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MEDICA + COMPAMED 2024



PRIS

11th - 14th November 2024

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Dusseldorf

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Austrian Pavilion

MEDICA: Hall 3, Stand F64-1
Hall 14, Stand F02-6

COMPAMED: Hall 8b, Stand F03-5



INFORMATION

GENERAL INFORMATION ABOUT BILATERAL BUSINESS OPPORTUNITIES



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PREFACE



Welcome to the Austrian Pavilion at
MEDICA & COMPAMED 2024!

From 11 to 14 November 2024, Dusseldorf will host thousands of exhibitors from almost 70 countries, all eager to present their cutting-edge services, technologies, and innovations at the world's foremost trade fairs for medical technology.

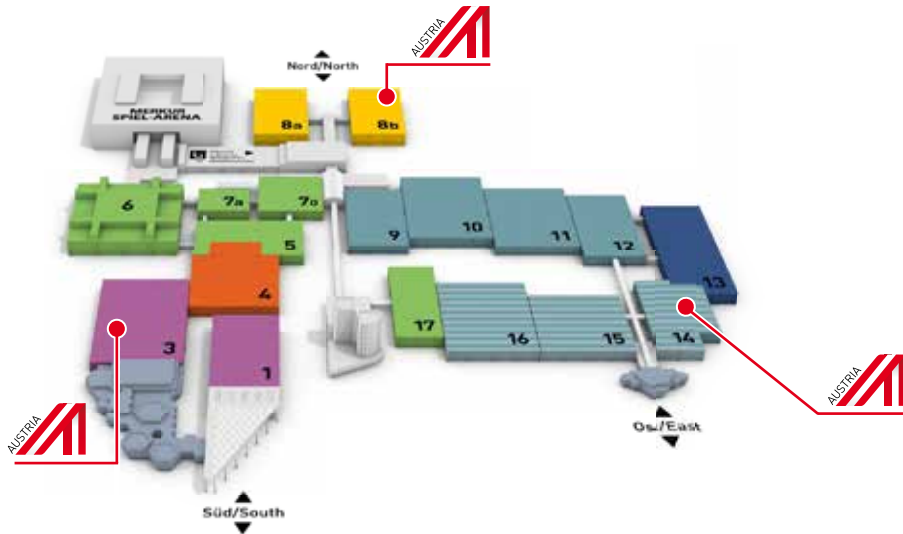
Austria, a significant contributor to the medical field, will be well-represented at this year's event. We are proud to feature the ADVANTAGE AUSTRIA stands, showcasing 32 pioneering Austrian companies in Halls 3 & 14 of MEDICA and Hall 8b of COMPAMED. We warmly invite you to visit us, engage with industry peers, and discover the latest advancements from Austria.

ADVANTAGE AUSTRIA, with offices in Berlin, Munich, and Dusseldorf, serves as the bridge to the Austrian economy in Germany. Our team is here to introduce you to our exhibitors, provide insights into the Austrian healthcare sector, and assist with any other inquiries about Austria's economic landscape.

Wishing all participants a successful exhibition and the forging of valuable new and existing business connections.

Michael Scherz
Commercial Counsellor

MEDICA: HALL 3, STAND F64-1
HALL 14, STAND F02-6
COMPAMED: HALL 8B, STAND F03-5



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24sens GmbH
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24sens GmbH, an innovative startup, is revolutionizing heart health. Our company is certified according to DIN EN ISO 13485 for quality management and offers an advanced solution for the long-term recording of ECG data with the medical product "smartcorCONTROL". This enables doctors to make precise diagnoses and offers patients safety and comfort.

Our forward-looking business model is perfectly tailored to the healthcare market.



