

ILF's services encompass consultancy, planning, procurement, construction supervision, start-up, project management and special services.

ILF咨询工程师公司由多家国际独立工程和咨询公司组成，在众多领域具有超过40年的经验。

位于因斯布鲁克和慕尼黑的总部以及全球超过30多家办事处和子公司雇佣的员工超过1800人，公司致力于为国际客户成功地开发并实施项目解决方案。ILF公司为客户提供创新型工程和咨询服务，业务涵盖石油和天然气、能源和气候保护、水和环境、交通和建筑。

ILF公司提供的服务包括咨询、规划设计、采购、施工监理、运行、项目管理和特色服务。



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The consultancy company has operated from its offices in Vienna and Munich since 1973.

Imago公司是一家咨询公司，创建于1973年，在维也纳和慕尼黑设有办事处。

It focusses on:

- Corporate Architecture (member of the chamber of engineering firms)
- Corporate Consult (member of the chamber of management consultancies)
- Corporate Identity (positioning and event organisation)

公司致力于：

- 企业建筑设计（工程公司协会成员）
- 企业咨询（管理咨询公司协会成员）
- 企业认同（定位和活动组织）

More than 1,000 successful EU-based customers in industry, trade/commerce and the service sector serve as our references.

在欧盟地区成功拥有超过1000位客户，分别来自工业、贸易、商业和服务业等行业。

Our 3 pillar model is based on Corporate Design - Corporate Consult- Corporate Coaching and ensures the success of our collaboration with you and your company.

我们的“三大支柱模块”分别是企业设计、企业咨询和企业教练，可确保我们与您的公司的合作取得圆满成功。



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MetGIS GmbH is a spin-off of the University of Vienna (Institute of Meteorology and Geophysics), focusing on the world-wide prediction of mountain weather.

The company delivers highly specialized meteorological services, based on some of the most advanced technologies. Customers profit, among other things, from the possibility to plan their resources in a more cost-effective way and to lower the risk of weather-related accidents.

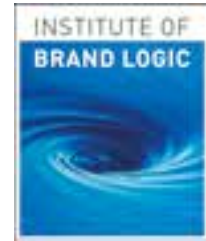
维也纳大学气象和地球物理有限责任公司是维也纳大学的一家下属企业（气象和地球物理研究所），致力于全球范围内的山区天气预报。

公司凭借最先进的技术，为客户提供高度专业化的气象服务。我们的服务能够给客户带来益处，使他们以成本更高效的方式规划客户资源，降低发生与天气相关事故的风险。



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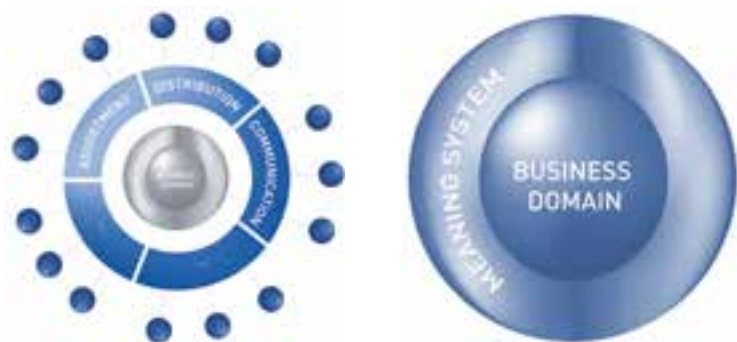


The Institute of Brand Logic is an internationally active firm of consultants offering strategy advice for brand-oriented companies with offices in Innsbruck, Munich and Cologne. Drawing on a specially designed management approach - the logic of success® of brand systems, the Institute turns selected companies, products and destinations into attractive, leading brands in their sector. Here the central focus is the merging of branding and corporate development. The Institute of Brand Logic does not deliver a concept, but sees itself as a partner, that guides companies and organisations towards the achievement of brand success.

The expertise of the Institute in particular covers the following sectors: consumer goods, trade, services, industrial goods, and tourism. In the area of destination development, the Institute has been working successfully for many years with leading Alpine regions (e.g. Ischgl, Serfaus-Fiss-Ladis, Lech Züers). Other customers in the field of tourism include Austria Trend Hotels & Resorts, Urlaub am Bauernhof (holiday on the farm) and Lanserhof.

品牌逻辑研究所是一家活跃于国际市场的咨询公司，为以品牌为导向的公司提供战略咨询，在因斯布鲁克、慕尼黑和科隆设有办事处。凭借经过特别设计的管理方法—成功的逻辑（已注册商标）品牌体系，研究院可将精选的公司、产品和目的地转变为业内具有吸引力的领导品牌。在这里，我们重点关注的是品牌合并和公司发展。品牌逻辑研究所不是提供创意方案，而是将自己视为合作伙伴，指导公司和组织走向品牌成功之路。

研究所的专业知识主要涵盖以下行业：消费品、贸易、服务、工业用品和旅游业。在旅游目的地开发方面，研究所长期以来一直成功地进行阿尔卑斯山地区的顶级目的地开发（例如：伊施格尔、瑟佛斯-费斯-拉迪斯、莱西-川斯）。旅游行业的其它客户还包括奥地利趋势酒店和度假村、农庄度假酒店（农家生活体验酒店）和兰泽霍夫度假酒店。



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Enterprise consultancy, best performance coaching, special services for hospitality business, knowledge transfer and technique application consultancy in theory and practice, customer satisfaction and frequency guided by NUVOS 360°, creation of value and sustainability, to concept development, training of manager and employees.

Support of export oriented companies, senior advise in the establishment of strategy and conception, successful exhibition performance/execution by professional script, market research, market development, training export partner and their manager and employees, competitor overview, information to/from stakeholders, use of my global networks and co-operations.

企业咨询、最佳业绩指导、酒店业特色服务、知识转让和技术应用咨询理论和实践、NUVOS 360° 客户满意度和流量、价值创造和可持续性、概念开发、经理人和员工培训。

为以出口为导向的公司提供支持，提供战略和概念确立方面的高级咨询，按照专业方案成功参加/执行展会，市场研究，市场开发，出口合作伙伴及其经理人和员工培训，竞争对手综述，股东信息，全球网络利用和合作。



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In addition to specialising in water hazard management and in upland watershed and avalanche protection, we are also fully involved in planning and controlling activities for diverse projects in ski resort areas.

With this broad expertise, our competence extends from small slope expansion and artificial snow projects all the way to master plans for ski resorts, covering the entire range of planning services for ski resort areas.

In recent years, we have successfully created full master plans for ski resorts in Germany, Turkey, Ukraine and Romania and almost 300 snow machine installations, with 70 reservoirs ranging from 10,000 m³ to 200,000 m³ in size, have been planned by us and implemented with our assistance.

除了专注于水灾危害管理和陆地分水岭和雪崩预防之外，我们还全力参与滑雪场各种项目的规划设计和控制管理工作。

凭借在这方面积累的丰富专业知识，我们的业务涉及小型坡道拓宽和人工造雪项目直至滑雪场总体规划。

近些年来，我们成功地为德国、土耳其、乌克兰和罗马尼亚的滑雪场做了总体规划，安装了将近300套造雪设备，规划设计并协助实施了70个10000立方米到200000立方米规模的水库修建。



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Kohl & Partner is an independent and internationally operating consulting company, specialised in the field of hotel, tourism and leisure activity development. Kohl & Partner is the leading tourism consulting company in Austria and one of the biggest companies with this specialization in Europe.

The clients of Kohl & Partner range from famous tourism destinations, leading companies, public authorities to well-known investors.

Kohl & Partner was founded in 1980, currently has 12 offices in 9 countries, is an Affiliate Member of the UN World Tourism Organization and is used to work in accordance with international consulting standards.

Kohl & Partner公司是一家独立的开展国际业务的咨询公司，专业从事酒店、旅游和休闲业活动开发业务，是奥地利领先的旅游咨询公司，也是欧洲该专业领域最大的公司之一。

Kohl & Partner公司的客户涵盖著名旅游目的地、业内领先公司、公共部门以及知名投资人。

Kohl & Partner公司创立于1980年，目前在9个国家设立了12个办事处，是联合国世界旅游组织的会员单位，一直以来严格按照国际咨询业标准开展业务。



Lichttechnische Planung - Lighting Design Austria e.U.

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Lighting Design Austria
Lichttechnische Planung

The creative team of Lighting Design Austria (LDA) has been one of the leading, internationally active, independent planning firms in the natural and artificial lighting design segment for more than 30 years.

Since its foundation in 1978 the firm has planned and implemented more than 300 projects worldwide.

Its collaborations with internationally famous architects such as Sir Norman Foster, Sir Richard Rogers, SOM Skidmore Owings & Merrill, Burckhardt + Partner AG and BDP Building Design Partnership are particularly noteworthy.

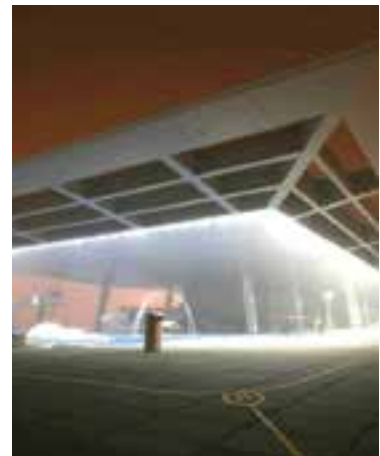
In addition to its headquarters Lighting Design Austria (LDA) has a sales office in Abu Dhabi, UAE.

在过去的30多年间，奥地利照明设计公司（LDA）创意团队一直作为自然采光和人工照明设计行业的独立领先企业之一，活跃在国际市场上。

自1978年成立以来，公司已经在全球范围规划设计并实施了超过300个项目。

尤其值得一提的是公司与国际知名建筑设计师建立了合作关系，例如：诺曼·福斯特爵士、理查德·罗杰斯爵士、SOM建筑师事务所、Burckhardt + Partner和BDP建筑设计事务所。

奥地利照明设计公司除了总部以外，还在阿联酋阿布扎比设有营销办事处。



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MANOVA is a market research and consultancy company with a wide range of customized products and a long-term expertise in tourism.

With our self-developed online-management-information system WEBMARK, you have access to an established but flexible instrument for systematic data monitoring. WEBMARK offers a distinctive advantage as an industry solution: Benchmarking.

You can compare yourself anonymously and interactively with your competitors. Among other things, WEBMARK is available for destinations, cable cars, attractions and hotels as a business intelligence instrument.

MANOVA公司是一家市场调研和咨询公司，提供丰富的旅游业定制产品，积累了丰富的旅游业专业知识。

凭借我们自行开发的在线管理信息系统—WEBMARK，您可利用灵活的工具进行系统性数据监控。WEBMARK系统具有鲜明的优势，是行业解决方案的标杆。

您可以匿名的方式与竞争对手进行交互式对比。除了其它应用，WEBMARK系统还可作为商业智能工具用于旅游目的地、缆车、景点和酒店。



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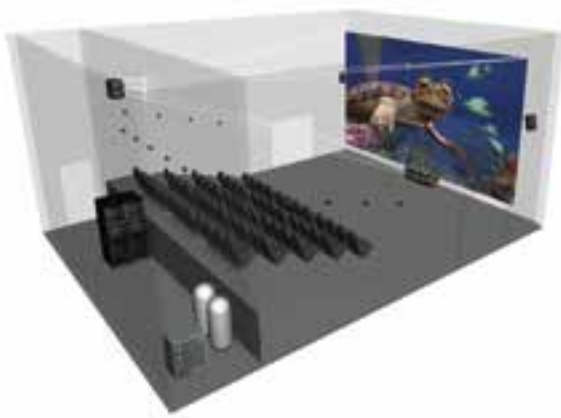


Our fields of business:

- Research: expert opinions, market research, studies and publications about Austrian tourism, international trend developments, cultural tourism, customer satisfaction
- „Smartguide“ – portable digital multi-lingual and multimedia tourism navigation system
- Planning, exhibition and tourist attraction designs; museum displays, experience worlds - areas of application - leisure parks, edutainment, infotainment, shop-pertainment - shopping centres, entertainment, revitalising historic sites, public-private partnerships
- Entertainment industry, special cinemas, media worlds
- Cultural management - fields of business for non-profit institutions
- Marketing - sponsoring - event planning

我们所涉足的业务领域：

- 调研：提供有关奥地利旅游业、国际趋势发展、文化旅游业、客户满意度的专家意见，开展市场调研，编写和出版研究报告；
- “智能向导”——便携式数字多语言、多媒体旅游导览系统；
- 规划设计，展览和旅游景点设计；博物馆陈列，体验世界-应用领域-休闲公园，寓教于乐，咨询娱乐，购物娱乐-购物中心，娱乐，历史景点复兴，公共、私人合作伙伴关系；
- 娱乐业，特色电影院，传媒世界；
- 文化管理——非营利性机构业务领域；
- 市场营销-赞助-活动策划



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Masterconcept is an interdisciplinary master planning company with special fokus ski resort developmen, city planning, transport simulati- ons and architecture, based on geographic data based systems.

Masterconcept furthermore has been involved in the Planning and delivery of 3 Olympic Games and also 7 Olympic bids in 5 countries.

The company, based in Salzburg, has 45 employ- ees in 3 further offices in Vienna, Moscow and St.Petersburg.

Masterconcept公司是一家跨学科总体规划公司，凭借基于地理数据的系统，重点致力于滑雪场开发、城市规划、交通模拟和建筑设计。

公司参与了三届冬季奥运会的总体规划和递交，并参加了5个国家的奥运会申办项目。

公司总部位于萨尔茨堡，在位于维也纳、莫斯科和圣彼得堡的其它三个办事处共有45名员工。



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MEIXNER, established in 1939, is a family firm and one of the European market leaders in the fields of surveying and digital aerial photography, photogrammetry, laser scanning, engineering surveys, tunnel and infrastructure surveys, 3D city models, GPS, GIS and digital mapping including the use of drones.

The Meixner Group headquarters are located in Vienna and supported by its branches, AGIS/ Vienna, Höllhuber/Linz, AGIS Bratislava/ Slovakia, MEIXNER Astana/Kazakhstan, Meixner United/Abu Dhabi and a network of representatives and business partners in a number of other countries. The firm has been operating worldwide for 40 years.

Further Information: www.agis.at

MEIXNER公司于1939年成立，是一家家族企业，是欧洲市场测量和数字航拍、摄影测绘、激光扫描、工程测量、隧道和基础设施测量、3D城市模型、GPS、GIS和数字绘图（包括采用无人机）领域的市场引领企业之一。

Meixner集团总部位于维也纳，在其它地区设立了分公司：位于维也纳的AGIS公司，位于林茨的Höllhuber公司，位于斯洛伐克布拉迪斯拉发的AGIS公司，位于哈萨克斯坦阿斯塔纳的MEIXNER公司，位于阿联酋阿布扎比的Meixner公司，集团还在其它多个国家有代表处和业务合作伙伴。公司开展全球业务已有40余年。

详情请登录：www.agis.at。



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mindtake
NEW MEDIA CONSULTING

MindTake Research GmbH is a full service provider in the field of on-line market research.

Individual consultancy services and compilation of studies are undertaken as well as standardised tools and products for efficiently processing employee and customer surveys and analysing the results of advertising and web-site evaluations.

MindTake Research GmbH provides a wide range of on-line services under the brand names MindTake New Media Research and MindTake New Media Consulting.

The combination of on-line agency services and on-line market research enables MindTake to provide its customers with comprehensive know-how in the fields of on-line research, on-line communication, web design and community development.

MindTake调研公司是一家在线市场调研领域的全面服务供应商。

公司承接咨询服务和研究报告编撰，采用标准化工具和产品，以便更高效地处理员工和客户调研，并对广告和网站评估结果进行分析。

MindTake调研公司以MindTake新媒体调研和MindTake新媒体咨询的品牌名称，提供丰富的在线服务。

在线代理服务和在线市场调研相结合，使MindTake公司可向客户提供在线调研、在线交流、网站设计和社区开发领域的综合性专业知识。



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miraconsult e.U. offers consulting and mediation services. Our core competence is to develop sustainable and social responsible strategies and products, as well as clear and reliable arrangements.

We support small enterprises and NGO in building up cooperation with international partners. We propose relevant national and EU funding in time and we are pleased to develop the project proposal.

The development of sustainable, social and accessible Tourism concepts, strategies and projects is our thematic priority.

miraconsult 公司提供咨询和调解服务。我们的核心竞争力在于开发可持续性、负有社会责任的策略和产品，努力达成明确可靠的协议。

我们为小型企业和非政府组织与国际合作伙伴建立合作关系提供支持。我们及时提出有关国家和欧盟资助项目的建议，我们也乐意为您编制申请材料。

我们优先关注领域是开发可持续性的、可为社会大众所理解的旅游概念、策略和项目。



motasdesign

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motas design for
 orientation

motas is a design and consulting company that looks at how people move and behave in buildings, in urban and open spaces and what information they need for this.

We support our customers in designing intelligent information environments that lead to more experience, satisfaction and added value.

Services:

Control systems, signage, integrated and intelligent digital visitor management solutions (Web-mobile-information points), plan design, landmark design.

References:

Viennese Alps, Langenlois, Therme Aqua Dome, EU projects.

motas公司是一家设计和咨询公司，专注于人们在建筑物内、城市开放空间内的运动和表现方式以及他们所需要的信息。

我们为客户在设计能够带来更多体验、满意度和附加值的智能信息环境方面提供支持。

服务：

控制系统、标识、集成智能数字访客管理解决方案（网页-移动终端-信息点）、方案设计、地标设计。

代表项目：

维也纳阿尔卑斯旅行社，朗根罗伊斯镇，Aqua Dome温泉浴场，欧盟项目



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MRP hotels supports owners, investors, developers, banks and hotel operators with a comprehensive range of consulting services for hotel properties.

Our portfolio covers all phases of a project, from hotel development, renovation and repositioning to ongoing hotel operation and the transaction as a whole.

One of the factors behind our success is our team, which consists of marketing, operational and real estate experts as well as former senior executives of international hotel chains.

MRP酒店咨询公司为业主、投资人、开发商、银行和酒店运营商提供酒店物业综合性咨询服务。

我们的业务范围涉及项目的各个阶段，包括酒店开发、重建和重新定位以及酒店后续经营和交易，提供整个生命周期的一体化服务。

我们取得成功背后的因素之一在于我们的团队，由市场营销、运营和房地产专家以及国际连锁酒店前高级管理人员组成。



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planwind.at provides public and private sector clients, local and international institutions with consultancy services for sustainable and needs-oriented spatial structures, infrastructure networks and business locations for the population of an urban area or a region. Gender and diversity form an integral part of these activities.

planwind.at works with local, national and European institutions and has forged long-term partnerships in Austria and Europe:
<http://www.rali.boku.ac.at/gdus.html>

planwind.at has specialised in developing, submitting applications and implementing cross-border projects that receive EU funding.

planwind.at 公司为公共部门和私营企业的客户以及本地和国际机构提供针对某一城区或某以地区人口的可持续发展的、以需求为导向的空间结构、基础设施网络和业务场所的咨询服务。业务活动将性别和多样性作为组成部分加以融合。

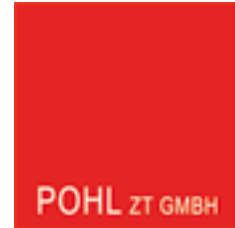
planwind.at 公司与本地、本国和欧洲的机构合作，在奥地利和欧洲建立了长期的合作伙伴关系（具体浏览<http://www.rali.boku.ac.at/gdus.html>）。

planwind.at 公司专业致力于编制、提交申请并实施欧盟提供资金支持的跨国项目。



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Pohl, the architecture and engineering office, has decades of experience and specialist know-how in the project development and overall planning of leisure facilities (indoor/open air swimming pools, saunas, wellness centres etc.) for hotels and public sector clients.

The company has been a member of IG Passivhaus in Austria for many years and specialises in energy-efficient building and the construction of residential buildings, buildings for trade/industry and public leisure facilities that comply with passive house standards.

作为一家建筑设计和工程公司，数十年来，Pohl公司一直为酒店和公共部门客户提供项目开发和休闲设施（室内/室外露天游泳池、桑拿房、健身中心等）的全面规划设计服务，从而积累了丰富的经验和专业知识。

Pohl公司多年以来一直是奥地利IG 被动房协作网络的成员，专业从事节能建筑的建造以及符合被动房标准的住宅、商贸/工业建筑和公共休闲设施的建设施工。



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Our expertise and our focus lie in the planning and implementation of holistic sustainable building concepts.

Through intensive research activity, as well as over 30 years of experience with solar, ecological and energy-efficient construction, we can showcase the latest findings of applied research in flagship projects, where the focus is on sustainable added value and maximum user comfort.

The first passive house project in the tropics, and simultaneously the world's first sustainable embassy building, is one built example of our planning expertise.

我们致力于整体可持续性建筑理念的规划设计和实施，并在此方面积累了丰富的专业知识。

通过大量的研究工作，并且凭借超过30年在太阳能、生态型和节能型建筑施工方面积累的丰富经验，我们能够展示以可持续性附加值和用户舒适度最大化为重点的示范项目中应用研究的最新发现。

热带地区的第一个被动房项目，同时也是世界上第一个可持续性大使馆建筑，是我公司规划设计专业知识的一个典范。



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Programat
- Das Freeride Büro -

Programat has two areas of activity. It devises and organises events and also develops information and guidance systems for ski lift operators.

Programat is known in the market both as an organiser of its own events and for being commissioned to undertake projects for companies and event agencies. Our own current project is "The Freeride Experience" - a sports experience for people who love skiing.

The agency relocated to the "Schraubenfabrik" business centre in the second district in 2002. The "Schraubenfabrik" is a modern office and working environment and a community of creative companies. This benefits Programat in many ways e.g. by acting as a network and source of creativity.

Further Information:
www.freeride-experience.at

Programat公司的业务主要涉及两个领域：活动策划和组织以及滑雪缆车运营商信息和引导系统开发。

Programat公司在市场上以自己活动的组织者和受公司 and 活动代理机构委托承担项目而知名。我们目前的项目是“自由滑雪体验”一为滑雪爱好者提供的体育体验项目。

公司于2002年搬到了第二的“Schraubenfabrik”商业中心。“Schraubenfabrik”商业中心是一处现代化的办公和工作场所，集聚了多家创意型公司，为Programat公司带来了多方面的诸多好处，例如作为一个创意合作网络，也是创意的源泉。

详情请登录：
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pronatour is a creative company that develops, plans and implements experience projects for summer and winter tourism.

Professional design based on the latest experiential education criteria guarantees success: interactive and multi-sensory experiences stimulate curiosity and the instinct to play, visitors become part of the experience. Our projects authentically highlight the regional strengths of each individual tourism destination.

This leads to individual solutions that suit their target groups and are tailor-made for the location. We create unique experiences!

- Project development
- Adventure trails
- Viewing platforms
- Theme parks
- Exhibitions
- Winter events

Pronatour公司是一家创意型公司，致力于开发、规划和实施夏季和冬季旅游业体验项目方案。

基于最新的体验教育标准的专业设计为成功提供了保障：交互式、多感官体验激发好奇心，使直觉发挥作用，游客成为了体验的一部分。我们的项目真实地突出了每个独特的旅游目的地的地区优势。

因此，我们可以提供独特的，适合目标群体的，并且对当地具有针对性的解决方案。我们创造独一无二的体验！

- 项目开发
- 探险路线
- 观景平台
- 主题公园
- 展览
- 冬季活动



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RAM Consulting GmbH is a family business going back to 1997 and is based in Vienna.

