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Logistics & Transports Expo

INGLY

16. - 18. October 2026 | Thessaloniki, Greece

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www.advantageaustria.org

NIOUS

Meet 5 Austrian companies specializing in digital accident management for vehicle fleets, rail inspection and processing machinery, consult & go business services, AI-powered machine vision systems for safety in commercial shipping, as well as timber construction solutions for logistics halls and warehouses.



ADVANTAGE AUSTRIA
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Thank you for visiting the ADVANTAGE AUSTRIA stand at the Logistics & Transports Expo Thessaloniki. We are delighted to be participating for the first time in Northern Greece's leading logistics industry platform.

Five leading Austrian companies are represented at our stand, bringing trusted expertise in digital accident management for vehicle fleets, rail inspection and maintenance technology, business consulting and go-to-market services, AI-powered machine vision systems that enhance safety in commercial shipping, and timber construction for logistics halls and warehouses.

What they all have in common is a strong focus on quality, reliability, and practical solutions, as well as a clear interest in developing new cooperation opportunities in Greece.

Thessaloniki plays a pivotal role for Austrian companies as a strategic logistics gateway, providing direct access to the markets of Southeast Europe, as well as connections to major international transport corridors and port infrastructure. Within this broader context, Greece has established itself as an important international logistics hub. An investment wave exceeding EUR 2 billion is currently providing further momentum to the sector, creating a wide range of supply, partnership, and business opportunities for Austrian companies.

Austrian companies are well positioned to support this development, drawing on long-standing industrial expertise, high engineering standards, and extensive international project experience.

We are here to underline our commitment to strengthening bilateral cooperation and fostering sustainable partnerships between Austria and Greece.

Let me close by wishing you fruitful business relationships with our participating Austrian companies. Καλές δουλειές!

Yours sincerely,

Christoph Sturm
The Austrian Trade Commissioner

PARTICIPATING COMPANIES



Digital Accident Management for Vehicle Fleets



Rail Inspection and Processing Machines



Consult & Go Business Services



Machine Vision Systems for Safety in Commercial Shipping



Solutions for Logistics Halls and Warehouses



crashwise FlexkapG

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Crashwise digitizes and automates the entire accident process—from incident capture to settlement.

Our AI-powered platform collects, validates, and structures accident data in real time, generates automated damage reports and signed PDFs, and connects fleets, insurers, and repair networks in one seamless digital workflow. This helps companies reduce admin effort, vehicle downtime, and repair costs.

**DIGITAL ACCIDENT MANAGEMENT
FOR COMPANIES WITH VEHICLE FLEETS**

Crashwise supports companies with vehicle fleets in the digital handling of accidents.

Industry: Software & IT

Company is looking for: customers



© crashwise FlexkapG



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With over 85 years of experience at the forefront of milling technology, LINSINGER is proud to be the inventor and leading manufacturer of rail processing machines. The groundbreaking LINSINGER milling technology has revolutionised rail maintenance and established the process of re-profiling the entire rail head in a single pass as a new standard in the rail industry.

The rail milling machines are the perfect equipment to meet and exceed expectations on any type of railway line, be it high-speed rail, urban rail, or an underground network, as they are capable of re-profiling switches, crossings and turnouts of all kinds.



LINSINGER MEASURING SYSTEM LINALYZER TO GO

LINalyzer to go – the easy way to evaluate the condition of the rail and make the right maintenance decisions. All measurements are carried out continuously and simultaneously on both rails. A compact, flexible handheld device – ready for use anytime, anywhere and within moments.



Industry: Plant Engineering & Construction / Smart Factory, Rail, Metals / Metal processing, Environmental Technologies

Company is looking for: partners

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Specialising in business services in Austria, Switzerland and Germany. PLPG GmbH is a consult & GO company that specialises in providing business services.

The company **ACHIEVES RESULTS** for its customers!

PLPG GmbH fully supports its customers in establishing their business. Locally, regionally, and beyond. PLPG GmbH does not just take care of the necessary procedural and structural aspects of your business. The company stays with its customers - from startup to scaleup.