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ACMIT (Austrian Center for Medical Innovation and Technology) is an EN ISO 13485-certified R&D center in the field of medical technology and offers:

- Medical technology research
- R&D services from idea to clinical use
- Usability engineering/testing
- Contract manufacturing (small series)
- Application-oriented anatomical models for medical training, surgical planning and medical device development
- Specific services for medical technology startups

Within the framework of the Austrian COMET program, ACMIT offers attractive conditions and works with more than 60 international partners.



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The Life Science Austria (LISA umbrella brand) priority programme is operated by Austria Wirtschaftsservice GmbH on behalf of the Austrian Federal Ministry of Labour and Economy. The programme serves as an image multiplier on the international market, e.g. by positioning Austria at leading international trade fairs.

LISA contributes to the good cooperation between the regions at an international level and increases the visibility of Austria as an attractive location. It serves to increase international awareness of Austrian life science companies and research institutions and also to sustainably secure and expand the role of Austria as a life science location.



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The Austrian Business Agency (ABA) is the location agency of the Republic of Austria. It provides companies interested in establishing themselves in Austria with free advice on all matters relating to the location, informs them about Austria as a business location and supports them in the formation of their company.

Services:

- Business location data, facts, trends & developments
- Location search, selection and company formation
- Labour law and tax law information
- Funding and financing opportunities
- Formalities such as work permits and visas
- Sales support



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AUTFORCE Automations GmbH has been in business for 23 years and has its headquarters in Austria and a sales office in Germany.

The company is active in two primary fields: self-developed industrial software autfactory, with which we bring transparency to the production process, and the development and construction of turnkey test systems.

AUTFORCE supports its customers from various industries in optimizing their production and testing processes and shortening product development times.



Biome Diagnostics GmbH
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Biome Diagnostic (BiomeDx®) is a leading Austrian MedTech company specializing in the development of innovative microbiome-based technologies. Through the unique combination of state-of-the-art DNA sequencing and powerful machine learning, BiomeDx provides advanced solutions for the analysis of the human microbiome.

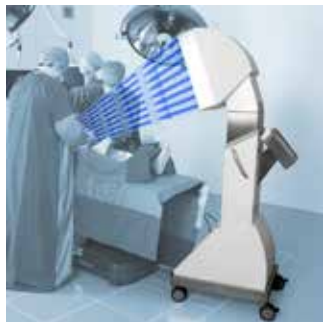
Under the myBioma brand, the company offers microbiome home tests for end customers and at the same time researches the development of medically certified products in the field of gut microbiome and cancer research.

MOBILE LAMINAR AIRFLOW SYSTEM
STAND 14F02-11



Cleanroom Technology Austria

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Cleanroom Technology Austria GmbH specializes in the cleanroom sector with a strong focus on healthcare: operating rooms, procedure rooms, laboratories, pharmacies, isolation rooms, tailor-made safety workbench solutions, clean room measurements, etc.

The Austrian company's medium is pure air.

NON-INVASIVE CONTINUOUS HEMODYNAMIC MONITORING AND
DIAGNOSIS SOLUTIONS
STAND 14F02-5



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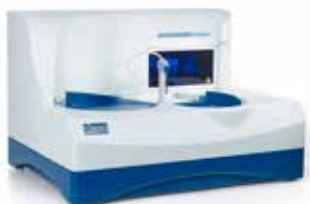
CNSystems is world market leader for non-invasive hemodynamic monitoring and diagnosis solutions with over 25 years of experience.

Our clinically validated CNAP® finger sensor technology implemented in our Task Force® Touch CARDIO platform enables an easy, efficient and comprehensive analysis of the cardiovascular system for state-of-the-art diagnostic assessment of syncope and autonomic function or any other application requiring enhanced hemodynamic information.

Providing cost-efficient first-class medical treatment closing the cycle of prevention, diagnosis and monitoring is our goal.



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Dialab, with its company headquarters in Wiener Neudorf, is a producer and dealer in laboratory diagnostics and laboratory equipment. The large selection of laboratory diagnostics of excellent quality has been the secret of Dialab's success for more than 50 years.

