

# SUR PRIS



Internet of Things Solutions World Congress 2019

# INGLY

Barcelona - October, 29<sup>th</sup> - 31<sup>st</sup> 2019

# INGE

[www.advantageaustria.org](http://www.advantageaustria.org)

# NIOUS



## INFORMATION

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# PREFACE



## Welcome to ADVANTAGE AUSTRIA @ IoT Solutions World Congress

The IoT Solutions World Congress is the largest industrial IoT event in the world to get inspired with new ideas, solutions and people. A unique event dedicated exclusively to joining IoT providers with industry in order to help the latter increase productivity via this disruptive technology. Austrian technologies & innovations play a crucial role in this development and contribute to shaping the IoT industry's future. In fact, the Austrian ICT sector generates a remarkable revenue of more than 36 billion euros per year and produces around 8% of total value creation.

As head of ADVANTAGE AUSTRIA Barcelona, I am proud that 10 leading Austrian companies will be exhibiting at the Austrian pavilion this year. Products and services on show range from the technology leader for time series management in the energy industry **Hakom**, and **Microtronics** (the preferred provider of complete solutions for IoT and M2M) to **Austriacard** (the internationally renowned leading expert in hardware embedded security systems), among others.

This year we are also delighted to welcome a Trade Mission of 23 Austrian companies who will take part in specially organized B2B matchmaking events.

We encourage you to connect with our exhibitors and discuss the latest trends and technologies, which shape the IoT industry, now and in the future. They will offer unique insights and display groundbreaking use cases that will enhance your customers' experiences and business.

We will be pleased to welcome you to our Happy Hours from 5-7PM (Tuesday and Wednesday) at our booth B255 in Hall 2!

**Andreas Schmid**  
Austrian Trade Commissioner

# FLOORPLAN



ADVANTAGE AUSTRIA

Hall P2

Booth B255



## Enterprise Europe Network helps ambitious SMEs innovate and grow internationally

We offer growth-oriented entrepreneurs a broad range of services:

- organizing b2b matchmaking events
- arranging bilateral technology and company missions
- providing country & market information
- supporting companies to participate in EU projects
- providing individual legal advisory support

INTERNATIONAL PARTNERSHIPS	ADVISORY SUPPORT	INNOVATION SUPPORT
Partnership Database	Advice on EU laws and standards	Access to finance and funding
Brokerage Events	Market intelligence	Innovation Management Services
Company missions	IPR expertise	Technology transfer

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Compax is a family-run company from Vienna with locations in Austria and Germany. Compax currently employs more than 220 employees at 5 locations.

For more than 20 years, compax has been providing digital solutions to companies in the telecommunications, road toll, banking, media and energy/utility sectors. Together with our partner company Digital Republic we are helping companies to implement IoT-based and recurring business models.

In addition to the areas of order management, workflows and provisioning, Compax aax<sup>3</sup> also covers all aspects of billing and accounts receivable management. The advantages of an integrated solution without additional interfaces are considerable, as are the cost advantages.



## Desoma

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Desoma GmbH develops and sells software solutions in the field of IP mass data extraction and big data analytics. The patented software solution Daisy "Desoma Analytical Intelligence System" is in use at governmental entities and organisations handling critical communication infrastructures worldwide for

- Data Profiling
- Pattern Analytics
- Cybercrime Prevention
- and various other Cyber Security and Cyber Defense Scenarios.

In addition, Daisy supports Cyber Security and Network Security Analysts as well as Teams of various industries such as

- Finance and Insurance sector
- Transport
- Telecommunication
- Media
- Utilities



## HAKOM Solutions GmbH

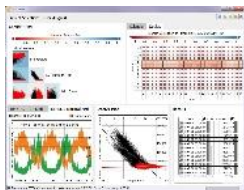
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Since 1991 HAKOM has had a clear focus: time series management.

Based on the experience of 150+ successful projects we have developed a time series technology that enables us to create high-performance IoT solutions for the energy sector within extremely short time to market.

We use our 250+ person-years of experience to continuously develop our technology and improve our services.

