MEDICA + COMPAMED 2023 13th 16th November 2023

Dusseldorf

www.advantageaustria.org

Austrian Pavilion

Hall 03, Stand 03F72-3 MEDICA:

Hall 15, Stand 15D02-4 COMPAMED: Hall 8b, Stand 8BF03-5







INFORMATION

GENERAL INFORMATION ABOUT BILATERAL BUSINESS OPPORTUNITIES

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PREFACE



"Where healthcare is going" - this slogan is as accurate as ever for this year's MEDICA & COMPAMED.

Thousands of exhibitors from 68 countries will once again present their latest services, technologies, and innovations at the world's leading trade fairs for medical technology. From 13 to 16 November 2023, Düsseldorf will be transformed into the global hotspot for the medical industry.

Austria, a major player in the medical sector, will be prominently represented at this year's event. We are delighted to host the ADVANTAGE AUSTRIA stands, featuring 27 of the most innovative Austrian companies, in Halls 3 & 15 of MEDICA and Hall 8b of COMPAMED. We invite you to visit us and network with your peers to discover the latest technologies and innovations from Austria.

With offices in Berlin, Munich and Düsseldorf, ADVANTAGE AUSTRIA represents the Austrian economy in Germany. Our team will be happy to guide you through our exhibiting companies, answer your questions about the Austrian healthcare industry and any other questions you may have about the Austrian economy.

I wish all exhibitors and visitors a successful fair and flourishing new and existing business relationships.

Dr. Michael Scherz Commercial Counsellor

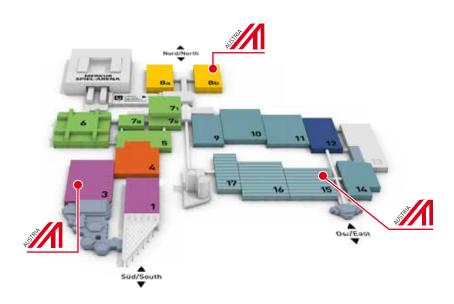








MEDICA: HALL 03, STAND 03F72-3 HALL 15, STAND 15D02-4 COMPAMED: HALL 08, STAND 8BF03-5



COMPANY | STAND

Austrian Pusiness Agency INIVECT in ALICTRIA	15D02-4
Austrian Business Agency – INVEST in AUSTRIA	
Biome Diagnostics GmbH	03F64-3
CNSystems Medizintechnik GmbH	15D02-2
DIALAB GmbH	03F64-2
ELMET Elastomere Produktions- und Dienstleistungs-GmbH	8BF03-3
EXIAS Medical GmbH	03F72-2
Greiner Bio-One GmbH	03F72-1
Human.technology Styria GmbH	15D02-4
ilvi GmbH	15D02-10
Lenzing Plastics GmbH & Co KG	8BF04-6
Lercher Werkzeugbau GmbH	8BF04-3
Life Science Austria	15D02-11
LISAvienna - Life Science Austria Vienna	15D02-4
MARK Metallwarenfabrik GmbH	8BF04-1
MED TRUST Handelsges.m.b.H.	03F64-1
MED-EL Elektromedizinische Geräte GmbH	15D02-6
MEDOVIS Healthcare GmbH	15D02-1
MEINRAD.cc Communication Consulting GmbH	15D02-4
MEON Medical Solutions GmbH & Co KG	03F72-2
METEKA GmbH	15D02-5
"SEI WOO" HI-TECH POLYMER GMBH.	8BF04-5
Sonotechnik Austria Angio Experience GmbH	15D02-3
STADLER Sensorik CNC-Technik GmbH	8BF04-4
stAPPtronics GmbH	15D02-8
SteadySense GmbH	15D02-9
Technoclone GmbH	03F56-2
THI Total Healthcare Innovation GmbH	15D02-7
Tyrolit - Schleifmittelwerke Swarovski AG & Co K.G.	8BF03-4
Wittmann Battenfeld GmbH	8BF03-1
Zühlke Engineering (Austria) GmbH	15D02-4







Austrian Business Agency - INVEST in AUSTRIA Opernring 3, 1010 Vienna, Austria T+43 1588 580 F +43 1586 8659 E office@aba.gv.at

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The Austrian Business Agency (ABA) is the location agency of the Republic of Austria. It provides companies interested in establishing themselves in Austria with free advice on all matters relating to the location, informs them about Austria as a business location and supports them in the formation of their company.

