



INFORMATION



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Our office in Riyadh is part of a network of more than 110 offices in over 70 countries that provide a broad range of intelligence and business development services for both Austrian companies and their international business partners.

Our team of experts can assist Saudi companies in locating Austrian suppliers and business partners. We organize numerous events every year to bring business contacts together. Other services provided by our office range from introductions to Austrian companies looking for importers, distributors, or agents to providing in-depth information on Austria as a business location and assistance in entering the Austrian market.





PREFACE

On behalf of Advantage Austria, it is my great pleasure to introduce to you four Austrian companies from the cybersecurity space.

They are taking part in the Austria Showcase "Cybersecurity, Critical Infrastructure and AI" in Saudi-Arabia from January 30th to February 1st 2023. This is one of the follow-up events of the Trade Mission alongside the visit of the former Austrian Minister for Digital & Economic Affairs, Dr. Margarete Schramböck, and the 8th meeting of the Austrian Saudi-Arabian Joint Commission on Economy, Trade, Industry and Technology in Riyadh in March 2022.



The trade delegation in March was headed by Dr. Richard Schenz, former Vice-President of the Austrian Federal Economic Chamber. Aside from official visits a Business & Investment Forum took place in Riyadh and a Business Forum Eastern Province in Dammam.

This year we are proud to present you four top Austrian companies in the field of cybersecurity. The details of their technologies are described in more detail on the following pages. The participating Austrian companies are what we call "hidden champions" each pertaining to their special niche.

I trust this event will find your interest. Wishing you interesting and fruitful talks with the representatives of our Austrian companies.

Christoph Pfeifer

Commercial Counsellor at the Austrian Embassy Head of Advantage Austria in Saudi Arabia





AUSTRIAN DELEGATION

AUSTRIA SHOWCASE – CYBERSECURITY CRITICAL INFRASTRUCTURE AND AI SAUDI ARABIA -JANUARY 2023

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The Austrian Business Agency – ABA INVEST in AUSTIA is the national investment promotion agency of the Republic of Austria and as such the first point of contact for foreign companies, Startups and entrepreneurs aiming to establish their own business in Austria.

We are the first point of contact for foreign companies aiming to establish their own business in the country. We are owned and operated by the Republic of Austria, and report directly to the Federal Ministry for Digital and Economic Affairs.

We provide you with information quickly, to the point, and reduce complexity so that you decide in favor of Austria as a location. Support and advice - completely free of charge and always up to date with the latest knowledge.





IKARUS Security Software GmbH



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IKARUS Security Software GmbH is a private company without dependencies and other interests, who offer professional security solutions. Their products reliably scan your data and systems for malware. IKARUS also conducts research and analysis, and its software reacts extremely quickly to local threats.





OMICRON electronics GmbH



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OMICRON electronic GmbH serves the electrical power industry with innovative products and services for testing, diagnostics, and monitoring of assets worldwide. Providing help to make the generation, transmission, and distribution of electricity safe and reliable.





Virtual Vehicle Research GmbH



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The Virtual Vehicle Research GmbH is Europe's largest R&D center for virtual vehicle technology with 300 employees. Research priority is the linking of numerical simulations and hardware testing, which leads to a powerful HW-SW whole system design and automation of testing and validation procedures. Following this focus on industry-related research VIRTUAL VEHICLE is the innovation catalyst for future vehicle technologies.





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