

# SUR

Poslovni susret



# PRIS

Austrijska delegacija HoReCa dobavljača

# INGLY

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# INGE

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# NIOUS

INFORMACIJE O TVRTKAMA



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## TURISTIČKI KNOW HOW & INFRASTRUKTURA MADE IN AUSTRIA

Poštovane dame i gospodo!

U ime ADVANTAGE AUSTRIA - Austrijskog ureda za vanjsku trgovinu zahvaljujem Vam na gostoprimstvu prigodom poslovnog susreta gospodarske delegacije dobavljača opreme za turizam i ugostiteljstvo iz Austrije, zainteresiranih za razvoj i potencijale hrvatskog turističkog tržišta te suradnju s ključnim dionicima iz hotelskog i ugostiteljskog sektora.

Turizam je jedna od najvažnijih austrijskih gospodarskih grana, koja osigurava prosperitet cjelokupnom stanovništvu. Austrijski sektor know-howa i infrastrukture u turizmu vrlo je širok: proizvođači i pružatelji usluga na području zimskog turizma, posebice operateri žičara i skijaških centara, konzultanti i projektanti za infrastrukturne i turističke projekte te poduzeća za usluge smještaja, gastronomski objekti i objekti za rekreaciju. Austrija ima mnogo malih i srednje velikih poduzeća u tom sektoru, kao što su projektanti, arhitektice i arhitekti, konzultanti i proizvođači opreme kao što su bicikli, trampolini, adrenalinski parkovi ili platforme za vidikovce.

U budućnosti će cjelogodišnje korištenje turističke infrastrukture imati sve veći značaj, suvremena mobilnost će biti sve važnija s obzirom na brzinu, udobnost i opremu. Isto tako, pitanje upravljanja posjetiteljima sve više postaje fokus ovog sektora. Doživljaji i otkrivanje novoga sve više se smatraju motivacijom za putovanje i odluku o destinaciji. Dobro razvijena infrastruktura ključ je pozitivnog doživljaja odmora.

Više informacija o austrijskoj ponudi proizvoda i usluga za turizam donosi publikacija **FRESH VIEW on Tourism Infrastructure and Know-How.**

Upoznajte se s austrijskim dobavljačima i kvalitetnim proizvodima za hotelijerstvo i gastronomiju i sklopite dugoročna partnerstva!

Mag. Sonja Holocher-Ertl

Direktorica

A handwritten signature in black ink, appearing to read "S. H. E.", written over a light blue horizontal line.

**Admonter Holzindustrie AG**

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Kontakt osoba: Birgit Geieregger

ADMONTER HOLZINDUSTRIE AG (= ADMONTER WOOD MANUFACTURING) is an Austria based manufacturer with approximately 300 employees and an annual turnover of € 56 million (2020).

As a business enterprise of the Benedictine monastery in Admont, the origins of today's company route back centuries. We are manufacturers of high-quality natural wood products and through various sales partners we are exporting to the whole world.

Room concepts made of natural wood for floors, walls and ceilings:

- FLOORS – parquet & natural wood floors  
<https://admonter.com/en/floors/>
- ELEMENTS – natural wood panels for walls and ceilings  
<https://admonter.com/en/elements/>
- ACOUSTICS – natural wood acoustic boards  
<https://admonter.com/en/acoustics/>
- STAIRS – natural wood stairs  
<https://admonter.com/en/stairs/>
- DOORS – natural wood doors  
<https://admonter.com/en/doors/>

The advantages of natural wood enjoy a decidedly long validity. Starting with the visual impression and how we experience wood as a building material. With Admonter, however, there are also tangible arguments: the natural place of origin, the wood from sustainable forestry, hand-controlled quality work and timeless design that creates atmosphere everywhere.

The stylish and timeless natural wood products are of particular interest to architects, designers, property developers and dealers in natural wood products.



