



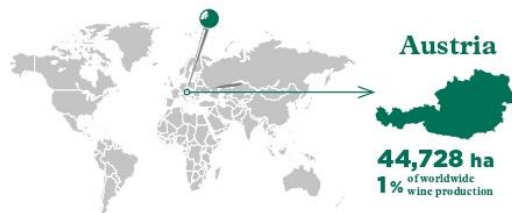
REFRESHINGLY NATURAL

Austrian Wine Tasting 21.03.2024
The St. Regis Hotel | Bangkok, Thailand
www.advantageaustria.org/th



AUSTRIAN WINE-GROWING REGIONS

AND THEIR PROTECTED DESIGNATIONS OF ORIGIN FOR REGIONALLY TYPICAL WINE (DAC)



~ 11,000

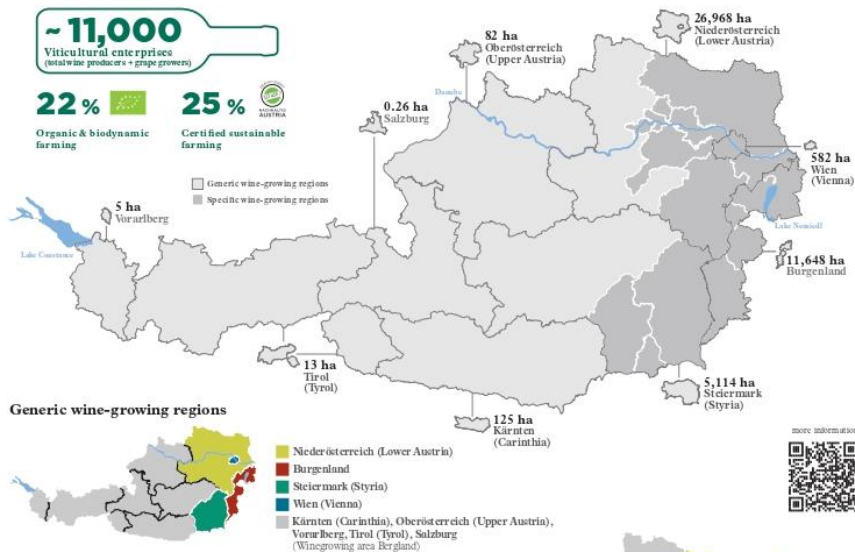
Viticultural enterprises
(total wine producers + grape growers)

22 %

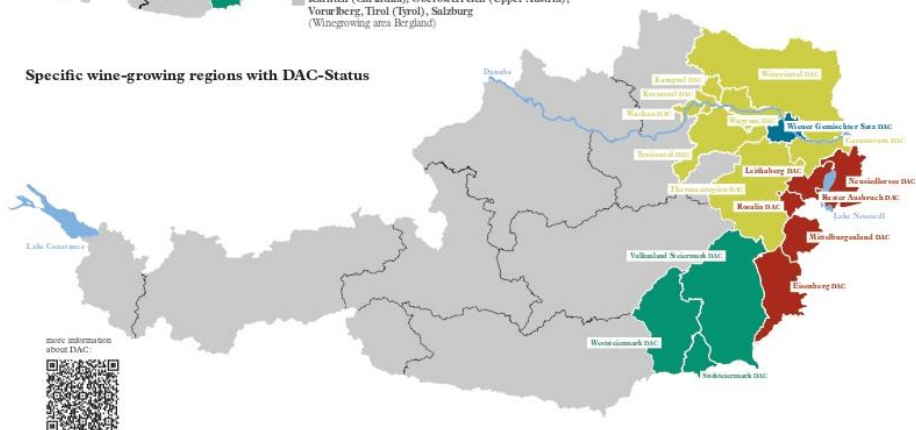
Organic & biodynamic farming

25 %

Certified sustainable farming



Specific wine-growing regions with DAC-Status



AUSTRIAN WINE - REFRESHINGLY NATURAL



Stefan Psota
Austrian Commercial Attaché

Welcome to our 5th **Austrian Wine Tasting** in Bangkok! This year's event is part of our exclusive Austrian Lifestyle Week, organized together with the Austrian Embassy and the Austrian National Tourist Office. It is a celebration of the lifestyle industry stretching from culinary to creative innovations and shall foster a stronger cooperation in the area of soft power between Austria and Thailand.

