

Meet 10 leading Austrian companies in the fields of energy transition, traffic management, water and environmental management, engineering, civil protection, digitization, software development, artificial intelligence, data science, and business services, and explore new business opportunities together.











INFORMATION



ADVANTAGE AUSTRIA AUSTRIAN EMBASSY – COMMERCIAL SECTION Christoph Sturm The Austrian Trade Commissioner for Cyprus Vas. Sofias 79 GR-115 21 Athens T +30 210 884 37 11 E athen@advantageaustria.org W www.advantageaustria.org/cy



FOREWORD





I am delighted to welcome you to the CYPRUS-AUSTRIA B2B FORUM, organized by ADVANTAGE AUSTRIA in collaboration with the Cyprus Chamber of Commerce and Industry, the Enterprise Europe Network Cyprus, and the Cyprus-Austria Business Association. Our EU Recovery Mission from Austria, titled "Repower Cyprus," reflects a broad spectrum of interests. The areas covered include energy transition, traffic management, water and environmental management, engineering, civil protection, digitization, software development, artificial intelligence, data science, and business services.

The EU Recovery and Resilience Plan for Cyprus offers a wide range of cooperation opportunities. This initiative brings together key stakeholders from both Austria and Cyprus to explore synergies across vital sectors, aiming to maximize the effective utilization of the available 1.2 billion euros in the best interests of both nations. More than three-quarters of these funds will be utilized over the next two years.

The event is fully supported by the Austrian Embassy in Nicosia and is part of ReFocus Austria, a collaborative initiative involving the Federal Ministry for European and International Affairs, the Federal Ministry of Labour and Economics, the Austrian Federal Economic Chamber, the Austrian National Tourist Office, and representatives from other federal ministries.

With a shared vision of innovation and progress, this mission not only strengthens bilateral ties but also ensures that the European Union's goals for a greener, smarter more resilient future are realized. We are proud to support this collaborative effort and are confident it will create lasting partnerships that benefit both countries. Let us seize this moment to pave the way for a prosperous, sustainable future.

I'd like to wish you fruitful collaborations. Καλές δουλειές!

Yours sincerely, Christoph Sturm



PARTICIPATING COMPANIES





DIGITIZATION PROJECTS



BIOLOGICAL CONCENTRATES FOR OIL SPILL CLEAN-UP AND FIRE PROTECTION



DAS Energy PHOTOVOLTAIC PROJECT DEVELOPMENT AND PRODUCTION UNDER LICENCE



LARGE-SCALE PHOTOVOLTAIC PROJECTS



CONSULTING, PLANNING, PROJECT MANAGEMENT



ENERGY SOLUTIONS & SERVICES FOR POWER GENERATION AND COMPRESSION



DATA SCIENCE & ARTIFICIAL INTELLIGENCE



INTERACTIVE HIGH DEFINITION LIVE 360° CAMERAS



CONSULT&GO, COMPREHENSIVE BUSINESS SERVICES ACROSS DACH-REGION



ROAD MARKING, SIGNAGE, URBAN TRAFFIC MANAGEMENT

AXTESYS GMBH DIGITIZATION PROJECTS





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axtesys has been developing successful software projects since 2010. Whether they relate to automation, interfaces, the integration of new systems, the development of web portals, or the creation of individual software solutions, axtesys is a reliable partner in all areas of the software world.

With over 70 employees, the company covers almost all technologies, frameworks, and programming languages and is happy to help you solve your challenges. axtesys places great emphasis on a good working relationship with its customers and only supplies them with products that it is proud of.

DIGITIZATION PROJECTS

Process acceleration through custom software

With decades of experience in developing custom software solutions, axtesys supports companies in optimizing their business processes sustainably. Whether through the implementation of a user-friendly dashboard to visualize key company data or a customer portal where end users can manage their own product data, axtesys offers tailor-made solutions that significantly enhance efficiency.

Industry: Software & IT

BIOVERSAL INTERNATIONAL GESELLSCHAFT M.B.H. BIOLOGICAL CONCENTRATES FOR OIL SPILL CLEAN-UP AND FIRE PROTECTION



brand

control.



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BIOVERSAL International GmbH is responsible for the global distribution, consulting services, and marketing of the "BIOVERSAL® Advanced Biotechnology Product Application". The "BIOVERSAL®" and encompasses the development and production of the high-performance biological concentrates Bioversal HC, Bioversal QF, and Bioversal RC. There is already clear evidence that these products have been successfully implemented in the fields of industrial fire protection & safety, O&G, aviation and shipping, eco-hazard explosion protection, bioremediation, water treatment, and industrial cleaning. "BIOVERSAL®" is registered with the German Patent Office and the European Patent Office.

