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Austrian Pavilion at Saudi Build 2023



PRIS

Riyadh

INGLY

06th - 09th November 2023

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INFORMATION

ADVANTAGE AUSTRIA Riyadh

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Our office in Riyadh is part of a network of more than 110 offices in over 70 countries that provide a broad range of intelligence and business development services for both Austrian companies and their international business partners.

Our team of experts can assist Saudi companies in locating Austrian suppliers and business partners. We organize numerous events every year to bring business contacts together. Other services provided by our office range from introductions to Austrian companies looking for importers, distributors, or agents to providing in-depth information on Austria as a business location and assistance in entering the Austrian market.

PREFACE

On behalf of Advantage Austria, it is my great pleasure to introduce to you eight Austrian companies.

They are taking part in the Saudi Build from November 6th to 9th of November 2023. Already in last years edition of the Saudi Build we participated with an Austrian Pavilion. In addition, we had a presence with companies this year at the Saudi Big 5 in February 2023.



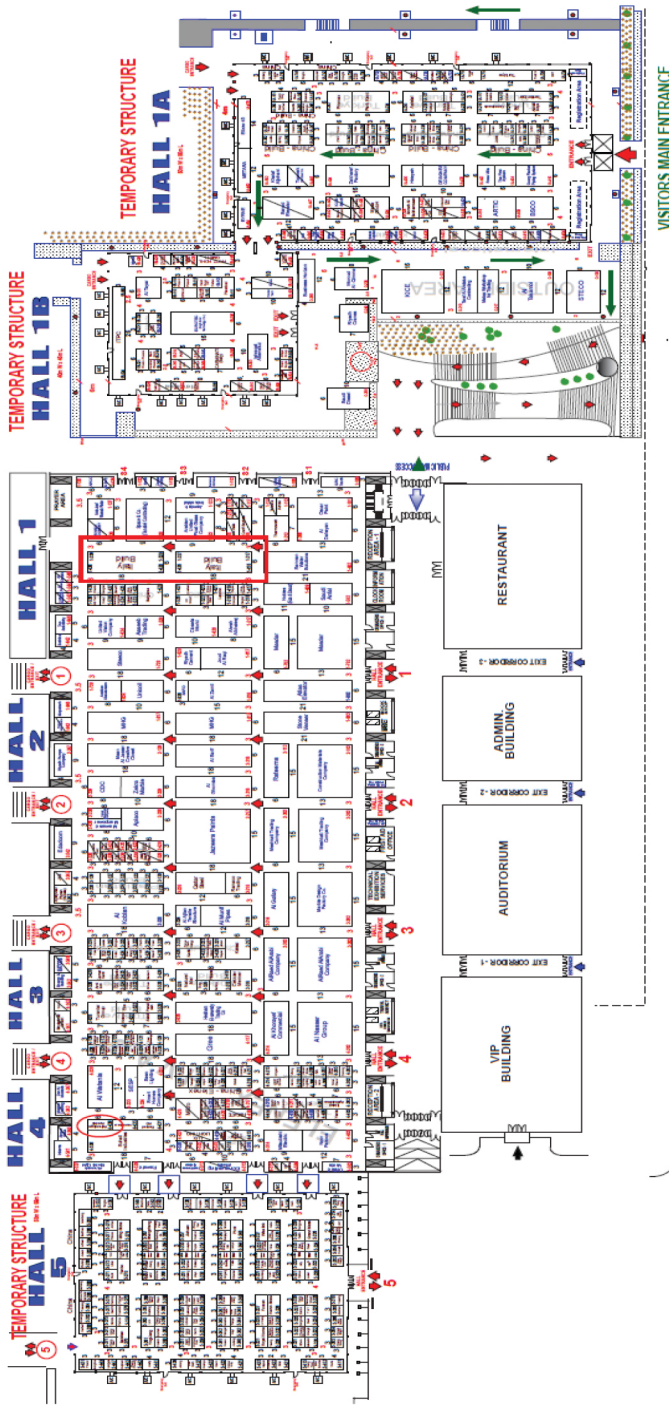
This is one of the follow-up events of the Austrian trade mission to Riyadh in March 2023. During the trade mission 36 Austrian companies from various sectors came to Riyadh.

This year we are proud to present you a broad range of Austrian technologies described in more detail on the following pages. The participating Austrian companies are what we call “hidden champions” each pertaining to their special niche.

I trust this event will find your interest. Wishing you interesting and fruitful talks with the representatives of our Austrian companies.

Christoph Pfeifer

Commercial Counsellor at the Austrian Embassy
Head of Advantage Austria in Saudi Arabia



↑
Visitors Journey Starts
Here



SAUDI BUILD 2023

SAUDI STONE TECH THE PMV SERIES

COMPANIES

SAUDI BUILD AND ELENEX EXHIBITION NOVEMBER 2023

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**ace Apparatebau construction &
engineering GmbH**

Christof Group
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The company ACE Apparatebau construction & engineering GmbH, part of Christof Group, is operating on a global scale. For decades, the team of ACE has been developing special solutions for industrial equipment, which are recognized worldwide. The product range includes all different kinds of pressure vessels, heat exchangers, columns, reactors, FCC components and other special products. ACE's equipment has primarily applications in the petrochemical and chemical industry as well as the paper and food industry.

In large, state-of-the-art equipped halls, alloyed and unalloyed steels as well as special materials and clad steels are processed by ACE's team.

In the factory in Lieboch/Austria, ACE is able to produce apparatuses with pressures up to 750 bar, weights up to 300 tons and diameters up to 5.4 m in one piece. One of ACE's premises is located directly at the river Danube so that hassle-free loading of up to 600 tons onto the ship is possible.

INDUSTRY

Engineering/ Plant Engineering & Construction / Smart Factory

Bakalowits Licht Design GmbH



BAKALOWITS®

LIGHTING DESIGN AND MANUFACTURING

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Bakalowits is one of the world's leading manufacturer for bespoke lighting solutions.

Founded in 1845 in Vienna - Austria, Bakalowits has more than 177 years of experience in designing, manufacturing, installing and restoring of prestigious custom-made light fixtures for commercial, residential and private projects all over the World.

These projects include palaces, governmental buildings, opera houses, hotels and conference centers as well as private homes and apartments. The chandelier and lighting portfolio of Bakalowits span over various art historical periods and styles including modern fixtures. Today this portfolio includes over 10.000+ models and designs, all of which can still be produced. The in-house design division uses its creativity, its knowledge and its extensive experience with international clients to further extend this portfolio with ever new designs. This assures the clients of Bakalowits a unique and personal touch within every single project, and we can proudly say that everything is possible with us. In addition to designing and manufacturing new lightings, the company Bakalowits also uses the unique knowledge and skills to repair and restore older chandeliers worldwide.

Being family - owned and managed in 6th Generation Bakalowits continues its commitment to the highest standards of quality and excellence in its products and services for its clients now and in the future to come.

INDUSTRY

Design/ Furniture / Interior

**glass-inspiration GmbH design +
engineering**



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We are an Austrian company and offer individual glass solutions for hotels, yachts, cruise ships, museums, schools, residential projects, office buildings, facades, lighting, custom-made products and more. glass-inspiration laminates individual high-quality inlays between two panes of glass. These are protected from water, dirt and moisture. Applications include shower dividers, splashbacks, bar surrounds, sliding doors, balconies, table tops, door panels, facades, fire-resistant design elements, IGU with interlayers, curved glass elements, chandeliers, custom products and more.

We are looking for sales partners who already have experience with glass, glass processing, carpentry and luxury interior design. Our customers are interior designers, architects and contractors of high-quality facilities but also private customers and design enthusiasts who want to live with high-quality natural materials. Each glass element is unique and individual, handmade and of the highest quality.

INDUSTRY

Building / Construction Material

Kuhn Baumaschinen GmbH



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The KUHN group is divided in the strategic business divisions construction equipment, loading systems and the production of machine tools (Emco).