RAM咨询有限责任公司是一家家族企业，最早可追溯到1997年，总部位于维也纳。

We are a destination management agency, an advertising agency and a TÜV-certified events agency and our services are available throughout Austria.

我们是一家旅游目的地管理公司，也是一家广告公司，同时也是经TÜV认证的活动策划公司，我们的服务遍布奥地利全境。

Over the last few years along with my team, we have delivered some interesting, excellent international projects in the field of conferences, events and incentives.

在过去的几年里，经过我们团队的努力，我们完成了会议、活动项目和奖励活动等方面的一些引入关注的、优秀的国际项目。

我们提供的服务：

Our services:

- DMC for Austria and Slovakia
- Event management
- Conference services
- Management software
- Outdoor activities
- Green meeting

- 为奥地利和斯洛伐克提供会议服务
- 活动管理
- 会议服务
- 管理软件
- 户外活动
- 绿色会议



Rhomberg Bau GmbH

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The Rhomberg Group operates in the fields of construction, railway technology and resources.

The company offers a wide range of services, extending from resource extraction, project conception and design, construction, facility and building management to refurbishment and recycling.

Our scope of works covers all phases in the creation and life-cycle of buildings and infrastructure. For the customers, including private investors and public clients this means that they can obtain individually tailor-made solutions as well as extensive complete projects from a single full-service provider.

Rhomberg集团的业务领域涉及建筑、铁路技术和资源领域。

公司提供的服务涵盖资源开采、项目规划和设计、施工、设施和建筑管理以及翻新和循环利用等。

我们的工作范围涉及建筑和基础设施建成和整个生命周期的所有阶段。对包括私人投资者和公共部门的客户来说，这意味着他们仅从一家全面服务供应商处即可获得量身定做的个别解决方案，也可以实现完整的项目。



Ski-Consult-Austria, Waldconsult

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Established in 1995, the firm offers a comprehensive and complete package: in addition to general forest management and environmental planning criteria planning activities focus on the development of ski areas incl. technical ski planning perspectives, piste construction support, planning snowmaking systems and a professional ski area checking service including weak point analysis.

Interdisciplinary collaboration with professional partners enables the creation of everything from cost-effective feasibility studies to master plans for ski areas including profitability analysis, business plans and marketing concepts.

We are also happy to provide investment-related support and advice. Partners in the racing world complete our range of services.

公司于1995年成立，提供综合性、整体服务：除了通常森林管理和环境规划标准规划工作以外，主要致力于滑雪场的开发，包括滑雪场规划技术展望、滑雪道施工支持、造雪系统规划，以及包括弱点分析的专业滑雪场检查服务。

与专业合作伙伴的跨专业协作使一切成为可能：从滑雪场节约成本的可行性分析到总体规划，包括盈利性分析、经营计划和市场营销方案。

同时，我们也很乐意提供投资领域的支持和建议。赛车界的合作伙伴进一步拓展了我们的服务范围。



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Snizek + Partner is one of Austria's leading transport engineering and planning consultants. The firm provides a wide variety of public and private clients with expert advice and support in the fields of:

- Transport planning and Environmental Analysis
- Roadway and Traffic Engineering
- Public Transport Planning and Operations
- Transport Research
- Public Participation and Process Management

Since its founding in 1984, the firm has successfully completed a wide range of comprehensive and cooperative transportation planning projects in Austria, Central and Eastern Europe.

Snizek + Partner 公司是奥地利领先的交通工程和规划咨询公司之一，为各种公共部门和私人客户提供专家建议和支持，业务领域涉及：

- 交通规划设计和环境分析
- 道路和交通工程
- 公共交通规划和运营
- 交通调研
- 公众参与和流程管理

自1984年创立以来，公司已在奥地利、中欧和东欧成功地完成了众多综合性交通规划设计合作项目。



Snow Control GmbH

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Where infrastructure is at risk from avalanches it is often possible to prevent the formation of highly destructive major avalanches by triggering small ones in a controlled way.

Snow Control GmbH is a one-stop provider of temporary avalanche protection services, from planning to implementation.

A team of State-accredited mountain and ski guides, torrent and avalanche experts, foresters, geographers, meteorologists, glaciologists and snow researchers are available for projects worldwide.

The highest priority is given to the inclusion of local experts.

如果基础设施遭受雪崩的威胁，经常可以通过在可控的范围内引发小型雪崩的方式阻止破坏性很强的大型雪崩的形成。

Snow Control公司是临时雪崩保护服务（从规划到实施）的一站式提供商。

由经过国家认证的山地和滑雪向导、山洪和雪崩专家、林业专家、地理学家、气象学家、冰川学家和雪研究人员组成的专业团队，为世界各地的项目提供专业服务。

公司高度重视招募本地专家加入团队。



Söhne & Partner Architekten ZT GmbH

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Söhne & Partner Architekten was founded in Vienna in 2001.

A complete survey and analysis of the property is carried out at the beginning of every project and this determines the way in which the commission is approached. From the very beginning our clients and project-specific specialists are intensively involved in the working process and so contribute to the unique qualities of each project.

Holistic thinking - differentiated analysis - considering other points of view as well - being open to new ideas - looking forwards - these are the foundations of our work.

We extended our business activities to include the United Arab Emirates in 2002.

Söhne & Partner公司于2001年在维也纳创立。

每个项目刚开始都是进行完整的勘测和分析，这决定了委托项目的进展方式。项目一开始，客户和具体项目的专家积极参与工作流程，有助于实现每个项目的整体独特品质。

大局思维，区别化分析，考虑其它观点，勇于接受新的理念，展望未来，这些是我们工作的基本准则。

2002年，我们将业务扩展到了阿拉伯联合酋长国。



SOLID – Event Management + Consulting

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SOLID – Event Management + Consulting combines more than 25 years experience in the event industry, 15 of those working on Major Sport Events like Olympic Games and Football World and European Cups around the globe!

SOLID – Event Management + Consulting, unlike many other competitors, combines event planning and operational experience on all levels and first hand – we are able to take you from the bidding process straight through to the event.

SOLID活动管理和咨询公司在活动产业界具有超过25年的经验，其中包括15年专注于全球的重大体育赛事活动经验，例如：奥运会、世界杯和欧洲杯。

与其众多竞争对手不同，SOLID活动管理和咨询公司可第一手参与各个层面的活动策划和运营—我们能够为您提供从申办阶段直至活动现场的全程服务。



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The field of operation of sps-architekten zt gmbh covers the planning and conception of low-energy and passive houses, timber construction (particularly prefabricated construction), conception, design, planning permission application, detailed working plans and costings as well as acting as overall planner (organising and leading the planning team).

The architectural team has received numerous awards - including the Austrian state prize on two occasions as well as the Styrian prize for architecture.

Further information, including references and awards, is available at <http://www.sps-architekten.com>

Sps建筑设计师ZT有限责任公司的业务涵盖低能耗和被动房的规划设计和方案构思、木结构建筑（尤其是预制板建筑）、方案策划、设计、规划许可申请、详细施工图和成本控制以及整体规划（组织并领导规划设计团队）。

建筑设计团队已获得众多奖项，其中两次获得奥地利国家级奖项，并获得施蒂里亚州建筑设计大奖。

想了解包括我们代表项目和获奖情况的详情，请登录 <http://www.sps-architekten.com>。



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TECHCON is a leading Austrian consulting firm in the field of Building Services Engineering in Central and Eastern Europe.

We can provide you with a full range of consultancy services relating to all aspects of Building Services Engineering - from advice and planning to project management.

Our technical know-how, in-house planning instruments and individually-tailored advice enable us to optimise construction and operating costs in all project phases.

As an innovative and environmentally-aware company we focus on sustainable technologies that are economical in their use of resources.

TECHCON公司是奥地利一家从事中东欧建筑服务工程领域咨询的领先企业。

我们可以提供从建议、规划到项目管理的建筑服务工程各个方面相关的全面的咨询服务。

凭借技术专业知识、内部规划设计工具和个性化定制建议，我们可以优化项目所有阶段的建设和运营费用。

作为一家创新型的、具有环保意识的公司，我们专注于使用资源利用方面经济的可持续技术。



Trio GmbH

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TRIO has specialised in planning and organising events since 1995. The strategic goals of the customer form the basis of our work.

A well thought-out concept, implemented in a professional manner, guarantees a result that will better inform, entertain and motivate your guests. Our infrastructure allows us to provide all our services at an international level. TRIO offers a combination of business-oriented thinking, professionalism, creativity and excellent political and business contacts.

We look forward to hearing from you if you currently have a project in mind or would like further information about TRIO.

TRIO公司自1995年起一直专业从事活动策划和组织。客户的战略目标构成了我们工作的基础。

精心构思的方案，以专业方式予以实施，可保证实现更好地为您的客人提供资讯、更好地娱乐和激励客人的效果。凭借我们的基础设施，我们可提供具有国际水准的服务。以业务为导向的思维模式、专业性、原创性以及与政界和商界良好关系的完美结合，是我们取得成功的保证。

如果您正在考虑一个项目或想进一步了解TRIO公司，敬请联系我们。



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Uniconsult, a consulting company from Upper Austria, is the initiator of the Upper Austrian-Upper Silesian business platform, whose goal is to intensify economic cooperation between Austria and Poland.

The Polish subsidiary-Uniconsult Polska-based in Katowice, looks after Austrian and Polish customers, particularly in the field of tourism promotion and development of tourism infrastructure in southern Poland.

With its long-standing presence in Poland, Uniconsult has in-depth industry knowledge and a wide network of contacts.

作为一家来自上奥地利州的咨询公司，Uniconsult 公司是上奥地利-上西里西亚商业平台的发起者，该平台的目的旨在加强奥地利和波兰的经济合作。

我们在波兰卡托维兹设立了子公司—Uniconsult波兰公司，为奥地利和波兰客户服务，主要在波兰南部地区从事旅游推介和旅游业基础设施开发。

凭借在波兰长期以来的业务开展，Uniconsult公司积累了深入的行业知识，并建立了广泛的人脉网络。



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The hotel group, founded in 1989, operates and develops a total of 29 first-class hotels & resorts and 2 hotel projects on the basis of individual management contracts. The portfolio includes a “Leading Hotel of the World” and comprises city-, resort-, spa- and conference hotels.

These hotels are located in nine European countries: Austria, the Czech Republic, Poland, Croatia, France, Romania, Germany, Russia and Slovakia.

The hotels managed by Vienna International generated approximately € 175 million in revenues from 2.4 million bed nights in 2011. The group currently employs about 2,500 employees.

酒店集团创立于1989年，以签订单独的管理合同的方式总共运营和开发29家一流酒店和度假村以及2个酒店项目。产品包括一家“全球领先的酒店”和城市、度假、水疗和会议型酒店。

这些酒店主要分布于欧洲的9个国家：奥地利、捷克、波兰、克罗地亚、法国、罗马尼亚、德国、俄罗斯和斯洛伐克。

维也纳国际酒店集团管理的酒店在2011年入住床位数达到了240万张，营业额约为1.75亿欧元。集团目前的员工总数约为2500人。



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LAKES & MOUNTAINS ski & tourism resort planning by WEC WOLFGANG EDER CONSULTING GMBH & CO KG
<http://www.lakesmountains.com>

Established in 2000 with a focus on winter tourism and infrastructure development. Since 2005 planning, construction and management of ski resorts, all-year-round resorts, hotels in Ukraine, Russia, Austria, Croatia etc.

We provide feasibility studies, master and business plans, regional development concepts, restructuring and marketing concepts for regions, infrastructure firms and tourism businesses, project financing and funding support, training and professional development courses for managers and employees.

想了解Wolfgang Eder咨询有限责任公司两合公司规划的湖泊、山地滑雪旅游度假村信息，请登录<http://www.lakesmountains.com>。

公司于2000年成立，主要从事冬季旅游和基础设施开发业务。自2005年开始，在乌克兰、俄罗斯、奥地利、克罗地亚等国开展滑雪度假村、四季型度假村和酒店的规划、建设和管理业务。

我们为地区、基础设施公司和旅游企业提供可行性研究报告、总体规划和商业计划、区域开发方案、改建和营销方案，项目融资和资金支持，为经理人和员工专业开发培训课程和实施培训。



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Winter Management Consulting GmbH is a European consulting firm with roots in Austria and offers its customers more than 3 decades of experience in the field of holistic consultancy and development.

Winter Management Consulting supports you through innovative approaches and solutions with best management and methodological competence in today's challenges to achieve lasting improvement.

The company provides consultancy at the management and board level of micro-enterprises through SMEs to globally operating companies of all sectors and sizes.

Winter管理咨询有限责任公司是一家总部位于奥地利的欧洲咨询公司。在过去的30多年间，一直为客户提供全面的企业咨询和发展服务。

面对眼前的挑战，Winter管理咨询公司以创新性途径和解决方案，以及最佳的管理能力和方法，可帮助您实现持久的提高。

公司可为各行各业和各种规模的微型企业、中小型企业 and 跨国公司提供管理层和董事会层面的咨询。



ADA Möbelfabrik GmbH

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For decades, the furniture manufacturer ADA has been producing quality of living par excellence and is constantly working on modern, flexible concepts and solutions.

The head office in Anger produces upholstered furniture, beds and mattresses under the brand name "ADA Austria Premium". The in-house manufacture of semi-finished goods guarantees quality down to the last detail.

The sister companies in Hungary produce upholstered furniture under the brand name „ADA Trendline“ (Körmend), as well as slatted frames and beds (Nova). The brand name "Alina" stands for reasonably priced quality. The sister company in Salonta (Romania) produces value-for-money chairs and sofas under the brand name "Alina".

过去数十年来，作为一家家具制造商，ADA公司一直致力于生产最优品质的产品，持续不断地开发现代、灵活的理念和解决方案。

公司的总部位于安格，主要生产软体家具、床和床垫，采用的品牌名称为“奥地利高级ADA”。企业内部生产半成品，保证涉及各个细节的产品质量。

在匈牙利的姐妹公司中，位于科蒙德的工厂生产品牌名称为“ADA Trendline”的软体家具，位于诺沃的工厂生产板条框架和床。品牌名称“Alina”代表着高端的质量，合理的价格。位于罗马尼亚萨隆塔的姐妹公司主要生产高端椅子和沙发，采用的品牌名称正是“Alina”。



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ALGE-TIMING has been for decades an international household name in the branch of electronic sports timing. ALGE-TIMING develops new products continuously. The products are marketed in more than 40 countries by means of an international net of autonomous sales partners.

ALGE-TIMING has a huge product range of timing and display boards. ALGE-TIMING provides quality advice to the modest club, stadium builder and timing professional and supplies a timing system specially arranged for the customer.

ALGE-TIMING is particularly proud of the photo finish system (e.g. for athletics and horse racing). A timing system was also developed for swimming, which can be employed for highest level competitions.

过去数十年间，ALGE-TIMING公司一直是电子运动计时领域在国际上家喻户晓的品牌。公司一直致力于不断开发新的产品。公司生产的产品在全球40多个国家通过国际自主销售合作伙伴网络有售。

ALGE-TIMING公司生产的计时和显示板品种丰富，公司也向俱乐部、体育场建造者和计时专业人员提供高质量建议，同时可为客户提供量身定制的计时系统。

ALGE-TIMING公司尤其以其终点摄影系统（例如：田径和赛马终点摄影系统）为傲。同时，公司还开发出了游泳计时系统，可用于最高等级的比赛赛事。



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Alpenheat GmbH has been producing heated clothes, boot heaters, boot dryers, boot spikes and neoprene thermal insulation for ski boots since 1983.

Our products specifically target customers in the winter sports, outdoor, hunting, riding, soccer and orthopaedic footwear segments as well as all activities which involve exposing the feet or the body to the cold and/or where footwear becomes uncomfortably damp. The broad product range enables the company to provide the customer with the right product for virtually every requirement and price category.

Thanks to its production and development know-how, the company offers reliable and technically sophisticated products.

Alpenheat公司自1983年以来一直从事自加热服装、靴类加热器、靴类烘干器、靴钉和滑雪靴氯丁橡胶保温器的生产业务。

我们生产的产品主要针对的是冬季运动、户外、狩猎、骑马、足球和骨科矫形鞋类技术领域的客户，以及各类使身体或脚部暴露在寒冷的空气中和/或使鞋子变得潮湿不舒适的活动。我们的产品种类丰富，可为客户提供满足各种实用功能和各种价位的合适产品。

凭借在生产和开发方面积累的专业知识，公司可提供可靠的、技术精湛的产品。



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ALPINE-ENERGIE with its country organisations in Germany, Austria, Switzerland, Luxembourg, Poland, the Czech Republic, Hungary and Italy has, from its inception in 1920, developed from a company for electrical and industrial ventures into an international corporation operating in the fields of energy production, energy transport and energy applications.

ALPINE-ENERGIE provides interested parties from developing-emerging markets with energy/contracting solutions based on renewable energy.

We are also your partner when it comes to off-grid energy supply on mountain-island locations, or wherever a connection to the mains has so far proved impossible or uneconomical.

自1920年创始以来，ALPINE-ENERGIE公司从一家电气和实业企业，逐步发展为在德国、奥地利、瑞士、卢森堡、波兰、捷克、匈牙利和意大利均设立分支机构的国际化运营的公司，业务领域涉及能源生产、能源运输和能源应用。

以可再生能源为基础，ALPINE-ENERGIE公司可向来自发展中国家和新兴市场的相关各方提供能源/承包解决方案。

在能源离网供应的山区，或者连接能源主管道不可能或不划算的情况下，我们都可以成为您的合作伙伴。



Arctic Cat GmbH

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ARCTIC CAT is one of the largest producers of All Terrain Vehicles (ATVs) and snowmobiles.

北极猫是全地形车（ATVs）和雪地摩托车的最大生产商之一。

The versatility and flexibility of the vehicles are the result of a company history soon to span 50 years.

经过近50年的发展，公司生产的机动车用途广，灵活方便。

ATVs by ARCTIC CAT convince with perfect chassis set-up, fully independent suspension, hydraulic brake system, winch, CVT automatic gearbox, powerful engines, an extensive accessories programme and much more.

北极猫公司生产的全地形车凭借完美的底盘、完全独立的液压制动系统、绞车、CVT自动变速箱、强大的发动机和丰富的配件，具有极强的市场说服力。

With their EU type approval (homologation), the ATVs from ARCTIC CAT are perfectly fit for use onroad as well as offroad: Snowclearing service, mountain rescue services as well as the Austrian Armed Forces trust in the offroad capability and durability of ATVs by ARCTIC CAT.

北极猫公司生产的全地形车已获得欧盟的上路许可证，完全适合路面和越野用途：除雪作业、山区营救作业以及奥地利国防军均高度信赖北极猫全地形车的越野性能和持久性。



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Argonik GmbH produces and distributes a worldwide patented glass door fitting with protection against trapping.

This is the first fitting for glass swing doors which provides total protection against injuries to hands and fingers being caught in the glass swing door.

It is particularly suitable for use in public buildings such as schools, kindergartens, indoor swimming pools, hotels etc.

Argonik有限责任公司生产并经销一种在全球获得专利保护的带有防夹功能的玻璃门装置。

这是首款提供玻璃旋转门夹手和手指完全防护的玻璃旋转门配套装置。

该产品特别适合用于公共建筑，例如：学校、幼儿园、室内游泳池、酒店等。



Arnold Meusburger

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arnold meusburger

“Lifestyle begins in the head”, this is the credo of the cabinet maker and solid wood expert Arnold Meusburger.

Six employees and apprentices are employed in this company dating back to 1974.

The Dekarus collection was created in collaboration with the Italian supplier SelectionStyle: batch-produced furniture in various woods with skilfully crafted galvanising.

“生活方式始于头脑”，这是橱柜制造商和实木专家Arnold Meusburger公司所信奉的信条。

公司始创于1974年，现有6名员工和学徒。

公司与意大利供应商Selection Style合作，共同生产了Dekarus系列：使用各种木材批量生产的带有精雕工艺的家具。



AST Eis- und Solartechnik GmbH

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AST is the leading producer of absorber systems in Europe and market leader for solar absorber systems and ice rinks. The systems are exported to 40 countries worldwide and the export quota is approx. 75%.

AST Artificial Ice Rinks

Artificial ice rinks are available in every size, in both stationary and mobile versions.

AST Solar Absorber Systems

The solar systems are used for open air swimming pools where they heat the water economically using solar energy.

AST Ski Jump Cooling Systems

Cooling the ski jump track guarantees best conditions and safety.

AST Artificial Turf Heating

Artificial turf heating keeps playing fields free from snow and ice so that they can be used all year round.

AST公司是欧洲领先的吸收器系统生产商，也是太阳能吸收器系统和溜冰场的市场领导者。生产的产品远销全球40多个国家，出口占比约为75%。

AST人造溜冰场

有固定和移动两种人造溜冰场可供选择，尺寸齐全。

AST太阳能吸收器系统

太阳能吸收器系统适用于露天游泳池，可利用太阳能加热游泳池中的水，经济实惠。

AST跳台滑雪制冷系统

对滑雪跳台轨道进行制冷，可保证最佳的滑雪条件和安全。

AST人工草皮加热器

人工草皮加热器可保持运动场不积雪，不结冰，保障其四季使用。



Backhausen interior textiles GmbH

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Backhausen offers Austrian textile art par excellence in the form of furniture and decorative fabrics for the home and retail sector and boasts over 160 years of history and corresponding expertise.

Since 1849, their own design team has been developing trendy fabrics for interior design, which are still produced in Hoheneich/Lower Austria with state of the art looms and weaving technology. This means that special designs starting from a running length of 50 m can be tailor-made to meet customer requirements. There is an extensive archive of samples from the protagonists Josef Hoffmann, Koloman Moser and others, dating back to the time of the Wiener Werkstätte (1903-1932). This archive is constantly being updated with designs by contemporary artists such as Hans Hollein, Gilbert Bretterbauer, Peter Kogler etc.

Backhausen designs collections twice a year for the specialist retailers Backhausen-Welten Art & History, Alpin & Cottage, Basic, Urban, Pure, Romantic, Glamour and Joy.

Backhausen公司生产奥地利最高级的纺织艺术品，产品主要包括家用和零售业用家具织物和装饰性织物。企业拥有160多年的历史，具有丰富的专业知识。

自1849年起，Backhausen公司自己的设计团队一直致力于开发时尚的室内装饰织物。目前，位于下奥地利州霍恩艾希的工厂依然在利用最新的织布机和编制技术进行生产。这就意味着，可完成根据客户特殊需求量身定制的长达50m的特殊设计生产。公司保留有设计界代表人物约瑟夫·霍夫曼、科罗曼·莫塞尔等人设计的大量样品档案，最早可追溯到维也纳工坊的年代（1903-1932）。档案不断更新，加入了汉斯·霍莱因、吉尔伯特·布莱滕鲍尔和彼得·高格勒等当代艺术家的设计作品。

Backhausen公司一年两次为专业销售商设计 Backhausen-Welten Art & History、Alpin & Cottage、Basic、Urban、Pure Romantic、Glamour和 Joy等系列产品。



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BAKALOWITS® seit 1845

The Bakalowits company has been operating in the lighting sector for 5 generations and today, under KR. Prof. Friedl Bakalowits, is represented throughout the world.