BIOLOGICAL CONCENTRATES

Environmentally-friendly oil spill clean-up and fire protection

The principal products of BIOVERSAL® (Bioversal HC, Bioversal QF, and Bioversal RC) are high-performance biological concentrates. These concentrates require no hazard symbols and are more efficient and costeffective than conventional synthetic fire-fighting foams or dispersants used to tackle oil spills in the sea, rivers, or lakes. BIOVERSAL® combines many advantages in one technology:

- Better fire-fighting oil-repellent and performance
- Biodegradability effects on oil and fuel spills
- Active protection of the environment

Industry: Aerospace / Security, Chemicals / Plastics, **Environmental Technologies**







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DAS ENERGY LTD - NIEDERLASSUNG OESTERREICH PHOTOVOLTAIC PROJECT DEVELOPMENT AND PRODUCTION UNDER LICENCE





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DAS Energy is a green tech company specializing in photovoltaic systems for all types of roofs with low weight-bearing capacities.

With a clear focus on development and innovation, the company combines state-of-the-art glass fiber materials used in aircraft construction with highly efficient monocrystalline silicon cells at its production site in Wiener Neustadt.

DAS Energy is a global pioneer of a new generation of photovoltaic modules: flexible, lightweight, and durable.

PROJECT AND PRODUCTION PARTNERSHIP

Photovoltaic project development and production under a DAS Energy license

DAS Energy is interested in:

- Development and planning of roof photovoltaic projects
- Distribution of DAS Energy photovoltaic modules
- Technology transfer under license

Industry: Renewable Energy

Company is looking for: Partners

HOFBAUER GMBH "PLEXON-SOLAR" LARGE-SCALE PHOTOVOLTAIC PROJECTS





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© Hofbauer GmbH "PLEXON-SOLAR"

Hofbauer GmbH "PLEXON-SOLAR" offers installations of photovoltaic systems and specializes in commercial systems and large-scale projects.

The company provides complete planning and implementation services.

Hofbauer GmbH "PLEXON-SOLAR" also operates green electricity generation plants and is a wholesaler of photovoltaic components.

CONSTRUCTION OF A SOLAR PARK

Partners wanted

Hofbauer GmbH "PLEXON-SOLAR" is interested in the independent construction of a solar park in Cyprus with or without a partner and is looking for participation(s) in future large-scale photovoltaic projects and/or offers support in planning and implementation.

Industry: Energy Efficiency / Green Building

Company is looking for: Partners

ILF CONSULTING ENGINEERS AUSTRIA GMBH CONSULTING, PLANNING, PROJECT MANAGEMENT





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The ILF Group is an internationally active, completely independent engineering and consulting company that supports its customers in the successful implementation of technically demanding, complex industrial and infrastructure projects. The companies of the ILF Group employ more than 3,000 highly qualified employees in over 45 office locations across six continents. This combination of local presence and international expertise allows customer requirements to be met in the best possible way.

The company's range of services includes consulting, planning, project management, and a wide variety of additional services.

CONSULTING, PLANNING, PROJECT MANAGEMENT

ILF supports its clients in the main business areas of Energy & Climate Protection, Water & Environment, Transport & Urban Areas, and Resources & Sustainable Industry in achieving their ambitious goals. This includes driving forward the energy transition, implementing the necessary changes for a mobility transition, using relevant resources sustainably and efficiently, and bringing about improvements for the entire industrial sector.

Industry: Transportation Infrastructure, Below Ground Engineering, Renewable Energy, Plant Engineering & Construction, Smart Factory, Energy Industry, Engineering, Environmental Technologies, Aerospace, Security, Consulting, Urban Technologies, Building Construction materials, Tourism know-how & Infrastructure

INNIO JENBACHER GMBH & CO OG ENERGY SOLUTIONS & SERVICES FOR POWER GENERATION AND COMPRESSION



INNIO

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INNIO Group is a leading energy solutions and service provider that empowers industries and communities to make sustainable energy work today. With its Jenbacher and Waukesha product brands and its AIpowered myPlant digital platform, INNIO Group offers innovative solutions for the power generation and compression segments.

INNIO Group is headquartered in Jenbach, Austria, with other primary operations in Waukesha, U.S., and Welland, Canada.

For more information, visit innio.com. Follow INNIO Group on X and LinkedIn.

INNIO DRIVES THE ENERGY TRANSITION

Hydrogen for a Greener Energy Future

The INNIO Group is committed to hydrogen as the key to a sustainable energy future. With Jenbacher's "Ready for H2" technology, the company is ready to support and shape this change.

