



Dear Business Partners and Friends of ADVANTAGE AUSTRIA

As we enter the second quarter of the year, I hope spring is bringing renewed momentum to your projects and the opportunities ahead. The first months of 2026 have shown how dynamic our economic environment continues to be, with rapid technological developments and shifting global conditions shaping the way we do business. To navigate these circumstances, our Dublin team remains committed to fostering Austrian-Irish collaboration by facilitating cross-border innovation and strategic partnerships.

I look forward to connecting with many of you in the months ahead and advancing impactful projects together.

→ [Follow us on LinkedIn](#)

→ [Check out our Website](#)

Best regards,

Marco Garcia
Commercial Counsellor to Ireland

NEWS



The World's Best Hospitals 2026

Vienna's AKH University Hospital /MedUni Vienna has leapt up the US magazine Newsweek's international hospital rankings.

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Prime conditions for top performances in sports and business

Success is based on motivation, willpower and perseverance – similar qualities are required in sports and business alike.

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EU Social Mixer Series Returns for 2026

European businesses active in Ireland gathered for the first EU Social Mixer of the year, hosted by ADVANTAGE AUSTRIA Dublin.

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Off the stalk and into the tank: biofuel from tomato residue

Graz University of Technology is turning waste from tomato production into aviation fuel – and has classified espresso as a staining agent in electron microscopy.

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Irish Timber Construction Sector and Austrian Expertise

The webinar revealed Ireland's timber supply is poised for 68% growth by 2035, creating opportunities for Austrian partnerships.

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Global Business Barometer 2026

How Austrian companies abroad view 2026: key findings from our global survey.

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GLOBAL BUSINESS BAROMETER



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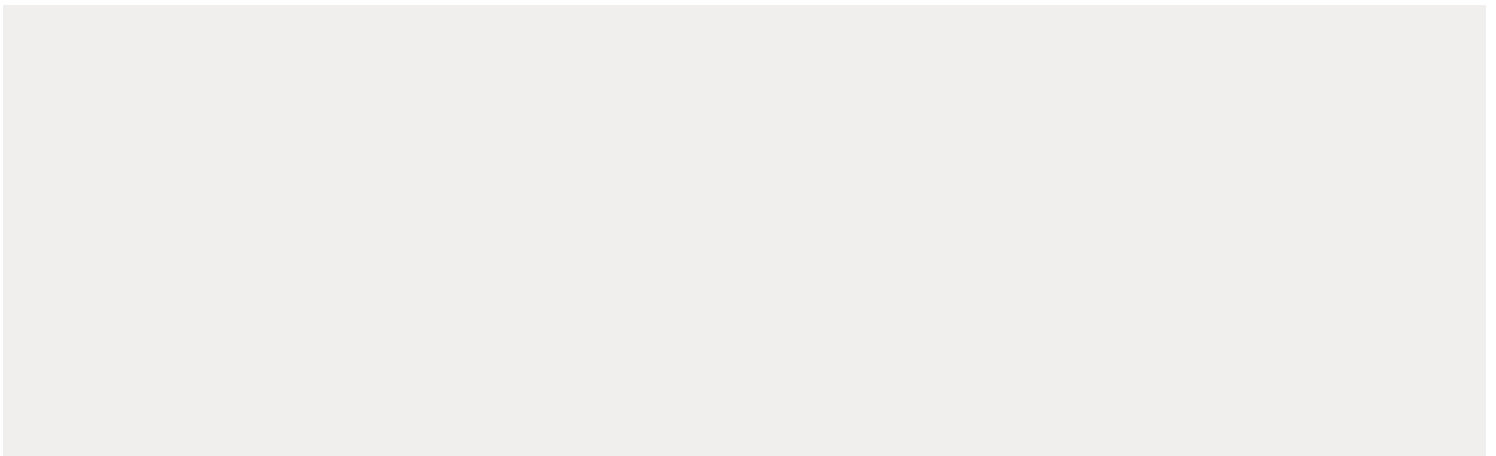
Sport and business have a few things in common...