Dialab products are exported from Austria to over 100 countries.

The company is ISO 13485:2016 certified.



ERMAFA Environmental Technologies GmbH
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Ermafa Environmental Technologies GmbH, with headquarters in Vienna and manufacturing facilities in Vienna and Chemnitz, is one of the leading manufacturers of autoclaves for the treatment of hazardous waste. With our product line MACS we have redefined the field of waste sterilization and with decades of experience in the field of machine and plant engineering, the environmental aspect is always our top priority.

Hospitals, medical practices and centres, laboratories, veterinarian facilities and military services, but also airports, hotels, cruise ships and many more – there are a lot of places where hazardous waste must be treated in a professional and environmentally friendly manner.

MACS set new standards in ecological and sustainable waste management. Hazardous waste is converted into safe residual waste. Using a special thermal sterilisation process combined with mechanical shredding, no additional chemicals are needed. With a volume reduction of up to 97%, costs, energy and time are saved enormously. All in the interest of the environment and the operator.

ELECTROLYTE ANALYZER AND ISE MODULE
STAND 03F72-3



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EXIAS Medical is a company located in Graz, Austria that is developing analyzers in the point-of-care and laboratory field since 2014. EXIAS is utilizing the long-term experience of its team in order to develop innovative technology to address the needs of healthcare professionals all over the world.

BUNDLED KNOW-HOW FOR HUMAN TECHNOLOGY
STAND 14F02-6



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Human.technology Styria forms connections, creates synergies, develops new partnerships and enables innovative solutions to successfully enter the market. In this way, Human.technology Styria increases the national and international visibility of the region.

The cluster currently has around 150 internationally successful member companies from the fields of industry, research and healthcare services. Around 45,000 employees are employed in the cluster's sphere of influence and generate an annual turnover of more than 5.13 billion euros. (As of January 2022)

Human.technology Styria focuses on three key areas: medical technology, pharmaceuticals/biotechnology and health/sustainability. The cross-sectional areas of startups, digitization and qualification complement this strategic orientation.



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As experts in data exchange in the healthcare sector, we offer solutions from the inpatient area to the home environment to easily and securely capture (healthcare) data and transfer it to desired target systems. The digital process optimisation of ilvi enables decentralised, interdisciplinary care models and enormous cost and time reductions in the inpatient environment.



ingenetix
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Ingenetix is an internationally successful manufacturer of real-time PCR-based tests and reagents for veterinary and human diagnostics, for applications in human genetics and in the environmental sector.

Products range from IVD-certified diagnostic tests for the detection of infectious diseases in humans and animals to human prenatal diagnostics, environmental applications and the development of custom solutions.

The company is ISO 13485:2016 certified and exports its products from Austria to over 50 countries.



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The kdg Group, headquartered in the Tyrolean Lechtal, operates in injection molding, photonics, media production, medical technology, and logistics. Our comprehensive service portfolio includes feasibility studies, tool design, prototyping, molding of micro- and nano-structured surfaces, in-house PVD coatings, hot stamping, and pad printing. Inventory management, warehousing, and despatch logistics are also part of our offerings.

Under cleanroom conditions, we produce high-precision optics and components for medical and dental technology and deliver them with the highest quality.



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Lenzing Plastics is one of the world's leading manufacturers of a wide variety of PTFE products: The company operates in numerous, highly regulated markets worldwide with its high-quality, customer-specific niche solutions.

There is a particular emphasis on the following industries:

- Medicine
- Cable Industry & Electronics
- Sealing Technology & Plant Engineering

Here, Lenzing Plastics enjoys an excellent reputation for its high-quality products, which are characterised by innovation and added value. The company always focuses on customer requirements, and the resulting solutions are often tailor-made and always future-oriented.



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Lercher Medical GmbH is a mould and tool manufacturer providing plastic injection moulding and component assembly: clean room production and robot-assisted precision for the challenges in state-of-the-art medical technology.