Services:

- Business location data, facts, trends & developments
- Location search, selection and company formation
- Labour law and tax law information
- Funding and financing opportunities
- Formalities such as work permits and visas
- Sales support

MICROBIOME DIAGNOSTICS STAND 03F64-3





Biome Diagnostics GmbH Handelskai 92/Rivergate Gate 2/1.0G/B+G, 1200 Vienna, Austria T+43 1997 4276

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Biome Diagnostic GmBH (BiomeDx) is an Austrian MedTech company dedicated to the development of microbiome-based technologies for precision medicine. With a unique positioning at the interface for DNA sequencing and machine learning, BiomeDx develops best-in-class solutions for clinical practice. The goal is to understand and link microbial functions in the context of complex biological data. BiomeDx is the world's first microbiome company to be ISO 13485:2023 and ISO 9001:2023 certified.

NON-INVASIVE CONTINUOUS HEMODYNAMIC MONITORING AND DIAGNOSIS SOLUTIONS STAND 15D02-2



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cnsystems 2

CNSystems Medizintechnik GmbH Reininghausstrasse 13, 8020 Graz, Austria T +43 316 72 34 56 E office@cnsystems.com W www.cnsystems.com





CNSystems is world market leader for non-invasive hemodynamic monitoring and diagnosis solutions with over 25 years of experience. Our clinically validated CNAP® finger sensor technology implemented in our Task Force® Touch CARDIO platform enables an easy, efficient and comprehensive analysis of the cardiovascular system for state-of-the-art diagnostic assessment of syncope and autonomic function or any other application requiring enhanced hemodynamic information. Providing cost-efficient first-class medical treatment closing the cycle of prevention, diagnosis and monitoring is our goal.

DIAGNOSTIC REAGENTS AND LABORATORY EQUIPMENT **STAND 03F64-2**





DIALAB GmbH
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Dialab, with its company headquarters in Wiener Neudorf, is a producer and dealer in laboratory diagnostics and laboratory equipment. The large selection of laboratory diagnostics of excellent quality has been the secret of Dialab's success for more than 50 years.

Dialab products are exported from Austria to over 100 countries.

The company is ISO 13485:2016 certified.



ELECTROLYTE ANALYZER AND ISE MODULE **STAND 03F72-2**





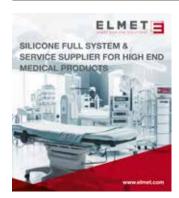
ELMET Elastomere Produktions- und Dienstleistungs-GmbH Tulpenstrasse 21, 4064 Oftering, Austria

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 ${\sf E} \ {\sf office} \\ {\sf Gelmet.com}$

W www.elmet.com





Smart medical solutions. Elmet is a full system & service supplier specializing in processing and metering liquid silicone as well as the production of liquid-silicone parts. Producers all over the world count on dental sticks, membranes, hoses, baby pacifiers, breastfeeding aids, baby-bottle teats, beakers, respiratory masks, respiration accessories, flow valves, implants, syringe pistons, duckbill valves, needle-free valves, micro applications, damping elements, and protective masks from ELMET. Products made of liquid silicone, solid silicone, and multiple components are also one of the company's core areas of expertise.



EXIAS Medical GmbH Kratkystrasse 2, 8020 Graz, Austria T +43 3169 229 53 F +43 3169 229 5321 E office@exias-medical.com W www.exias-medical.com





EXIAS Medical is a company located in Graz, Austria that is developing analyzers in the point-of-care and laboratory field since 2014. EXIAS is utilizing the long-term experience of its team in order to develop innovative technology to address the needs of healthcare professionals all over the world.

E office@at.gbo.com









Greiner Bio-One GmbH Bad Haller Strasse 32, 4550 Kremsmuenster, Austria T +43 7583 67 910 F +43 7583 63 18







Greiner Bio-One specialises in the development, production and distribution of high quality plastic products for use in laboratories. The company is a technology partner for hospitals, laboratories, universities, research institutes, the diagnostics and pharmaceutical industry and the biotechnology industry. Greiner Bio-One is divided into three business areas: Preanalytics, BioScience and Sterilisation. The company also operates as an Original Equipment Manufacturer in the fields of life science and medicine.



Human.technology Styria GmbH Neue Stiftingtalstrasse 2, 8010 Graz, Austria T +43 3165 870 160 F +43 3165 870 1616 E office@human.technology.at W www.humantechnology.at





Human.technology Styria networks, creates synergies, develops new partnerships, and enables innovative solutions to enter the market successfully. In this way, Human.technology Styria increases the national and international visibility of the region.