100+ companies in Austria, Germany and another 13 countries rely on our technology.

Using our FeasyUse<sup>®</sup> Time Series Service they can focus on their core competence and dramatically reduce time to target with an unbeatable return on investment.



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HELIOt is a dedicated IoT solutions provider and network operator in Austria, Liechtenstein and Switzerland. We offer access to a worldwide IoT network in more than 60 countries with an end-to-end ecosystem of more than 700 IoT devices and software solutions. The technology is highly energy-efficient, enabling devices a battery lifetime of more than 10 years and low connectivity cost.



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Jaroona uses leading edge deep learning models and machine learning techniques to parse IoT application source code and binary code for security exploits in real time. Jaroona has been training its neural network with millions of lines of good and bad code examples of IoT programming code. The security platform works with most commonly used programming languages and frameworks - new environments being added constantly.

Jaroona constantly benchmarks its detection model with the top rule based systems on the market. This platform marks the identified security vulnerability in the source code, classifies it according to international security standards and provides advice for correction to the programmer - all in real time.



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LineMetrics makes it easy to connect buildings and facilities. Energy consumption, space occupation, location of objects, indoor climate, leakages, etc. are monitored with wireless sensors.

This enables data-driven decisions and more efficient operations. Malfunctions can be detected in realtime so damage and accidents can be avoided. Implementation and use are possible without IT, network and cabling - plug & play. An easy expandability and open interfaces make the solution future-proof.



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MAVOCO is an international software company within the Internet of Things world. MAVOCO has developed a flexible and powerful IoT subscription management software that enables companies such as telecom providers, producers and service companies as well as cities and municipalities to open up new business areas within the IoT world.

This IoT platform enables companies to fully manage, charge in real-time and control mobile connections, SIM cards, other connected devices and all kinds of subscriptions.

MAVOCO supports nearly all licensing models to cover every industry needs within the Internet of Things world.



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Microtronics offers a complete solution for IoT and M2M projects. The complete solution consists of hardware, software and service at an internationally standardized service rate. The solutions from Microtronics convince through their individualization possibilities.

The data is collected and securely transmitted via GSM, 3G, 4G, LoRa, Wifi, Bluetooth or LAN and stored on the platform so that you can record, evaluate, display data, automatically react to events and send alarms. The data is made available to you at the REST API. With the new Partner Program, you will be comprehensively supported in creating your own application.



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AUSTRIACARD HOLDINGS is a family-owned business since 1897 and is a group consisting of several companies specializing in three distinct divisions, Digital Security (AUSTRIACARD), Information Management (INFORM) and IoT (NAUTILUS).

AUSTRIACARD HOLDINGS operates in more than 50 countries and serves the needs of the payments, government, industrial and IoT industries. The combination of these proven industrial roots with an expanded service portfolio that meets the needs of an increasingly mobile and digital society is a key component of the Group's confidence in the future.



## **Theobroma Systems**

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Theobroma Systems is an Austrian company, well-known for its professional services and products in the embedded systems industry.

The company helps customers build their ideal smart products by fully designing, supporting, and manufacturing their entire devices.

Built purely out of passion by engineers, Theobroma Systems has robust knowledge and expertise translating in intelligent devices for the IoT market, Industry 4.0, and other bleeding-edge technologies.



## 5 Dimensions Consulting

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At 5 Dimensions Consulting GmbH our strength lies in implementation of IT projects.

Years of experience and know-how across industries in both technical and organizational fields are our success factors.

5 Dimensions Consulting GmbH is your partner for planning and realization of IoT projects. We help finding the shortcut towards digitalization.

IoT isn't just a technical solution, IoT is changing the business.



## Atos

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Atos is a global leader in digital transformation with over 110,000 employees in 73 countries and annual revenue of over € 11 billion.

European number one in Cloud, Cybersecurity and High-Performance Computing, the Group provides end-to-end Orchestrated Hybrid Cloud, Big Data, Business Applications and Digital Workplace solutions.