BUSINESS SUCCESS

PLPG GmbH is the right partner for companies that want to expand. A point of contact for all business matters.

The company's services:

- Information, e.g. market analyses, business plans, etc.
- Administration, e.g. company registration or accounting
- Funding, e.g. establishing contacts with investors

Industry: Consulting

Company is looking for: customers

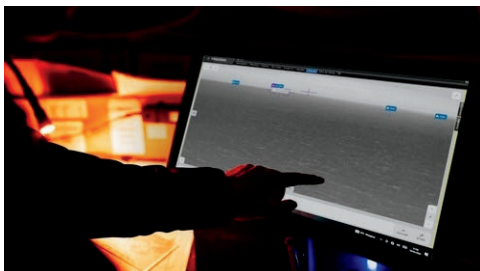


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**SEA.AI GmbH**

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SEA.AI from Linz develops AI-based machine vision systems for increased safety in commercial shipping. Thermal and low-light cameras use proprietary AI to detect floating objects, small boats and people in the water, which radar and AIS often miss. As collision avoidance assistants, Sentry and Watchkeeper support bridge crews on ferries, commercial ships, tugs, work and government vessels, especially at night and in busy waters. Since 2018, SEA.AI has been operating worldwide with locations in Austria, France, Portugal and the USA.

LOOKING FOR PARTNERS FOR AI COLLISION AVOIDANCE IN GREEK SHIPPING**Greater safety for ferries, commercial ships and harbour traffic**

SEA.AI is seeking contacts with Greek shipping companies, ferry operators, ship managers and port operators, as well as dealers and integrators of marine electronics. The collision avoidance assistants Sentry and Watchkeeper boost safety on ferries, commercial ships, tugs and work vessels. The aim is to set up pilot projects and long-term sales and service partnerships.

Industry: Software & IT**Company is looking for:** customers



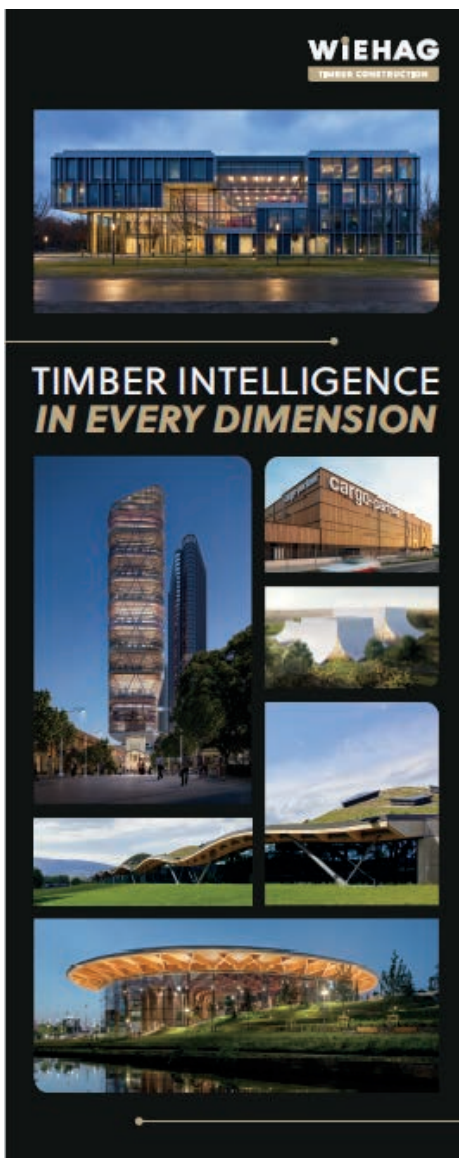
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For more than 175 years, WIEHAG, a sixth-generation Austrian family-owned company, has stood for innovation in timber construction. Founded as a carpentry business in 1849, WIEHAG has evolved into a globally leading provider of timber engineering solutions.

Combining strong engineering expertise, advanced manufacturing capabilities, and professional project management, WIEHAG delivers future-oriented timber construction projects worldwide, ranging from standardized industrial and logistics buildings to custom-designed structural solutions for sophisticated architectural applications.