The company has carried out major commissions for lighting projects in fitting-out state buildings, opera houses, theatres, palaces, residencies, villas, and private dwellings in more than 142 countries. In Vienna, the Hofburg, the State Opera House, the Burgtheater, the parliament building, the Town Hall, and many palaces on the Ringstrasse and hotels have been fitted out with representational lighting, as also have the official state palace in Abu Dhabi, the Grand Hyatt hotel in Saigon, the Kremlin and bank buildings in Tokyo.

In addition to the factory, Bakalowits also has its own design office where both trend-setting and traditional lighting installations are designed and chandelier concepts are realised to meet customers' wishes.

Bakalowits公司在灯具行业已经历家族五代人的管理，如今在Friedl Bakalowits教授的带领下，产品已远销全世界。

公司承接过全世界142多个国家的国家建筑、歌剧院、剧场、宫殿、官邸、别墅和私人住宅的照明项目。在维也纳，公司具有代表性的灯饰装饰了霍夫堡宫、国家歌剧院、城堡剧院、议会大厦、市政厅、环城大道（Ringstrasse）的众多宫殿和众多酒店。我们参与的其它项目还包括阿联酋阿布扎比的国家宫殿、越南胡志明市的君悦酒店、俄罗斯克里姆林宫以及日本的银行大厦。

除了生产工厂以外，Bakalowits公司还拥有自己的设计工作室。在那里设计师们设计出时尚和传统的灯饰，可实现不同的枝形吊灯概念方案，满足客户的不同需求。



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Exquisite home textiles and high-quality decoration fabrics by Baumann Dekor are favourites of interior decorators and designers worldwide. Here you will find high-quality woven and printed furniture upholstery, curtain and decorative fabrics for the home and retail sector.

As a textile company in the heart of Europe, the focus is on market niches and offering solutions far beyond the mere production of fabrics and based on design, leadership and consulting expertise.

With over 90 years of experience in the production of textiles, Baumann is in a position to respond with flexibility to its customers' needs: cost-effective production of tailored series with the shortest lead times and top production quality.

Baumann装饰公司精美的家用针织物和高品质的装饰面料是全世界室内装饰人员和设计师的最爱。在这里，您可以找到家用和零售业用高品质针织和家具印刷装饰物、窗帘和装饰性布料。

作为一家地处欧洲中心地带的纺织品公司，Baumann公司关注公司的市场定位，提供的解决方案远不止织物生产，同时也关注设计、行业领导力的建立和咨询专门知识的积累。

凭借90多年的织物生产经验，Baumann公司现在可灵活地满足客户的不同需求：用最短的时间，最经济的成本，生产出顶级质量的定制系列产品。



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Bellutti Planen GesmbH is your competent partner for printing and technical manufacture. The company has devoted itself to producing tarpaulins at its principal site in Innsbruck for more than 70 years. During this time, the range has expanded far beyond the core product.

Today, more than 80 employees focus on the goal of supplying customers with best quality products delivered on schedule.

Whether you are looking for a simple cover for a sandpit, digital prints, inflatable product replicas, advertising banners, textile architecture, tents, halls or a suitable T-shirt for your event - Bellutti Planen has the right solution for every requirement!

Bellutti公司是您印刷和技术生产方面具有竞争力的合作伙伴。70多年间，公司一直致力于在其位于因斯布鲁克的总部生产防水油布。目前，公司已拓展产品线，生产的产品远不止核心产品。

公司目前有80多名员工，致力于为客户按时提供最高质量的产品。

不论是沙坑的简单覆盖物、数码印刷品、可充气复制品、广告横幅、织物结构、帐篷、场馆还是活动T恤，Bellutti公司都可为您提供合适的解决方案，满足您的每项要求！



Bernd Fink Kunststoffverarbeitung und Sportartikelerzeugung - Moby Dick

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Fink Bernd – Kunststoffverarbeitung und Sportartikelerzeugung, the plastic processing and sports equipment production firm, has been processing thermoplastic films by means of high frequency and hot wedge welding processes in Upper Austria since 1955. The firm is now in the third generation of family ownership. In addition to processing swimming pool and pond films, solar bubble films and PVC- coated fabric covers for a variety of applications, the firm also makes use of its expertise and long-standing experience of processing plastic in its products for leisure sports activities.

Bernd Fink, the specialist for play and sports equipment made from HF/hot wedge welded PVC- coated fabrics, is the producer of the MOBY DICK brand of durable, child-friendly leisure equipment.

作为一家塑料加工和运动设备生产企业，Fink Bernd公司自1955年起，一直在上奥地利州致力于通过高频焊接和热楔式焊接工艺加工热塑薄膜。这家家族所有制企业现在由家族第三代管理经营。除了加工游泳池和水池薄膜、各种用途的太阳能泡膜和PVC涂层织物覆盖物，本公司还利用其长期积累的塑料加工方面的专业知识和丰富经验，生产休闲体育活动产品。

作为采用高频热楔式焊接工艺的PVC涂层织物生产游乐和体育器材的专业厂家，Bernd Fink公司是MOBY DICK品牌休闲设备的生产商，生产的MOBY DICK休闲设备经久耐用，深得小朋友们的喜欢。



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Berndorf Metall -und Bäderbau GmbH & Co KG has successfully been operating in the specialist sector of public bath construction since 1960. The main focus is on the construction, renovation and modernisation of both open air and indoor swimming pools and baths. It also provides its customers with assistance in planning.

Thanks to its expert technical know-how, Berndorf Bäderbau acts not only as a manufacturer of swimming baths but also as a general contractor for turn-key indoor and open air pools as well as adventure pools and all-weather pools.

The firm's success and comprehensive know-how in this sector is vouched for by the fact that over 4,500 metal baths have been installed, of which over 1,000 are made of stainless steel.

Berndorf 金属和泳池建筑公司自1960年起一直专业致力于公共浴池的修建业务，主要的业务是露天和室内游泳池和浴池的修建、翻新和现代化。同时，公司也为客户提供规划设计服务。

凭借其成熟的技术专业知识，Berndorf 泳池建筑公司不但是游泳池制造商，而且还是室内和露天游泳池、探险池和全天候水池的交钥匙工程总包商。

公司已安装超过4500个金属水池，其中超过1000个是不锈钢质地，充分证明了公司在业内所取得的成功和积累的专业知识。



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Manufacturer of summer toboggans since 1996, with a total of 36 systems operating worldwide.

公司是一家夏季平底雪橇生产商，创立于1996年，目前全世界有36套Brandauer公司生产的平底雪橇设备系统在运行。

Benefits of Brandauer summer toboggans:

- Single rail system, so value for money
- Blend into the landscape, no major elevations required
- Easy to dismantle, so the summer toboggan can also be used on ski slopes
- High level of safety with positively driven rail system
- Existing lift systems can be used for mountain transport, such as drag lift, chair lift or gondola.
- We also supply a fully automatic mountain transport system for toboggans and persons.
- Suitable for any terrain
- No concrete work necessary

Brandauer夏季平底雪橇设备的优势：

- 单个轨道，物有所值；
- 与风景融为一体，无需进行大规模的架高；
- 易于拆卸，也可用于滑雪坡道；
- 采用强制驱动轨道，安全级别高；
- 可利用现有升降系统上下山，例如：牵引机、缆车或吊车；
- 也可供应平底雪橇和人员全自动上下山交通运输系统；
- 适合任何地形；
- 无需混凝土基础工程



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MEIN BALKON - the business card of good taste
- for a lifetime.

We have perfected balcony railings in ALUMINIUM, WOOD and STAINLESS STEEL for today's demands -with the clever 130 cm grid system and pre-assembled elements, a railing system from Breter is also suitable for SB -fitting. Every Breter balcony is backed by the experience of 3 generations of balcony builders.

All our balconies are thoroughly tested for quality, appearance, stability and of course durability. We are especially proud of our "Breter low maintenance" range. Over 85 years of experience and passion when it comes to giving our customers the best railing system, deliver balconies that meet exceptional requirements, are attractive and low maintenance.

MEIN BALKON—自始至终高品位的标志

本公司生产的阳台栏杆有铝质、木质和不锈钢三类。经过不断的完善，130厘米的网格和预组装部件，可满足各种需求。Breter公司生产的栏杆也适合用于装饰。Breter公司生产的每个阳台，都是Breter三代阳台修建者经验的结晶。

我们所生产的所有阳台，均经过质量、外观、稳定性和耐用性检测。我们尤其对我们的“低维修率”感到骄傲。超过85年的经验积累以及不变的热情，使我们可为顾客提供最好的栏杆，交付满足特殊要求的美观而又维修率低的阳台。



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friedl
l i v i n g

The Christian Friedl carpentry workshop is a reliable specialist firm for every type of exclusive interior decoration and furnishing, in particular using old wood and materials from every era. The workshop is equipped to meet the latest standards and is located in the heart of the Tyrolean mountains.

The firm supplies its products throughout Germany, Italy, Switzerland and Austria.

The carpentry workshop has a list of references that includes exclusive private homes, upmarket restaurants and many beautiful individual items that have been made and fitted on the basis of traditional or contemporary designs. From the acquisition of property to the handover of the keys - a "one-stop" provider!

Christian Friedl木工坊是一家值得信赖的专业提供各种高档室内装修和装饰的公司，尤其擅长使用各个年代的古老的木材和材料进行制作。木工坊配备的设备可满足最新的标准，公司位于蒂洛尔山脉腹地。

公司向德国、意大利、瑞士和奥地利等各国供应产品。

公司承接了一系列代表项目，包括高档私人住宅、高档餐馆以及众多美观独特的私人物件，均以传统或当代设计为基础制作。从获得房产到交钥匙，我们是“一站式”服务的供应商！



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CORCEL Design & Innovation GmbH is a premium class manufacturer of bath tubs.

The company is active in the development and production of luxury bath tubs and furniture.

The products are remarkable for their unique design and material.

CORCEL设计和创意公司是一家高级浴缸生产商。

公司致力于奢侈浴缸和浴室家具的开发和生产。

独特的设计和精心的选材使我们的产品与众不同。



Dipl. Ing. Georg H. Hauser GmbH

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Dipl. Ing. Georg H. Hauser GmbH develops and sells refrigerated equipment and Nierosta equipment to the catering industry.

All the products are produced under contract manufacture and are sold exclusively through re-sellers.

The company also manufactures cooling devices and offers service for these.

Dipl. Ing. Georg H. Hauser 公司开发并销售餐饮业用冷冻设备和 Nierosta 品牌设备。

公司的所有产品根据合同制造，完全通过经销商出售。

公司也生产制冷设备，并提供相关服务。



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The Doppelmayr-Garaventa Group is the quality and technology leader in cable car building, with a presence in over 35 countries throughout the world and has to date delivered over 14.400 cable car systems to customers in over 88 countries.

The company has achieved this world leadership by focusing clearly on customer needs and working professionally and accurately.

The Group works closely with its customers to develop efficient passenger transport systems for summer and winter tourism areas, modern local transport systems for cities, airports, theme parks, exhibitions and other facilities with the relevant transport requirements and material transport systems.

多贝玛亚-格拉文达集团是在质量和技术方面均领先的索道生产商，在世界35个国家设有办事机构。目前为止已经为超过88个国家的客户交付完成14400多套索道系统。

公司专注于客户需求，凭借专业和精益求精的精神，成为了本行业世界领先企业。

公司与客户紧密合作，开发高效的夏季和冬季旅游区客运系统，为城市、机场、主题公园、展览馆和其它相关运输要求的设施提供现代化本地交通系统以及物料运输系统。



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Dual Docker GmbH based in Munderfing north of Salzburg/Austria is responsible for developing, producing and selling Dual Docker products and services.

Dual Docker is an innovative mooring system both for yachts and floating structures like houseboats and floating offices. It replaces bow lines, fingers, pilots, bow anchors and buoys. Dual Docker allows you to securely moor yachts up to 110 feet long, simply, hassle-free and comfortably, as well as to moor floating structures of any type.

Additional benefits:

- No mooring lines or pilots required
- Ideal in tidal waters
- No impact on the underwater world
- Increased capacity of up to 30% in new marina construction.

Dual Docker 公司位于奥地利萨尔茨堡以北的蒙德芬，致力于研发、生产和销售 Dual Docker 品牌产品，提供相关服务。

Dual Docker 是创新型锚泊系统，可用于游艇以及船屋和浮动办公室的漂浮结构。它取代了船首缆绳、廊桥、导向器、船首锚和浮标。Dual Docker 系统能够将最长可达 110 英尺的游艇安全锚固，简单、方便、舒适，也可用来锚固任何类型的浮动结构。

其它优势：

- 无需锚绳或导向器；
- 在潮汐水域也是理想的选择；
- 对水下世界无影响；
- 使新码头的泊船量增加高达 30%。



Duktus Tiroler Rohrsysteme GmbH

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The Duktus Group develops, produces and markets high/grade ductile cast iron pipes.

The Group was formed by the merger of the German firm Buderus Gussrohrtechnik in Wetzlar and the Tiroler Röhren / und Metallwerke in Hall, Austria. The history of cast iron pipe manufacture in Wetzlar goes back to 1901 and in Hall, production started in 1947.

Duktus is one of the largest European suppliers of ductile iron pipe systems including the special socket joints BLS®-/VRS®-T, for the following applications:

- Drinking water supply and waste water disposal
- Trenchless foundations
- Snow
- Turbines
- Fire extinguishing systems

Duktus集团研发、生产并销售高级球墨铸铁管。

集团通过合并位于德国韦兹拉尔的Buderus 铸管技术公司和位于奥地利哈尔的蒂洛尔管道和金属厂公司而组建。韦兹拉尔工厂制造铸铁管的历史可追溯至1901年，哈尔工厂于1947年开始投入生产。

Duktus集团是欧洲最大的球墨铸铁管供应商，产品包括特种套筒连接BLS®-/VRS®-T，可应用于以下领域：

- 饮用水供应和废水处理；
- 非开挖式安装；
- 雪；
- 涡轮；
- 灭火系统。



E. Doppler & Co. GmbH

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Garden items

Parasols of all sizes , seat cushions and outdoor furniture supplied by the leading producer doppler. doppler products have been awarded the famous Red Dot Award for excellent design several times. With this wide range of models, everybody is bound to find the right umbrella, perfect furniture and the optimal seat coverings for the terrace and the garden. Besides the wide product range, doppler provides state-of -the-art POS solution for easy marketing.

Umbrellas

doppler, founded in 1947 is the biggest producer of brand-name umbrellas in Europe. The wide product range spans from classical check- design umbrellas, ladies umbrellas in fashion colours to hand-crafted premium umbrellas.

Brands produced by doppler

- doppler
- Knirps
- S.Oliver
- Bugatti Umbrellas
- Derby

园林用品

各种规格的阳伞、坐垫和户外家具均可由领先的生产商doppler公司供应。Doppler公司生产的产品已多次获得知名的红点奖，以表彰其卓越的设计。其产品类型多样，每个人都能为自己的阳台和花园找到适合的阳伞、家具和坐垫。除了丰富的产品，doppler公司还可提供最佳的POS销售解决方案，以便实现轻松营销。

伞

doppler公司创始于1947年，是欧洲最大的名牌伞生产商，产品种类齐全，包括经典格纹伞、时尚女士伞、手工高档伞等。

Doppler公司产品品牌

- Doppler
- Knirps
- S.Oliver
- Bugatti伞
- Derby



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ECOTHERM is one of the worldwide leading brands for individual solar, hot water and steam solutions.

The plants are mainly installed in hotels, hospitals and industry and are individually aligned to the customer's requirements.

ECOTHERM has branches in Dubai, Kuwait, Mexico, Hungary, China and partners in more than 20 countries. This global commitment is the basis for the renowned premium customer service covering all project development issues.

ECOTHERM offers turn-key hot water, steam, solar thermal and photovoltaic solutions with extensive services from consulting, to planning, engineering, commissioning and supervision.

ECOTHERM是全球领先的太阳能、热水和蒸汽解决方案品牌。

ECOTHERM公司的产品主要安装在酒店、医院和工业领域，可按客户的要求进行定制。

ECOTHERM公司在阿联酋迪拜、科威特、墨西哥、匈牙利、中国设有分支机构，在20多个国家拥有合作伙伴。其全球性的承诺是为知名的高级客户提供涵盖项目开发所有环节服务的基础。

ECOTHERM公司可提供热水、蒸汽、太阳能、光伏领域的交钥匙解决方案，服务范围涉及咨询、规划设计、工程、运营和监测等。



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The EGLO Group has developed into one of Europe's leading manufacturers in the decorative domestic lighting sector and is now also an established player in the global market.

Thanks to the presence of more than 50 branches, customers anywhere in the world can enjoy exactly the same quality of service that has proved so effective in the Austrian market over the last four decades.

Whichever country you visit in the world - EGLO lights will follow you like a shadow.

EGLO集团已发展成为欧洲领先的装饰性家用灯具生产商之一，目前在全球市场也占有一席之地。

集团已设立50多个分支机构。因此，世界各地的客户均可享受在奥地利本土市场过去四十多年已经证明非常有效的同等的服务质量。

不论您走到世界上的任何一个国家，EGLO灯具总会如影随形。



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ELK-Fertighaus AG is the European market leader for pre-fabricated and solid timber houses. Since it was founded in 1959, the Austrian company has sold, produced and erected thousands of houses. ELK remains a family business to this day. It has been an established presence in the European market for many years and there are numerous show homes in Europe.

The unique price/performance ratio, high quality standards and wide product range have enabled the company to become the top European house producer.

Whether you prefer a pre-fabricated or solid wood house, a bungalow or house with an upper floor, in a traditional or modern style – a suitable ELK house is always available.

ELK预制房公司是欧洲市场领先的预制房和实木房生产商。自1959年成立以来，公司已经销售、生产并安装了数千套房屋。ELK公司至今依然是一家家族企业，已涉足欧洲市场多年，在欧洲范围有众多示范房屋项目。

极高的性价比、高质量标准和丰富的产品种类使公司成为了欧洲市场上首屈一指的房屋生产商。

无论是预制房还是实木房，无论是小木屋还是双层房屋，无论是传统样式还是现代风格，ELK公司的房屋总有一款适合您。



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ETERNIT Werke Ludwig Hatschek AG was founded by Ludwig Hatschek in 1894 in Vöcklabruck, Austria who invented the patented fibre cement product ETERNIT. This name comes from the Latin word “aeternitas” and means everlasting.

In 2010 ETERNIT Werke Ludwig Hatschek AG became 100 % part of the Swiss group Fibre-Cem that includes Eternit Switzerland. The group produces high-quality, innovative façade panels for ventilated facades. The ETERNIT Werke Ludwig Hatschek AG sells these panels under the brand name AURiA in many countries worldwide.

The innovative AURiA façade systems with advanced technology combine a durable skin with low embodied energy, the energy efficiency of insulation and air circulation and ensure a longer sound life of the building structure. Many buildings with AURiA panels on ventilated facades have been awarded LEED Gold certification.

ETERNIT Werke Ludwig Hatschek公司由Ludwig Hatschek于1894年在奥地利弗克拉布鲁克创立，Ludwig Hatschek是受专利保护的防火水泥产品ETERNIT的发明者。ETERNIT一词来自于拉丁文“aeternitas”，意味着永恒。

2010年，ETERNIT Werke Ludwig Hatschek公司被旗下拥有瑞士Eternit公司的瑞士FibreCem集团100%全部收购。集团生产通风外墙用高质量、创新型外立面面板。ETERNIT Werke Ludwig Hatschek公司以“AURiA”的品牌名称在全球许多国家销售这种面板。

创新型AURiA立面系统采用高级技术，结合经久耐用的外层，能耗低，通过通风和保温实现高节能性，确保建筑的使用寿命更长。许多通风立面采用AURiA面板的建筑已经荣获LEED绿色建筑金级认证。



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EVVA is an Austrian family-run business and is one of the leading European manufacturers of innovative, mechanical security technology.

Our products are 100% manufactured in Austria and provide overall solutions to meet the most varied protection requirements.

Back in 1993, EVVA was certified as the first European company in the sector under the quality management system ISO 9001.

Private and business customers from all over Europe have been using EVVA security solutions for many decades.

EVVA公司是奥地利的一家家族企业，是欧洲创新型机械安全技术的领先生产商之一。

我们的产品100%在奥地利生产，可提供全面的解决方案，以满足各种安全要求。

早在1993年，EVVA公司就成为了行业内欧洲第一家获得ISO 9001质量管理认证的企业。

过去数十年来，欧洲各地的众多私人和企业客户一直采用EVVA公司的安全解决方案。



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First Class Holz is a master company with 8 employees with its headquarters in Upper Austria's Innviertel region.

Creativity, "common sense" and a passion for working with wood leads to the creation of innovative, top class products.

The company develops and sells high-quality products with huge health benefits, especially in the field of ergonomic solutions for sitting and lying.

The wellness loungers are currently being used in over 300 hotels in Austria, Germany, Italy and Switzerland.

Exceptional quality and top-class workmanship in materials guarantee that the First Class Holz products will last a lifetime.

First Class公司是一家行业知名企业，现有8名员工，总部设在上奥地利州因河地区。

创意、“常识”以及对木材的热情造就了创新型顶级产品的产生。

公司研发并销售高品质产品，能够为人体健康带来诸多好处，尤其擅长坐和躺方面符合人体工程学的解决方案。

公司生产的健康躺椅目前正在奥地利、德国、意大利和瑞士的300多家酒店使用。

卓越的质量和一流的材料加工工艺保证First Class公司生产的木材产品能够陪伴您一生。



FN Neuhofer Holz GmbH

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FN Neuhofer Holz has more than 360 years of experience in processing wood. As an established provider of profile systems and accessories for floors, walls and ceilings we rank amongst the industry's leading companies internationally and service customers in 90 countries worldwide.

Our brand combines innovative solutions and the latest technologies with quality, reliability and service.

In addition to the comprehensive range of profiles in a wide variety of shapes, materials and decorative designs, we offer innovative patented installation systems and accessories.

This enables you to obtain everything you need from a single supplier, thereby saving time and reducing complexity and costs.

FN Neuhofer木材公司在木材加工方面有超过360年的历史。作为一家享有盛名的木框系统和地板、墙、吊顶配件供应商，我们是在国际上业界排名领先的企业之一，为全世界90个国家的客户提供服务。

我们的品牌结合创新型解决方案和最新的技术，注重质量、可靠性和服务。

除了各种形状、材质和装饰性设计的木框，我们还提供创新型受专利保护的安装系统和配件。

这使您能够从一个供应商处获得您需要的所有产品服务，从而节约时间和成本，同时简单便捷。



Forster Verkehrs- u. Werbetechnik GmbH

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Forster is an internationally operating group of companies, based in Waidhofen/Ybbs, Austria. The company has more than 750 employees and is one of the leading manufacturers of traffic technology products and noise control systems.

Our products in the traffic control branch range from variable message signs in prism or LED technology to overhead gantry signs and signaling equipment for tunnels.

The product range also includes aluminium sound insulation walls in reflective or highly absorbent versions and also highly absorbent cladding panels for tunnel entrances and exits and for the whole tunnel area.