The group is the Worldwide Information Technology Partner for the Olympic & Paralympic Games and operates under the brands Atos, Atos Syntel, and Unify.

Atos is a SE (Societas Europaea), listed on the CAC40 Paris stock index.



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ABA-Invest in Austria is the Austrian investment promotion agency, and the first point of contact for foreign companies aiming to establish their own business in Austria. As a governmental agency, the services offered by ABA-Invest in Austria are free of charge.

### **Range of Services:**

- Professional consultancy for setting up business operations in Austria, legal and tax aspects
- Site selection and location search
- Information on recruitment, subsidies, financings and much more



borisgloger consulting & professionals GmbH is a leading-management consultancy for agile organizational and product development and supports customers of all sizes in transformation and innovation processes.

Over the past ten years, the company has helped many stalled projects to succeed by applying agile principles.

As your first point of contact in Germany, Austria and Switzerland, the company can show you how to create the basis for agile thinking.

borisgloger consulting supports you with in-depth know-how and holistic strategies.



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Colt is the new standard in high bandwidth network and voice services for enterprises and wholesale customers in Europe, Asia and North America's largest business hubs. With a global reach but a deep local presence, Colt is big enough to deliver and small enough to care.

We enable the digital transformation of businesses through our intelligent, purpose-built cloud-integrated network, known as the Colt IQ Network. We own our own fibre network end-to-end, from building to building. We connect organizations around the world so that they can make a difference to people everywhere.

We challenge standards of customer experience in the telecommunications world where others can't keep the pace.



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Corplife is a rising HR tech company whose umbrella brand combines the products "Mitarbeiterwelt", the most innovative employee benefits platform in Europe, and "Clevexa", the comprehensive expense management tool.

The Austrian startup was founded in 2015 by Mario Nowak. "Clevexa" was developed to automate expense management processes and support effective working practices of employees.

The solution also enables companies to take an important step towards economic (reducing employee workloads) and environmental (less paper-pushing) sustainability. In addition to Austria, Corplife is currently represented in Slovakia. Expansion into 5 countries is planned by the end of 2020.



## Eyeson

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eyeson developed a unique online video meeting & multi-speaker webinar tool which is based on its patented Single Stream technology.

This technology merges all video streams from each participant into one single stream. Therefore, HD video & audio is always guaranteed, as your bandwidth and CPU remain constantly low. This assures also a perfect mobile optimization. An app for Android and iOS is available as well.

With eyeson you can personalize your video meeting & webinar rooms, share your screen & files with meeting participants, live stream on Facebook & YouTube and record everything.



## Felgo

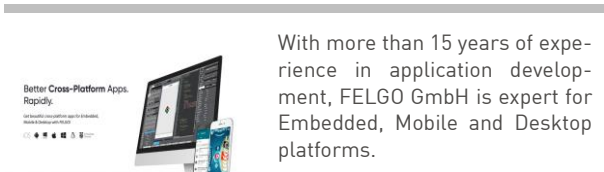
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With more than 15 years of experience in application development, FELGO GmbH is expert for Embedded, Mobile and Desktop platforms.

FELGO offers 50-70% faster development time with high quality with senior software engineers located in Vienna, Austria.

### Products and Services:

- Development services for Embedded (IoT), Mobile and Desktop.
- HMI development for Automotive, Industry & others.
- Strong focus on UI & UX.
- Qt experts and professional services.
- Provider of well-known Felgo SDK, a cross-platform development framework.



## Freeway

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Freeway provides connectivity for the Internet of Things (IOT), the associated management platform (Connectivity Management Platform) and managed services to enable partners from a wide range of industries to be successful in digitizing their business models in the connected world.

On the basis of our contracts with network operators worldwide, Freeway provides a global service for IOT connectivity with a unified customer experience.

Freeway has customers in Chile, North America, Europe and Australia - you too can be a member of the Freeway Connected Family.



Jarosch & Haas

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Jarosch & Haas GmbH has been established as a software house for mobile data collection since 1989. The company offers complete solutions from a single source that meet the requirements of its customers, making user-friendliness and security the top priority.