Lercher Medical offers:

- Engineering suitable for injection molding, including support in MDR (=new Medical Device Regulation).
- Moulds and prototypes for medical applications
- Process validation
- Series production of thermoplastics up to clean room KL-8
- Trouble Shooter
- Assembly in clean room KL-8

- Certifications:

- Medical Norm 13485
- IATF



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MARK builds on more than 100 years of experience and is now one of the world's leading companies in metal forming technology. MARK supplies well-known customers in the automotive, medical, footwear and leather, electronics, electrical engineering and consumer goods sectors.

Core competencies:

- Deep drawing: precision deep-drawn parts from 2 to 80 mm in diameter and a maximum length of 150 mm
- Fully automated assembly: deep-drawn parts can be further processed directly in-house
- 100% quality control and post-processing: Highest quality thanks to 100% quality control by means of eddy current testing and optical quality control by means of camera systems



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MED TRUST is an Austrian manufacturer and international specialist in the field of diabetes and metabolism in humans and animals. MED TRUST offers innovative products and professional sales concepts. The Austrian company is internationally successful with its own high-quality brands "Wellion" (human products) and "WellionVet" (veterinary products).

MED TRUST is a family owned company and has subsidiaries in Austria, Germany, Sweden, Greece, the Czech Republic, Bulgaria, Slovakia, Slovenia, Portugal, Croatia, Italy and France.

The company's aim is to make life easier for patients and partners. With innovative ideas, advice and service.



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MEDOVIS has been an ambitious company since 2003 and is constantly developing according to its slogan "VISIONARY MEDICAL".

MEDOVIS started as a one-man-show and now operates as a wholesaler throughout Europe. In addition to the standard product portfolio for the operating theatre, intensive care and neonatology, in recent years we have also specialised in "personal protective equipment", among other things. Due to the Covid 19 pandemic, we became one of the most important suppliers of nitrile gloves, FFP2 masks, protective gowns and co for the whole of Europe.



Now part of TOPPAN
Digital Language.

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MEINRAD.cc is a multiple ISO-certified translation service provider with expertise in the fields of life sciences, mechanical engineering and software.

An international team committed to high quality standards supports companies in these industries in the internationalisation of their content. State-of-the-art tools, the latest technology and automated workflows lead to trouble-free project implementation.

At MEINRAD.cc, risk minimisation and quality management are ensured by ISO 13485. The international success of clients lies at the heart of its activities and is in safe hands with MEINRAD.cc.

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METEKA GmbH is a leading provider of system solutions for the safe management of infectious waste.

With the MEDISTER HF-Waste Decontamination Devices infectious waste is decontaminated on-site safely, quickly, and economically. The result is inactivated non-hazardous waste material.



MICROS Produktions- und Handelsges.m.b.H.
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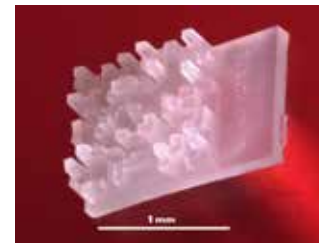


For 30 years, MICROS, located in Austria, has shaped the world of microscopy and histological devices with the highest quality standards. Since 2016, we have specialized in microtome blades and embedding media. The excellent Japanese quality of the blades is in high demand.

Constant medical advancements require reliable standards, which MICROS ensures with the IVD seal and ISO certifications. Our success story is based on continuous adaptation and expansion into evolving and new markets, a commitment to sustainability, and strengthening international partnerships.



NanoVoxel GmbH
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NanoVoxel GmbH is the first all-in-one provider of high-precision microparts. From prototype to mass production, we utilize 2PP micro 3D printing as our core technology to achieve single-micron precision.