The cluster has around 150 internationally successful member companies from business, research, and health services. About 45,000 people are employed in the cluster's sphere of influence and generate an annual turnover of more than 5.13 billion euros. (as of January 2022)

Human.technology Styria focuses on three priority areas: Medical technology, pharmaceuticals/ biotechnology, and health/sustainability. The crosssectional topics of start-ups, digitalisation, and qualification complement this strategic orientation.



EPTFE COMPONENTS FOR MEDICAL DEVICES STAND 8BF04-6





ilvi GmbH Business Park 6, 8200 Gleisdorf, Austria T +43 5074 7300 E office@ilvi.io W www.ilvi.io





As experts in data exchange in the healthcare sector, we offer solutions from the inpatient area to the home environment to easily and securely capture (healthcare) data and transfer it to desired target systems. The digital process optimisation of ilvi enables decentralised, interdisciplinary care models and enormous cost and time reductions in the inpatient environment.



Lenzing Plastics GmbH & Co KG Werkstrasse 2, 4860 Lenzing, Austria T +43 7672 330 00 E plastics@lenzing-plastics.com W www.lenzing-plastics.com





Lenzing Plastics is a leading global developer, manufacturer and seller of high quality plastics products and compounds made of polyolefin, technical plastics and fluoropolymers. The main competence lies in the mono-axial stretching of polymers, a technology which allows the production of films and tapes with extremely high tensile strength.

The company's 2 divisions are:

- Thermoplastics
 Production of films, fabrics, tapes and multi-layer foil laminates
- Fluorinated plastics
 Production of specialized yarns, fibres and films from the high-tech material and distribution of a wide range of products

Short development times and flexibility have resulted in Lenzing Plastics being the innovation leader for more than 50 years.

CLEAN-ROOM PRODUCTION AND ROBOT-ASSISTED PRECISION FOR THE CHALLENGES IN STATE-OF-THE-ART MEDICAL TECHNOLOGY STAND 8BF04-3





Lercher Werkzeugbau GmbH Treietstrasse 1, 6833 Klaus, Austria T +43 5523 624 170 F +43 5523 624 17-4 E info@lercher.at W www.lercher.at





Lercher Werkzeugbau GmbH is a mould and tool manufacturer providing plastic injection moulding and component assembly: clean room production and robot-assisted precision for the challenges in state-ofthe-art medical technology.

Lercher Medical offers:

- Engineering suitable for injection molding, including support in MDR (=new Medical Device Regulation).
- Moulds and prototypes for medical applications
- Process validation
- Series production of thermoplastics up to clean room KL-8
- Trouble Shooter
- Assembly in clean room KL-8
- Certifications:
- Medical Norm 13485
- IATF

LISA - LIFE SCIENCE AUSTRIA STAND 15D02-11





Life Science Austria Walcherstrasse 11A. 1020 Vienna. Austria T +43 1501 750 E office@aws.at W www.aws.at





Life Science Austria (LISA umbrella brand) is a priority programme in the field of life sciences. It is implemented on behalf of the Federal Ministry of Labor and Economic Affairs. The programme focuses on supporting the Austrian life science scene in its internationalisation.

Furthermore, "LISA" is available as a portal to interested parties from all over the world, as the number one contact in all questions of cooperation, settlement and promotion of projects and companies in the field of life sciences in Austria.



INNOVATIVE FASTENERS **STAND 8BF04-1**





LISAvienna - Life Science Austria Vienna Walcherstrasse 11A. 1020 Vienna. Austria T +43 1501 753 58 F +43 1501 759 00 E office@LISAvienna.at W www.LISAvienna.at







LISAvienna is the joint life science platform operated by austria wirtschaftsservice and the Vienna Business Agency. On behalf of the Austrian Federal Ministry of Labor und Economy and the city of Vienna, it contributes to the advancement of life sciences in Vienna.

LISAvienna supports innovative biotech, pharmaceutical and medical technology companies in Vienna that develop and market new products, services and processes. The platform links these companies with development partners and key customers. As a central knowledge carrier, LISAvienna provides input for decisions to advance the life sciences in Vienna and contributes to positioning the city of Vienna as one of the leading European innovation centers.