Forster是一家国际化运营的集团公司，总部位于奥地利伊布斯河畔的魏德霍芬。公司目前有750多名员工，是交通技术产品和噪音控制系统的领先生产商。

我们生产的交通控制产品包括采用prism或LED技术的可变信息板、高架信号牌和隧道信号指示设备等。

我们的产品还包括反射式或高吸音式铝质隔音墙、隧道入口和出口处以及整个隧道区域的高吸音外墙板。



Fritz Egger GmbH & Co. OG Holzwerkstoffe

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EGGER, the family-owned company based in St. Johann in Tyrol, was established in 1961.

爱格集团，创始于1961年，总部位于蒂罗尔州的圣约翰，是一家家族企业。

The natural raw material wood is the basis for its extensive product range: chipboards, MDF and OSB boards and upgraded products such as coated boards, lightweight boards, postformed and softformed elements, components, laminates, edges and laminated flooring.

爱格集团产品种类齐全，均采用天然木材作为原材料：刨花板、中纤板、爱格欧芯板以及各种升级材料，例如：贴面板、超轻板、后成型和软成型元件、部件、层压板、边线和复合地板。

Today EGGER products are used in kitchens, bathrooms, offices, living rooms, bedrooms and in the door industry as well as in countless other domestic and commercial application areas.

如今，爱格集团生产的产品可用于厨房、卫生间、办公室、起居室、卧室、门业以及其它众多家用和商用用途。

EGGER markets 7.40 million m³ wood-based materials worldwide every year. The EGGER Group is thus one of the leading producers in the sector.

爱格集团在全球范围每年销售740万立方的木材，因此是行业内的领先制造商之一。



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Fronius transforms power and has an established reputation as a provider of cutting-edge technology in three sectors.

- In the field of welding technology Fronius is a competent supplier to the international automotive industry and other metalworking industries that demand high quality standards.
- The solar electronics division develops and produces high power inverters for grid-connected solar energy systems from 1kW upwards.
- In the field of battery charging Fronius has pioneered power and cost-saving charging technology.

Further information about our innovative technologies for welding, inverting solar power into alternating current and battery charging is available at <http://www.fronius.com>

Fronius公司是能量的转化者，作为前沿技术供应商，已在以下三个行业享有盛名：

- 在焊接技术领域，Fronius公司是国际汽车行业和其它要求高质量标准的金属加工业的具有竞争力的供应商；
- 在太阳能电气领域，Fronius公司研发并生产1kW及以上的联网太阳能系统用大功率逆变器；
- 在充电电池领域，Fronius公司开创了节能、经济的充电技术。

想了解公司创新型焊接、太阳能逆变和电池充电相关的详细信息，请登录<http://www.fronius.com>。



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GASPO Sportartikel- und Gartenmöbel GmbH was founded in 1963 and still remains a 100% family-owned company with approx. 100 employees at two production sites.

We only process wood from certified sources and exclusively use water-based wood preservatives.

We produce the following product groups:

- Garden Furniture (garden products, children's play equipment etc.)
- GASPO Fitness and Wellness (infra red cabins, saunas and fitness equipment)
- The world-class innovation: clay heat accumulator, a patented infra red heating system
- GPO Sports: your partner for short skis, snowblades and snowboards; short-is-the-new-big

We have been the latest, smallest and finest ski and snowboard factory since 1963.

GASPO体育用品和园林家具公司创立于1963年，如今依然是一家100%的家族企业，设有两个工厂，目前员工大约有100人。

我们仅加工经过认证的木材，仅使用水基木材防腐剂。

我们的产品系列有：

- 园林家具（园林产品、儿童游乐设施等）；
- GASPO健身设施（红外线桑拿房、桑拿房和健身器械）；
- 世界级的创新产品：粘土回热器、专利保护的红外加热系统；
- GPO体育用品：您的短款滑雪板、推雪铲和滑雪板合作伙伴；短小精悍。

自1963年以来，我们一直是最新、最小、最好的滑雪板生产商。



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Company founder Paul Haslauer started with the sale of natural mud packs from the Leopoldskroner Moss. Along with the invention of the Soft-Pack-System, this combination represented a revolution in therapeutic applications.

Today, the complete range of the medium-sized company in Ainring near Salzburg is divided into four major business areas: spa & wellness facilities and equipment, high-quality natural products as well as excellent training and consulting - at Haslauer, the customer gets the full package.

The Reiter Alm in Ainring serves as a training centre, showroom for our customers and is at the same time used as a spa & wellness centre where customers can sit back and relax.

公司由保罗·哈斯劳尔创立，刚开始是以出售来自利奥普斯康地区沼泽地的天然沼泥为主业。随着软包装系统的发明，两者结合开启了保健业的一场革命。

如今，这家位于萨尔斯堡附近的安林的中型企业将其全部业务划分为四个主要类别：水疗及健身器械和设施、高品质天然产品以及高级培训和咨询。在Haslauer公司，客户可找到想要的所有产品和服务。

位于安林的Reiter Alm酒店是一个为我们客户设立的培训中心兼展示厅，同时也是一个水疗和健身中心，供客户们休息放松。



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Gerhard Braun Raumsysteme GmbH is a successful, medium-sized company from Vienna, involved in the development, production and sale of high-quality partition wall systems.

With more than 20 years of experience and offices at home and abroad, Gerhardt Braun Raumsysteme GmbH is considered the leader in partition wall systems for storage rooms in residential buildings and is one of the best-known European manufacturers in the industry.

Gerhardt Braun partition wall systems are the mark of quality and innovation. Gerhardt Braun develops and manufactures all their products in-house.

Gerhard Braun空间系统公司是一家来自维也纳的成功的中型企业，主要业务是高品质隔断墙的研发、生产和销售。

凭借20多年的行业经验以及遍布国内外的办事机构，Gerhard Braun空间系统公司被公认为住宅储藏室隔断墙的领先生产企业，是欧洲本行业最知名的生产商之一。

Gerhard Braun公司生产的隔断墙代表着品质与创新。公司所有的产品均由公司内部自行研发、生产。



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Graf-Holztechnik is one of the leading timber construction companies in Austria.

The company builds creative solutions in timber (halls, bridges, towers, residential buildings, office buildings) up to long-span structures and complete roofs and buildings in element construction.

The company uses state of the art technology and two computer-controlled manufacturing systems. With the special *BSB*-connection system, it can create constructions with a free span of up to 200 metres.

Graf - Holztechnik is a subsidiary of the Austrian construction company Leyrer + Graf (est. 1926), which employs 1.400 people in total.

Graf木材技术公司是奥地利领先的木结构建筑公司之一。

公司提供原创木结构建筑解决方案（场馆、桥梁、塔、住宅、办公楼），也提供大跨度结构和组装式整体屋顶和建筑。

公司采用一流的技术和两套计算机控制生产系统。采用特殊的*BSB*连接系统，公司可完成最大跨度达200米的建筑建造。

Graf木材技术公司是奥地利建筑公司Leyrer + Graf（始于1926年）的子公司，Leyrer + Graf公司的员工总数达1400人。



Grassmann GmbH

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Grassmann Sessel from Kirchberg an der Pielach in Lower Austria produces chairs of various kinds for private residential and dining areas as well as for the catering industry.

We offer:

- Competitive quality products successfully positioned in the Austrian and international market for many years
- Quick decisions and reliable collaboration
- Attractive sales documentation
- Supporting image advertising

位于下奥地利州皮拉赫河畔基希贝格的Grassmann座椅公司专业生产各种私人住宅、餐厅和餐饮业用椅子。

我们提供：

- 具有竞争力的高品质产品，已成功在奥地利和国际市场销售多年；
- 快速的决策和可靠的合作；
- 具有吸引力的销售资料；
- 提供形象广告支持。



Habau Hoch- u. Tiefbaugesellschaft m.b.H.

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The HABAU group with its headquarters in Perg/Upper Austria is a family-run construction company, which has been growing successfully over decades and ranks among the top 5 in the Austrian construction industry.

The HABAU group today has its own companies or shares not only in Austria but also in Germany, the Czech Republic, Poland, Hungary, Romania, Croatia, Slovakia, Lithuania, the United Kingdom, Kazakhstan, Belarus and Russia.

The HABAU group of companies offers complete solutions in the areas of building construction, underground engineering, pipeline construction, construction of pre-fabricated units and tunnel construction all over Europe

The HABAU Group currently employs approx. 3.489 people and in the financial year 2010/2011, its turnover in construction work amounted to 906 million Euro.

HABAU集团总部位于上奥地利州佩尔格，是一家家族经营的建筑公司，经过数十年的成功发展，现名列奥地利建筑公司前5名。

HABAU集团目前不仅在奥地利本土拥有多家公司或持有其它公司的股份，而且在德国、捷克、波兰、匈牙利、罗马尼亚、克罗地亚、斯洛伐克、立陶宛、英国、哈萨克斯坦、白俄罗斯和俄罗斯也拥有公司或持有其它公司的股份。

HABAU集团公司在整个欧洲地区提供建筑施工、地下工程、管道施工、预制件施工和隧道施工的整体解决方案。

HABAU集团现有员工大约为3489名，2010/2011财年，建筑工程营业额达到9.06亿欧元。



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The daily goal of the Hagleitner team is to create the materials and products for the creation of a hygienically pure environment in four core areas:

- Washroom HYGIENE
- Kitchen HYGIENE
- Laundry HYGIENE
- Object HYGIENE

The product range comprises hazard analysis and critical control points (HACCP) products, cleaning and care products for cleaning by hand, maintenance products for dishwashers, coffee machines and glass washing machines, products for manual and machine dish and glass cleaning, sanitary cleaning, innovative dispenser systems, disinfectants, integrated dispenser technology with cleaning concentrates, UNA environment-friendly cleaning products, floor hygiene products etc.

Hagleitner团队每天的目标是生产能够带来卫生纯净的环境的材料和产品，产品主要涉及四个核心方面：

- 卫生间卫生用品；
- 厨房卫生用品；
- 洗衣房卫生用品；
- 物品卫生用品

公司提供的产品和服务包括危害分析，关键控制点产品，手洗清洁和保健产品，洗碗机、咖啡机和玻璃制品清洗机护理产品，手洗和机洗产品，玻璃制品清洗产品，卫生清洗产品，创新型分配系统，消毒剂，集成式集中清洗技术，UNA环境友好型清洗产品，地板卫生用品等。



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HERZ Energietechnik has more than 200 employees in production and sales. The company operates in Austria - Pinkafeld/Burgenland and Sebersdorf/Styria - and possesses very modern production facilities and a research centre for new innovative products. This enables us to intensify collaboration with research and educational institutions. Over the years HERZ has become the established specialist for renewable energy systems.

The HERZ product range is a one-stop shop for:

- Wood gasification boilers 10 to 40 kW
- Pellet plants 4 to 2,000 kW
- Wood chip plants 7 to 2,000 kW
- Heat pumps 5 to 18 kW
- Buffer & hot water tanks, solar technology

The principal focus is on modern, cost-effective and environmentally friendly heating systems offering maximum comfort and user-friendliness.

HERZ能源技术公司现有200多名生产和销售人员。公司主要的生产基地位于奥地利布尔根兰州的平卡费尔德和施蒂利亚州的塞贝尔斯多夫，拥有非常现代的生产设施和研发中心，可生产全新创新型产品。这使得我们可以加强与研究和教育机构的合作。经过多年的发展，HERZ公司已成为一家知名的可再生能源系统专业生产厂家。

HERZ系列产品提供一站式服务：

- 木材气化锅炉：10至 40 kW
- 颗粒生产设备：4 至 2000kW
- 木材切片生产设备：7 至 2000 kW
- 加热泵：5 至18kW
- 存储罐和热水罐：采用太阳能技术

公司主要致力于生产现代、经济的环境友好型加热系统，为用户提供最大的舒适度和简便操作。



Holzmanufaktur und Vitrinenbau Auer e.U.

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The joinery “Holzmanufaktur und Vitrinenbau Auer” is a medium-sized enterprise with global clients and is specialized in high-quality interior fittings and furnishings:

- Hotels and restaurants
- Contract furnishings/shops/showrooms
- Interior of ships
- Display cases for museums and shops
- Home interiors

We offer professional project management in close collaboration with architects and all other craftsmen involved in the construction process.

The comprehensive knowledge of our highly skilled employees and our modern machinery guarantee our global clients receive the best quality advice, design and installation.

Auer木材加工和展示柜公司是一家中型木材加工企业，客户遍布全球，专业从事高品质室内装饰装修和家具的生产，主要应用于：

- 酒店和餐馆；
- 合同装饰/商铺/展览室；
- 船舶内部；
- 博物馆和商铺展柜；
- 家庭内部装修。

我们与相关建筑设计师和工匠密切合作，提供专业的的项目管理服务，贯穿项目全程。

我们高度专业的员工所积累的丰富知识，以及所采用的现代化设备，保证我们向全世界的客户提供最高质量的建议、设计和安装。



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INVIION® develops, plans, manufactures and supplies innovative spa equipment and spa solutions of the highest functional and aesthetic standards for hotels, thermal spas, leisure centers, medical spas or health centers as well as private spa facilities.

Smart energy systems and materials are used, innovative designs and features developed and advanced manufacturing techniques applied to achieve the highest level of profitability for the operator and economic spa operation. INVIION® covers the entire spectrum of technical fittings for wellness and spa areas and boasts a global service network.

INVIION®公司开发、规划、生产并供应具有顶级功能、符合美学标准的创新型水疗设备和水疗解决方案，客户主要是酒店、温泉水疗、休闲中心、药物水疗或保健中心以及私人水疗场所。

公司采用智能能源系统和材料，开发创新型设计和功能，应用高级制造工艺，以便为运营商和水疗运营商实现最高的利润率。INVIION®公司的技术装备涵盖健身、水疗业和游船等各领域，具有遍布全球的服务网络。



Isovolta AG

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ISOVOLTA is a worldwide active company and leading manufacturer of electrical insulation materials, technical laminates and composite materials. The technical expertise is based on years of experience in the synthesis and conversion of raw materials into highly reliable, intelligent products.

ISOVOLTA excels in customer-oriented developments, durable products and the commitment to continually improve quality and technology.

The company supplies customers in the electrical and electronic industries, the toolmaking, sport and leisure industries and the automobile, railway, marine and aviation industries.

ISOVOLTA公司是一家业务遍布全球的公司，是电气绝缘材料、技术层压板和复合材料的领先生产企业。公司在原材料合成和转化为具有高可靠性的智能产品方面积累了丰富的专业知识。

ISOVOLTA公司擅长进行以客户为导向的开发，生产经久耐用的产品，致力于不断改进质量和技术。

公司主要针对电气和电子行业、工具制造、体育休闲、汽车、铁路、航海和航空业客户。



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In 1823 the master glass craftsman Josef Lobmeyr opened his first little shop in the heart of Vienna. Since then six generations have unveiled the miracle of glass.

Together with internationally famous designers like Josef Hoffmann, Adolf Loos and Ted Muehling, classics in handmade crystal and chandeliers were born, which are appreciated by connoisseurs all over the world.

And today Lobmeyr designs are to be found, in the Viennese creative artists section, in major design collections such as the MOMA in New York, the V&A in London and the MAK in Vienna

1823年，玻璃工艺品大师约瑟夫·罗贝麦尔在维也纳市中心开设第一家小店铺。自此，罗贝麦尔家族已经有六代人致力于开发玻璃的奇妙之处。

与约瑟夫·霍夫曼、阿道夫·罗斯和泰德·穆林等国际知名设计师合作，诞生了经典手工水晶和枝形吊灯，获得全球内行人士的欣赏。

如今，在维也纳原创艺术区以及美国纽约现代艺术博物馆、伦敦维多利亚和阿尔伯特博物馆和维也纳应用艺术博物馆等知名设计收藏品中都可以看到罗贝麦尔设计品牌的身影。



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KALMAR

Founded in 1881, J. T. KALMAR specialized in the production of handcrafted objects of cast bronze, and it has collaborated with prominent architects to create the finest lighting products since its beginning.

Design director Jonathan Browning has selected original pieces from Kalmar's archives for the KALMAR - Werkstätten collection.

KALMAR - Classic and KALMAR - Function are a result of the dedication to design and manufacturing of made-to-order decorative lighting systems for hotels, palaces, conference centres, government buildings and cruise ships worldwide.

J. T. KALMAR公司创始于1881年，专业从事铸铜手工物件的生产，自公司成立以来，与著名建筑设计师合作，创造了精妙绝伦的灯具产品。

设计总监乔纳森·勃朗宁从Kalmar公司档案中选择原创产品，创作了KALMAR - Werkstätten系列。

公司多年致力于为全球酒店、广场、会议中心、政府大楼和游船设计和生产定制装饰性灯具产品，由此产生了KALMAR经典系列和KALMAR功能系列。



Jetfloat International GesmbH

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JETFLOAT INTERNATIONAL GmbH is Austria's and the world's leading producer of "MODULAR FLOATING ELEMENTS", made of a high-quality plastic (BASF LUPOLEN 5261 Z).

JETFLOAT elements have been produced since 1971 and the benefits of the JETFLOAT system compared to its competitors are:

- A comprehensive and tried and tested range of accessories
- Technical support, complete solutions, turn-key installations
- Over 30 years of practical experience in all areas of application worldwide

JETFLOAT国际有限责任公司是奥地利和全球领先的采用高品质塑料 (BASF LUPOLEN 5261 Z) 生产“模块式浮动部件”的生产商。

公司自1971年以来，一直生产JETFLOAT部件，与竞争对手相比，JETFLOAT系统的优势如下：

- 品种齐全的各类配件，经过测试检验；
- 技术支持、整套解决方案、交钥匙安装；
- 在全球的各个应用领域积累了30多年的实践经验。



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KAMPER

The KAMPER group of companies is one of the leading providers of complete solutions for complex building services and combines the areas of carpentry, metal, soil, and construction. This company structure facilitates prompt and hassle-free project management and the use of synergies.

The core skills of the company are the implementation of creative designs and the precise processing of exclusive materials, all resulting in customised solutions of the highest quality.

KAMPER focuses its services on 4-5-star hotels, casinos, representative office-and business premises, private residences and piece-and batch production for designers. Approx. 25% of the company's work is delivered in export markets.

KAMPER集团公司是领先的复杂建筑服务整套解决方案提供商之一，业务涉及木工、金属、地面和施工领域。公司的组织结构有利于进行迅速无障碍的项目管理以及协同效应应用。

公司的核心技术是原创设计的实施和专用材料的精密加工，这些都是公司提供高质量的量身定制解决方案的基础。

KAMPER公司专注于为设计师提供四星级和五星级酒店、赌场、代表处、商业中心、私人府邸以及单件和批量生产方面的服务。公司的业务总量中包括25%的出口市场业务。



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The Neue Wiener Werkstätte produces exclusive furniture and upholstery for the living room, dining room, bedroom and study. The traditional Austrian firm has more than 80 years experience and combines handcraft with industry and the highest standards in product quality, technique and design together with great flexibility and individual solutions for discerning customers.

The guiding principle of the Neue Wiener Werkstätte is 'Dwelling as a total art work', expressed in the two environments modern and classical. The important factors are top quality handcraft, sustained production in Austria and cooperation with top international designers. In this way, we relive the philosophy of the old Wiener Werkstätte.

Our references include, amongst others, the Reichstag Berlin, Hotel Adlon Berlin, Hotel Fürstenhof Kempinski, the Saudi Arabian and British Royal families and many embassies and government buildings.

新维也纳工坊专业生产起居室、餐厅、卧室和书房家具和装饰品。作为一家有80多年历史的奥地利传统企业，新维也纳工坊将手工艺与工业制造以及产品质量、工艺和设计的最高标准相结合，凭借极大的灵活性，为有眼光的顾客提供独特的解决方案。

新维也纳工坊的指导原则是“居所就是一件完整的艺术品”，在现代和经典两种环境中表现。顶级手工艺、在奥地利的可持续生产以及与顶级国际设计师合作。通过这些因素的结合，我们使以前的维也纳工坊的理念重新焕发了生机。

我们的典型项目包括：柏林联邦议会大厦、柏林阿德龙大酒店、凯宾斯基王府酒店、沙特和英国皇室建筑、众多大使馆和政府建筑。



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Kapsch BusinessCom AG - a company in the Kapsch Group – is a leading ICT service partner in Austria, Central and Eastern Europe with over 1.300 employees and annual sales exceeding 250 million Euro.

Embedded in the Kapsch Group, Kapsch BusinessCom is active worldwide with its own offices in Austria and subsidiaries in the Czech Republic, Slovakia, Hungary, Romania and Poland.

The complete solution portfolio of the company covers the areas of information technology and telecommunications. Kapsch has positioned itself as an ICT service partner.

In addition to system integration and continuous optimisation measures, Kapsch BusinessCom is increasingly taking on responsibility for the entire operation of these ICT solutions.

Kapsch BusinessCom公司是Kapsch集团下属公司，是奥地利、中东欧领先的信息通信技术服务合作伙伴，有1300多名员工，年销售额超过2.5亿欧元。

公司归属Kapsch集团旗下，在奥地利设有自己的办公室，并依靠集团在捷克、斯洛伐克、匈牙利、罗马尼亚和波兰的公司积极开展国际业务。

公司提供信息技术和通信方面的整体解决方案，将自己定位为信息通信技术服务合作伙伴。

除了系统集成和持续优化措施以外，Kapsch BusinessCom公司正在逐步加强其承担信息通信技术解决方案的整体运作能力。



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Keimfrei specializes in decontamination of buildings. Keimfrei is a leader in combatting and preventing mould in flats, houses and industry. The firm is also successfully established for dealing with infection in air conditioning plants and foodstuffs production where the strictest hygienic conditions are required.

Advantages of the special fumigation process:

- Eliminates up to 99% of all germs
- Does not require any preliminary work such as covering objects up
- No negative effects on persons or animals
- Active ingredient classified as 'non-poisonous' under the strict OECD directives
- Eliminates unpleasant odours (e.g. nicotine, fire or musty smells) from wall cabinets and from the ambient air

Keimfrei公司专业从事建筑清洁，是预防清除公寓、房屋和工业霉菌的领先企业。本公司也擅长清理卫生要求最严格的空调设备和食品生产设备。

特殊烟熏处理工艺的好处：

- 可消灭所有细菌，消除率可高达99%；
- 不需要准备工作，例如遮盖物品；
- 对人或动物无负面影响；
- 活性成分严格属于经合组织指导准则下的“无毒”类；
- 去除壁橱和环境空气中难闻的异味（例如：抽烟的味道、烟味或发霉的味道）。



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As a leading OEM-manufacturer of solar systems, KIOTO Clear Energy covers the entire solar energy market.

- KIOTO Solarthermal develops and produces innovative, high-quality stratified modules and fresh water stations.
- KIOTO Photovoltaics has many years of experience in the production of highly efficient mono-poly-crystalline PV and modules.
- GREENoneTEC develops and produces thermal solar panels and associated mounting systems in custom OEM designs.
- KIOTO Mexico produces solar panels, absorbers and thermosiphon systems, specifically for the South-and North American region.