TIMBER INTELLIGENCE IN EVERY DIMENSION

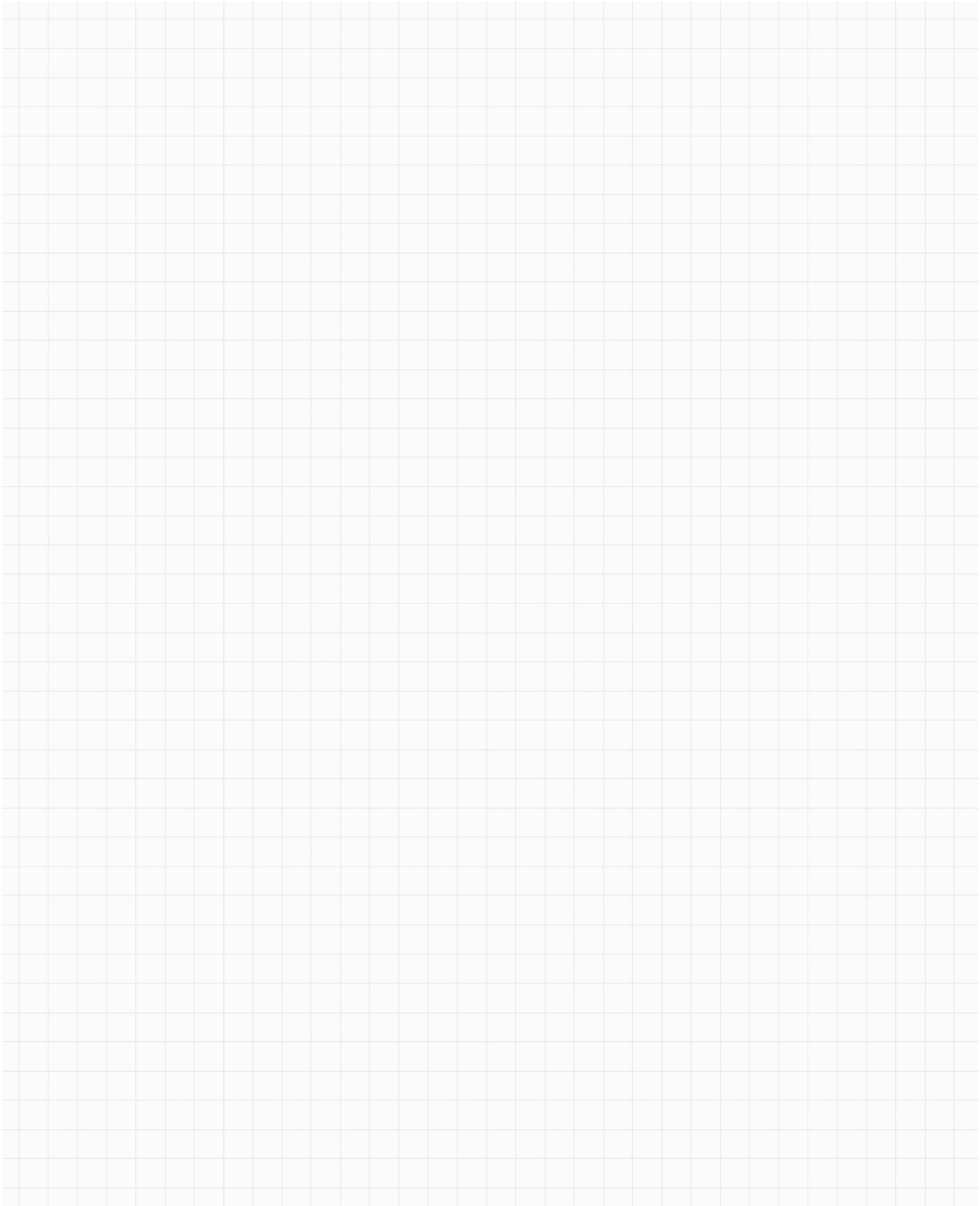
WIEHAG Timber Construction provides integrated timber construction solutions for forward-looking building concepts around the world.