We integrate this with advanced methods like vacuum casting, sintering, and injection molding, expanding our material portfolio to include polymers, metals, ceramics, and glass. Our intricate micro-scale parts serve industries from biomedical devices to consumer electronics. At NanoVoxel, we drive innovation and deliver customized solutions that push the boundaries of what's possible.



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PAYER is in the area of "Healthcare & Medical" development and industrialization partner focusing on advanced consumables, fluidics, precision assemblies & packaging based on decades of experience in plastics and metal processing. Special emphasis is laid on surgery, respiratory devices and diagnostics.

- Single-source-solution-provider: development, tool making, prototyping, plastics injection molding, metal processing and assembly
- Scale-up expertise: The reliable partner from small series to high volume production.
- High quality and process reliability guaranteed
- Clean room production



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Sei Woo Austria was founded in the year 2000 by Ing. Peter Lehmann, producing single or multi-component moulded parts for the liquid silicone market ever since. The company is specialised in the manufacture of small and micro injection moulding parts which are used in all industries.

With the use of fully-automated micro-laboratory machines and micro tool standards Sei Woo Austria can assure, timely test results meaning that we can develop micro parts together with its clients.



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Since the company first came into being, Stadler Sensorik CNC-Technik has focused on the production of individual parts right through to medium-sized production series from a wide range of materials. STADLER Sensorik CNC-Technik processes stainless steels, aluminium alloys, non-ferrous metals, plastics and also special materials such as tantalum, molybdenum and titanium. The focus lies on the production of precision parts with medium right down to the tiniest dimensions.

In order to satisfy the trend towards the delivery of modules, STADLER Sensorik CNC-Technik has intensively developed its assembly division in recent years.

Using the following technologies we work on bringing shape to your designs:

- CNC-turning & CNC-milling
- CAD / CAM
- Construction & engineering
- Pipe-wire banding
- Laser welding
- Assembling



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SteadySense GmbH is at the forefront of continuous temperature monitoring, providing essential support for medical diagnostics. The company specializes in delivering precise body temperature data and -curves using an intelligent patch, facilitating high-frequency data analysis with exceptional accuracy. All products are medical devices and approved in Europe.

Their innovative technology serves multiple markets, including the MedTech and professional sectors, where it aids in the early detection of infections and post-operative care. In addition, it is employed in the FemTech domain for ovulation detection. This versatile technology holds the distinctive power to not only enhance lives but also save them.

- **STEADYTEMP® Professional**
Highly precise, reliable, and accurate temperature data and curves that can be integrated directly into the Hospital Information System (HIS) or electronic patient records through interface standards (i.e.HL7), supports diagnosis and saves time in daily routines.
- **femSense**
Established as a cycle and ovulation tracker in the DACH region (15,000 pregnancies), currently in the final phase of approval as a hormone-free contraceptive (Launch Q1 2024).



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Technoclon is a world-leading producer of diagnostics tests, equipments and research products in the area of blood clotting and offers one of the most complete product portfolios on the market.

The Ceveron 100 series is the first fully automated coagulation analyzer series for clotting, chromogenic, turbidimetric assays, thrombin generation and quenching technology (as for FXIII & ADAMTS13 activity). With the development of the new high power LED quenching module the Ceveron s100 is a milestone in speciality haemostasis diagnostics.



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TECNOPLAST lives the fascination of plastic since 60 years. Its versatility inspires the company to continually come up with new ideas in technical plastics processing. In this way, TECNOPLAST creates new applications every day for the plastic that has conquered the world.

TECNOPLAST offers a wide range of solutions, from prototypes to serial production, which are particularly used in the areas of mechanical engineering, furniture industry, automotive industry, electronics and medical technology.

After the development of the products at the headquarter in Höchst TECNOPLAST produces, assembles and refines in its modern clean room infrastructure up to class 8 at the subsidiary plant in Slovakia.



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THI Total Healthcare Innovation GmbH is an Austrian company specialized in the research, development and production of innovative medical devices. Since 2009, the team of technicians, product specialists and physicians made it its business to develop a protective system that not only reduces the risk of infection during surgery, but is also comfortable to wear and which restricts the wearer as little as possible.