作为领先的太阳能系统代工生产企业，KIOTO清洁能源公司涉足整个太阳能市场：

- KIOTO太阳能部门研发和生产创新型高品质分层模块和淡水站；
- KIOTO光伏部门具有多年的高效单晶多晶PV和模块的生产经验；
- 绿色技术部门根据客户的代工设计研发和生产太阳能电池板和相关的安装系统；
- KIOTO墨西哥公司生产太阳能电池板、吸收器和温差环流系统，专供南美和北美地区。



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The company Kny Design sets new standards in the areas:

- Lighting design
- Glass design
- Metal construction

Kny Design is exclusively linked to the Austrian production site and creates unique niche products of unprecedented quality.

The company has years of experience and can provide you with a wide range of services. Kny Design plans, develops, and produces total concepts for you. Projects include the design and furnishings of villas, hotels, conference centres, restaurants, ships and public buildings, to name but a few examples.

Kny设计公司树立了以下方面的新标准：

- 灯具设计；
- 玻璃设计；
- 金属构件；

Kny设计与奥地利生产工厂保持密切联系，创造出质量前所未有的独特的小众产品。

公司已积累了多年的经验，能够为您提供各种服务。公司为您规划、开发和制造完整的概念方案。公司的业务包括别墅、酒店、会议中心、餐馆、船舶和公共建筑等的设计和装饰。



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The KWS brand represents premium products in the spa and artificial rock sectors. The product range includes both wellness cabins such as steam baths and saunas as well as whirlpools, showers, artificial rocks and more.

Our core competency is in the planning, production and installation of complete spa centres in situ. KWS sets out to be an efficient partner and systems deliverer.

Network partners provide a comprehensive service programme locally, cooperating very closely with the production factory.

We work closely together with research centres, development partners, designers, suppliers and cooperation partners.

KWS 品牌代表着水疗和人造石行业的高端产品。KWS 产品涵盖蒸汽浴室和桑拿房等健身屋、冲浪浴缸、淋浴和人造石等。

我们的核心竞争力在于整体的水疗中心的规划、生产和现场安装。KWS 公司致力于成为高效的合作伙伴和系统交付商。

遍布各地的合作伙伴与生产工厂密切合作，可在当地提供综合服务。

我们与研究中心、研发合作伙伴、设计师、供应商和合作伙伴建立了密切的合作关系。



Längle & Hagspiel GmbH & Co KG

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LÄNGLE
HAGSPIEL

L&H has had experience in wood processing and the production of solid wood furniture for over 56 years. We aim to be successful with qualified staff in the field of quality and good design.

“With about 30 employees we are not too big to respond with great flexibility to customer requirements and at the same time large enough to take large challenges in terms of quantity”, says the owner Mr Günter Schobel.

All models can be personalised, customised, upholstered and stained to suit customer requirements.

The company is currently setting up a comprehensive and excellently trained sales network with competent partners and representatives throughout Europe

L&H公司已经有超过56年的木材加工和实木家具制造历史。我们的目标是与有技能的员工一起在质量和设计方面获得成功。

“我们大约有30名员工，公司不是很大，可以很灵活地应对客户的要求。同时，我们也足够强大，可以应对大量的挑战”，公司所有者君特·朔伯尔先生这样说道。

所有型号均可进行个性化设计、定制、装软垫和染色，以满足客户的需求。

公司目前正在与欧洲各国的具有竞争力的合作伙伴和代表处建立综合性的经过系统培训的销售网络。



Leyrer + Graf Baugesellschaft

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Leyrer + Graf Baugesellschaft, founded in 1926, with a turnover of 200 million Euro and 1.400 employees is one of the top 15 construction companies in Austria.

The group of companies works in the areas of structural engineering, civil engineering, electrical engineering, timber construction and pre-cast concrete and its activities range from small projects to major projects and from planning to execution as a general contractor.

Today, Leyrer + Graf and its subsidiaries are represented in 15 locations in Austria and the Czech Republic.

Leyrer + Graf建筑公司始创于1926年，年营业额达到2亿欧元，有约1400名员工，是奥地利排名前15的建筑公司之一。

集团公司的业务涉及结构工程、土木工程、电气工程、木结构建筑和预制混凝土，小型项目和大型项目均可承接，具有总包资质，提供从项目规划到建筑施工的服务。

如今，Leyrer + Graf公司及其子公司在奥地利和捷克设有15个办事机构。



Light Glass KG

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LIGHTGLASS

LIGHTGLASS is an innovative system for color glass applications, its technology is based on a insulating glass unit with a separating spacer.

By a patented technique in between the two panes of glass acrylic (PMMA,) is inserted, this material being perfectly transparent with a high resistance to breakage and UV light absorbing, multiple acrylic parts are cut by laser.

The advantages over other systems to color glass in a high quality standard (long life, color proofness) like silkscreen printing, laminating glass or laminating film are:

- Glass gets body and brilliance
- Light it up! Acrylic glass is also a very good light transmitter. Diodes are attached to LIGHTGLASS producing interesting light effects
- Adding technical capabilities to the glass unit

LIGHTGLASS公司是彩色玻璃创新应用企业，采用的技术是用分离垫片使玻璃绝缘。

凭借获得专利的一项技术，在两块玻璃之间插入亚克力，亚克力的透明度极高，具有很高的抗破裂性，对紫外线的吸收度也很高，多个亚克力部件可用激光切割。

高质量标准（寿命长、不掉色）的彩色玻璃，例如：丝网印刷、夹层玻璃或夹层膜，与其他同类产品相比具有以下优势：

- 玻璃不但成型，还有光泽；
- 点亮吧！亚克力玻璃同时也是非常好的光发射机。LIGHTGLASS上配上二极管，能得到非常有趣的灯光效果；
- 为玻璃部件增加技术特性。



Lottmann Fensterbänke GmbH - Helopal

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With the launch of its helopal composite marble window sills in 1973 Lottmann Fensterbänke GmbH laid the foundations for the strong market position the company currently enjoys.

The company has successfully employed a two brand strategy for many years: Composite marble window sills of the helopal brand meet every interior and exterior building work requirement.

With its second brand, Fenorm, Lottmann offers a reasonably priced alternative with a wide choice of materials.

helopal window sills play an important role in the continuing successful expansion of the strong market position that helopal window sills enjoy in Central and Eastern Europe.

公司于1973年推出了helopal复合大理石窗台板，为如今占据市场主要地位打下了坚实的基础。

多年以来，公司一直成功地采用双品牌运营的策略：helopal品牌的复合大理石窗台板可满足每一个室内室外建筑工程的要求。

另一个品牌Fenorm是性价比很高的替代品，有多种材质可供选择。

helopal窗台板在Lottmann公司不断扩张其在中东欧的市场份额中起着重要的作用。



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LUKASLANG®
Building Technologies

Buildings of the future – the frame construction concept built of wood

Lukas Lang Building Technologies plans and produces wooden buildings according to a pioneering frame construction concept. A smart modular system manages to realize the vision of industrial construction. Aesthetic constructions replace the traditional idea of wood architecture. The flexibility of the modular system ensures that buildings can be adapted while maintaining value at each stage of their use. Besides individual solutions, the frame construction concept allows efficient planning and execution of single-family, twin or terraced housing estates as well as office and administration buildings.

The multiplicity of the Lukas Lang modular system combines the core element wood with modern wooden, glass and aluminum facades. Variations in materials and colors create a comfortable atmospheric environment and allow a maximum degree of efficient room design for each building.

未来建筑—木质框架结构的概念

Lukas Lang公司按照具有开拓性的框架结构概念规划并制造木质框架建筑。通过智能模块系统进行管理，以实现工业化建筑的愿景。符合美学特点的建筑取代了传统的木质建筑的概念。模块系统的灵活性确保建筑可被改造，但同时也能保留建筑每个使用阶段的价值。除了具有针对性的解决方案，框架结构的概念能使独栋、双联、联排房屋以及办公楼和行政管理大楼的高效规划和实施成为可能。

Lukas Lang公司模块系统的多样性使核心的木质部件与现代化的木质、玻璃和铝质立面相结合。不同的材料和颜色创造出舒适的环境氛围，使每个建筑的有效空间设计最大化。



Mag. Jacek Stalmach - Stalmach Group

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Stalmach is the specialist for winter sports equipment and skibobs for people with and without handicaps.

Unique know-how and decades of experience are the basis for Stalmach's skibobs.

"Skibobbing" has become a fitness trend and it is done by racing drivers, ambitious amateurs, beginners but also by people with mental and/or physical disabilities. This gentle but action-packed winter sport is the perfect opportunity for people with physical problems to experience winter without any problems or pain.

Stalmach skibobs make sport without handicaps possible.

Stalmach集团是专业为健康人士和残障人士提供冬季体育设备和雪橇产品的企业。

独有的专业知识和数十年积累的经验，是Stalmach雪橇受到顾客青睐的根本原因。

“滑雪橇”已经成为了一种健身趋势，不但是职业运动员、雄心勃勃的业余爱好者、初学者，就连有精神和/或身体残障的人士都可以进行这门运动。这项高雅但内容丰富有趣的冬季运动是身体残障人士轻松体验冬季的绝好机会。

Stalmach雪橇使运动无障碍成为可能。



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Mareiner Holz GmbH is a specialist in Thermowood finishing (patios, interior panelling and facades) and alpine wall panels with a wide range of surfaces (brushed, chipped, sanded, band-saw cut,...).

As a leading wood processor in central Europe based in Styria, we successfully develop and sell innovative sustainable and aesthetic products internationally with our main focus on the Alpine area.

Mareiner公司是一家专业从事热处理木材（露台、内饰板和立面）以及山墙加工的企业，生产的木材表面处理方法多样：拉丝、凿口、磨砂、带锯切割等。

作为一家位于施蒂利亚州的中欧领先的木材加工企业，我们开发的创新型产品美观且具有可持续性，远销国际市场，我们关注的主要市场是阿尔卑斯山地区。



MHS Montagesysteme für Heizung und Sanitär GmbH

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The company MHS GmbH is an industrial company with its offices and an innovation and logistics centre in Stainz/Austria and was founded in 1995.

Our production company evolved from an installation company that attempted to minimise or eliminate problems in installation technology.

The owner of the company came up with the idea of putting all the components, needed for basic heating and sanitary installations, into one installation box.

Our goal is to develop innovative products for the heating and sanitary sector. We also aim to reassess processes etc. and thus contribute to companies having greater chances in competition.

MHS公司是一家工业企业，办公地点和一处创新和物流中心位于奥地利施泰因茨，于1995年创立。

公司的前身是一家专业安装公司，致力于减少或消除安装技术问题。

后来公司所有者冒出一个想法，想把基本供热和卫浴安装所需的所有部件都整合进一个安装解决方案中。

我们的目标是开发采暖和卫浴行业的创新型产品。我们也致力于重新评估工艺流程等，以便具有更强的竞争力。



MN*LS

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MN*LS is a young, multi-cultural and plurilingual duo of independent industry designers, whose professional and at the same time open approach delivers dynamic development concepts.

With this focus, we see ourselves as an interface that uses the potential of different cultures, languages, methods of operation and design categories.

While in the design, conception and implementation of our products, we place a special focus on recyclable, environmentally friendly and sustainable material, we also aim to give a face to the “soul” of the objects we design.

MN*LS是一家年轻的、跨文化、多语种的独立工业设计师事务所，凭借专业性和开放的方式，我们提供充满活力的开发理念。

以此为关注点，我们视自己为一个界面，采用不同文化、语言、运营方式和设计类别的潜力进行设计。

在产品的设计、构思和实施的过程中，我们尤其关注材料的可回收性、环保性和可持续性，我们也致力于为我们设计的作品赋予“灵魂”。



Modular Hallensysteme GmbH

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System halls by Modular are a quick and easy, cost-effective alternative to the conventional solid construction, with no compromise on quality and safety requirements.

Free-standing constructions from 8 to 80m and optional hall lengths are typical of the standard range. The following ranges are available:

- E -range: is the cost-effective hall range, can be arched to a width of 10m.
- B -range: up to a 30m span and offering different options for recycling companies, agriculture and industrial warehouses.
- G -range: clear spans up to 70m and eaves heights (bottom edge of binder) up to 12m, suitable for professional use in the areas of logistics, recycling, sports facilities and production plants.

Further Information at
www.modular.at

Modular公司的场馆建筑系统安装迅速简便，是传统建筑的经济型替代方案，而且在质量和安全方面绝不打折扣。

8米到80米长的无支撑建筑，是我们的标准尺寸。公司可提供以下类型的产品：

- E系列：经济型场馆建筑，跨度可达10米；
- B系列：跨度最高可达30米，有多种方案可供回收公司、农业和工艺仓库选择；
- G系列：净跨度可达70米，檐高（底部到梁）可达12米，适合物流、回收、体育设施和生产车间等专业用途。

详情请登录
www.modular.at。



Mohr Polster

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Mohr Polster manufactures upholstered furniture to the highest quality standards.

Using its own designs or in collaboration with architects, it creates chairs and loungers for private customers, exclusive restaurants, museums and luxury hotels.

The company takes part in competitions and time and again creates innovative objects in its state of the art workshop that have earned Mohr Polster numerous awards and two patents.

Close cooperation with architects ensures that design, material selection and production techniques are all finely tuned.

Mohr Polster 公司专业制造高标准软体家具。

或自主设计，或与建筑设计师合作，Mohr Polster 公司致力于为私人客户、高级饭店、博物馆和奢侈酒店制造椅子和躺椅。

公司勇于参与竞争，具有设备一流的车间，可不断制造出创新型作品，多次获得殊荣，并拥有两项专利。

与建筑设计师紧密合作，确保了设计、材料选择和生产工艺都精致入微。



Murexin AG

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Murexin is your partner for your construction, tiling, adhesive, decorating and insulation needs and provides professionals and DIY users with products and systems that perfectly complement each other.

The Murexin Energy Saving System is your insulation specialist: our certified and proven composite thermal insulation system guarantees considerable energy savings, reduces costs and even increases the value of the property. High quality painting and decorating products complete our range.

The Murexin construction products range offers screeds, sealants, bitumen, resins, refurbishment products and building materials. The tiling technology range includes a wide variety of adhesive and grouting products for interior and exterior use. Murexin bonding technology products cater for many different interior applications e.g. parquet flooring, carpets, PVC, wallpaper, linoleum, rubber and cork.

Murexin公司是您建筑、铺贴、粘合、装饰和防水保温方面的合作伙伴，为专业人员和DIY用户提供完美互补的产品和系统。

Murexin节能系统是您的保温专家：经过认证测试的复合保温系统保证相当程度的节能，降低成本，甚至能提高财产价值。高品质油漆和装饰产品使我们的产品线更加完善。

Murexin建筑产品包括砂浆、密封剂、沥青、树脂、翻新产品和建筑材料。铺贴技术相关产品包括各种室内和室外粘合剂和灌浆产品。Murexin结合技术相关产品主要针对各种不同的室内应用环境，例如：实木复合地板、地毯、PVC、墙纸、油毡、橡胶和软木。



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We have set ourselves the goal of developing, producing and marketing innovative, economical products.

Hermann Niederer senior has succeeded in developing an impeller for snow blowers which, thanks to its special design, can achieve better snow blowing performance with reduced power consumption. This invention (patented worldwide) is the central feature of our current product range.

The power snow blowers with the Niederer impeller are manufactured in accordance with high quality standards.

Every snow blower we produce undergoes comprehensive testing before it is dispatched. This enables us to ensure that our customers only receive first class products.

本公司致力于研发、生产并销售创新型、经济型产品。

老赫尔曼·尼德勒先生成功地开发了除雪机叶轮，凭借其独特的设计，除雪机可实现更好的除雪效果，而能耗却更低。这一发明（在全球都获得专利保护）是我们现有产品线的核心特点。

生产制造的配有尼德勒叶轮的电动除雪机符合高质量标准。

我们生产的每台除雪机在出厂前都经过综合测试，这样就可以保证顾客收到的产品是一流无瑕疵的产品。



OA.SYS baut GmbH

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Evolved from a traditional timber construction company, oa.sys baut has established itself as a comprehensive building specialist. The company staff structure, with a big percentage of well-qualified engineers, and close cooperation with external business partners allow it to offer all services from one source.

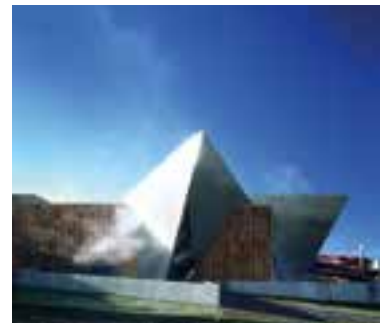
Creative thinking is the recipe for success, which has already enabled oa.sys baut to ensure acceptance for many major prestigious projects.

Many years of experience combined with modern engineering know-how and an innovative team makes oa.sys to an ideal partner in planning and implementation of single and multi-family homes, hotel buildings, industry and commerce buildings, restoration, classic timber wood work and solid construction.

OA.SYS 建筑公司的前身是一家传统木结构建筑公司，目前已发展成一家综合建筑专业公司。公司的员工中很大一部分是具有资质的工程师，我们与外部业务合作伙伴密切合作，为您提供一站式服务。

原创性思维是获得成功的关键，凭借原创性思维，oa.sys baut公司获得了参与众多重大项目的机会。

多年的经验，现代化工程专业知识以及原创性团队，使oa.sys公司成为了在独栋、联栋住宅、酒店、工业和商业建筑、建筑翻修、经典木工建筑和实木建筑规划设计与建筑施工领域的理想合作伙伴。



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The ORION Lighting Company - a family firm with approx. 350 employees that has its head office in Vienna and distribution centres throughout Austria as well as in Budapest and Prague - has been producing and dealing in lighting fixtures of every style for more than 50 years.

A number of designers who collaborate to develop series and custom products in all sizes and a production team that completes all orders on time complement each other to satisfy the ever-growing requirements of our customers.

Customers enjoy a tailor-made choice of products from 12,000 models that range from economically-priced spots to exclusive crystal chandeliers.

ORION灯具公司是一家家族企业，有约350名员工，总部位于维也纳，配送中心遍布奥地利，并且在布达佩斯和布拉格也设有配送中心。公司专注生产、经营各种风格的灯具饰品已有50余年。

众多设计师参与开发各种规格的系列定制产品，生产团队及时完成所有订单，互相配合，充分满足客户不断增长的需求。

12000种型号的产品，从经济实惠型到高端水晶枝形吊灯，客户均可进行定制。



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W www.blaguss.at



Blaguss – travel your dreams

Over 85 years of experience makes Blaguss, a family run business, an expert in conveying people by coach, plane, taxi and cruising.

High standards of quality and safety are top priority for both our fleet of vehicles and our drivers, allowing every journey to simply fly by. The fleet of vehicles has an average age of 2,3 years and includes coaches from 9 to 84 seats.

Blaguss has subsidiaries and travel agencies in Austria as well as in Hungary, Czech Republic and Slovakia.

Blaguss—跟着梦想旅行

凭借85年的经验，Blagussa家族经营的企业成为了为人们提供长途汽车、飞机、出租车和游艇服务的专家。

高质量标准，高安全系数，是我们的交通设施和驾驶员的首要任务，只有这样，才能保证每一次旅行都安心舒适。我们提供的交通工具平均使用年龄为2.3年，旅游车载客量从9座到84座不等。

Blaguss公司在奥地利、匈牙利、捷克和斯洛伐克均设有子公司和旅行社。



Peraqua Professional Water Products GmbH

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A new business unit of the PRAHER group, PERAQUA is responsible for international sales of the well-established OCEAN pool cleaning systems together with all related services.

Tailored to meet the needs of a highly diverse pool, wellness and water treatment industry, PERAQUA offers an extensive product range, including manual and automatic 4 and 6-way backwash valves, PVC valves, pipes, fittings, flexible PVC hoses, specially designed plastic components, solar systems, 3-way solar ball valves, automatic control units, water level and temperature measuring systems, filter pump controls and a wide range of accessories.

作为PRAHER集团下属的一个新的业务单元，PERAQUA负责口碑良好的OCEAN泳池净化系统以及相关服务的国际销售业务。

专门根据各种游泳池、健身和水处理行业所需而定制，PERAQUA公司提供的产品种类齐全，包括：手动和自动4通和6通回流阀、PVC阀、管道、连接件、PVC软管、特殊设计的塑料部件、太阳能系统、3通太阳能球阀、自动控制单元、水位和温度测量系统、过滤泵控制器和各种配件。



PKE Electronics AG

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PKE is a privately owned international service enterprise. It has 570 employees and achieved a turnover of EUR 202 million in 2010.

PKE is a leading provider of computerised integrated safety and traffic systems and a complete provider in the high voltage current and low voltage current project sector.

Our services range from conceptual design, planning and implementation to maintaining and managing plants.

PKE stands for customer-oriented, cost-conscious solutions in the fields of electrical engineering and low voltage current engineering in which we integrate in-house technologies with those provided by third parties.

PKE公司是一家私人所有的国际服务企业，现有570名员工，2010年的营业额达到2.02亿欧元。

PKE公司是领先的计算机化集成安全和交通系统供应商，也是高低压电项目成套方案的供应商。

我们的服务范围涵盖从概念设计、规划、实施直至设备维护和工厂管理等领域。

PKE公司将内部技术与第三方提供的技术相结合，提供以客户为导向的、节约成本的电气工程和低压电工程解决方案。



Rapold Schindelfachgeschäft

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The Rapold firm, already in the fourth generation of the family, is an established name as regards wood shingles and wooden roof gutters.

Whether they are utilised as protection from the weather on walls or for roofing - wood shingles are a timeless natural building material as innumerable shingle walls, some over 100 years old, demonstrate.

Interestingly, the use of wooden shingles is not restricted to the traditional "alpine" style of building. Modern architecture has discovered undreamed-of possibilities for roof and wall construction.

Rapold is your partner for all matters concerning wood shingles whatever use they are to be put to, whatever the type of wood and whatever the design of the shingle.

Rapold公司目前已是家族第四代经营，在木瓦和木质屋顶排水沟方面建立了口碑。

不论是针对天气情况用在墙上或是屋顶上起保护作用，木瓦是经久耐用的天然建筑材料，有些瓦墙已经经过100多年的验证。

有意思的是，木瓦不仅仅用于传统“阿尔卑斯山”风格的建筑，已发现可同样用于现代建筑，效果超出想象。

不论是什么用途，不论是什么类型，也不论是怎样的设计，Rapold公司都是您在木瓦领域的最佳合作伙伴。



Reform-Werke Bauer & Co. GmbH

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REFORM-Werke, a family firm founded in 1910, is a recognised specialist for mountain farming and municipal technologies. The company has its own production site at its headquarters in Wels where it develops, manufactures and sells vehicles, machines and attachments.

With innovative solutions and forward-looking products for landscape maintenance and municipal services REFORM-Werke supports its customers in reaching their individual goals.

REFORM-Werke collaborates with competent development, production and distribution partners in order to generate optimal customer benefit.

REFORM-Werke公司是一家家族企业，成立于1910年，是公认的山区农业和市政技术的专业公司。公司总部和生产基地位于韦尔斯，致力于研发、生产和销售机动车、机械和配件。

凭借景观维护和市政服务创新型解决方案和前瞻性产品，REFORM-Werke公司可为客户实现自己的目标提供支持。

为了创造最理想的客户利益，REFORM-Werke公司与具有竞争力的研发、生产和经销合作伙伴建立了稳定的合作关系。



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Renewable energy Products guarantee energy savings and climate protection. They also reduce costs compared to existing power production plants in the individual EU country.