**ASCO Drink Machines Produktions- & Handels GmbH**

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4470 Enns, Austria  
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Hrvoje Svjetličić

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The family business **ASCO DRINK MACHINES** was founded in Enns, Austria in 1995 and has dedicated itself to the production of innovative juice/concentrate dispensers called **FRUCTOMAT®**

**FRUCTOMAT** is a modern and innovative system for drink preparation at the point of sale and has advantages in many areas. The system of using fruit juice concentrate and fresh water makes you benefit from massive saving opportunities in logistics, personnel and service costs – just to name a few. The use of ASCO's patented MidMix® technology provides you with the best in-cup result. Thanks to MidMix, the dispensing unit is cleaned automatically with each drink dispensed providing high hygiene while keeping cleaning & maintenance cost and effort as low as possible.

Many customers around the world appreciate and trust our products and services. In the field of beverage dispensers, we provide the most state-of-the-art product of premium quality, fully produced, and developed in Austria for many years which equips us with the necessary experience and know-how to provide you with the best!

ASCO Drink machines offers innovative and premium quality drink machines, which are very popular in the HoReCa sector due to their simplicity of operation and use, the massive savings, and their flexible installation options.

**at-visions Informationstechnologie GmbH**

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At-visions is an innovative digital company based in Austria and specialized in providing guest facing technology like Mobile Applications (Web Check-In, Digital Concierge), IP based Content Distribution (IPTV), WLAN and Digital Signage.

With at-visions solutions hoteliers can offer both: state of the art entertainment to match nowadays guests demands like streaming content to the TV (Netflix, YouTube etc). and a perfect platform to communicate with guests on property to promote hotels services.

The customers of at-visions are for example Atlantis The Palm (Kerzner Group), Kempinski, IHG, Hyatt, Accor, Wyndham, Ritz Paris, One&Only and Lindner. at-visions has a partner network of resellers and its own branches to cover Europe, the Middle East, USA, Asia and Australia.

**Products:**

- ONEapp - Mobile Application
- ONESquare - IPTV (Hotel TV)
- ONESignage - Digital Signage
- ONESpeed - High Speed Internet Access

**Contact Person:**

Florian Ziegler

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BRUCHA is producing high-quality insulation materials for industrial and commercial buildings for almost 75 years. Today, we see ourselves as a premium manufacturer and full-range supplier, both in our supply business for BRUCHA metal panels, cold storage and EPS insulation boards, as well as in special assembly construction. Our worldwide network enables us to implement your project at any point on earth.

**Products:**

BRUCHA panels  
Cold walk-ins  
Doors  
EPS insulation boards  
Accessories

**Services:**

Assemblies for special and cold room construction  
Maintenance and service  
BRUCHA Food Engineering

Our strength is planning, engineering, production and assembly from a single source. BRUCHA's branches in Europe, the USA, Asia and Australasia make it possible for us to work on projects on all continents.

# CANDOLA

UNIQUE TABLEWARE

**Candol Produktions- und HandelsgesmbH**

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## **Candola – Unique Tableware – We illuminate the best moments**

As an Austrian family-owned company founded in 1988, we have many years of profound experience in the hospitality sector. Since we are also a manufacturer, we are very flexible in the implementation of customer needs. Individuality is a special concern for us. Therefore, all our products can be personalized to give them a distinctive touch. We are always at the cutting edge of technological developments and are holder of the "Austria Quality Seal" – tested Austrian quality. Our products convince through highest quality and durability.

### **We offer:**

- **Table Lamps** (long burning time, no stains or wax residue, odorless, no soot formation, extinguishes as soon as the lamp tips)
- **Fabrics** (liquid repellent, non-iron, tailor made or available in meter, upholsterable, made from recycled materials, European origin)
- **Menu cards, napkins** and cutlery pockets, **chef jackets** (Candola Chef), personalized workwear, cutlery glasses, tablewear
- **Personalization** of all our products

### **Manufacturable with all our fabrics:**

- **Table cloths & placemats**
- **Skirtings**
- **Chair covers**
- **Aprons**
- **Upholstery & Pillow slip**
- **Bread baskets and more**

### **Our catalogues:**

- **Miracle Lamps**
- **Magic Linen**



**Cupworld Hardy Lohs e.U.**

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W <https://cupworld.at/>

Kontakt osobe: Hartmuth Erwin Lohs,  
Leo Frank

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Cupworld Hardy Lohs e.U. produces and distributes reusable plastic glasses for beer, wine, sparkling wine, cocktails, spirits, soft drinks, water, coffee and tea.