The core competencies of Jarosch & Haas are the development of project-specific software and hardware, tailored to the requirements of customers. User-friendliness is always the top priority. Individual solutions are developed especially in the area of ticketing and control of electronic fare management. Jarosch & Haas always uses the latest technologies to ensure future security.

## KAPITEL D

digital.  
wissen.  
stärken.

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KAPITEL D are experts for developing and implementing projects concerning digital transformation. Core competences are consulting, concept and technical implementation with deep expertise in content management systems, project management, and consulting for IoT projects.

The DIGITAL TANK SYSTEM will be the first independent IoT product on the market offering end-to-end digitisation of mobile tanks and industrial fuel filling stations. The system contains innovative sensor technology that has been developed with support from the Austrian research and promotion agency (FFG).



## ktchnng

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KTCHNG GmbH's product ktchnng is an augmented reality (AR) meta app and platform.

A separate cloud picture recognition database process has been developed in 3 phases within a deep learning machine (CmPRDdeDLm).

This technology enables the user to scan objects with the smart phone directly at the point of sale, giving retailers a new technology to provide offers and product information directly in-store.



## officeMedia

Horst Steinbacher

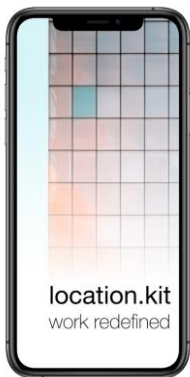
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officeMEDIA is Austria's leading consulting and planning business operating in the fields of smart office and smart technologies. Our experts are keen on developing solutions for connectivity, presentation and collaboration scenarios.

As our way of working and communicating is massively changing in the digital era, officeMEDIA will not only be part of but actively shape this transformation: With still-in-stealth-mode mobile app <location.kit> we're aiming to redefine all aspects of work.

We believe in a future that blends physical presence with mobile computing, powered by key technologies like IoT and artificial intelligence.



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Raiffeisen Bank International AG (RBI) considers Austria and Central and Eastern Europe (CEE) its home market.

In Austria, RBI is a leading corporate and investment bank and part of the country's largest banking group.

In CEE, it operates via its subsidiaries as a universal bank and is among the region's largest suppliers of financial services.



## Reinvent

Stefan Nastic

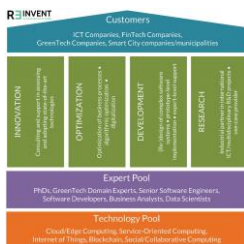
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Reinvent OG is a TU Wien spin-off whose field of expertise includes cloud computing, IoT, social computing and blockchain. In addition to a permanent R&D core team, the company has a network of experts, firms and experienced software engineers who can be employed for consulting or development tasks on a project basis.

Reinvent is thus an attractive innovation, consulting and R&D partner for companies that do not have such skills. Reinvent customers include ICT, Greentech, Smart City and Fintech SMEs.

## Reinvent Labs

Ognjen Scekcic

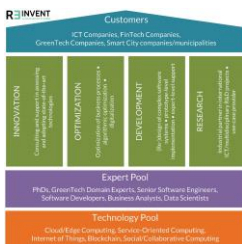
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Reinvent Labs GmbH creates innovative software solutions through strategic partnerships with SmartCity/GreenTech companies.

Reinvent Labs GmbH has the expertise, resources and industry contacts to develop a range of smart IT solutions, including: IoT management platforms, predictive maintenance, smart building, energy, water and waste management systems, intelligent mobility solutions, monitoring of environmental impacts, platforms for civic engagement.

Areas of competence include cloud computing, IoT, social computing and blockchain.



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SAVD is a European language service company that provides Video Remote Interpreting for different focus areas (healthcare, administration, law, social issues), a technology that complies with data protection regulations, and highly qualified interpreters.

In addition, SAVD is a solution provider in the public sector when it comes to issues relevant to liability politics. Thus, the contract partner gets access to a high quality interpreting service that is ever expanding and uses state-of-the-art technology. In this way it is possible to reduce short and medium term costs, to optimise case management and meet demands that are constantly changing due to fast developing international standards.



