

Public procurement in Croatia – state of play

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Agenda

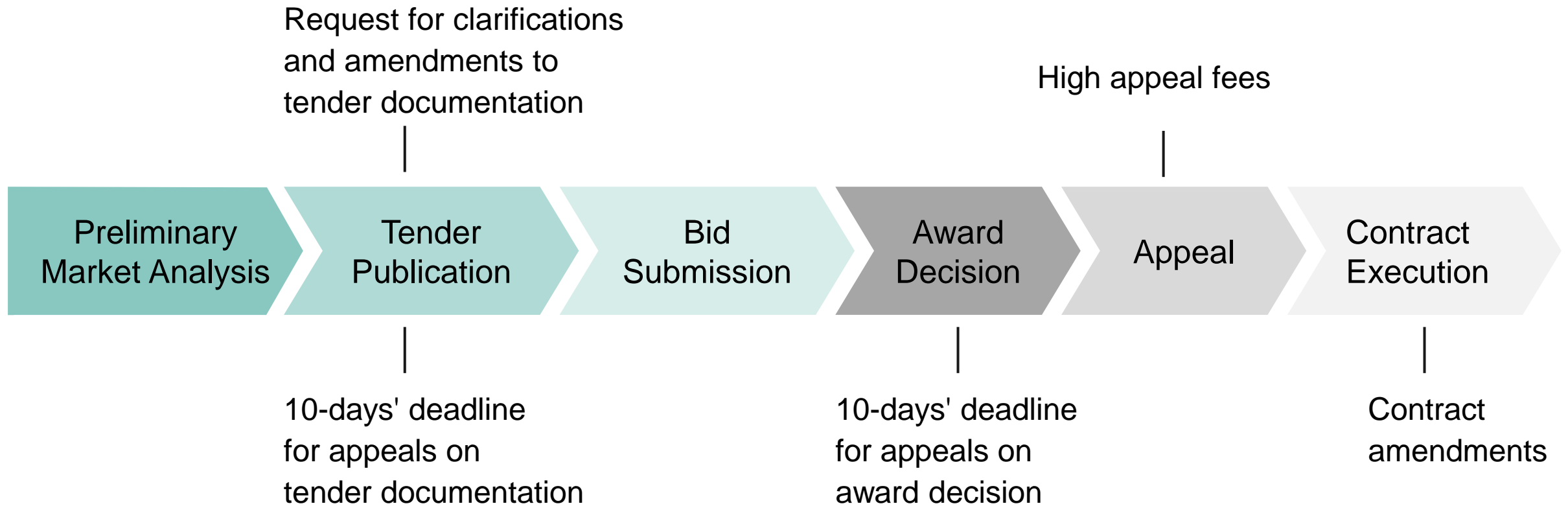
Hot topics

- High appeal fees – how to avoid them (free of charge)?
- Contract amendments – don't fear (bidding due to dynamics of contemporary market)

What's new?

- New electronic public procurement bulletin

Procedure



High appeal fees

- Ranging from EUR 1.320 to EUR 66.360
- Alternative cost-free solutions
 - Preliminary market analysis
 - Request for amendments to tender documentation

And justice for all...?

Preliminary market analysis

- Before the commencement of the tender procedure
- Purpose
 - informing the potential bidders
 - collecting advice from experts and market participants
- Conditions
 - market competition
 - principles of non-discrimination and transparency
- Mandatory for high value tenders

Opportunity for bidders
to take preventive action!

Publication of tender documentation

- 10-day's appeal deadline
- High appeal fees (EUR 1.320 - EUR 66.360)
- Alternatively: request for clarification and amendments to tender documentation

Note: tender documentation is usually published only in Croatian

Recommendation: to engage a local certified public procurement expert

Opportunity for bidders
to take preventive action!

Construction contract amendments due to price disruption

- Fixed contractual price is not really fixed
- Providing the possibility in advance rather than providing the evidence of extraordinary circumstances

Recommendation: to implement the index clause in the tender documentation

What's new?

New bulletin

The release of the new bulletin will take place in three phases:

- 18 September 2023 – user registration enabled
- 28 September 2023 – 31 December 2023 – limited tender publication (pilot project)
- 1 January 2024 – mandatory application for all contractors

New feature: publication of ongoing preliminary market analysis

Opportunity for bidders
to take preventive action!

Thank you for your attention!

Questions?



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