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Directory of Participants



PRIS

BEYOND Expo

INGLY

4.-6.4.2025 | Athens, Greece

INGE

www.advantageaustria.org

NIOUS

Meet 5 leading Austrian companies specializing in secure guest internet access, digital product development, data processing and measurement analysis, data science and artificial intelligence, and consult & go business consultancy services for market entry in Austria and the broader DACH region.



ADVANTAGE AUSTRIA
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Thank you for visiting our ADVANTAGE AUSTRIA stand at BEYOND Expo. We are delighted to participate for the first time at this emerging Greek innovation and technology fair. From the moment I visited the very first BEYOND Expo in Thessaloniki in 2021 during my early days as the Austrian Trade Commissioner in Greece, I knew this was the next big thing we should have on our radar. We were confident that, sooner rather than later, we would have an Austrian stand at BEYOND, as the event itself would inevitably grow in the coming years. So here we are now! 2025 also marks the first edition of BEYOND organized in Athens.

I was thrilled to witness firsthand Greece's remarkable transformation from the EU's "black sheep" to a growth powerhouse. Despite an image still somewhat tainted by the 2010s, Greece now boasts one of the most dynamic innovation ecosystems in Southeast Europe – truly, a hidden gem of creativity, innovation, and tech. Today, the total valuation of Greek startups stands at EUR 12 billion. New record exits and the first unicorns are shaping the tech scene, and Greece is a talent pool for AI – over 10% of Europe's elite AI researchers have studied here. Austria is ready to unlock this huge potential together with its Greek business partners and elevate it to the next level.

Five leading Austrian companies in the fields of data processing and measurement, data analysis, data science and artificial intelligence, digital product development, intelligent software solutions, secure guest access in mixed network environments, and Consult&GO business consultancy services for market entry in Austria and the broader DACH region are represented at our stand. All of them have one thing in common: they are interested in seizing new cooperation and growth opportunities in Greece.

Let me close by wishing you fruitful cooperations with our participating Austrian companies.

Καλές δουλειές!

Yours sincerely,

Christoph Sturm
The Austrian Trade Commissioner

PARTICIPATING COMPANIES



IACBOX FOR SECURE GUEST INTERNET ACCESS



CUSTOMIZED SOFTWARE SOLUTIONS



OPTIMIZED DATA PROCESSES FOR FUTURE-PROOF BUSINESSES



CONSULT & GO BUSINESS SERVICES



YOUR NEW BUSINESS LOCATION IN AUSTRIA



Asteas Technologies GmbH

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IACBOX

Internet Access Control

© Asteas Technologies GmbH

The IACBOX enables IT professionals to supply an intelligent software solution for providing guests with managed Internet access in wireless, wired or mixed network environments.

Functions include user authentication, bandwidth management, filtering, logging as well as security and billing options.

More than 8,000 systems already rolled out, 20 years of experience and continuous development confirm that the IACBOX is a secure and future-proof product that is here to stay.

IACBOX - YOUR PROFESSIONAL WIFI PORTAL

Internet access for guests, employees, visitors, customers, passengers on a professional level.

Ideal for the portfolio of local IT consultants as well as for hotels, schools, public areas, train stations, passenger ships, etc.

The IACBOX supplies a legally-compliant, low-maintenance, future-proof solution, not only for new customers but also for partners such as resellers, system integrators, professional IT providers, etc. Asteas Technologies is able to support them with its know-how.

Industry: Software & IT

Company is looking for: customers



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© Denovo GmbH

Denovo GmbH is a specialist for customized software solutions. Our range of services includes the development of web applications, mobile apps and backend systems.

We support customers from consulting to UI/UX design and maintenance. We use agile methods and a fixed price model to ensure planning security. Our focus is on digitalization, increasing efficiency and sustainable solutions for companies.

CUSTOMIZED SOFTWARE SOLUTIONS

Denovo's individual software solutions are tailored to the requirements of a wide range of industries. They optimize processes, increase efficiency and create sustainable competitive advantages.

