

SURPRISINGLY INGENIOUS



Dear Business Partners and Friends of ADVANTAGE AUSTRIA!

It is quite challenging operating under the current restrictions. My dear colleague, Hannes Scheiner, and I are still working from our office in Lagos while three further members of staff work from their home offices at present and two other colleagues have returned to Austria, to "weather the storm" there. However, I am confident that we shall get through this difficult time together.

Please read more about:

- [what's been happening recently](#)
- [upcoming events](#)
- [business opportunities](#)

Thank you all for your time and your readership.

We wish you, your family and friends continued good health and keep staying safe!

Guido Stock and the ADVANTAGE AUSTRIA Team in Lagos

NEWS



The Austrian Delegation in Freetown

Successful Austrian Trade Mission to Ghana and Sierra Leone

With dozens of business meetings held by a delegation of representatives of Austrian companies from various industries, the trade mission to Ghana and Sierra Leone from 9 – 13 March was a resounding success.

The highlight of the visit for the participants was the opportunity to hold b2b meetings and interact with major players and prospective clients / customers in their respective industries.

For a comprehensive list of all Austrian participants and their company profiles, please [click here](#).

» [read more](#)

AMABO - Roof Tiles Made Out of Recycled Plastic

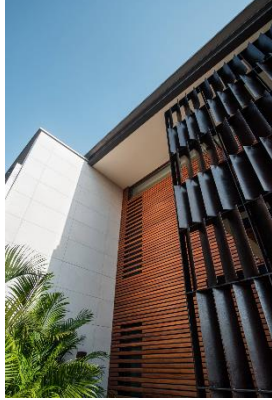
With financial assistance by the Austrian Development Agency ADA, Cameroon's first ever Eco friendly roof tile manufacturing plant, AMABO, was commissioned in Likoki, the south west province of Cameroon.

AMABO roof tiles are 100% recyclable, produced in a highly cost-efficient way and eco-responsible. The innovative roof tiles are manufactured using post-consumer plastic waste mixed with sand. This mixture prohibits water absorption, insulates against sun and humidity, makes the product unbreakable and fire resistant up to 220 degrees Celsius.



AMABO roof tiles during installation

» [read more](#)



© AAO Architecture

Practice of the Austrian Honorary Consuls in Accra amongst the world's 50 best architecture firms

Orthner Orthner & Associates is a unique architectural practice founded by Austrian trained Martin and Rosemary Orthner.

OOA is featured in this year's edition of Domus 50 best architecture firms 2020 with the focus on identifying the world's 50 most creative, interesting and promising emerging architecture practices.

The Austrian couple and its team has constructed distinctive landmark buildings in Accra for clients as diverse as the WORLD BANK/IFC, ORACLE and GOOGLE but is also successful in affordable and environmentally friendly housing projects using local materials like clay, straw and wood.

[» read more](#)

Austria re-opens for Business

Austria becomes the first country in Europe on the way to normal life by easing the strict restrictions put in place due to the COVID 19.

The lockdown which was put in place on 16 March with bans of more than five people gathering in public place, began to ease on 14 April and hopefully will be a thing of the past by the end of June.

Shops of up to 400 square meters have re-opened as from 14 April, although under strict conditions. Small shop owners must limit the numbers of walk-in customers and they are all mandated to wear face masks.

[» read more](#)

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[» see all stories](#)

EVENTS

7 – 12 JUNE 2020, CAMEROON AND CHAD

Austrian Trade Mission to Cameroon and Chad - Postponed

New date will be communicated.

[» contact us](#)

8 – 10 SEPTEMBER 2020, LAGOS

The Big 5 Construct Nigeria

Visit the Austrian Pavilion to meet experts in the construction industry. The BIG 5 Construct Nigeria is the ideal platform for Austrian companies

[» event details](#)

15 – 17 SEPTEMBER 2020, LAGOS

Propak West Africa 2020

We are proud to announce that we will be participating at the largest packaging, food processing, plastics, labelling and print exhibition in West Africa.

[» event details](#)

8 – 10 OCTOBER 2020, ACCRA

Accra Construction Exhibition 2020

The ACE has a proven track record of successfully creating a platform for Austrian suppliers to present their products and technologies in the building, construction and interior design industry.

[» event details](#)

[» Find all UPCOMING EVENTS on our website](#)

BUSINESS OPPORTUNITIES



ACREDIA
MACHT MUT ZU HANDELN

Acredia

Austria's leading credit insurance company which develops in-depth solutions to minimise business risk and maximise security for its customers

Offer:
Services and Know-how

[» see details](#)



BRUCHA

Brucha

Specialist in the construction of cold storage buildings and commercial /industrial halls, cold storage cells and cold storage doors

Wanted:
Sales Partners

[» see details](#)



Doppelmayr®

Doppelmayr

World technology and market leader in ropeway integrated transport solutions to ensure relevant time savings and convenient mobility for all

Wanted:
Direct Customers

[» see details](#)



FRIES

Fries

A market leader for commercial dishwasher baskets for the hospitality industry, industrial baskets, industrial packaging, and technical fittings

Wanted:
Sales Partners

[» see details](#)



NEULANDT
BUILD EVERYWHERE

Neulandt

Neulandt 3P, is designed as a mobile field factory for the production of concrete precast elements to address the growing demand for affordable housing

Wanted:
Direct Customers

[» see details](#)



OeEB
Oesterreichische
Entwicklungsbank AG

OeEB (Development Bank of Austria)

OeKB finances private investment projects in developing countries and emerging markets

Wanted:
Co-operation Partners

[» see details](#)



OeKB

OeKB (Austria's official export credit agency)

OeKB provides long-term financing with very attractive interest rates for the purchase of Austrian investment assets.

Offer:
Services and Know-how

[» see details](#)



WERNER WEBER

Werner & Weber

A producer of mobile and stationary compactors for compacting waste in containers for the efficient collection and disposal of waste.

Wanted:
Co-operation Partners

[» see details](#)

Find all BUSINESS OPPORTUNITIES on our Website

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FRESH VIEW on Medical Services, no. 167/2020

Download our newest Fresh View Publication "Medical Services" full of interesting facts about Austria's healthcare system.

[» free download](#)

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Nigeria



Ghana

Austrian Federal Economic Chamber | Wirtschaftskammer Österreich (WKÖ)

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MISSION STATEMENT:

ADVANTAGE AUSTRIA, with its network of foreign trade offices, is the foreign trade promotion organisation of the Austrian economy. Under the auspices of the Austrian Federal Economic Chamber, ADVANTAGE AUSTRIA is Austria's largest service provider and a key facilitator of Austrian export all over the world. ADVANTAGE AUSTRIA acts as an official lobby, representing the interests of its Austrian members both at home and abroad.

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