The company's mission is to be the first choice for surgeons and their teams who want more protection while maintaining their personal effectiveness in the operating room - also for the benefit of the patients.



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The WITTMANN Group is a globally leading manufacturer of injection molding machines, robots and auxiliaries for processing both plastic and non-plastic.

Following the principles of environmental protection, resources conservation and circular economy, they engages in state-of-the-art process technology for maximum energy efficiency in injection molding, and in processing standard materials and materials with a high content of recyclates and renewable raw materials.

The combination of the individual areas enables perfect integration - to the advantage of injection molding processors with an increasing demand for seamless interlocking of processing machines, automation and auxiliaries.

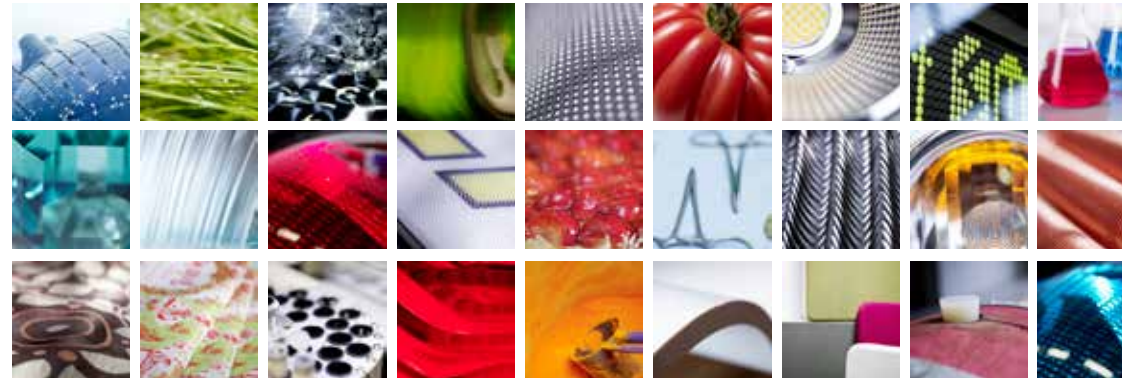


AUSTRIAN INDIVIDUAL EXHIBITORS

1BillionLives GmbH	Hall 10 / F42
AHA Hyperbarics GmbH	Hall 11 / G60
AMACO GmbH	Hall 8b / D03
BioNanoNet Forschungsgesellschaft mbH	Hall 8a / K32
GENSPEED Biotech GmbH	Hall 8a / K32
H+H SYSTEM GmbH	Hall 12 / F07
Habringer Dental GmbH	Hall 11 / H48
Hagleitner Global Hygiene GmbH	Hall 6 / B04
HARPS Europe GmbH	Hall 5 / E11
intelligent motion gmbh	Hall 4 / E22
JOANNEUM RESEARCH Forschungsgesellschaft mbH	Hall 8a / K32
Leonhard Lang GmbH	Hall 9 / C48
Microfluidics Innovation Hub	Hall 8a / K32
MOONS GmbH	Hall 9 / D46
pansatori GmbH	Hall 13 / C59
Photonic Optische Geräte GmbH & Co. KG	Hall 8a / J19
RICO Elastomere Projecting GmbH	Hall 8b / J07
sendance GmbH	Hall 13 / C59
SK-Telemed GmbH	Hall 13 / C27
Starlim Spritzguss GmbH	Hall 8a / L04
STRATEC Consumables GmbH	Hall 8a / R24
Tyrolit Schleifmittelwerke Swarovski AG & Co KG	Hall 8b / J08
WILD Gruppe	Hall 8a / J19



Further information on Austrian companies,
can be found in our magazine FRESH VIEW.



More information on Austrian companies at
www.advantageaustria.org/de