Areas of application: Outdoor events, trade fairs, amusement parks, hotels, spas, caterers, municipalities. The products are environmentally friendly, recyclable, unbreakable, food-safe, odourless and tasteless, dishwasher-safe, stable and elegant. They can be used up to 600 times. The reusable plastic glasses can be supplied printed or unprinted.

## **REUSABLE PLASTIC GLASSES**

### **Environmentally friendly, reusable, unbreakable**

Cupworld Hardy LOHS e.U. is seeking importers and sales representatives to sell the reusable plastic glasses to the target groups.



**DS-in4me GmbH**  
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W [www.in4me.tv](http://www.in4me.tv)

Kontakt osobe: Anton Nord, Doris Nord

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in4me is a software development company whose focus is particularly on digital signage solutions. We offer software, hardware, installation and consulting service, as well as individual system development, a one-hand service.

Following our slogan "everything around the screen" we are constantly broadening our product and service portfolio. We offer TVs, In- and Outdoor screens, headends, LAN and WIFI, and business solutions.

Digital signage in the hotel industry, gastronomy, tourism and retail sector is the company's core competence, starting with a screen and systems which are modular extendable.

### **Products & Services:**

- Digital Signage Systems  
<https://www.in4me.tv/digital-signage-2/software-steuerung/>
- Digital guest map on the tv and smartphone  
<https://www.in4me.tv/digital-signage-2/digitale-gaestemappe/>
- Digital Signage screens  
<https://www.in4me.tv/digital-signage-2/interaktive-tv-geraete/>
- Hotel TV's  
<https://www.in4me.tv/digital-signage-2/hotel-tv/>
- Digital Poster  
<https://www.in4me.tv/digital-signage-2/digitales-poster/>



**feratel media technologies AG**  
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Kontakt osoba: Peter Schoner

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Innsbruck-based feratel media technologies AG is a leading provider of all-in solutions for the travel and tourism industry. No client is too big or too small: feratel's client list includes entire tourism region and ski resorts as well as tiny B&B hotels. Locations in Austria, Germany, Switzerland, Italy, the Czech Republic, Slovakia and Bulgaria ensure a strong international presence. Partners in Belgium, the Netherlands, France, Sweden and Japan additionally take care that feratel products are globally represented. The company focusses on three key business operations: telecommunication (TELE), information and booking systems and media, emphasizing the synergy of these three sectors.

**Telecommunication:** this service not only includes traditional panorama TV broadcast on TV stations all over Europe, but also HD live video streaming from nearly 1.000 locations. The pictures captured by our cameras can be received via destination and portal sites, smart phone, smart TV, smart watch, navigation systems .... Additionally, the well-known and very popular live weather pictures are integrated in hotel channels and DigitalSignage systems.

**Information and booking systems:** In the business segment 'information and booking systems' 4000 travel destinations rely on feratel expertise. feratel offers solutions and products with which all relevant sales channel can be used both online and offline, and all tourism-related tasks are performed by technology-supported applications.

**Media:** The business segment 'media' includes products and services of our subsidiary sitour, i.e. analogue and digital information, safety and signage systems designed for ski resorts as well as the marketing of various advertising spaces and advertising systems.

**Glampingwelt GmbH**

Jacquingasse 13/1

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Kontakt osoba: Liese Gritsch

**Glampingwelt GmbH** is the general distributor for Lotus Belle in Europe, and the Russian Federation. We are experts in the field of this new lifestyle trend and have been working successfully with private customers, rental companies, well-known media outlets and agencies, trade fairs, event and festival organizers as well as camping site operators since 2017. While promoting a more sustainable way of eco-tourism, and as the market leader, we have high hopes about the future and are looking to further expand our business in the coming years to Central and Southern Europe.

- **For all generations:** Nature meets luxury. With Lotus Belle's sustainable glamping tents, every outdoor adventure or event experience can be enjoyed in comfort.
- **Promotion guaranteed:** Every year we participate in trade fairs and events across Europe. Marketing services are available that allow your company to gain exposure online and offline.
- **Increased sales & earnings:** You can easily expand your accommodation or event services at any time with our range of products, ensuring a quick return of your investment.

