

SURPRISINGLY INGENIOUS



Dear Business Partners and Friends of ADVANTAGE AUSTRIA!

Austria is home to world class companies like Engel, Greiner and Wittmann Battenfeld that manufacture machinery to produce plastic products like PET bottles, plastic chairs or window frames. Austrians are very conscious about the environment. This has surely contributed to Austrian firms Erema, NGR and Starlinger becoming global market leaders in machinery for the recycling of plastic.

89 Austrian Exhibitors will showcase their latest development at the World 's No 1 Trade Fair for Plastics "Messe K" in Duesseldorf from 16-23 October 2019. We would be very pleased to see you there!

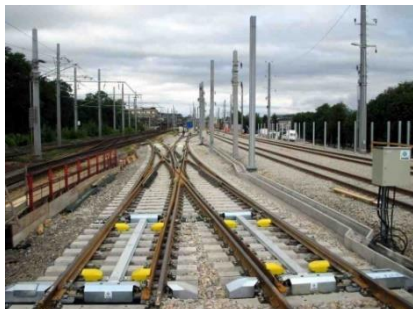
Please read more about:

- [what's been happening recently](#)
- [upcoming events](#)
- [business opportunities](#)

We wish you every success and look forward to seeing you at our events!

Guido Stock and all other members of the ADVANTAGE AUSTRIA Team in Lagos

NEWS



Photocredit: voestalpine

voestalpine supplies high-tech signalling equipment and rails for the Ghana Eastern Railway Line

The World's No 1 manufacturer of rails and turnouts, Austria's voestalpine, has been contracted to supply the Ghana Eastern Railway Line with signalling solutions, rails, points and turnouts. This high quality railway infrastructure will ensure safe and efficient transport on the Eastern Line.

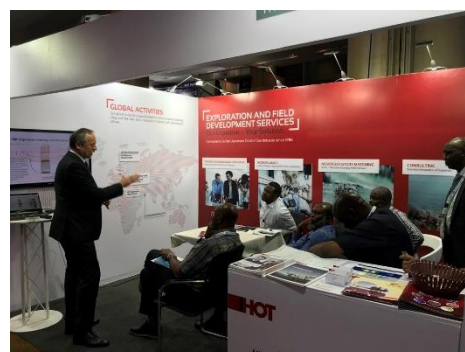
The line will have three major stations in Accra, Koforidua and Kumasi and 30 sub-stations along it's double track course.

[» read more](#)

Austrian Consultancy Company, HOT Energy, showcased at NAICE 2019

The HOT Energy Group (HOT) participated at the Nigeria Annual International Conference and Exhibition (NAICE) from 5-7 August 2019 in Lagos. A large number of professionals from the Nigerian Petroleum Industry visited HOT's booth and got briefed on HOT's innovative technologies and services, including the pioneering EOR Process Optimisation, the game-changing Assisted History Matching Software (SenEx), HOT's Exploration & Field Development Services as well as Training & Knowledge Transfer Services.

[» read more](#)



Dr Diethard Kratzer (Founder & CEO) presents HOT's Services Portfolio



KTM Showroom in Cotonou

First KTM Sport-motorcycles Showroom opened in Cotonou

The worldwide popular and internationally successful Austrian manufacturer of Sport-motorcycles KTM nominated Socar Benin S.A. as their official distribution partner for Benin.

Socar Benin already imported 10 KTM motorcycles and inaugurated a KTM-Showroom in Cotonou in June 2019, where they proudly presented the new bikes. The event was attended by Mr. Yoran Fadoul, General Manager of Socar, Mr. Dory Kallab, Supply Chain Manager of Socar, and many bike-enthusiasts.

[» read more](#)

WorldSkills 2019: Team Austria lands a flurry of medals in Kazan

Austrian vocational training has once again proved that it is among the best in the world, as shown by the excellent results achieved at the WorldSkills 2019 professional competition in Kazan (Russia). A total of 46 challengers from Austria took part between 22 and 27 August 2019, and the young competitors returned proudly sporting 12 medals and 17 "Medallions for Excellence".

[» read more](#)

Find all NEWS on our Website

[» see all stories](#)

EVENTS

30 SEPTEMBER 2019, LAGOS

Building Efficient Structures

Professionals and industry thought leaders in the architectural, construction and healthcare sector are welcome to express their interest in joining an exclusive seminar on Innovative In - Building Solutions. The seminar is co-hosted by two Austrian companies

[» event details](#)

3 - 5 OCTOBER 2019, ACCRA

17th International Building and Construction Exhibition

The IBCPE has a proven track record of successfully creating a platform for the construction industry where dealers in building and construction materials, professionals and industry players showcase their products and expertise.

[» event details](#)

6 - 8 NOVEMBER 2019, ACCRA

West Africa Clean Energy and Environment Expo: WACEE

WACEE 19 will host the official Austrian pavilion for the second successive time. The Austrian pavilion will showcase innovative products and technology from world leading Austrian companies in the renewable energy and environment space.

[» event details](#)

16 - 23 OCTOBER 2019, DUESSELDORF

K 2019: The Biggest Plastic Exhibition

From 16 to 23 October 2019, the "Who's Who" of the entire plastics and rubber industry will meet at K 2019, "The World's No. 1 Trade Fair for Plastics and Rubber", to demonstrate the industry's capabilities, discuss current trends and set the course for the future.

[» event details](#)

[» Find all UPCOMING EVENTS on our website](#)

BUSINESS OPPORTUNITIES



Bene

A significant market player in Europe, specialised in the design of customised modern office and workplace furniture.

Wanted:
Direct Customers

[» see details](#)



Domoferm

One of the leading European suppliers of steel doors and frames, safety doors, fixed glazing systems for fire protection, safety and sound insulation.

Wanted:
Direct Customers

[» see details](#)



Eisenkraft

A complete range of manually operated tools which provide all the functions required for producing decorative wrought ironwork of the highest quality.

Wanted:
Direct Customers

[» see details](#)



EVG

A successful manufacturer of fully automated production lines for welded reinforcing elements, welding lines for the production of mesh products and cold-rolling lines.

Wanted:
Direct Customers

[» see details](#)



Herz

Manufacturers of valves, fittings, circuit regulating valves, dynamic control fittings and thermostatic valves for heating, air conditioning, sanitary and gas appliances.

Wanted:
Direct Customers

[» see details](#)



Jeld-Wen

One of Europe's most modern door plants, DANA doors are known for high-quality workmanship, sophisticated designs and user-friendly functionalities.

Wanted:
Direct Customers

[» see details](#)



Schrack Seconet

Well established manufacturer of nurse call and fire alarm systems for hospitals and nursing homes.

Wanted:
Sales Partners

[» see details](#)



Sumetzberger

A technological leader in the field of pneumatic tube systems that provide internal transport solutions for hospitals and facilities of every size.

Wanted:
Sales Partners

[» see details](#)

Find all BUSINESS OPPORTUNITIES on our Website

[» see more](#)



FRESH VIEW on Education, no. 164/2019

Download our newest Fresh View Publication „Education“ full of interesting facts about Austria’s educational sector.

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Nigeria



Ghana

Austrian Federal Economic Chamber | Wirtschaftskammer Österreich (WKÖ)

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MISSION STATEMENT:

ADVANTAGE AUSTRIA, with its network of foreign trade offices, is the foreign trade promotion organisation of the Austrian economy. Under the auspices of the Austrian Federal Economic Chamber, ADVANTAGE AUSTRIA is Austria’s largest service provider and a key facilitator of Austrian export all over the world. ADVANTAGE AUSTRIA acts as an official lobby, representing the interests of its Austrian members both at home and abroad.

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