The INNIO Group is dedicated to sharing its knowledge and technologies with new partners to meet the challenges of the energy transition together. Discover the future of energy with the INNIO Group.

Industry: Energy Industry, Plant Engineering & Construction / Smart Factory, Electrics / Electronics / Mechatronics, Environmental Technologies

MATH-UP GMBH DATA SCIENCE & ARTIFICIAL INTELLIGENCE





MATH-UP GmbH

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For over 29 years, MATH-UP GmbH has been a leading expert in data processing, measurement data analysis, data science, and artificial intelligence. The company specializes in the development and implementation of advanced predictive models that enable businesses to maximize their data potential and establish themselves as forward-looking, data-driven organizations. MATH-UP GmbH offers tailored solutions covering the entire data process – from data collection to processing, analysis, and AI model development. With deep industry experience, MATH-UP GmbH helps companies build a solid data landscape, serving as the foundation for data-driven decision-making and sustainable business strategies.

OPTIMIZED DATA PROCESSES FOR FUTURE-PROOF BUSINESSES

Tailored Solutions in Data Science, AI, and Measurement Data Analysis

MATH-UP GmbH targets companies seeking to optimize their data processes and make data-driven business decisions. The company offers customized products and services, including data processing, measurement data analysis, data science, and artificial intelligence. In particular, MATH-UP GmbH provides predictive models and solutions for data collection, processing, and analysis, helping businesses enhance their data infrastructure and develop sustainable business strategies.

Industry: Software & IT

PANOMAX GMBH INTERACTIVE HIGH DEFINITION LIVE 360° CAMERAS





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Panomax is a software and technology company that has developed an outstanding interactive software platform to present guests and users with highresolution live 360° images over the Internet.

Panomax is based on three main advantages: extremely high image quality, the most innovative and interactive software, and easy operation for everyone.

This software has been 100% developed in-house, and Panomax and/or its distribution partners are responsible for sales, installation, support, and maintenance.

Panomax sells the software for use in ski resorts, hotels, cities, airports, ports, cruise ships, and large construction sites as long-term construction site documentation.

OPPORTUNITIES FOR INTERACTIVE HIGH-DEFINITION LIVE 360° PANORAMA

Use Webcam Access as a Marketing Tool

Panomax has developed a system whose live cameras, with their many features, will delight visitors and turn them into returning visitors! Possible products are marketed directly via the live image through interactive hotspots: rooms, restaurants, sports equipment, and more.

Industry: Software & IT, Sports / Leisure

PLPG GMBH CONSULT&GO, COMPREHENSIVE BUSINESS SERVICES ACROSS DACH-REGION





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PLPG GmbH is a consult&GO company providing comprehensive business services across Austria, Switzerland, and Germany. The company simplifies business growth by handling essential tasks, allowing clients to focus on what matters most. Whether launching a startup or scaling an existing business, PLPG GmbH serves as a trusted partner at every stage.

Offering full support from company formation to expansion, PLPG GmbH guides clients through procedural and structural challenges. With tailored solutions for local, regional, and international growth, the company ensures smooth operations and continuous success throughout the business lifecycle.

BUSINESS SUCCESS

For companies looking to expand, PLPG GmbH is the ideal partner and go-to resource for all business matters.

Services include:

- Information Market analyses, business plans, and more
- Administration Company registration, bookkeeping, and compliance
- Funding Connecting businesses with investors and funding opportunities

With PLPG GmbH's expertise and support, businesses are equipped to drive their growth forward.

Industry: Cosulting

SWARCO AG ROAD MARKING, SIGNAGE, URBAN TRAFFIC MANAGEMENT





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SWARCO's guiding principle is to improve the quality of life by making travel safer, faster, more comfortable, and more environmentally friendly.

With more than five decades of industry experience, the Austrian transport technology group manufactures and supplies a wide range of products, systems, services, and turnkey solutions for road marking, urban and interurban traffic management, parking, and public transport. Cooperative systems, infrastructure-tovehicle communication, and integrated software solutions for the livable city complement the group's future-oriented portfolio.

PRODUCTS AND SOLUTIONS FOR TRANSPORT PLANNERS AND TRANSPORT AUTHORITIES

SWARCO AG seeks system integrators and construction companies for its ITS products. SWARCO AG would like to present these products and solutions to transport planners and transport authorities.

Industry: Transportation Infrastructure, Below Ground Engineering

Company is looking for: Partners

NOTES





in cooperation with:









