



Dear Business Partners and Friends of ADVANTAGE AUSTRIA!

Despite the challenging times, our office was able to organize a mission for 10 representatives of Austrian companies to Ghana and Liberia during the last week of February who met with local authorities and entrepreneurs.

For the coming months we have planned several virtual events in Austria as well as in the 14 countries covered by our office in West- and Central Africa. We would be delighted to have you join us!

Please read more about:

- [what's been happening recently](#)
- [upcoming events](#)
- [business opportunities](#)

Thank you all for your time and your readership.

Best regards,

Guido Stock and the ADVANTAGE AUSTRIA Team in Lagos

NEWS



Front view of the Freshforte Building
©Studio Elementals

Young Austrian Architect sets a new Landmark in Lagos

Freshforte Cargotecture is a new mixed-use retail and hospitality building in Lekki, Lagos, designed by the Austrian architect, Stefanie Theuretzbacher.

The building houses a grocery store, a restaurant and a coffee shop. The material selection and construction techniques follow the principles of recycling and local craftsmanship. Re-used intermodal shipping containers become the main structural elements and are either visible or concealed.

Stefanie Theuretzbacher has also designed and supervised projects in Ethiopia, South Sudan, Liberia and Iraq for UNIDO.

[» read more](#)

Success of Austrian Stone Crushers in Cameroon

For an entirely new 48 km road south of Yaoundé, Bofas needed large quantities of granite as subsoil material and, due to the local presence of Rubble Master, opted for a crusher from this company. Once the road is completed, it will immediately be directed to the next project in northern Cameroon.

Christian Windhager has been actively working in Central Africa for years as Sales Director at Rubble Master, the world leader in mobile crushers.



Rubble Master stone crusher on site
©Rubble Master

[» read more](#)



Jebba hydropower plant on the Niger River
© Mainstream Energy Solutions Ltd

Andritz to modernize the Jebba Hydropower Plant in Nigeria

The contract for the modernization of the Jebba hydroelectric power plant on the Niger River has been awarded to the Austrian company ANDRITZ. The contract has a value of more than 30 million euros and commissioning is planned for the beginning of 2024.

Andritz will supply the entire electro-mechanical and hydro-mechanical equipment including a 96.4 MW turbine, a 103 MVA generator, transformer, outdoor switchyard and accessory equipment, as well as the intake gate.

The new equipment will repower the plant and provide much needed electric energy.

[» read more](#)

AHT freezing and refrigeration systems for first class supermarket in Cotonou

AHT refrigeration systems supply leading discount and supermarket chains like Shoprite and Spar as well as well-known manufacturers in the ice cream and beverage industry.

But the Erevan Supermarket in Cotonou was the first successful installation in Africa with the new KALEA Freeze together with VENTO Eco Air and MONTREAL.

In the core business of manufacturing plug-in refrigeration and freezer systems for trade and industry, AHT is at the top of the world.

[» read more](#)

Find all NEWS on our Website

[» see all stories](#)

EVENTS

23 – 24 MARCH 2021, VIENNA (VIRTUAL)

Future of Building 2021

Learn about the latest technologies and materials, share new project ideas and find international cooperation partners and business opportunities by joining the Future of Building 2021, Vienna.

[» register here](#)

21 APRIL 2021, LAGOS (VIRTUAL)

Austrian Innovation Mission Lagos

Attend the first of its kind virtual Austrian Innovation Mission Nigeria to gain valuable insights into the Austrian and Nigerian Ecosystems as well as future trends in innovation.

[» event details](#)

2 – 3 JUNE 2021 (VIRTUAL)

Austrian Trade Mission – West and Central Africa

Meet Austrian companies online! The focus of this trade mission will be on individual B2B meetings with Austrian manufacturers, experts and other potential business partners.

[» event details](#)

28 – 30 SEPTEMBER 2021

The Big 5 Construct Nigeria

The Austrian Pavilion at the BIG 5 Construct Nigeria is the ideal platform for you to connect with Austrian companies who are active in the building and construction industry.

[» event details](#)

BUSINESS OPPORTUNITIES



Engel

The leading manufacturer of plastics processing machines, producer of injection moulding machines and robots.

Wanted:
Direct Customers

[» see details](#)



Global Hydro

A primary contact worldwide for small hydropower technologies. Specialists for Kaplan, Pelton and Francis turbines with capacities of 100 kW to 25 MW.

Wanted:
Direct Customers

[» see details](#)



Kraus & Naimer

A global leader in the field of cam switches and a specialist for individual customer solutions in the switchgear technology sector.

Wanted:
Direct Customers

[» see details](#)



Neulandt

Neulandt 3P is designed as a mobile field factory for the production of concrete precast elements to address the growing demand for affordable housing.

Wanted:
Direct Customers

[» see details](#)



Oskar Hämmerle

Whether voile laces, men's polish or etched embroidery: Oskar Hämmerle is producing traditional African laces with the highest precision in embroidery.

Wanted:
Direct Customers

[» see details](#)



Redbloccsystems

Turn-key fully- and semi-automated plants for the prefabrication of solid wall elements. The panels are produced to exact measure from bricks, blocks and other building materials.

Wanted:
Direct Customers

[» see details](#)



Starlinger

World market leader in the field of machinery solutions for the recycling and refining of a wide scope of plastics such as PE, PP, PA, PS, BOPP and PET.

Wanted:
Direct Customers

[» see details](#)



Voestalpine Railway

A global expert in the field of railway infrastructure, offering outstanding products, logistics and services for rails, turnouts, signaling and monitoring applications.

Wanted:
Direct Customers

[» see details](#)

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OPPORTUNITIES on
our Website**

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Nigeria



Ghana



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MISSION STATEMENT:

ADVANTAGE AUSTRIA, with its network of foreign trade offices, is the foreign trade promotion organisation of the Austrian economy. Under the auspices of the Austrian Federal Economic Chamber, ADVANTAGE AUSTRIA is Austria's largest service provider and a key facilitator of Austrian export all over the world. ADVANTAGE AUSTRIA acts as an official lobby, representing the interests of its Austrian members both at home and abroad.

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