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Mapping the business processes of a company-wide standard software to fit individual customer specifications: this is the core business of scc EDV-Beratung AG.

It is a business run with great passion and success through the combined efforts of owners and employees.

Not only since yesterday but already since 1997, the company has been concentrating on SAP solutions and SAP-related services.



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SK Consulting is a private and independent consultancy specialized in supporting innovation management, technology transfer, business modelling by connecting different actors in the European Innovation Ecosystem, in particular in the area of ICT.

The company facilitates the building and execution of European collaborative projects and the exploitation of the results coming from these projects.

Services comprise also support for startups and SMEs for product-market-fit and access to financial support.



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SLOC is the new and innovative technology for Industrial-IoT and IIoT applications.

These intelligent devices combine sensor technology, connectivity and energy efficiency with unique on-board algorithms and provide the desired information as a service directly to the customer's IT system. Possible information is e.g. location, fill level, lid position & openings, movement patterns, temperature, humidity, shock, load status and alarms. SLOC supports its customers optimally in process optimization, automation and productivity maximization.



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TCSS minimizes your business risks by continuously improving cyber security posture and reducing vulnerability to attacks.

TCSS provides a wide range of services and automated solutions to identify, assess and reduce risks and to support operations and incident response in an environment with few resource.

TCSS goes beyond the basics of cyber security. You will be supported in the implementation of advanced systems such as Threat Intelligence, IOT and OT security, automated threat hunting and pen testing.



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“TOUSEK – Gate operator” is a family business, which deals with the production of gate operators for the industrial and residential sector, but also with barriers, radio controls and safety elements.

The TOUSEK company has been active in the relevant field of business for 45 years. As a well-known manufacturer of operators for swing gates, overhead doors, sliding gates and barriers, we have important clients in the field of gate producers.

The specialized customer care is provided by our - established subsidiaries in Europe, or by our worldwide trained network of importers.

Our top priority is: Highest quality, innovative products with additional benefits and longevity.

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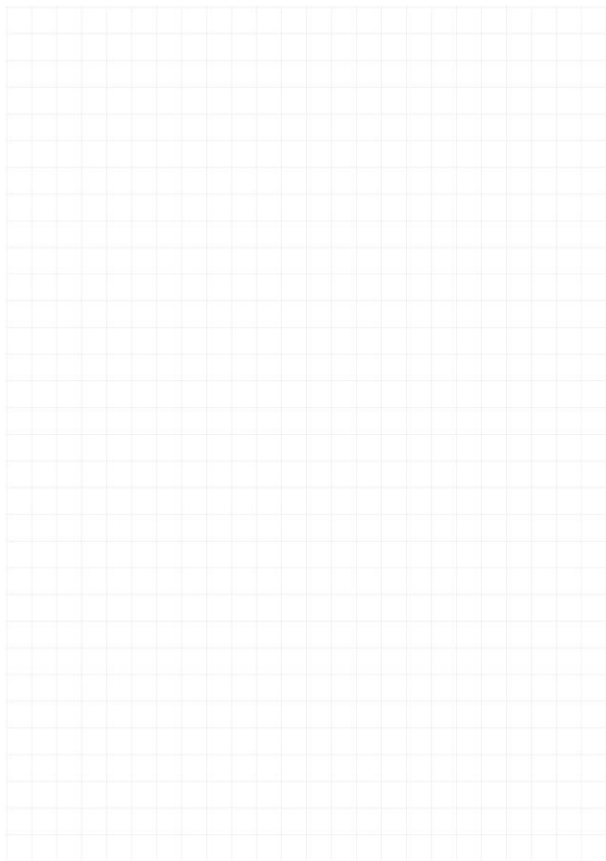


The voestalpine AG's High Performance Metals Division is focused on producing and processing high-performance materials and customerspecific services including heat treatment, high-tech surface treatments, and additive manufacturing processes increasingly using digital technology.

