

**We invest in
visionary science
start-ups**





Embedded in ISTA – one of the most exciting research institutions, globally

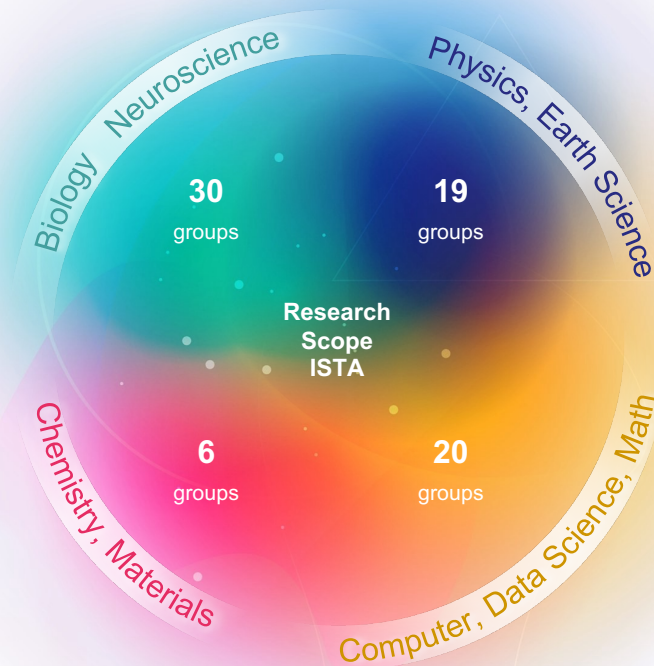
ISTA ranked number 3 in the world*



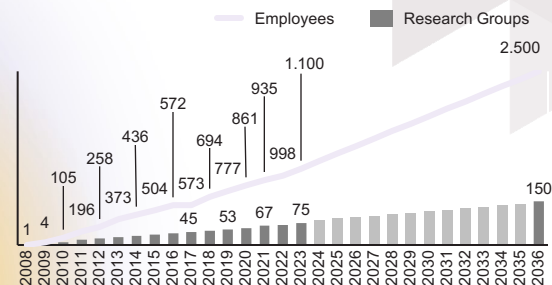
Normal-ized rank	Institution	Normalized FC 2018
1	Cold Spring Harbor Laboratory (CSHL), United States of America (USA)	0,17250
2	Weizmann Institute of Science (WIS), Israel	0,15298
3	Institute of Science & Technology Austria (IST Austria), Austria	0,15039
4	Institute for Advanced Study (IAS), United States of America (USA)	0,14305
5	Brandeis University, United States of America (USA)	0,12787
6	The Rockefeller University, United States of America (USA)	0,12611
7	Jawaharalal Nehru Centre for Advanced Scientific Research (JNCASR), India	0,11890
8	Swiss Federal Institute of Technology Lausanne (EPFL), Switzerland	0,11413
9	Okinawa Institute of Science & Technology Graduate University (OIST), Japan	0,10940
10	Princeton University, United States of America (USA)	0,10903

Consistently top success rates at ERC

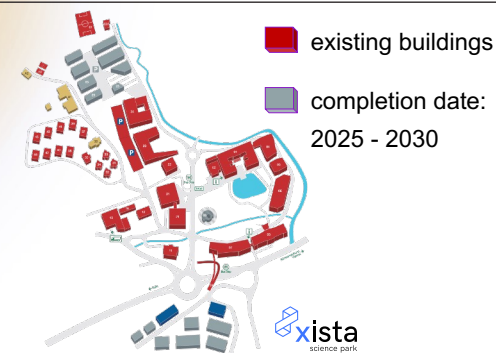
	Home Institute at time of application	Total
1	Institute of Science and Technology Austria	48,1%
2	European Molecular Biology Laboratory (EMBL)	37,1%
3	Weizmann Institute	34,6%
4	Pasteur Institute	32,5%
5	Swiss Federal Institute of Technology Lausanne (EPFL)	29,4%
6	Swiss Federal Institute of Technology Zurich (ETH Zurich)	28,5%
7	Flanders Institute for Biotechnology (VIB)	28,0%
8	London School of Economics & Political Science (LSE)	25,9%
9	University of Basel	25,8%
10	University of Lausanne	25,2%



€ 3.3bln funding to grow to 2,500 people



State of the art campus at the outskirts of Vienna



*Source: Nature Index June 2019; European Research Council



xista - A great ecosystem for science-based entrepreneurs



Science Park



Fully equipped translational labs



Access to infrastructure at ISTA



Community of founders



Meet our team



6 years



**Markos
Wanko**

20 years investment (QIA),
and consulting (Boston
Consulting Group)
experience

Architect of ISTA's inno-
vation ecosystem; Director of
AUTM

MBA Massachusetts Institute
of Technology



6 years



**Ingrid
Kelly**

European Patent Attorney
>10 years experience in
pharma industry as in-house
patent counsel and
consultant (Novartis, Chiesi)

PhD in molecular biology
Cambridge



6 years



**Alex
Schwartz**

>10 years consulting
experience with McKinsey
(biotech, chemicals, pharma,
innovation)

Jury member Houska prize
PhD in Chemistry (Vienna),
Post doc Harvard University



5 years



**Florian
Resch**

Previous experience as
venture capital investor, led
>15 early-stage transactions
and several exits

M&A Advisory experience at
EY (Healthcare, ICT,
Industrials)

LLM WU Vienna



5 years



**Bernhard
Petermeier**

CEO SKAD Labs (EPFL spin off)
World Economic Forum
Technology Pioneers, lead AI
& Robotics Council;

ABB Technology Ventures
PhD TU Vienna

MBA INSEAD



2 years



**Valentina
Caradonio**

Fund controller, Financial
management Startups

Financial analyst KPMG, PwC
MSc Bocconi



6 years



**Alex
Fischl**

Startup advisory
Product and business
development at telcos,
business consultant

MSc Business informatics TU
Vienna



-new



**Sophia
Hannes**

Communications Manager
BA, Communication &
Journalism

MSc, Genetics and
Developmental Biology



-new



**Mariella
Neuwirther**

Communications Manager
Former Comms Director with
startup experience



4 years



**Melanie
Leisser**

(Awesome)
team assistant

We aim to be the first investor to commit



xsv investment stages



Key criteria we look for:

Committed
founder(s)
Unique approach
Emerging need

Core team in place
Functional
prototypes
(first) Evidence of
scalability

Scalable business
model
Measurable traction
Proven tech platform

Our portfolio