All three divisions operate independently from each other organizationally and operationally and are organized by separate companies under the umbrella of KUHN Holding GmbH.

KUHN Baumaschinen und Kuhn Ladetechnik with their mother company in Austria and their subsidiaries in Czech Republic, Slovakia, Hungary, Croatia, Bosnia, Slovenia, Poland, Switzerland, Romania and Germany is the reliable partner in the building-transport- warehouse & logistic sectors with the exclusive brands Palfinger, Komatsu and Mitsubishi.

INDUSTRY

Transportation Infrastructure / Below Ground Engineering
Plant Engineering & Construction/ Smart Factory
Building/ Construction materials

**Pohl & Co. Metallwarenerzeugung
Gesellschaft m.b.H. & Co. KG.**



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We are a 3rd generation family business that has been in existence for 50 years and specializes in the production of table frames and bar stools for hotels, restaurants and restaurants. Our products are manufactures exclusively in Austria.

We only produce the bases without the tabletop.

We are looking for strategic partner who will distribute our products in Arabian area.

INDUSTRY

Metals/ Metal Processing

Senoplast Klepsch & Co. GmbH

SENOPLAST

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Since more than 60 years Senoplast has dealt with the production of co-extruded plastic sheets and films for thermoforming and other processing methods. Over the years the company has grown into a specialist for the co-extrusion of multi-layer sheets and films.

Around 55,000 tons of senosan® products per year are delivered from the main site in Piesendorf/Austria and the production facilities in Querétaro/Mexico and Suzhou/China to around 60 countries worldwide. In 2022 Senoplast Klepsch & Co. GmbH achieved a turnover of around 400 million euros and was internationally successful with an export ratio of over 90%. The company employs 810 people worldwide.

The trademark senosan® does not only stand for high-quality plastic sheets and films but also for an ecology-minded production. The innovative and high-quality plastic sheets and films made of ABS, ABS/PC, ASA, PMMA, PS and PC offer a wide range of applications.

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INDUSTRY

Plant Engineering & Construction/ Smart Factory

New Materials/ Composites

Chemicals/ Plastics

Snasycom GmbH



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SNASYCOM (Snake Systems Company) is specialized in the manufacture and development of cable laying systems and accessories for any electrical installation, made in Austria (EU).

We offer everything from cable installation systems for the domestic use to equipment for industrial cable pulling.

Our range of products includes pulling or pushing rods (different types made of fiberglass, twisted polyester, steel or nylon), pulling grips, cable laying rollers, drum unreeling systems, lubricants, accessories and much more...

From our headquarters located in Austria, we supply the entire world with installation tools and accessories for cable laying. We are currently looking for new customers, business partners and distributors in Saudi Arabia, including neighboring countries.

Our product range includes pulling rods, pulling grips, cable laying rollers, drum unreeling systems, lubricants, accessories and much more...

INDUSTRY

Electronics/Electrics/ Mechatronics

Transportation Infrastructure/ Below Ground Engineering

Building/ Construction Materials

Stöckl Gesellschaft m.b.H.



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STÖCKL Parkett is a family-owned company, based in Kematen/Ybbs and founded in 1977. The company offers an extensive range of real wood floors. From 2-layer parquet to innovative HolzTec floors, stair nosings and matching skirting boards. With an emphasis on sustainability, STÖCKL wants to create a focal point in your interiors that will remain a pleasure to live with for many years.

All wood is sourced from sustainable forestry and the production of the parquet floors takes place exclusively in the factory in Lower Austria.

Parquet floors for all areas

As a producer of parquet flooring, STÖCKL Parkett is always on the lookout for sales partners (dealers, flooring installers, architects and project planners). The company produces a wide range of parquet floors made of oak, walnut, ash and many other woods and provides innovative solutions for commercial properties with B:hard, its particularly hardwearing HolzTec flooring.

INDUSTRY

Furniture/ Interiors

Building Technology/ Interior Construction

in cooperation with