Benefits for customers:

- Customized software for smooth processes
- Efficient, user-friendly applications
- Lower development costs and reduced operating costs

Industry: Health Infrastructure & Institutions, Life Sciences & Pharmaceuticals, Environmental Technologies, Medical Technologies & Laboratory Equipment, Energy Efficiency / Green Building, Software & IT

Company is looking for: customers



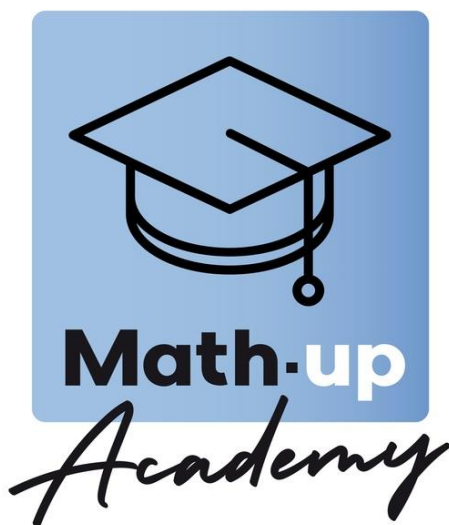
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© MATH-UP GmbH

For over 29 years, MATH-UP GmbH has been a leading expert in data processing, measurement data analysis, data science, and artificial intelligence. The company specializes in the development and implementation of advanced predictive models that enable businesses to maximize their data potential and establish themselves as forward-looking, data-driven organizations.

MATH-UP GmbH offers tailored solutions covering the entire data process – from data collection to processing, analysis, and AI model development. With deep industry experience, MATH-UP GmbH helps companies build a solid data landscape, serving as the foundation for data-driven decision-making and sustainable business strategies.

**OPTIMIZED DATA PROCESSES
FOR FUTURE-PROOF BUSINESSES**

**Tailored Solutions in Data Science, AI, and
Measurement Data Analysis**

MATH-UP GmbH targets companies seeking to optimize their data processes and make data-driven business decisions. The company offers customized products and services, including data processing, measurement data analysis, data science, and artificial intelligence. In particular, MATH-UP GmbH provides predictive models and solutions for data collection, processing, and analysis, helping businesses enhance their data infrastructure and develop sustainable business strategies.

Industry: Software & IT

Company is looking for: customers



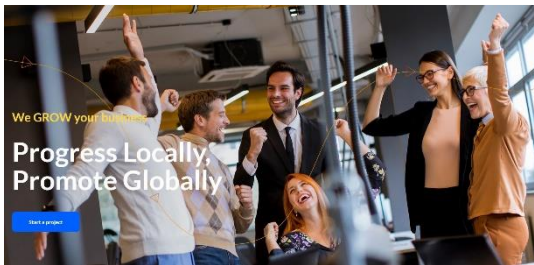
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Specialising in business services in Austria, Switzerland and Germany.

PLPG GmbH is a consult&GO company that specialises in providing business services.

The company ACHIEVES RESULTS for its customers!

PLPG GmbH fully supports its customers in establishing their business. Locally, regionally, and beyond. PLPG GmbH does not just take care of the necessary procedural and structural aspects of your business. The company stays with its customers - from startup to scaleup.

BUSINESS SUCCESS

PLPG GmbH is the right partner for companies that want to expand. A point of contact for all business matters.

The company's services:

- Information, e.g. market analyses, business plans, etc.
- Administration, e.g. company registration or accounting.
- Funding, e.g. establishing contacts with investors

Industry: Consulting

Company is looking for: customers



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Ruttensteiner Consulting Team

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Ruttensteiner Consulting - Market Entry Austria supports customers from all over the world in entering the Austrian market.

The services of Ruttensteiner Consulting - Market Entry Austria include: company formation, employment permits and visas, sales support, opening bank accounts, accounting and payroll as well as location search.

With 30 years of experience and expertise as a local service provider, Ruttensteiner Consulting - Market Entry Austria is your central contact for all your business concerns in Austria.

YOUR NEW BUSINESS LOCATION IN AUSTRIA

Ruttensteiner Consulting - Market Entry Austria is your central point of contact!