RETIC manages and implements projects involving renewable Energy Products.

RETIC provides maintenance and facility management services for renewable energy Products that RETIC has supplied.

可再生能源能够节约能源，保护气候。与各欧盟国家的现有发电厂相比，还能够节约成本。

RETIC公司管理并实施涉及可再生能源产品的项目。

RETIC公司提供由其供应的可再生能源产品的维护和设施管理服务。



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ROHOL, the leading, innovative producer of veneers and wooden panel materials.

ROHOL公司是胶合板和板材生产领域的领先创新型企业。

ROHOL is continuously developing new, innovative natural wood veneers such as 3D veneers, Rough/Wave, cross-grained wood veneers, Crack, PURE line, veneer on veneer etc. and is setting international trends.

ROHOL公司一直不断地致力于开发新的具有创新技术的天然木质胶合板，例如：3D胶合板、粗纹/波纹胶合板、斜纹胶合板、实木胶合板、复合胶合板，是国际流行趋势的引领者。

ROHOL veneers are used in the furniture, door, flooring, vehicle, ship and yacht and aircraft industries as well as in the contract sector.

ROHOL公司的胶合板用于家具、门、地板、机动车、船舶、游艇、飞机以及项目承包行业。



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RUBNER
holzbau

The constant desire for innovation and decades of experience with technically complex and architecturally fascinating projects have made of Rubner Holzbau the ideal partner for large wood projects all over Europe. Besides glulam wood, Rubner also produces prefabricated roof panels and walls, cross-laminated wood panels, wood and glass facades, building envelopes and complete wood building solutions.

Thanks to our wide range of services and products, at the three Rubner Holzbau production facilities in Bressanone, Calitri and Ober-Gräfendorf and at its design and sales branches all over Europe, solutions are proposed – and adopted worldwide – for all needs of industrial and commercial buildings, sports arenas, shopping centres, churches, cultural and congress centres, bridges and housing complexes, in both the public and private sectors. Architects, designers and clients can rely on our integrated in-house processes for realisation of the working plan, production, “just-in-time” delivery and erection. 1.500 collaborators in Europe (Italien, Österreich, Schweiz, Deutschland, Slowenien, Frankreich and Polen).

不断寻求创新以及数十年在技术复杂、建筑设计独特的项目上积累的经验，使得Rubner公司成为整个欧洲大型木结构项目的理想合作伙伴。除了胶合板，Rubner公司也生产预制屋面板和墙板、层合板、木质和玻璃立面、维护结构和整套木结构建筑解决方案。

Rubner公司在布列瑟农、卡利特里和上格拉芬多夫建有三处生产基地，设计和销售分支机构遍布全欧洲，可生产各种产品，提供各种服务，提供的解决方案被世界各地的客户所采用，业务主要涉及公共领域和私营领域的工业和商业建筑、体育竞技场、购物中心、教堂、文化和会议中心，桥梁和住宅综合体等。众多建筑师、设计师和客户可依赖我们的集成式内部流程，实现工作计划、生产、按时交付和安装。公司在欧洲有1500个合作伙伴（意大利、奥地利、瑞士、德国、斯洛文尼亚、法国和波兰）。



Scheucher Holzindustrie GmbH

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Scheucher GmbH is an internationally established company that has over the last 2 decades successfully developed from one of the biggest hardwood sawmills into an international producer of high quality parquet flooring.

Its Zehensdorf site produces some 1,500 million m² of parquet (wooden flooring) every year, making Scheucher GmbH one of the biggest parquet producers in Austria.

Two brands are produced:

- Steirer Parkett: 22 different types of wood with a top quality surface finish
- Impression: exceptional (textured) surfaces offering limitless creative flooring and wall cladding possibilities

Scheucher是一家开展国际业务的公司，在过去的20多年间，成功地由最大的硬木加工厂之一转变为一家生产高品质实木复合地板的国际生产商。

Scheucher公司位于采恩斯多夫的加工厂每年可生产15亿平方的实木复合地板（木地板），从而使Scheucher有限公司成为了奥地利最大的实木复合地板生产商之一。

我们生产两个品牌的产品：

- Steirer Parkett：22种不同类型的木材，经过顶级表面处理；
- Impression：独特（纹理）表面，提供具有无限创意的地板和墙面板。



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SCHEYBAL develops and produces high-quality “tailor-made” entrance mats for commercial buildings.

For 50 years the company has been synonymous in Austria and many export markets with quality, innovation, customer service and short lead times.

SCHEYBAL offers entrance mats in aluminium and plastic profiles for outdoor and indoor use. All products are available in standard and special sizes.

Detailed product information can be found on:
<http://www.scheybal.com>

SCHEYBAL公司开发、生产高品质“量身定制”的商业大厦门垫。

在过去的50年间，在奥地利和许多出口市场，SCHEYBAL一直代表着质量、创新、客户服务和交货期短。

SCHEYBAL公司提供室内外铝质和塑料材质门垫，所有产品均可生产标准和特殊尺寸。

想了解产品详情请登录：
<http://www.scheybal.com>。



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Schletterer Ltd boasts longstanding experience and expertise in international wellness and SPA design, as well as hotel and resort design.

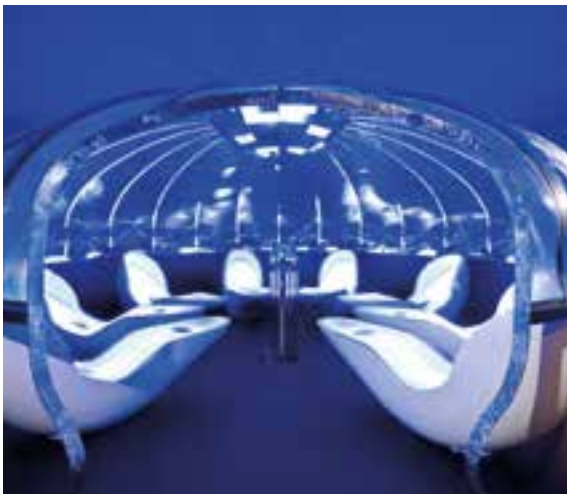
Schletterer is one of only a few companies worldwide that cover all divisions of the SPA business, from project development and consulting, to architecture and design, realization and management.

Schletterer has successfully completed more than 2,000 projects worldwide and has created more than 2.8 million square meters of SPA areas inspiring guests around the globe.

Schletterer公司在健身和水疗设计以及酒店和度假村设计领域积累了长期的国际经验和专业知识。

Schletterer公司是全球为数不多的几家业务涉及水疗项目开发、咨询、规划设计、施工和管理一条龙服务的公司之一。

Schletterer公司已在全球完成2000多个项目，建设了总计超过280万平米的水疗场所，给全球范围的客人带来美妙享受。



Schmidinger Möbelbau GmbH

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schmidingermodul®

Schmidinger möbelbau is a furniture business, now in its third generation, that has developed and maintained its experience, its knowledge and its love for wood from the century old wood and furniture building tradition of the Bregenzerwald.

In the structure of a craft business with state of the art technology and production facilities, we meet the highest quality standards of contractors and architects.

The high standards we bring to design and finish have made us one of the best-known furniture manufacturers in the Bregenzerwald region.

Schmidinger公司是一家家具企业，现在由家族第三代经营，公司致力于传承布雷根茨森林地区百年木材和家具制造传统，不断收集经验，累积知识，发掘对木质品的热爱。

作为一家手工艺企业，凭借一流的技术和生产设施，我们可满足承包商和建筑师的最高质量标准。

在设计和制造规格方面，我们遵循高标准，从而使我们成为了布雷根茨森林地区最知名的家具生产企业之一。



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Securo Zaunbau was established in 1988 and from the beginning has specialised in producing and developing fencing, fence systems and gates.

The company has established itself in Austria and internationally with its deer fencing, security fencing, chain-link fencing and sliding gates.

The range includes chain-link fencing, deer fencing, security fencing, sports ground fencing, sliding gates, door and gate systems.

Custom-made products for animal protection and SECURO "DESIGN" (individual one-off items) complete the range.

The Securo Zaunbau philosophy is based on the use of high quality materials to produce its systems and a professional approach to installation.

Securo 栅栏制造公司于1988年成立，自成立以来一直专业从事围栏、围栏系统和大门的开发和生产业务。

公司凭借生产的动物防护栏、安全防护栏、连环围栏和滑动门，在奥地利和国际上建立了声誉。

生产的产品包括：连环围栏、动物防护栏、安全防护栏、体育场围栏、滑动门、门和大门。

定制的动物防护产品以及SECURO "DESIGN"（个人一次性用品）使产品线更完善。

Securo公司的理念是利用高品质材料生产产品，并以专业的方式进行安装。



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Sensenwerk Sonnleithner is one of the leading suppliers of products for commercial and public outdoor areas.

Their site at Laussa employs 24 staff working in the areas of development, production, sales and technical services.

The product range includes flagpoles, wall banner systems, sign frames, shut-off systems for indoor and outdoor use (automatic and mechanical barrier systems and bollards, turnstiles, barriers, car park blocking frames, etc.) and urban furnishings (tree grilles, etc.).

We service the market with our brands MANNUS, URBANUS, EUROPA, STREET-GUARD via architects, planners, building and construction-related trades and via reputable flag manufacturers and our many sales partners.

Sensenwerk Sonnleithner 公司是商业和公共户外区域产品领先的供应商之一。

公司位于劳萨的工厂有24名员工，致力于产品的开发、生产、销售和提供技术服务。

公司生产的产品包括：旗杆、壁挂式标语系统、标识框、室内外关闭系统（自动和机械路障系统和防盗桩、十字转门、路障、停车拦截架等）以及城市装饰物（树格栅等）。

我们旗下的品牌 MANNUS、URBANUS、EUROPA 和 STREET-GUARD，我们通过设计师、规划师、建筑和施工相关行业以及知名旗帜生产企业和众多销售合作伙伴将我们的产品推向市场。



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SERA wall-heating made from copper is the long-term-wall-heating-system. For over 30 years, the company has been delivering energy savings, stability in wall plaster, controllability, comfort through heat radiation, no damage and no complications.

SERA铜质墙加热是经久耐用的墙加热系统。过去的30多年间，公司一直致力于提供节能、稳定、可控、舒适、不产生损害和副作用的供热产品。

作为一家具有开拓精神的供应商，SERA公司提供满足最高质量标准并且采用生态型覆层技术的部件：

SERA as a multi-pioneer supplies: components of ecological cladding-technologies meeting the highest quality standards:

- SERA-method of thermal renovation of old buildings and interiors
- SERA-method of sound insulation-facades-two-layer masonry-thick insulation + thick plaster using hanging plaster-facades-system
- SERA-method of thermal improvement of buildings that are unchangeable outside and in (churches, castles etc.)

- SERA老建筑和室内采暖翻修方法；
- SERA隔音立面双层砌筑保温+厚塑料（采用悬挂式塑料立面系统）方法；
- SERA改善内外部均不可改变的建筑物（教堂、城堡等）的采暖的方法。



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SIBU

D E S I G N

SIBU DESIGN produces polystyrene and aluminium decorative panels which are exported to more than 60 countries in five continents.

Whether for interior furnishing, construction, displays or the furniture industry, SIBU DESIGN can provide appropriate decorative panels to meet the requirements.

Surfaces with versatile and sophisticated qualities in various combinations of colours and structures ensure elegant solutions for individual applications.

SIBU公司生产聚苯乙烯和铝质装饰板，产品远销五大洲60多个国家。

不论是内部装饰、建筑展示或是家具行业，SIBU公司均可提供满足要求的合适的装饰板。

多变、精美的表面结合不同颜色和结构，确保可根据具体的应用环境提供优秀的解决方案。



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Silent Gliss is the leading manufacturer of electrically and manually operated curtain and blind systems in the high-end segment. The group has its own production and distribution sites worldwide.

Our philosophy stands for “Top of the Pyramid”.

We offer the latest technology, innovation, design and exceptional service in order to meet the needs of design-oriented customers with the most exacting standards.

All Silent Gliss products are made to measure and at the customer's request. Whatever the size and shape of the window - we offer the perfect solution!

格宁斯公司是高端电动和手动窗帘和百叶窗的领先生产厂家。集团的生产车间和配送中心遍布全球。

我们的理念是“金字塔顶端”。

为了满足以设计为导向的具有最严格标准的客户的需求，我们提供最新的技术、创意、设计和卓越的服务。

格宁斯的所有产品均可应客户的要求定制。不论窗户的尺寸、形状如何，我们均可提供最完美的解决方案！



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SKIDATA Group is a global leader in access solutions and their efficient management. With almost 7,500 installations worldwide, SKIDATA provides ski resorts, shopping malls, major airports, municipalities, sports stadiums, trade shows and amusement parks with secure and reliable access solutions for people and vehicles.

SKIDATA scores with its international orientation. The company from Salzburg has for example equipped the Maracana Stadium in Rio de Janeiro, Brazil, and one of the world's largest skiing resort: Shiga Kogen, Japan.

SKIDATA Group is a member of the publicly traded Swiss Kudelski Group, a market leader in digital security solutions.

SKIDATA集团是全球出入门禁系统解决方案及其高效管理的领先企业。全球范围已安装了超过7500套系统。SKIDATA公司提供滑雪度假村、商场、大型机场、市政设施、体育场、展会和游乐园人员和车辆通行解决方案，安全可靠深得信赖。

SKIDATA公司制定了国际战略。总部设于萨尔茨堡的这家公司，已参与了巴西里约热内卢马拉卡纳体育场以及全球最大的滑雪胜地—日本志贺高原滑雪场项目。

SKIDATA集团是上市公司瑞士耐格如信集团下属企业。耐格如信是数字安全解决方案的市场领导者。



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SOLARFOCUS is a developer, producer and system provider of innovative heating solutions for domestic and small-scale projects and industrial applications (2.9 - 420 kW). Decades of experience in combining solar and biomass heating technologies and highly trained distribution and service partners guarantee success.

Product range:

- Solar thermal collectors with constant high outputs, completely maintenance-free
- Biomass boilers with intuitive controls for complete building heat management, downfiring combustion for highest efficiencies and lowest emissions
- Storage and fresh water technology

SOLARFOCUS公司是一家专业从事创新型加热解决方案开发、生产和系统供应的企业，主要针对家用、小型项目和工业应用环境（2.9 - 420kW）。在太阳能和生物质加热技术相结合方面积累的几十年的经验以及高度专业的经销和服务合作伙伴，是SOLARFOCUS公司取得成功的保证。

产品范围：

- 太阳能集热器，可持续高输出，完全免维护；
- 生物质锅炉，带有直观控制器，整体建筑供热管理，下点火燃烧，高性能，低排放；
- 存储和淡水技术。



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St. Karasek & Co is an owner-managed Austrian family firm.

Top quality outdoor and wellness furniture is produced with care and precision at the production site in Vienna. The product range encompasses chairs, tables and loungers in a variety of styles - from classic wrought iron furniture to trendy designs in aluminium.

For many decades the firm has also been very successful in developing wellness and pool loungers for the premium market segment. St. Karasek & Co is a market leader in this segment in Europe.

St. Karasek & Co has already equipped famous international wellness and spa centres and hotels with its furniture.

St. Karasek公司是奥地利一家家族经营的企业。

St. Karasek公司在维也纳设有生产基地，用心生产顶级户外和健身设备，力图精益求精。产品涵盖各种风格的座椅、桌子和躺椅，从经典铸铁家具到时尚铝质设计，应有尽有。

几十年来，St. Karasek公司一直致力于开发高端健身和游泳池躺椅，并取得了巨大成功，成为了欧洲行业内的市场领导者。

St. Karasek公司已为众多知名国际健身和水疗中心和酒店提供了家具。



STIA Holzindustrie GmbH – Admonter

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STIA Holzindustrie is one of the most progressive and innovative producers of wide plank floors in the world.

STIA is committed to environmentally-responsible manufacturing and mainly uses wood from sustainable managed forestry (PEFC quality seal: Pan European Forest Certification).

STIA combines century-old tradition of craftsmanship with sophisticated modern manufacturing techniques. Brand: ADMONTER NATURAL FLOORS with a high quality 3-layer engineered construction in a wide range of hardwoods and softwoods and different types of finish and colours (Admonter Mocca-thermo treated timber in dark colour shades).

STIA木材生产公司是全球最先进、最具创新力的木地板生产企业之一。

STIA公司致力于成为一个对环境负责的企业，主要以可持续理念管理的森林木材（PEFC质量认证）为原材料。

STIA公司将具有百年历史的传统手工艺与精密的现代制造工艺相结合，旗下的品牌为ADMONTER NATURAL地板，高质量三层构造，原材料采用硬木、软木，各种表面处理工艺，颜色齐全（Admonter Mocca热处理木材，色泽偏暗）。



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The STICH® company has been focusing on providing innovative and efficient lighting solutions for halls, football pitches and tennis courts, stadiums, arenas, ski pistes and recently the company also begun to focus on municipal lighting technology, including the use of innovative LED technology.

High quality lighting technology paired with the commitment of qualified members off staff guarantee the client innovative and economic lighting solutions.

STICH® operates on the austrian market as a general representative of the companies Tecnopali and Tecnoclima.

STICH®公司一直致力于为室内场馆、足球场、网球场、体育场、竞技场、滑雪道提供创新型、高效照明解决方案。最近，公司也开始涉足市政照明技术，包括创新型LED技术的使用。

高品质照明技术，加上高资质员工的承诺，保证了向客户提供创新和经济的照明解决方案。

同时，STICH®还是Tecnopali 和Tecnoclima公司的奥地利市场总代表。



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STRABAG SE is one of Europe's leading construction groups. It has approx. 76,800 employees and in 2011 provided construction services to an estimated value of EUR 14.3 bn.

From its beginnings in its core markets of Austria and Germany STRABAG now has numerous subsidiaries and is present in all Eastern and South Eastern European countries, in selected Western European markets, in the Arabian Peninsula and in Canada, Chile and India.

STRABAG provides a complete range of services (structural and civil engineering, transport infrastructure, special foundation and tunnel construction) and underpins value chain creation in the construction industry.

In addition to consulting, planning and construction management, STRABAG can also act as an operator and provide financing and after-sales support.

STRABAG 公司是欧洲领先的建筑集团之一，大约有76800名员工，2011年提供的建筑服务的预估价值约为143亿美元。

公司成立之初的核心市场是奥地利和德国，现在分支机构遍布东欧和东南欧各国、部分西欧市场、阿拉伯半岛、加拿大、智利和印度。

STRABAG公司提供的服务齐全（建筑和土木工程、交通基础设施、特殊地基和隧道建设），以建筑业为其价值链创造的基础。

除了咨询、规划和施工管理以外，STRABAG公司还是运营商，可提供融资和售后支持。



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Environmentally-friendly 80 to 250 HP locomotives guarantee reliable performance in both mountainous and flat terrain. Open or closed trailer coaches with between 20 and 28 seats, air suspension and loudspeaker system ensure a pleasant passenger environment.

The electric buses and electric trains are specially designed for use in nature reserves or inside large buildings. They are equipped with between 15 and 37 seats and offer an environmentally-friendly alternative to motorised fun trains.

Special armoured vehicles for transporting money and for civil and military purposes complete the STS Consulting & Trading product range.

环境友好型80至250马力的机车保证在山地和平原地带均有可靠的表现。带20至28个座位的封闭式或敞篷式活动拖车，以及空气弹簧和扬声器系统保证乘客有一个舒适的环境。

专为自然保护区或大楼内部设计电动车和电动火车，一般带有15到37个座位，是马达驱动的游乐火车的环境友好型替代品。

用于运钞、民用和军用的特种装甲车使STS咨询和贸易公司的产品线更趋完善。



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SUFAG and its sister company ARECO are one of the world's most important companies in the production of machinery for the manufacture of artificial snow.

The research and development provided by SUFAG has highly influenced the production of artificial snow. There is an ongoing flow of available improvements, modernizations and developments at SUFAG and ARECO.

The quality of our products and the services offered by our staff members are unbeatable. This creates client confidence.

We design snowmaking systems all around the world.

SUFAG公司及其姐妹公司ARECO是世界上生产人工造雪设备的最重要公司之一。

SUFAG公司进行的研发工作对人工造雪行业的影响非常大。SUFAG和ARECO公司长期不断地进行改进、现代化和研发。

我们的产品和服务的质量无懈可击，这使客户对我们充满信心。

我们在全球各地设计造雪系统。



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The Sunkid Moving Carpet is an innovative climbing aid with countless applications in winter and summer. As a complete provider of innovative logistics solutions, Sunkid also offers a comprehensive selection of small ski lifts.

In addition, Sunkid can point to its competency in the design of theme parks. From simple toys and summer tubing to spectacular ride attractions: Sunkid also provides unique possibilities for increasing the attractiveness of alpine tourist destinations in summer.

Sunkid projects are installed worldwide by our eminent distribution and service partners.

Sunkid魔毯是创新型的登山运输工具，可用于各个季节的多种场合。作为创新型物流运输解决方案的多方位供应商，Sunkid的产品还包括综合小型滑雪缆车。

除此之外，Sunkid在主题公园设计方面也有很强的竞争力。从简单的Sommertubing（户外滑道游戏）到各种刺激的大型游乐设施，Sunkid以其独特的产品，增加了夏季山地旅游目的地的吸引力。

在与知名的销售和服务伙伴的合作之下，Sunkid将在全球范围取得更进一步的成功。



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High-quality craftsmanship from Austria, precious natural timber – produced in harmony with man and nature, innovative technology and a distinct timeless design. This is what TEAM 7 stands for, the pioneer and market leader in ecological design furniture.

Numerous international design prizes over the last few years are clear testament to the innovative strength of the company.

The exquisite manufacture features natural wood furniture for kitchens, dining, living, sleeping and children/young people and uses the best hardwoods from sustainably managed forests.

源自奥地利的高品质工艺，珍贵的天然木材，与自然、创新型技术和经久不衰的独特设计和谐统一，这就是TEAM 7公司作为生态设计家具的开拓者和市场领导者所代表的理念。

过去的几年间，公司斩获众多国际设计奖项，是其创新能力的最好体现。

TEAM 7公司生产的厨房、餐厅、起居室、卧室和儿童房家具做工精致，以取自可持续理念管理森林中的最好硬木为原料。



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The metalworking company, GEHA (Gebr. Haas), was founded in 1905 and, in 2007, the Managing Director Ing. Wolfgang Haas launched its latest development, the microhouse, on the market.

The basic frame of the microhouse consists of steel profiles, welded or screwed together. The modern lifestyle loft is attractively constructed from superior materials such as stainless steel or glass. It is a low energy house, ideally suited to all climate zones and can be installed in development projects from student developments to sheltered housing.

Further information:
<http://www.mikrohaus.com>

作为一家金属加工企业，GEHA（哈斯兄弟）于1905年建立，2007年，公司总经理沃尔夫刚·哈斯工程师将其最新的研发成果——“微型房屋”推向市场。

微型房屋的基本框架由焊接或用螺丝拧紧的型钢构成。符合现代生活方式的loft风格建筑非常具有市场号召力，采用不锈钢或玻璃等高级材料建造而成，是一种低能耗房屋，完美适合任何气候带，可在从学生宿舍到养老院等住宅开发项目中使用。

详情请登录：
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TECHNIC Gerätebau was established in Innsbruck in 1980 and has been a traffic technology provider for more than 25 years. The company is a leading producer of pay & display parking ticket machines in Austria. Engineering, hardware and software development, design and production are undertaken by TECHNIC Gerätebau GmbH in Innsbruck.