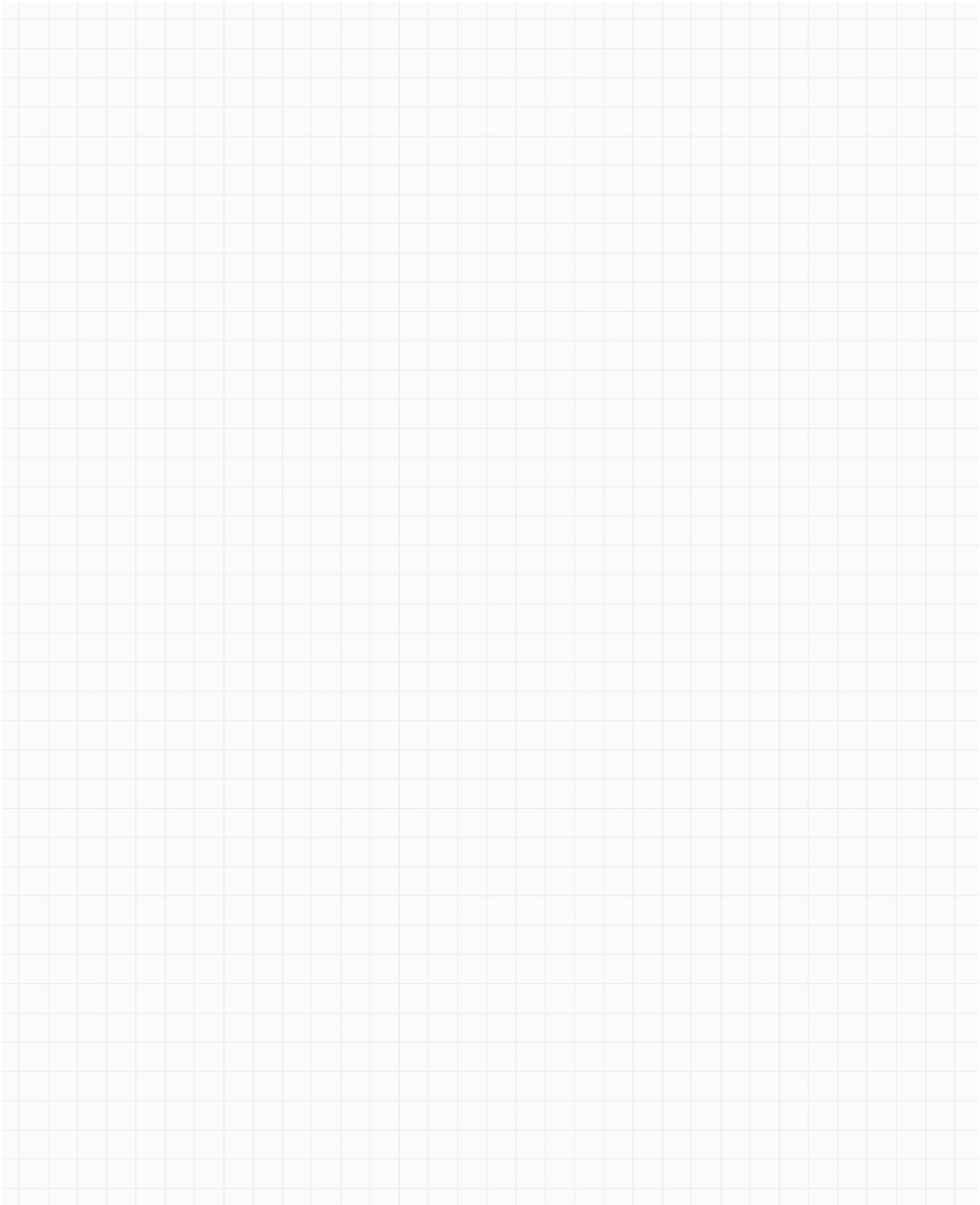
The company is seeking contacts with general contractors, developers, architects, and design professionals across Europe, the Middle East, Australia, and the United States.

Industry: Building Technology / Interior Construction, Building / Construction materials, Forestry / Timber Industries

Company is looking for: customers

© WIEHAG Timber Construction GmbH





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