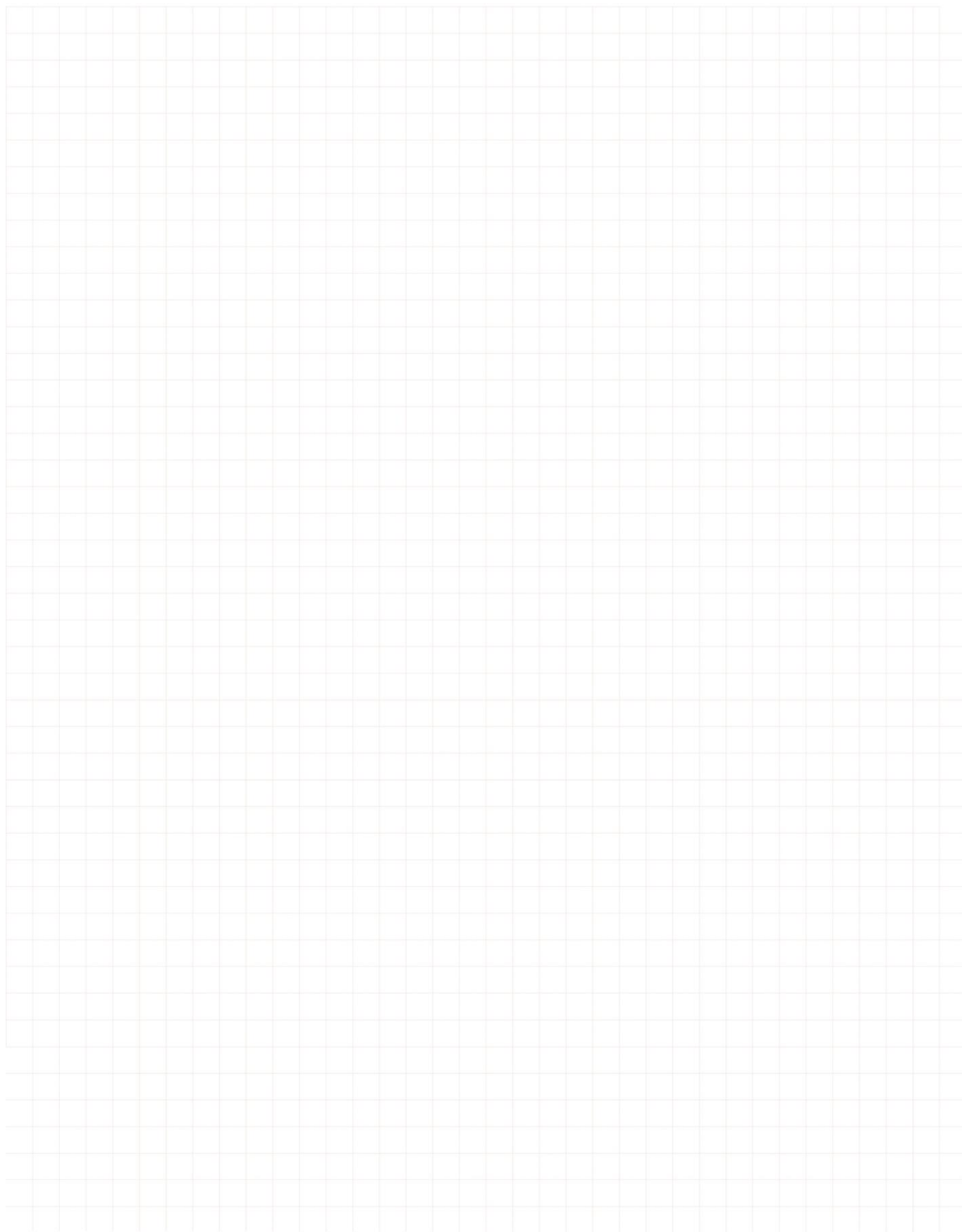
Are you intending to establish a new company location in Austria?

Do you wish to relocate employees to Austria or start a new company in Austria?

Ruttensteiner Consulting - Market Entry Austria will support you with all your concerns and act as your competent and confidential point of contact.

Industry: Consulting, Engineering

Company is looking for: customers



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