Products range from pay & display parking ticket machines, compact travel ticket machines and ticket machines to GSM-GPRS transmission modules and electric vehicle recharging columns. In addition to its own products TECHNIC Gerätebau GmbH distributes the products of internationally established companies in the Austrian market.

TECHNIC Gerätebau GmbH is well known for providing high quality and the latest technologies and is regarded as a reliable partner by its customers, business partners and suppliers.

TECHNIC 仪器制造公司于1980年在因斯布鲁克成立，25年多来一直都是交通技术供应商。公司是奥地利领先的缴费显示停车票设备生产商。位于因斯布鲁克的TECHNIC 仪器制造公司主要承接工程、硬件和软件开发、设计和生产业务。

公司产品范围包括缴费显示停车票设备、紧凑型验票机和验票机、GSM-GPRS发射模块和电动汽车充电桩。除了自己生产的产品外，TECHNIC 仪器制造公司还在奥地利市场营销国际知名公司生产的产品。

TECHNIC 仪器制造公司因提供高品质、最新技术而获得口碑，被客户、业务合作伙伴以及供应商视为可靠的合作伙伴。



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Since 1991 technoholz has enjoyed a successful track record in the fields of point of sale presentation systems, shopfittings, shop refits, individual premium shopfitting services, information systems, trade fair stands, prototype construction, office interiors, acrylic glass processing and finishing. technoholz has been ISO 9001:2000 certified since 1998.

Corporate culture

Customer-oriented product development, technical know-how, design and planning competence and reliability sum up the existing corporate culture that benefits the technoholz customer.

Strengths of the company

technoholz is a full-service company with a lean organisational structure and short communication paths and guarantees rapid, uncomplicated and high-quality implementation of customer requirements and wishes.

自1991年以来，technoholz在销售点演示系统、店铺装修、店铺整修、定制高端店铺装修服务、信息系统、展台、原形结构、办公室内装、亚克力玻璃加工和表面处理领域取得了成功。technoholz公司于1998年获得了ISO 9001:2000认证。

企业化

以客户为导向的产品研发、技术专业知识、设计和规划能力和可靠性，这些方面构成了technoholz当前的企业文化，使客户从中得益。

公司的实力

technoholz是一家全方位服务型公司，精简的组织结构，短捷的沟通渠道，可确保客户要求和愿望的快速、便捷和高质量的实施。



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Teufelberger Seil GmbH focusses on research and development, production, marketing and distribution of high quality special steel wire ropes.

Two production locations in Austria and 190 employees achieve an annual output of some 6 million metres of steel wire rope.

Principal customers are original equipment manufacturers (OEMs), dealers and direct customers for cableways, crane work in the fields of transport, building and offshore and for forestry applications.

Teufelberger公司专注于高质量特种钢丝绳的研发、生产、营销和销售。

公司在奥地利有两个生产工厂，190名员工，钢丝绳年产量大约为600万米。

主要针对的客户是交通、建筑、离岸和森林用空中索道、起重作业领域的原始设备制造商（OEM厂商）、经销商和直接客户。



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tilo offers a multi-product range combining successful product specialisations such as:

- Natural flooring (parquet, veneer, cork and linoleum)
- Wooden decking boards
- Vinyl engineered flooring

tilo is an efficient partner, supplying hand-made quality in conjunction with modern technology. Along with the top quality products, comprehensive service and great flexibility are provided as a matter of course.

Continuous product development guarantees market preeminence. Good quality is an imperative for all tilo products. New, modern plant guarantees environment- friendly production.

tilo is your reliable partner for reliability and efficiency - our customers' satisfaction is our top priority.

tilo公司的产品种类多样，包括：

- 天然地板（实木复合地板、胶合板、软木地板和油毡）；
- 装饰板；
- 乙烯基地板

tilo公司是您高效的合作伙伴，采用手工工艺，结合现代化技术。除了高端产品以外，还提供综合性服务，具有极强的灵活性。

不断的产品开发保证了杰出的市场表现。良好的品质是tilo产品的必备条件。新型现代化生产设备保证了环境友好型生产。

tilo公司是您可靠的合作伙伴，代表着可靠性和效率。客户的满意度是我们的首要任务。



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TZ AUSTRIA | traditional, family-run company, based in Austria.

At the beginning best known as reliable supplier for furniture doors for joiners, the company has invested more and more in modern surface lamination over the years. Today the company is one of the most innovative suppliers for furniture industry around the world.

This success is based on high quality materials, machines with latest technology and highest quality standards.

Products

TecnoGlas HG | TecnoGlas HG SCR | TecnoGlas HG ST | TecnoGlas DeepGlas | TecnoGlas MATT | TecnoGlas made with Swarovski Elements | TecnoGlas MIRROR | TecnoGlas ANTI-SLIP

奥地利木工中心 | 以奥地利为根基的传统家族企业。

创始之初，公司便作为细木工家具门的可靠供应商而知名。之后，公司不断投入资金用于现代化表面层压技术。如今，公司已发展成为全球家具行业最具创新活动的供应商之一。

高质量的材料，以及采用最新技术且符合最高质量标准设备，是公司取得成功的基础。

产品

TecnoGlas HG | TecnoGlas HG SCR | TecnoGlas HG ST | TecnoGlas DeepGlas | TecnoGlas M ATT | 带有施华洛世奇元素的TecnoGlas | TecnoGlas MIRROR | TecnoGlas ANTI-SLIP



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The internationally successful Unger Steel Group supplies know-how gained over many years in all fields of construction. Activities range from steel frame construction to ready-to-use delivery of complete projects as a general contractor and to Real Estate development.

20 branches in West, Central and Eastern Europe and the Middle East provide regional access to all the group's services. Two production locations - in Austria and in Sharjah (UAE) - are the logistical hubs for first class deliveries in the shortest possible times.

The comprehensive activities of the Unger Group enable a wide range of projects to be developed: From small projects to total solutions for complex construction undertakings.

过去多年间，Unger钢铁集团在国际建筑领域获得了很大的成功，积累了丰富的专业知识。集团的业务范围从钢架结构、总包商完整项目的即用交付到房地产开发，均有涉足。

集团在西欧、中欧和东欧以及中东设有20个分支机构，使集团提供的服务在当地就可轻松享受。在奥地利和阿联酋沙迦设有两个工厂，同时起着一流物流中心的作用，可在最短的时间内交付产品。

Unger集团业务涉及面广，从而能够参与各种项目：从小型项目开发到综合性建筑项目的整套解决方案。



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Variuscard Produktions- und Handels GmbH is a traditional Viennese company with over 50 years of experience in the plastics sector.

Variuscard attaches great importance to environmentally-friendly products and their manufacture in the plastic card sector.

The company offers you the full range: from card production, stylish direct mailings, software programmes for data management, through to portable card printers to let you personalise cards on the move!

Cards are also available in different forms like scented cards to make sure you hit your target group!

Variuscard公司是一家维也纳传统企业，在塑料行业有50多年的经验。

Variuscard公司尤其重视塑料卡片行业的环境友好型产品及其生产。

公司提供的产品种类繁多：从卡片生产、时尚直邮、数据管理软件编程到便携式卡片打印机，能让您轻松个性化定制您的卡片。

我们还提供香味卡片等不同种类的卡片，使您轻松搞定目标客户群！



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ab-sorber® europe

ab-sorber® is the world innovation in the field of glass rack hygiene in the bar area of catering establishments.

This revolutionary multi purpose glass rack promises dry, hygienic bar counter surfaces with sorted, clean glasses. At the same time, this gastronomic pioneer looks incredibly stylish!

A 40 x 40 cm large absorption tray has a base sloping to the rear which is covered by a functional drip element. The transparent plexiglass separators ensure safety, cleanliness and above all proper sorting of the glasses - this is a shorthand description of the new gastronomic patent - the ab-sorber®. In addition, it can be a new advertising spot for beverage producers and breweries directly in the best place in the bar.

ab-sorber®是全球餐饮行业吧台玻璃器皿架清洁领域的创新品牌。

具有革命性的多功能玻璃器皿架可分类放置干净的玻璃杯，使吧台表面保持干燥和卫生成为可能。同时，这一餐饮领域的创新产品看起来非常的时尚！

40 x 40厘米的吸水盘带有一个向后部倾斜的底座，后背覆盖有一个功能性滴水部件。透明有机玻璃隔板确保安全、卫生，最重要的是可以对所有玻璃杯进行合适的分类整理。以上是对我们的新型餐饮业专利—absorber®品牌的简短说明。

而且，对于饮料生产商和酿造厂来说，将产品直接放置在吧台最醒目的位置，也是一种新的广告宣传。



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The VST Group is an Austrian company that operates in the construction and construction material production sectors with special focus on residential buildings and hotels.

The VS System is a solid construction method using concrete encasements. The shaping formwork consists of cement-bonded particle boards which remain in the building on completion as lost formwork.

The VS elements are prefabricated in a factory and delivered to the building site, ready for use in the construction. Industrial production methods result in manpower savings and shorter construction times. The VS elements can be transported over long distances and facilitate high quality and precise construction work due to their relatively low weight.

VST集团是奥地利的一家建筑和建筑材料生产领域企业，以住房和酒店为主要业务范围。

VS系统是采用混凝土外包的可靠的施工方法。模板由水泥粘结刨花板组成，在工程完工的时候依然保留在建筑中。

VS部件在工厂预制，运送至施工现场，以备施工时使用。工业化的生产方法，节省人力，缩短了工期。VS部件重量相对较轻，可长途运输，适合精确施工。



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waagner biro
stage systems

Superior engineering know-how coupled with more than 150 years of experience in the field of steel and machine construction are the basis of Waagner-Biro Group's success. More than 1,100 employees at 15 locations throughout Europe, Asia and the Middle East work for Waagner-Biro Group, consisting of five main segments:

- Steel-Glass Construction (eg: roof of the British Museum in UK, grid shell for the Yas Marina Hotel, façade of the Capital Gate Building, UAE)
- Bridges (movable bridges and more than 4,000 system bridges and architectural bridges worldwide)
- Stage Systems is a complete supplier of stage equipment and intelligent arena technology (eg: O2 World in Berlin, Vienna State Opera etc)
- The British subsidiary Qualter Hall & Co. Ltd is active in the fields of mechanical engineering, bridge construction and contract production
- Environmental Solutions providing waste water treatment in harmony with nature

高级工程专业知识，以及钢结构和机械施工领域150多年的历史，是Waagner-Biro集团取得成功的关键。公司在欧洲、亚洲和中东建立了15个工厂，员工超过1100人，Waagner-Biro公司的业务主要分五大模块：

- 钢-玻璃结构（例如：英国大英博物馆屋顶、阿联酋亚斯码头酒店网壳结构以及首都门的外立面）；
- 桥梁（可移动桥梁，以及全球4000多座体系桥梁和建筑桥梁）；
- 舞台系统，是舞台设备和智能体育场技术（例如：柏林O2体育场、维也纳国家歌剧院等）的整体解决方案供应商；
- 在英国设立的子公司Qualter Hall & Co., Ltd. 活跃于机械工程、桥梁建设和委托生产领域；
- 环境解决方案，提供与自然和谐发展的废水处理解决方案。



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WIEHAG GmbH Timber Construction has more than 160 years of experience of building with timber.

As a leading timber engineering specialist throughout Europe for wide-span load-bearing systems and complete roofs WIEHAG constructs the largest trade fair, sport and industrial buildings - e.g. Messe Frankfurt, the Sunderland Aquatic Centre or the VIP Hangar at Vienna Airport.

Additional business fields

Glued laminated timber for factory-finished load bearing system solutions and individual components, Profidec - the ready-to-assemble glued laminated timber system for roofs, ceilings and walls, 3-layer natural wood boards for interior and exterior use and TOP formwork panels.

WIEHAG有限责任公司在木结构建筑领域已经有160多年的经验。

作为欧洲大跨度载荷系统和整体屋顶的木结构工程专业公司，WIEHAG公司可建设最大的展览馆、体育和工业建筑，例如：德国法兰克福国际展览中心、英国桑德兰水上运动中心和奥地利维也纳机场VIP机库。

其它业务领域

工厂预制的载荷系统解决方案和部件用木料胶合板；组装式屋顶、吊顶和墙体用木料胶合板；室内外和高级模板面板用三层实木板。



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WINTERSTEIGER AG - established in 1953 and based in Upper Austria - builds special machines. Today WINTERSTEIGER is a world market leader in each of its 3 business fields:

Complete solutions in its:

- SPORTS division: ski and snowboard rental and servicing
- SEEDMECH division: agricultural field trials
- WOODTECH division: precision thin-cutting of timber

WINTERSTEIGER SPORTS offers system solutions to meet the individual and customer-specific requirements of the ski and snowboard rental and servicing market

WINTERSTEIGER SEEDMECH provides solutions for all aspects of the agricultural field trials process.

WINTERSTEIGER WOODTECH is famous for its process solutions for precision thin-cutting of timber which are used in lamella production worldwide.

WINTERSTEIGER股份有限公司于1953年创立，位于上奥地利州，生产特种机械。如今，在其所涉足的三个业务领域，WINTERSTEIGER公司均为全球市场领导者。

提供以下领域的整体解决方案：

- 体育部门：雪橇和滑雪板租赁和服务；
- 农机部门：农业田间试验；
- 木材加工部门：木材精密切割

WINTERSTEIGER公司的体育部门提供系统解决方案，以满足雪橇和滑雪板租赁和服务市场客户的具体要求。

WINTERSTEIGER公司的农机部门提供农业田间试验各个方面的解决方案。

WINTERSTEIGER公司的木材加工部门因提供薄板加工用精密木材切割解决方案，而在全球树立了良好的口碑。



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allHeater® is a registered trademark of the company Ziegler GmbH. The company has been building artistically designed stoves for over 25 years and has been awarded the Bavarian State Prize for outstanding craftsmanship.

Through intensive research, Ziegler GmbH has succeeded in producing stove heat (infrared) (even with solar panels) with hot water and saving this heat, as in old tiled stoves, for over 24 hours. This heat is stored in a PCM (phase change material) and distributed as infrared heat across the ceramic surface. Ziegler has the Austrian patent for this discovery and has the international patent pending.

The allHeater® is the ideal solution for any room application, whether it is a detached house or apartment building, a hotel, an office building, a gymnasium or a greenhouse.

allHeater®是Ziegler公司的注册商标。公司专业从事经过艺术设计的瓷砖壁炉的建设已25年，曾因其杰出的手工艺而获得巴伐利亚州奖章。

通过大量的研究工作，Ziegler成功地用热水制热（红外线，甚至是太阳能板），和老式砖炉一样，保热时间能超过24个小时。热量储存于相变材料当中，在整个陶瓷表面以红外线热的方式进行传播。Ziegler公司就这一发明已经获得了专利保护，国际专利保护正在申请过程中。

allHeater®是任何类型的房屋的理想解决方案，不论是独栋房屋或是公寓建筑、酒店、办公楼、健身房或温室都适用。



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at-visions Informationstechnologie GmbH is a strongly expanding company which offers IT services in the hospitality industry worldwide. at-visions combines professional consultancy, project management, engineering and hospitality management know-how to secure the enduring success of their projects and satisfaction of their partners - worldwide.

at-visions offers a tailor-made, in-room entertainment system based on IP (ONEvision™), sector-specific digital signage solutions (ONEsignage™), HSIA services (ONEspeed™) and IT consulting.

at-visions has its own subsidiaries in Singapore, Sydney and Hongkong and a strong partner network of resellers to cover most parts of Europe, the Middle East, USA and Africa.

at-visions信息技术有限责任公司是一家专业提供酒店业信息技术服务的公司，目前在全球发展迅速。at-visions业务涵盖专业咨询、项目管理、工程和酒店管理专业知识，确保项目持续成功，使全球的合作伙伴满意。

at-visions提供基于IP的室内定制娱乐系统（ONEvision™）、针对具体行业的数字标识解决方案（ONEsignage™）、高速互联网接入服务（ONEspeed™）和信息技术咨询。

at-visions在新加坡、悉尼和香港设立了分支机构，并在欧洲、中东、美国和非洲的绝大部分地区建立了强大的经销商合作网络。



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feratel media technologies AG is based in Austria and operates internationally. The firm was founded in 1978 and is one of the leading developers and providers of tourist information systems as well as innovative advertising schemes.

feratel's Sitour company is also a partner for the cable car and advertising industry.

Entrepreneurial farsightedness and an innovative approach to business have resulted in the development of numerous products and solutions in the three key areas - telecommunications, information and reservation systems and media and in our reaching, step by step, our aim of providing total solutions for tourism.

feratel媒体技术股份有限公司总部位于奥地利，开展国际业务。公司于1978年创立，是旅游信息系统和创新型广告方案的领先开发商和提供商之一。

feratel旗下的Sitour公司也是缆车和广告业合作伙伴。

公司的业务主要涉及三大领域：电信、信息和预订系统以及媒体，以前瞻性的眼光和创新型的经营方式，我们开发了众多产品和解决方案，一步步努力实现我们提供旅游业整体解决方案的目标。



Fluxguide Ausstellungssysteme 06

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Fluxguide is the next generation of technology based art and culture communication system. This worldwide first guiding solution enables the visitor to participate in the conversation. Unlike usual audio guides, the visitors is not only the consumer but also participates actively and constructively with the exhibition.

Benefits for the museum:

- Multi-media information for visitors
- In various languages
- Can be accessed by the visitor's smartphone, or the museum's iPods or iPad terminals
- Participative discussion and tasking
- Personal lists of favourites which can be mailed (including after sales opportunities for the museum)
- Visitor marketing: contact data, social media marketing e.g. via intelligent interface to Facebook
- All information can be simply controlled centrally, also for changing exhibits

Fluxguide是基于艺术和文化交流系统下一代技术的公司。使用全球第一个导览解决方案可使参观者参与交流。与通常的语音导览系统不同，参观者不仅仅是消费者，也是展会的积极、具有建设性的参与者。

为博物馆带来的好处：

- 为参观者提供多媒体信息；
- 支持各种语言；
- 参观者可通过手机或博物馆的iPod或Ipad终端登陆；
- 参与讨论和任务分配；
- 个人收藏清单，可邮寄（包括博物馆售后机会）；
- 参观者营销：联系方式、社交媒体营销（例如：通过智能界面连接Facebook）；
- 可轻松地集中控制所有信息，也可用于更换展品。



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GeoVille group is an international company with offices in Austria and Luxembourg.

GeoVille集团是一家开展国际业务的公司，在奥地利和卢森堡均设有办事机构。

The company specialises in consulting, development, service and products in the fields of GIS applications, remote sensing and satellite data.

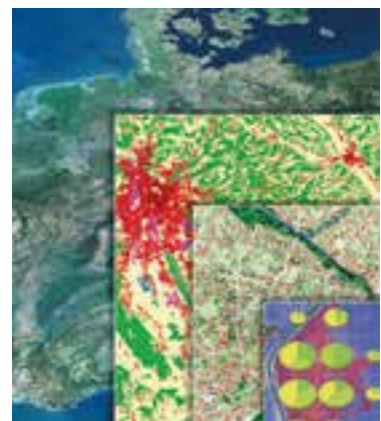
公司专业从事GIS应用、远程感应和卫星数据的咨询、开发、服务和产品生产业务。

We provide an ISO 9001 - certified corporate structure, which specialises in the Earth observation market, and have successfully carried out hundreds of projects on the national, European and international level over the last 12 years, to the full satisfaction of our customers.

我们的公司组织结构经过ISO 9001认证，专业从事地球观测市场业务，在过去12年间，已成功完成奥地利本国、欧洲和国际上的数百个项目，均获得客户的极高满意度。

GeoVille is Europe's leading company for satellite data solutions for land monitoring and spatial planning.

GeoVille公司是欧洲领先的土地监测和空间规划卫星数据解决方案供应商。



hobex AG - Payment Systems

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It is easy to explain the service offered by the company hobex: your cashless payment requirements are met rapidly, safely and with competence. The offer ranges from credit card processing via Maestro procedure (with PIN) to payment by bank card and signature. The range is complemented by customer cards with a payment function and online solutions.

With the latest safety standards (EMV), you are now equipped for the future with the hobex terminals and can meet any customer payment requirements, from an international bank card to a credit card.

hobex has the right terminal for you, no matter whether it is a floor-mounted device, mobile via Bluetooth or GPRS-connection, or also with network and Internet connection upon request.

hobex公司提供的服务很容易解释：可快速、安全、高效地满足您不通过现金进行付款的要求。我们的业务范围从通过Maestro程序（需输入PIN）进行信用卡处理，到通过银行卡和签字的方式付款，种类齐全。具有支付功能和在线解决方案的客户卡使我们的产品线更加完善。

现在，您可配备采用最新安全标准（EMV）的hobex终端，面向未来，满足客户从国际银行卡到信用卡的任何支付要求。

不论是固定设备、通过蓝牙或GPRS连接的移动设备，或是根据要求有网络和因特网连接，hobex总有一款终端适合您。



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Imagination combines real and virtual worlds and develops standardized products and special solutions for clients in industrial and cultural sectors.

Founded in 1998 as a spin-off of the Vienna University of Technology the company is now part of the Berndorf Industry Group.

The team is proficient in the full range of typical multimedia productions, virtual and augmented reality, 2D and 3D animations, graphic and screen design as well as multitouch and gaming applications.

Today the company's main focus is on the use of augmented reality to present products in a playful and exciting manner by using smartphones or tablets. Clients use our solutions especially on trade shows to demonstrate the quality and technological uniqueness of their products.

Imagination also delivers turnkey exhibits for the classical knowledge transfer required in museums and visitor centers and successfully realized interactive multimedia exhibitions in Austria and Germany.

Imagination公司融合真实和虚拟世界，开发标准化产品，并为工业和文化行业用户提供定制解决方案。

公司于1998年创立，当时是维也纳技术大学的下属企业，现在隶属百德福工业集团。

公司擅长典型的多媒体制作、虚拟和增强现实技术、2D和3D动画、图像和屏幕设计以及多点触摸和游戏应用程序开发等业务。

如今，公司的主要业务是利用增强现实技术以有趣、刺激的方式通过手机或平板电脑进行产品展示。尤其是在展会上，客户可利用我们的解决方案展示其产品的质量和技术独特性。

Imagination公司也在奥地利和德国提供博物馆和游客中心要求的传统知识传播的一揽子展示方案，成功地实现了交互式多媒体展示。



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Inplastor has been producing customer and credit cards since 1958.

自1958年以来，Inplastor公司一直致力于生产客户卡和信用卡。

In recent years, the production of voucher and gift cards has greatly increased and exclusive packaging is also offered for the cards.

近几年来，优惠券和礼品卡的生产业务大幅增加，公司也提供各种卡片的高级包装服务。

The company is big enough to cope with large runs and small enough to respond to individual requests and provide expert advice without any obligation.

公司即有能力承接大批量的订单，也可以满足个性化的要求，还可为客户免费提供专业建议。

The company also manufactures rulers and slide rules specifically for the pharmaceutical industry, which can be personalised using digital printing technology.