MARK Metallwarenfabrik GmbH Gleinkerau 23, 4582 Spital am Pyhrn, Austria T +43 7563 800 20 F +43 7563 800 2700 E info@mark.at W www.mark.at





MARK builds upon almost 100 years of experience and is now a world-leader in metal forming and successful in the automotive, electronics, electro-technical, medical and shoe industries as well as consumer goods.

Core competences:

- Deep drawing: precise deep drawn parts from 2 to 80 mm diameter
- Fully automated assembly: deep drawn parts can be processed further in-house
- 100%-inspection & rework: highest quality is ensured by 100% inspection with eddy current and vision control



THE NEW DEVICE GENERATION - STIWELL® PROFES STAND 15D02-6





MED TRUST Handelsges.m.b.H.
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F +43 2626 641 9077
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W www.medtrust.at





MED TRUST is an Austrian manufacturer and international specialist in the field of diabetes and metabolism in humans and animals. MED TRUST offers innovative products and professional sales concepts. The Austrian company is internationally successful with its own high-quality brands "Wellion" (human products) and "WellionVet" (veterinary products).

MED TRUST is a family owned company and has subsidiaries in Austria, Germany, Sweden, Greece, the Czech Republic, Bulgaria, Slovakia, Slovenia, Portugal, Croatia, Italy and France.

The company's aim is to make life easier for patients and partners. With innovative ideas, advice and service.



MED-EL Elektromedizinische Geräte GmbH Fuerstenweg 77a, 6020 Innsbruck, Austria T +43 5778 80 E office@medel.com W www.medel.com





MED-EL develops innovative medical devices with the aim of changing people's lives in a positive and sustainable way. The business unit Neurorehabilitation is focusing on functional electrical stimulation (FES) for neurological conditions and complex movement disorders.

MED-EL is your expert in FES. Our wide range of applications and options to customize, our service and support, as well as our training offers, will help you and your patients to achieve the best possible outcome through therapy.



STAND 15D02-4





MEDOVIS Healthcare GmbH Marktring 6, 8523 Frauental an der Laßnitz, Austria T +43 3462 304 16

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E office@medovis.at

W www.medovis.at







MEDOVIS has been an ambitious company since 2003 and is constantly developing according to its slogan "VISIONARY MEDICAL".

MEDOVIS started as a one-man-show and now operates as a wholesaler throughout Europe. In addition to the standard product portfolio for the operating theatre, intensive care and neonatology, in recent years we have also specialised in "personal protective equipment", among other things. Due to the Covid 19 pandemic, we became one of the most important suppliers of nitrile gloves, FFP2 masks, protective gowns and co for the whole of Europe.

CERTIFIED TRANSLATION SERVICES IN THE FIELDS OF MEDICAL TECHNOLOGY AND LIFE SCIENCES



MEINRAD.cc Communication Consulting GmbH St. Michaeler Strasse 2, 9400 Wolfsberg, Austria T +43 4352 3609 440 F +43 4352 3609 444 E office@meinrad.cc W www.meinrad.cc





MEINRAD.cc is a multiple ISO certified translation service provider from Austria with expertise in the fields of life sciences, mechanical engineering and software. An international team with high quality standards supports companies in the internationalization of their content and accompanies their processes with state-of-the-art tools and technology. Automated and secure workflows lead to smooth project management. Risk minimization and quality management are ensured by the ISO 13485. The international success of your company is of utmost importance to us. Your company is in safe hands.



WASTE DECONTAMINATION DEVICES **STAND 15D02-5**





MEON Medical Solutions GmbH & Co KG
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W www.meon-medical.com



MEON Medical Solutions develops, manufactures, and distributes in-vitro diagnostic solutions for laboratories and point-of-care testing.

The company, founded in 2012 and situated in Graz, brings together a strong set of core competencies in a single organization, to develop, manufacture and distribute high-quality IVD systems.

- Strong experience in the design and development of IVD solutions for core laboratories and POCT.
- Production of high-quality IVD systems on-site in Austria.
- Supporting clinical decision makers with the right IVD platform for their needs.



METEKA GmbH Viktor-Kaplan-Strasse 7, 8750 Judenburg, Austria T +43 3572 851 66 F +43 3572 851 666

E info@meteka.com W www.meteka.com





METEKA GmbH is a leading provider of system solutions for the safe management of infectious waste.

With the MEDISTER HF-Waste Decontamination Devices infectious waste is decontaminated onsite safely, quickly, and economically. The result is inactivated non-hazardous waste material.