**Lotus Belle** is a European manufacturer of unique event and glamping tents by using sustainable materials following our motto: Tents for life, not for landfill. Today we are one of the forerunners in the glamping scene when it comes to unique outdoor experiences and eco-friendly accommodation solutions. Coupled with an atypical room height, which allows you to stand upright inside - our tents are real eye-catchers and can be found all over the world, providing maximum comfort, luxury in the wild & modern feel-good aesthetics in all seasons.

- [Glampingwelt Glamping Catalogue – Camping Business](#)
- [Glampingwelt Lotus Belle Product Catalogue](#)



#### **Hagleitner Hygiene International GmbH**

Lunastraße 5  
5700 Zell am See, Austrija

#### **Hagleitner Hygiene Hrvatska d.o.o.**

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E [info@hagleitner.hr](mailto:info@hagleitner.hr)  
W [www.hagleitner.com/hr](http://www.hagleitner.com/hr)

Kontakt osoba: Mato Lukač

### **Innovative hygiene.**

Do you want hygiene that impresses both you and your customers – in the kitchen, washrooms, sanitation area or when it comes to facility cleaning and laundry? If so, then you have come to the right place. We are a family-run business which has been developing and producing high-quality hygiene products at its seat in Austria since 1971. Our product range includes touchless soap and paper dispensers made of stainless steel (including matching refills), customized dosing systems for washing machines and dishwashers, and highly effective cleaning agents. All products excel in terms of their aesthetic and functional design.

<https://youtu.be/CAtFJJqwjcQ>

### **Hotel Industry & Gastronomy**

Form meets function: We have adjusted our hygiene solutions to the needs of your industry. Our range covers all areas of occupational hygiene - from surface cleaning using the disinfecting to practical cleaning cart. All of our products have one thing in common: They score with thought-out technology and beautiful design.

Find high-quality washroom dispensers that complete the theme of your business. In addition to the stylish looks, they convince with their profitability, long-lasting refills and their robust materials.

**PANOMAX GmbH**

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Kontakt osoba: Peter Zver

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**PANOMAX GmbH offers 360° WEBCAMS FOR DESTINATIONS AND BUSINESSES**

PANOMAX GmbH use to show your destination with live panoramic images. Our fully hosted, high resolution, 360° solution allows you to capture your surroundings with up to 470 megapixels per image. Interactive features and design options make Panomax the perfect tool to interact with your target market.

We have a sophisticated hardware. The Panomax solution is discreet in design and [easy to install](#). The fully weatherproof hardware can be installed in various locations. All that is required is a fixed pole, power and internet access. The cameras are equipped with remote access which enables updates and quality controls at any time. Our strength is an userfriendly software.

**Sectors:**

Scenic Railways and Lift Operators  
Councils and Tourism Organisations  
Hotels and Hotel Chains  
Airports and Ports  
Construction Monitoring  
Ships





**rabmer GreenTech GmbH**  
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Rabmer Group is a 2nd generation family business located in Upper Austria – founded in 1963 by Josef & Maria Rabmer and managed since 2002 by their daughter Ulrike Rabmer-Koller. We look back on a long history, stand on a solid foundation and continue to develop consistently. We combine tradition with ongoing innovation, regional roots with international success.

Our areas of activity include Environmental Technology, Civil Engineering, Old Building Renovation, Timber & Carpentry, Painting & Floor Coatings, Real Estate, Earth Movements & Transportation, and Municipal Services.

In addition to the regional focus on construction, we have been active in environmental technology worldwide for almost 30 years. Here we combine innovative and high-quality Austrian environmental technology with many years of international sales know-how and our large customer network. The focus is particularly on the areas of water, wastewater and renewable energies.

### Our Products:

- AQUABION® - The environmentally friendly limescale protection  
<https://www.aquabion.at/en/>
- ECOTURBINO – Saves water and energy without any loss of shower comfort  
<https://www.ecoturbino.com/en/>
- Energy from wastewater – for renewable heating and cooling of buildings  
<https://www.energie-aus-abwasser.at/>  
<https://www.youtube.com/watch?v=uCsTbKEC978>



**Weitzer Parkett Vertriebs GmbH**

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W [www.weitzer-parkett.com](http://www.weitzer-parkett.com)

Kontakt osoba: Peter Golob

Weitzer Parkett is Austria's market leader in parquet floors and wooden stairs. The seven generation family-owned company is one of Europe's leading parquet manufacturers and operates worldwide. The company employs more than 600 members of staff. Weitzer Parkett operates in more than 30 countries worldwide through its exclusive distribution partners. Qualified sales partners represent Weitzer Parkett in more than 60 countries worldwide.