公司还生产制药行业用标尺和计算尺，可借助数字打印技术，进行定制。



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intermaps® creates applications for all browser-controlled media, develops app systems for iPhone, iPad, Android, etc. and serves customers in Europe and North America.

intermaps® also runs its own media like the iSKI Apps.

intermaps®公司开发浏览器控制的媒体应用程序以及iPhone、iPad、Android等的应用系统，为欧洲和北美的客户提供服务。

intermaps®公司也能运行自己的媒体，如iSKI应用程序。



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KOCH MEDIA

Koch Media is a leading producer and marketer of digital entertainment products (software, games and movies). Its publishing activities, marketing and distribution cover all of Europe and the United States.

The Koch Media-Group has over 15 years of experience in the distribution business of digital media and has become the No. 1 distributor in Europe.

It is also involved in strategic cooperation with numerous manufacturers of software and games.

Koch Media headquartered in Planegg near Munich, has branch offices in Germany, Austria, Switzerland, England, France, Italy, Spain and the United States, as well as offices for Scandinavia and the Benelux countries.

Koch传媒是领先的数字娱乐产品（软件、电脑游戏和电影）的制造和营销公司。公司的出版活动、营销和销售网络覆盖整个欧洲和美国。

Koch传媒集团具有超过15年的数字媒体销售经验，已成为欧洲最大的经销商。

公司也与众多软件和游戏开发商建立了战略合作伙伴关系。

Koch传媒的总部位于慕尼黑附近的普拉内格，在德国、奥地利、瑞士、英国、法国、意大利、西班牙和美国设立了分支机构，也在斯堪的纳维亚国家和比荷卢经济联盟国家设立了办事处。



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The company Loop21 Mobile Net GmbH is situated in Austria (Europe) and is a full-owned subsidiary of www.funknetz.at GmbH, which services a range of Internet projects in Europe and abroad, being one of the largest Wireless Internet Service Providers (WISP).

By using the fundamental network and infrastructure know-how efficiently, Loop21 is a developer, producer and provider of Wi-Fi hotspot systems.

Offering well-developed wi-fi hotspot software including location-based services that cover complete areas, the trend of “wi-fi Internet” is combined with entertainment and infotainment, which is realised step by step in Europe and abroad.

Loop21移动网络公司位于奥地利（欧洲），是www.funknetz.at有限责任公司的全资子公司。公司在欧洲和其它国家提供互联网项目服务，是最大的无线因特网服务提供商之一。

通过高效地利用基本网络和基础设施专业知识，Loop21公司开发、生产并提供Wi-Fi热点系统。

成功开发的wi-fi热点软件（包括覆盖整个区域的基于位置的服务），结合娱乐和咨询娱乐，使“wi-fi互联网”的趋势正一步步在欧洲和其它国家得以实现。



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LOYTEC electronics GmbH was founded in 1999 and has become a leading European provider of intelligent network infrastructure products and automation solutions for building automation. LOYTEC exclusively provides open and standardized communication protocols.

Besides router solutions, LOYTEC also develops, manufactures and sells embedded automation servers, DALI light control systems, graphic user interfaces in the form of touch panels or for PC monitors as well as gateways. It focuses on network solutions for buildings and real estate.

LOYTEC exports to more than 80 countries around the world. The company's export rate is 99.5%.

LOYTEC公司创立于1999年，已发展成为欧洲领先的智能网络基础设施产品和建筑自动化解决方案的供应商。LOYTEC公司专门提供开放式和标准化的通信协议。

除了路由器解决方案以外，LOYTEC公司还开发、制造并销售嵌入式自动化服务器、DALI灯光控制系统、触摸面板形式的图形用户界面，或电脑显示器用图形用户界面，以及网关。公司致力于提供建筑和不动产网络解决方案。

LOYTEC公司的产品出口到世界80多个国家。公司的产品出口率高达99.5%。



NetHotels AG

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NetHotels is a provider of hotel booking software for tourist boards and operates a world wide hotel booking platform (travel agency) on <http://www.nethotels.com>.

The NetHotels destination management software ReServer offers modules for hotel bookings, tour guides and guided tours bookings, event calendar, ticket sales and print, congress management (online registration, e-procurement of room contingents, bar code check-in and badges print), web shop with inventory control and billing module, facebook booking engine, dispatch module for advertising material distribution, client ratings, CMS, conference room display & search, CRM.

Further Information:
www.fairnesstravel.com

NetHotels公司是酒店预订软件的供应商，运营一个全球酒店预订平台（旅行社），网址：<http://www.nethotels.com>。

NetHotels公司开发的目的地管理软件ReServer提供酒店预订、导游和旅游线路预订、事件日历、机票销售和打印、会议管理（在线注册、客房电子采购、条形码登记和标识打印）、带库存控制和开票模块的网络商店、facebook预订引擎、广告资料派发模块、客户评级、内容管理系统、会议室展示和搜索、客户关系管理等模块。

详情请登录：
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Ocilion IPTV Technologies GmbH was formed in 2004 from the company Infotech (EDV-Systemhaus and Internet Service Provider in Ried im Innkreis).

Since then, the interactive IPTV complete solution has been constantly further developed and marketed at the Ried location.

Ocilion IPTV technology is suitable for interactive television on xDSL, FTTx and HFC networks of network operators (iptv Carrier) and in-house-Ethernet-cables (iptv500) in hotels, airports, in college and university complexes, in office buildings and lots more.

Ocilion provides support throughout the entire project, from consulting through to support with its many years of experience!

Ocilion IPTV公司于2004年成立，前身是Infotech公司（位于里德因克瑞斯的一家IT系统和互联网服务提供商）。

自成立以来，公司一直在里德地区不断地更新并销售交互式IPTV整套解决方案。

Ocilion IPTV技术适合以网络运营商（IPTV运营商）的xDSL、FTTx和HFC网络以及酒店、机场、大学、办公室内部局域网（iptv500）为基础的交互式电视。

从咨询到技术支持，凭借多年的经验，Ocilion公司提供项目从始至终的全程服务！



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Panoramatec produces virtual tours based on panoramic pictures. These images present visitor attractions and leisure experiences - be they individual businesses or whole regions - in a way that is realistic, appeals to the emotions and creates a very clear impression.

These online marketing tools are integrated into existing web pages. Guests can interact with these virtual visitor guidance systems. The playful effect and attractive presentation engages their interest, increases their confidence and gives the products of our customers a unique and unbeatable edge.

Rapid and cost-effective product marketing is achieved via Web 2.0 and mobile applications through recommendations supported by visual media. Networking generates positive synergy effects!

Panoramatec公司以全景照片为基础创造虚拟旅行。照片以逼真的效果，向游客展示景点和休闲体验—可以是个人心仪的景点，也可能是整个地区，以吸引游客的兴趣，留下深刻的印象。

这些在线营销工具均加载于网页之中。顾客可与这些虚拟游客向导系统进行互动。有趣的效果以及吸引人的画面呈现，将激发他们的兴趣，增强他们的信心，使客户的产品具有独特的不可战胜的优势。

通过虚拟媒体支持的推荐，利用Web2.0和移动应用，可实现快速、省钱的产品营销。网络产生积极的协同效应！



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seekda GmbH, based in Innsbruck, has been on the market with its technologies in the area of e-tourism since 2007. seekda connect, the online booking solution from seekda, covers the growing need for tools for the online marketing of hotels and travel portals.

The particular innovation lies in the fact that the unique input of master data, images and descriptions is sufficient to load all Internet sales channels from one's own web site through portals to booking platforms and travel agent systems.

The seekda connect user interface is available in several languages making it suitable for international sales.

seekda公司位于因斯布鲁克，自2007年以来一直从事电子旅游技术的开发。随着酒店和旅游门户在线营销需求的不断增加，“seeka connet” — seekda公司开发的在线预订解决方案应运而生。

独特的创新之处在于主数据、图像和文字的独特输入方式，可实现从自己的网页通过门户网站，将所有互联网销售渠道加载至预订平台和旅行社系统。

seekda connect系统用户界面支持多种语言，从而适合进行国际营销。



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Terra Messflug GmbH is a geo-information supplier and carries out aerial surveys with a special twin engine aircraft. The aircraft is used for projects throughout Europe and is regionally stationed. We use a variety of different digital recording equipment such as laser scanners, thermal sensors and aerial cameras.

We specialise in difficult flight missions in mountainous areas and restricted military zones and in meeting very short delivery times.

Our target markets are countries in the EU/EEA, Switzerland, the Balkans, North Africa and Turkey. We supply geo-data and planning data for infrastructure projects and public authorities/governments.

We operate in a loose network of European regional partners.

Terra 飞行测绘是一家地理信息供应商，利用一架特种双引擎飞机开展航空勘测。飞机可用于在整个欧洲地区开展项目，在当地驻扎。我们利用各种不同的数字记录设备进行勘测，例如激光扫描仪、热感应器和航空摄像机。

我们专业从事山岭地带、军事管制区域有难度的飞行任务，可在非常短的时间内完成交付。

我们的目标市场是欧盟/欧洲经济联盟国家、瑞士、巴尔干地区、北非和土耳其。我们向基础设施工程和公共部门/政府提供地理数据和规划数据。

我们和欧洲地区的合作伙伴建立了松散型的合作网络。



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UBIMET (Institute for Ubiquitous Meteorology) is one of the leading weather services worldwide and has specifically developed comprehensive weather information systems for the railway sector which have already been successfully deployed by state-owned railways in Europe.

Services include accurate weather forecasts for the railway network, local storm warnings, flood warnings and complete online railway portals. In addition UBIMET plans and operates warning systems for flooding, high wind speeds and major storms.

UBIMET (无处不在气象研究所) 是全球领先的天气服务商之一，专门开发的铁路行业综合天气信息系统已被欧洲多个国有铁路公司所采用。

公司提供的服务包括铁路网络准确的天气预报、本地暴风雨预警、洪灾预警以及完整的在线铁路门户网站。除此以外，UBIMET还规划并运营洪水、大风和大雨预警系统。



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FH JOANNEUM
University of Applied Sciences

The FH JOANNEUM is one of the leading universities of applied sciences in Austria with 40 vocationally-oriented degree courses offered by four departments: “Information, Design & Technologies”, “Life, Building, Environment”, “International Business” and “Health Sciences”.

The Bachelor’s degree in “Health Management in Tourism” brings together key areas of life - health, leisure and tourism - and considers the demands placed on management in this segment.

A Master’s degree can be undertaken on completion of the Bachelor’s degree.

约阿内应用科技大学是奥地利应用科技大学中的领头羊之一，设有四个系，分别是：“信息、设计和技术系”、“生活、建筑、环境系”、“国际贸易系”和“健康科学系”，共开设了40门职业导向型学位课程。

“旅游健康管理”学士学位课程将生活健康、休闲和旅游这些生活关键领域相结合，考虑了该领域对管理的需求。

在完成学士学位课程之后，可接着攻读硕士学位。



FH Kufstein - University of Applied Sciences

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The FH Kufstein Tirol currently has 1,400 students from some 30 countries and more than 150 international university partners worldwide.

蒂罗尔州库夫施泰因应用科技大学目前有来自约30个国家的1400名学生，在全球有150多个国际大学合作伙伴。

200 incoming students per year and an even greater number of outgoing students ensure an international and multicultural character.

学校每年接收交换生200名，而派出的交换生人数更多，这一举措有利地保证学校的国际化和跨文化特点。

The Bachelor and Master degree programmes - which can be attended full-time or part-time - meet the needs of the business community.

学士学位课程和硕士学位课程—可采用全日制学习或非全日制学习形式，满足经济界需求。

There are also postgraduate programmes in cooperation with internationally prestigious partner universities.

同时，学校也与国际知名大学合作，开设有研究生课程。

A wide choice of sport and leisure activities and proximity to cultural centres and provincial capitals guarantee variety and international flair.

体育和休闲活动丰富多彩，毗邻文化中心和州首府，确保了多样和国际化的氛围。



IMC Fachhochschule Krems GmbH

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IMC University of Applied Sciences Krems offers bachelor's and master's degree programmes in the core fields of business studies, health studies and life sciences.

Academic excellence, a practical orientation and an international focus ensure the employability of our students and success in securing the best jobs in an ever more competitive labour market.

Key assets:

- Degree courses with an international focus
- Emphasis on foreign languages
- Choice of study programmes abroad (transnational degree programmes)
- More than 100 partner universities worldwide
- Student internships at more than 1,000 international companies
- International networks for projects in research and consulting

克雷姆斯应用科技大学开设有经济学、健康学和生命科学等核心领域的学士学位和硕士学位课程。

优异的学术质量，实用的课程设置，国际化的视野，是保证学生就业率以及在更具竞争性的人才市场找到最佳工作的基础。

关键优势：

- 具有国际视野的学位课程；
- 强调外语；
- 可选择海外学习项目（国际学位课程）；
- 全球100多个合作大学；
- 学生可在1000多家国际企业实习；
- 研究和咨询项目的国际网络



International College of Tourism and Management – ITM GmbH

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The International College of Tourism and Management has been training the future workforce of the international hotel and tourism industries for more than 25 years.

The practically oriented programme of studies is held in English and is therefore open to both Austrian and international students.

The college is an integral part of a hotel which simultaneously serves as a training facility.

The ITM campus is located in Bad Vöslau, a spa town 25 km south of Vienna. On completion of three years of study students are awarded the Bachelor's degree BA (Hons) Hospitality Management with Tourism from Manchester Metropolitan University and an Austrian State diploma.

过去的超过25年间，国际旅游管理学院一直致力于为国际酒店和旅游业培训面向未来的人才。

开设的学习课程面向实际，且以英文授课，因此可接收奥地利本土学生和国际留学生。

学院是一家酒店的组成部分，该酒店同时也是一家培训机构。

学院的校园坐落于维也纳南25公里处的水疗小镇巴德弗斯劳。完成三年的学习之后，学生将获得英国曼彻斯特城市大学颁发的酒店管理学士学位，并获得一张奥地利国家毕业文凭。



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For 40 years now, the KTS Kärntner Tourismusschulen (Carinthian tourism schools) have been a stepping stone for students to a successful career in the world's largest industry.

The secret of success has been the combination of practical training in cuisine and service, coupled with sound commercial training.

Graduates of the 3-year school of hotel management, the 5-year school of tourism and the 2-year college go on to work in the Carinthian tourist industry and for international hotel chains, cruise ships and tour operators.

Each new student is assigned a successful sponsor, with whom he can do his internship and who will help him with future job prospects.

过去40年间，卡林西亚旅游学校一直是学生成功就职于全球最大的行业的跳板。

学校成功的秘诀在于在进行烹饪和服务的实用型培训的同时，结合扎实的商业培训。

酒店专科学校的学制是三年，旅游专业的学制是五年，大专的学制是两年。学生毕业之后，可就职于卡林西亚旅游行业、国际连锁酒店、邮轮和旅行社。

每位新生入学之后都会分配一个成功的赞助者，学生可在赞助者那里进行实习，赞助者也会帮助学生制定未来职场计划。



MCI Management Center Innsbruck - Die Unternehmerische Hochschule®

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MCI Management Center Innsbruck regards itself as The Entrepreneurial School® and has set itself the goal of enabling motivated people to attain exceptional achievements.

MCI also offers scientifically-based solution competence in a strong international network.

Within the framework of the “Open University Innsbruck” concept, MCI stands for study programmes and academic further education that are quality-oriented, practical and have an international focus.

Further Information:
www.youtube.com/watch?v=9O7f_58BZls

因斯布鲁克管理中心将自己定位为已拥有注册品牌的企业大学，设定的目标是帮助具有上进心的人实现与众不同的成就。

因斯布鲁克管理中心也提供在强大的国际网络中以学术为基础的解决问题的能力。

在“因斯布鲁克开放大学”的理念框架之下，中心注重讲求质量、面向实践、具有国际视野的学习课程和学术深造课程。

详情请登录：
www.youtube.com/watch?v=9O7f_58BZls



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MODUL University Vienna, the international private university owned by the Vienna Economic Chamber, offers study programmes (BBA, BSc, MSc, MBA and PhD programmes) in international business and management, new media technology, public governance, sustainable development and tourism, hospitality and service management.

The study programmes meet strict accreditation guidelines and are taught in English due to their international scope. The university campus is located on the Kahlenberg hill in Vienna's 19th district, offering a spectacular view of the Austrian capital and easily accessible by public transport.

Further Information:
www.modul.ac.at/study-programs
www.modul.ac.at/your-start

维也纳莫都尔大学是一所归维也纳商会所有的国际私立大学，开设国际商业和管理、新媒体技术、公共治理、可持续发展和旅游、酒店和服务管理等方面的学习课程（工商管理学士、心理学学士、理科硕士、工商管理硕士和哲学博士课程）。

开设的学习课程符合严格的认证要求，鉴于国际化因素的考虑，以英文授课。校园坐落于维也纳第19区的卡伦山旁，可俯瞰奥地利首都，公共交通便利。

详情请登录：
www.modul.ac.at/study-programs
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Tourismusschulen MODUL der Wirtschaftskammer Wien

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The Tourism College MODUL of the Vienna Economic Chamber ranks among the most modern educational centres for the tourism and leisure sectors. MODUL was founded in 1908 and is thus the oldest existing tourism college in the world.

The educational facilities offered:

- 5 year high school professional training course majoring in hotel, restaurant and catering management and in leisure activities and tourism management
- 4 term course for tourism majoring in hotel and catering management
- 4 term English language international course in hotel management majoring in hospitality management

Details of the further educational activities and development services are available on the “service platform MODUL”: <http://www.modul.at/de/weiterbildung-beratung-entwicklung/serviceplattform-modul/>

维也纳商会下属的莫都尔旅游管理学院是旅游和休闲业最现代的教育中心之一。莫都尔学院成立于1908年，因此，是世界上现存最古老的旅游学院。

开设的课程有：

- 酒店、餐饮管理专业和休闲活动及旅游管理专业五年制高中职业培训课程；
- 酒店和餐饮管理专业方向四学期旅游专科课程；
- 酒店管理专业方向四学期酒店管理专科英语国际课程。

想了解更多培训教育活动和服务计划详情，请登录“莫都尔服务平台”：<http://www.modul.at/de/weiterbildung-beratung-entwicklung/serviceplattform-modul/>。



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The Salzburg tourism schools are vocational schools with an international reputation that have been going for over 65 years and theoretical and practical training at the highest level is offered at four locations in the State of Salzburg.

The two-year course in hotel management and the diploma course in tourism and hospitality management are now delivered in English, due to increasing internationalization.

The now 15,000 graduates from 150 different countries are working in senior positions in hotels, travel agencies, ministries and international tourism institutions.

萨尔茨堡旅游学校建校已有65年的历史，是一家国际知名的职业学校，在萨尔茨堡的四个校区提供最高水平的理论和实践培训课程。

由于国际化程度不断提高，现在，两年制的酒店管理课程以及旅游和酒店管理专科学历课程，学校均以英文授课。

来自150个国家的15000名毕业生目前就职于酒店、旅行社、政府部门和国际旅游机构，担任高级职位。



University of Salzburg Business School - SMBS

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自2001年起，萨尔茨堡大学商学院一直提供萨尔茨堡大学国际非全日制硕士课程和本科课程。

学院工商管理课程的核心课程充分地融合了欧洲著名管理专家弗雷德蒙德·马利克开发的拥有注册商标的马利克管理系统®。

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The WU Vienna, Europe's biggest business university, is one of the top 100 universities worldwide. The WU Executive Academy bundles our portfolio of programmes in the field of "Executive Education".

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维也纳经济大学是欧洲最大的商科类大学，是全球100强大学之一。维也纳经济大学行政学院打包开设了我校的“行政教育”专业领域课程。

其中包括工商管理硕士/商业及法律硕士/法学硕士课程、本科学位课程、公司培养课程和研讨课程。近几年来，行政学院已发展成为中欧和东欧领先的教育机构之一。

行政学院是德语区仅有的两所获得EQUIS和AMBA认证的商科学校之一，其开设的课程经常在国际排名榜单上名列前茅。



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101 **FRESH VIEW**

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W www.berndorf-baederbau.com
102 **FRESH VIEW**

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103 **FRESH VIEW**

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104 **FRESH VIEW**

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105 **FRESH VIEW**

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106 **FRESH VIEW**

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107 **FRESH VIEW**

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108 **FRESH VIEW**

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109 **FRESH VIEW**

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110 **FRESH VIEW**

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111 **FRESH VIEW**

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112 **FRESH VIEW**

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 W www.eglo.com
 113 **FRESH VIEW**

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 114 **FRESH VIEW**

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 115 **FRESH VIEW**

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 116 **FRESH VIEW**

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 W www.first-class-holz.at
 117 **FRESH VIEW**

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 W www.fnprofile.com
 118 **FRESH VIEW**

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 119 **FRESH VIEW**

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 120 **FRESH VIEW**

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 121 **FRESH VIEW**

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 W www.gaspo.at
 122 **FRESH VIEW**

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 W www.haslauer.info
 123 **FRESH VIEW**

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 124 **FRESH VIEW**

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 125 **FRESH VIEW**

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 126 **FRESH VIEW**

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 127 **FRESH VIEW**

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 128 **FRESH VIEW**

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 129 **FRESH VIEW**

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 130 **FRESH VIEW**

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 131 **FRESH VIEW**

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 133 **FRESH VIEW**

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 134 **FRESH VIEW**

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 W www.jetfloat-international.com
 135 **FRESH VIEW**

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 W www.kamper.at
 136 **FRESH VIEW**

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137 **FRESH VIEW**

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138 **FRESH VIEW**

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139 **FRESH VIEW**

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140 **FRESH VIEW**

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141 **FRESH VIEW**

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142 **FRESH VIEW**

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143 **FRESH VIEW**

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144 **FRESH VIEW**

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145 **FRESH VIEW**

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146 **FRESH VIEW**

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147 **FRESH VIEW**

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148 **FRESH VIEW**

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149 **FRESH VIEW**

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150 **FRESH VIEW**

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151 **FRESH VIEW**

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152 **FRESH VIEW**

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153 **FRESH VIEW**

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154 **FRESH VIEW**

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155 **FRESH VIEW**

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156 **FRESH VIEW**

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157 **FRESH VIEW**

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158 **FRESH VIEW**

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159 **FRESH VIEW**

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160 **FRESH VIEW**

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161 **FRESH VIEW**

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162 **FRESH VIEW**

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163 **FRESH VIEW**

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164 **FRESH VIEW**

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165 **FRESH VIEW**

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166 **FRESH VIEW**

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167 **FRESH VIEW**

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168 **FRESH VIEW**

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169 **FRESH VIEW**

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170 **FRESH VIEW**

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171 **FRESH VIEW**

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172 **FRESH VIEW**

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173 **FRESH VIEW**

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174 **FRESH VIEW**

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175 **FRESH VIEW**

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176 **FRESH VIEW**

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177 **FRESH VIEW**

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178 **FRESH VIEW**

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179 **FRESH VIEW**

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180 **FRESH VIEW**

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181 **FRESH VIEW**

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182A **FRESH VIEW**

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182B **FRESH VIEW**

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183 **FRESH VIEW**

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185 **FRESH VIEW**

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187 **FRESH VIEW**

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188 **FRESH VIEW**

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189 **FRESH VIEW**

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190 **FRESH VIEW**

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