SINGLE OR MULTI-COMPONENT MOULDING **STAND 8BF04-5**









"SEI WOO" HI-TECH POLYMER GmbH Businesspark 6, 4615 Holzhausen, Austria T +43 7243 512 60 F +43 7243 512 605 E salesídseiwoo.at W www.seiwoo.at





Sei Woo Austria was founded in the year 2000 by Ing. Peter Lehmann, producing single or multi-component moulded parts for the liquid silicone market ever since. The company is specialised in the manufacture of small and micro injection moulding parts which are used in all industries.

With the use of fully-automated micro-laboratory machines and micro tool standards Sei Woo Austria can assure, timely test results meaning that we can develop micro parts together with its clients.



Sonotechnik Austria Angio Experience GmbH Alte Hollenburger Strasse 4, 9161 Maria Rain, Austria T +43 4227 849 91 F +43 4227 849 92

E office@sot-medical.com W www.sot-medical.com





Sonotechnik is a medical technology company that acts in the field of angiology, cardiology & phlebology and is a leading producer of vascular diagnostic systems for arterial & venous examination.

MANUFACTURING OF MECHANICAL PRECISION COMPONENTS **STAND 8BF04-4**









STADLER Sensorik CNC-Technik GmbH Gewerbepark Sued 2, 8121 Deutschfeistritz, Austria T +43 3127 409 300 F +43 3127 409 3046 E info@stadlercnc.at

W www.stadlercnc.at





Since the company first came into being, Stadler Sensorik CNC-Technik has focused on the production of individual parts right through to medium-sized production series from a wide range of materials. STADLER Sensorik CNC-Technik processes stainless steels, aluminium alloys, non-ferrous metals, plastics and also special materials such as tantalum, molybdenum and titanium. The focus lies on the production of precision parts with medium right down to the tiniest dimensions.

In order to satisfy the trend towards the delivery of modules, STADLER Sensorik CNC-Technik has intensively developed its assembly division in recent years.

Using the following technologies we work on bringing shape to your designs:

- CNC-turning & CNC-milling
- CAD / CAM
- Construction & engineering
- Pipe-wire banding
- Laser welding
- Assembling



stAPPtronics GmbH Frutzstrasse 4, 6832 Sulz, Austria T +43 1796 47 09 E office@stappone.com W www.stappone.com





stAPPtronics has developed the stappone sensorsole & app to improve orthopedic and neurologic rehabilitation based on patented textile pressure sensor technology. It enables fast, inexpensive and location independent standardized movement tests, long-term assessments and foot pressure analysis for healthcare professions to guide rehab inhouse & remotely resulting in more rapid return to normal activity and reduced probability of complications & invalidity ratios.

CONTINUOUS TEMPERATURE MONITORING WITH A STATE-OF-THE-ART TECHNOLOGY SOLUTION STAND 15D02-9







SteadySense GmbH Kaerntner Strasse 518/3, 8054 Seiersberg-Pirka, Austria T+43 3162 320 04 E office@steadysense.at

W www.steadysense.at





SteadySense GmbH is at the forefront of continuous temperature monitoring, providing essential support for medical diagnostics. The company specializes in delivering precise body temperature data and -curves using an intelligent patch, facilitating high-frequency data analysis with exceptional accuracy. All products are medical devices and approved in Europe.

Their innovative technology serves multiple markets, including the MedTech and professional sectors. where it aids in the early detection of infections and post-operative care. In addition, it is employed in the FemTech domain for ovulation detection. This versatile technology holds the distinctive power to not only enhance lives but also save them.

STEADYTEMP® Professional Highly precise, reliable, and accurate temperature data and curves that can be integrated directly into the Hospital Information System (HIS) or electronic patient records through interface standards (i.e.HL7), supports diagnosis and saves time in daily routines.

femSense

Established as a cycle and ovulation tracker in the DACH region (15,000 pregnancies), currently in the final phase of approval as a hormone-free contraceptive (Launch Q1 2024).

COAGULATION DIAGNOSTICS STAND 03F56-2





Technoclone GmbH Brunnerstrasse 67, 1230 Vienna, Austria T +43 1863 730 F +43 1863 7344 E sales@technoclone.at W www.technoclone.com





Technoclone is a world-leading producer of diagnostics tests, equipments and research products in the area of blood clotting and offers one of the most complete product portfolios on the market. The Ceveron 100 series is the first fully automated coagulation analyzer series for clotting, chromogenic, turbidimetric assays, thrombin generation and quenching technology (as for FXIII & ADAMTS13 activity). With the development of the new high power LED quenching module the Ceveron s100 is a milestone in speciality haemostasis diagnostics.