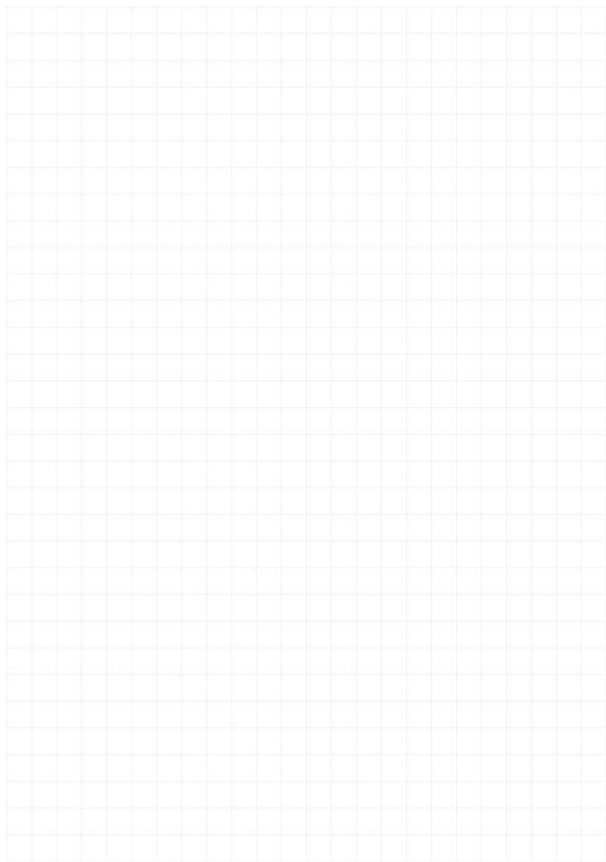
The division is the global market leader for tool steel and a leading provider of high-speed steel, valve steel, and other products made of special steels, as well as powder materials, nickelbased alloys, titanium, and components produced using additive manufacturing technologies.

The most important customer segments are the automotive, oil and natural gas exploration, and mechanical engineering industries as well as the consumer goods and aerospace industries.

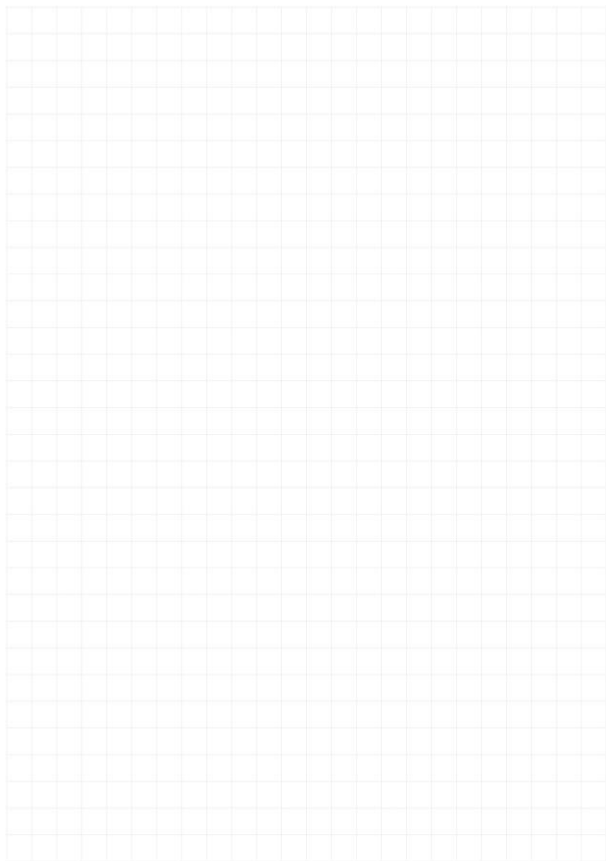
## NOTES



## NOTES



## NOTES



## ADVANTAGE AUSTRIA BOOTH

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## HAPPY HOUR – HAPPY BUSINESS!

October 29<sup>th</sup> and 30<sup>th</sup> | 5-7 PM

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