Courage, resolve, perseverance – sport and business require similar qualities if you wish to succeed.

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EVENTS



Vienna | 24th of September

Applied Artificial Intelligence Conference

The Applied Artificial Intelligence Conference is Austria's premier international AI business symposium, designed to connect developers, adopters, innovators, and decision-makers to explore the real-world application of Artificial Intelligence.

[» Learn More](#)

Vienna | 18th - 22nd of May 2026

ViennaUP - The Startup Festival

ViennaUP is a city-wide festival of entrepreneurship and innovation, created by the startup community for the world. Events take place throughout Vienna.

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[» Stay up to date with current events via our **website**](#)

BUSINESS OPPORTUNITIES



Redbloc | Redblo systems GmbH

Redblo systems offers a highly profitable precast system that pays for itself within a very short time.

Company is looking for: Customers

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Doppelmayr Gruppe

Doppelmayr represents quality, technology and market leadership in the construction of ropeway systems for the transport of people and materials as well as high-tech intralogistics solutions.

Company is looking for: Customers

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Kontron Transportation GmbH

Kontron Transportation GmbH is a leading global supplier of end-to-end communications solutions for mission-critical networks.

Company is looking for: Customers

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FRIES Kunststofftechnik GmbH

Fries is the market leader for commercial dishwasher baskets in Europe. Technical components are cleaned in its industrial baskets.

Company is looking for: Partners

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Plasser & Theurer

Plasser & Theurer has been setting standards in track construction for more than 70 years. The railway engineering pioneer has already supplied 17,800 machines to 110 countries.

Company is looking for: Customers

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MARK Metallwarenfabrik GmbH

MARK builds on more than 100 years of experience and is now one of the world's leading companies in metal forming technology.

Company is looking for: Customers

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MCI Internationale Hochschule GmbH

As an Entrepreneurial University®, the MCI in Innsbruck combines science, business studies and consulting into a unique concept.

Company is looking for: Customers

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AME International GmbH

AME builds groundbreaking healthcare infrastructures – from turnkey tertiary care hospitals to medical devices and digital healthcare solutions.

Company is looking for: Customers

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Head Sport GmbH

HEAD is a world-leading provider of premium and high-performance sports equipment and clothing for athletes of all levels. The company has 5 business areas.

Company is looking for: Partners

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Snowsports GmbH

Specialises in the training and further education of ski instructors and snowboard instructors, the development of international snow sports projects and consulting services in winter sports tourism.

Company is looking for: Customers

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Bagjump Action Sports GmbH

BAGJUMP is the inventor and manufacturer of the world's leading and most innovative airbag systems for freestyle sports.

Company is looking for: Customers

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DIALAB

Dialab with its headquarters in Wiener Neudorf is a producer and dealer of laboratory diagnostics and laboratory equipment.

Company is looking for: Partners

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Rail Cargo Austria AG

With efficient end-to-end logistics solutions, RCG transports 79.9 million net tonnes every year and covers 42.6 million train kilometres in its rail network.

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fynk GmbH

Say goodbye to contract chaos with fynk's AI-based contract management software.

Company is looking for: Customers

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Senseven GmbH

AI-based leak detection in valves with a focus on safety and reducing emissions and costs

Company is looking for: Customers

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FRESH VIEW on Winter Sports

Interested in Austrian innovation in the winter sports industry?

[» Click Here](#)

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Austrian Federal Economic Chamber | Wirtschaftskammer Österreich (WKÖ)

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MISSION STATEMENT:

ADVANTAGE AUSTRIA, with its network of foreign trade offices, is the foreign trade promotion organisation of the Austrian economy. Under the auspices of the Austrian Federal Economic Chamber, ADVANTAGE AUSTRIA is Austria's largest service provider and a key facilitator of Austrian export all over the world. ADVANTAGE AUSTRIA acts as an official lobby, representing the interests of its Austrian members both at home and abroad.

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