PRECISION AND INNOVATION IN MEDICAL TECHNOLOGY STAND 8BF03-4





THI Total Healthcare Innovation GmbH Gewerbestrasse 4, 9181 Feistritz im Rosental, Austria

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W www.thigmbh.at





THI Total Healthcare Innovation GmbH is an Austrian company specialized in the research, development and production of innovative medical devices. Since 2009, the team of technicians, product specialists and physicians made it its business to develop a protective system that not only reduces the risk of infection during surgery, but is also comfortable to wear and which restricts the wearer as little as possible.

The company's mission is to be the first choice for surgeons and their teams who want more protection while maintaining their personal effectiveness in the operating room - also for the benefit of the patients.



Tyrolit - Schleifmittelwerke Swarovski AG & Co K.G. Swarovskistrasse 33, 6130 Schwaz, Austria T +43 5242 60 60 F +43 5242 63 398 E corporate@tyrolit.com

W www.tyrolit.com





Tyrolit is positioned as one of the leading manufacturers of bonded grinding, cut-off, sawing, drilling and dressing tools and as a supplier of tool and machine systems for the construction industry.

TAILOR-MADE SOLUTIONS FOR THE INJECTION MOULDING INDUSTRY **STAND 8BF03-1**





Wittmann Battenfeld GmbH Wiener Neustaedter Strasse 81, 2542 Kottingbrunn, Austria T +43 2252 4040

F +43 2252 4041 062

E info@wittmann-group.com W www.wittmann-group.com





The WITTMANN Group is a globally leading manufacturer of injection molding machines, robots and auxiliaries for processing both plastic and non-plastic.

Following the principles of environmental protection, resources conservation and circular economy, they engages in state-of-the-art process technology for maximum energy efficiency in injection molding, and in processing standard materials and materials with a high content of recyclates and renewable raw materials.

The combination of the individual areas enables perfect integration – to the advantage of injection molding processors with an increasing demand for seamless interlocking of processing machines, automation and auxiliaries.

DEVELOPMENT OF NEW APPLICATIONS AND INNOVATION CONSULTING STAND 15D02-4





Zühlke Engineering (Austria) GmbH Rivergate -Handelskai 92, 1200 Vienna, Austria T +43 1205 116 800 F +43 1205 116 808 E wien@zuehlke.com W www.zuehlke.com





We believe that innovation and technology are a positive force of change for business and society. We support our clients to envision and create a sustainable future. Zühlke is a global innovation service provider.

We envisage ideas and create new business models for our clients by developing services and products based on new technologies – from the initial vision through development to deployment, production and operation. Zühlke draws on the experience of more than 10,000 software and product development projects and supports customers in a wide range of industries. In Austria the focus is on industry and consumer goods, pharmaceuticals and medtech and banking.



AUSTRIAN INDIVIDUAL EXHIBITORS

ACMIT Gmbh	08A J19
AMACO GmbH	08B D03
ams-OSRAM AG	12 D33
AURIMOD GmbH	12 D33
Borealis AG	08B E28
Feller GmbH	08B D08
GENSPEED Biotech GmbH	08A K32
H+H SYSTEM GmbH	11 F59
Habringer Dental GmbH	11 H48
Hagleitner Global Hygiene GmbH	06 B04
intelligent motion gmbh	04 B22
JOANNEUM RESEARCH Forschungsgesellschaft mbH	08A K32
JoinTechPlus GmbH	09 B24
Leonhard Lang GmbH	09 C48
Microfluidics Innovation Hub	08A K32
Mides Healthcare Technology GmbH	03 E93
MOONS GmbH	09 D46
Nessler Medizin Elektronik GmbH	09 B12
Nessler Medizin Elektronik GmbH (TM)	09 B12
Ocilion IPTV Technologies GmbH	12 H53
pansatori GmbH	12 D33
Photonic Optische Geräte GmbH & Co. KG	08A J19
RICO Elastomere Projecting GmbH	08B J07
Sempermed Europe GmbH	06 D34
sendance GmbH	12 D33
SK-Telemed GmbH	12 B25
Starlim Spritzguss GmbH	08A L04
Wellion (TM)	03 F64
WILD Gruppe	08A J19



Further information on Austrian companies, can be found in our magazine FRESH VIEW.





More information on Austrian companies at www.advantageaustria.org/de