Whether in private residences, hotel and catering industry, shops, offices or public facilities – Weitzer Parkett enjoys satisfied customers not only in Austria but also internationally.

The carefully grown family business has completed the transformation from a small business to an **internationally** successful company without sacrificing quality. In the **production** of high-quality parquet, wooden floors, precision remains visible and naturalness can be felt on every single plank, on every single board.

Weitzer Parkett is known for “parquet intelligence” – the brand's focus is the ongoing development of innovative and intelligent **parquet** and **staircase solutions**, **ecological responsibility** and keeping a finger on the pulse of design. In this way, Weitzer Parkett is able to offer its customers a variety of extraordinary functions, such as **maintenance-free**, **healthy** and **sound-reduction parquet**.

By concluding a **Joint Venture Agreement with Pana**, Weitzer Parkett is growing and strengthening its group through joint ventures in Turopolje. As of March 2018, two family businesses, Weitzer Parkett and Pana, have been using synergies in technical knowledge and market potential. Another step has been taken towards the internationalization of the Weitzer Group. The new production site in Croatia has joined our existing production sites in Weiz and Güssing in Austria and Gyékényes in Hungary.





## VISION EDUCATION

**VE Vision Education GmbH**

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Kontakt osoba: Alfred Hofer

The award-winning Viennese start-up "Vision Education" is active worldwide with its mobile language learning applications.

"LearnMatch" is a freemium app for Android and iOS including 7 learning languages and has been installed by about 3 million customers worldwide, enthusiastically supported by the global fans of playful language learning.

"LearnMatch Business" is a leading mobile language learning app with a focus on different industries - including specific coursebooks for industry-related and company-related terminology. Companies including Oxford University Press, Berlitz Japan, Kern Training, Swietelsky and many others are already using language learning apps/the technical platform of Vision Education.

Vision Education has started to offer a dedicated language learning solution for Hotels and Tourism with specific vocabulary for the learning languages English and German. The company is now looking for international corporate customers, mainly hotels and companies active in the tourism industry - willing to increase their service-levels with easy to use mobile language training for their employees - for a better service-quality and happier guests.

**Services offered:**

Mobile language learning solution – learning languages English and German

Coursebook – Basic vocabulary

Coursebook – Hotels and Tourism

Alternatively additional basic vocabulary for the learning languages Italian, Spanish, French, Portuguese and Japanese

More information: <https://learnmatch.net/en/companies/>

**Seifenkistl****WOHN|DESIGN**  
handels-g.m.b.h. 

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W [www.seifenkistl.at](http://www.seifenkistl.at)

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Pihovec 16  
42203 Pihovec, Varaždin

Kontakt osoba: Andreas Wailzer

---

Our Austrian company Seifenkistl / Wohndesign Handels GmbH developed from a solid handicraft business more than 30 years ago.

Our customers come from the wholesale and retail trade in Austria, Germany, Taiwan and Dubai, they trust in our competence and our "Know How".

We have now decided to establish a company to serve the Croatian market: WANDI DIZAJN D.O.O.

We can thus contribute products for the Croatian market, such as:

- Organic soap nut products:
- Washing, care and cleaning for body, clothes and household.
- Marmot products:
- To relieve pain and support after injuries.

If we have aroused your interest, we look forward to a cooperation.

**Wellsystem Therapy & SPA OG**

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With the invention of the **hydrojet** as the first dry water massage system, Wellsystem has created a completely new product group that has become an integral part of the health and wellness industry.

The high level of customer satisfaction has already been awarded several times by multiple awards.

We exports to over 50 countries. Wellsystem has access to comprehensive know-how with its own development centre.

# OBSESSIVE ABOUT QUALITY

ADVANTAGE AUSTRIA ZAGREB  
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