We are proud to present more than **60 leading Austrian wine producers** from all wine regions in Austria today. Wines from Austria are now highly appreciated both by wine experts and wine lovers all around the world and can be found on almost every refined wine list. As artisanal products crafted by winemakers with a special link to their land, they consistently demonstrate their potential at international blind tastings. Austrian wine also goes very well with Thai cuisine, as well as with Asian food in general.



























AUSTRIAN WINE 
The Art of Wine. Down to Earth.



































Special words of thanks go to the **Austrian Wine Marketing Board** for assisting us to prepare this wonderful event and to the freight forwarding company **DHL**, for shipping the wines from Austria to Thailand!

Prost & enjoy our event!

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AUSTRIAN WINE DISTRIBUTORS IN THAILAND



Distributor of
- **SUTTER** (page 43)

Bangkok Beer & Beverages Co. Ltd. (BB&B)

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Distributor of
- **DORLI MUHR** (page 17)
- **KOLFOK** (page 31)
- **PITTNAUER** (page 36)
- **SALOMON UNDHOF** (page 39)
- **WENINGER** (page 65)

FIN - Fabulous Is Needed Co., Ltd.

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W www.fin-wine.com



Distributor of
- **LAURENZFIVE FINE WINE** (page 32)

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- **SCHLOSS GOBELSBURG** (page 40)

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- **WEINGUT NEUMEISTER** (page 35)

GFOUR WINE

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W www.gfour.wine



Distributor of

- **CHRISTOPH HOCH** (page 14)
- **CLAUS PREISINGER** (page 15)
- **ERWIN TINHOF** (page 18)
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Wine Garage Co., Ltd.

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Importer of:

- **JOSEF & PHILIPP BRÜNDLMAYER** (page 28)
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AUSTRIAN WINE BROCHURES

REGIONAL & IMAGE BROCHURES



The wine country of Austria offers a wide variety of landscapes, grape varieties and wine styles. The information brochures summarize the most important facts in a compact way: discover the 7 elements that are responsible for the uniqueness of Austrian wines. Find out more about Austria's „Liquid Gold“, the typical grape varieties of the country or sparkling Sekt Austria (PDO). Or delve deeper into Austria's wine-growing regions with the comprehensive regional brochures.

TRAINING MANUAL



Training manual „Austrian Wine in Depth“: Anyone who wants to succeed as a specialist in the constantly changing world of wine must continue to educate themselves. With the current version of our training manual, we offer a compact compilation of the most important information for both professional and private wine lovers who want to update and deepen their knowledge of Austrian wine.

CULINARY BROCHURES



Due to their compact body and the climate-related freshness, Austria's wines are ingenious accompaniments to a wide variety of dishes and cuisines - from schnitzel to sushi, from pasta & pizza to the finest cheeses in the world. In our culinary brochures you can find out which Austrian wines go best with which dishes. Cheers & enjoy!

**ALPDRINKS GMBH**

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Contact: Mag. Christian Gerhalter

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E c.gerhalter@alpdrintks.at

W www.alpdrintks.at

A warm welcome to the world of THEZERO. Inspired by the spirit of the times and the desire for high-quality, we have blended tradition and innovation into each bottle of THE ZERO. Discover a world of non alcoholic elegance and be prepared to be amazed by our firstclass sparkling and still wines. Experience their full taste without sacrificing enjoyment of good health.

Birthdays, weddings, company events, New Year's Eve - there are so many festivities to celebrate, or it may just be a pleasant evening for two that starts with a glass of sparkling wine. So now you can enjoy festive occasions non-alcoholic with our first-class sparkling wines from Austria. WELCOME TO A NEW ERA OF ENJOYING WINE! Our non-alcoholic wines are produced in close cooperation with a selected group of associates, all top winegrowers from Austria and Germany. Only the best grapes are selected and vinified with the utmost care into perfect base wines. They then form the high-quality base for our discerning non-alcoholic wines. This is the only way to adequately compensate for the lack of alcohol in taste and aroma.

Non-alcoholic wines are gradually gaining in popularity as an alternative for people who want to abstain from alcohol or who have to abstain from conventional wines because of their alcohol content. However, what is absolutely essential is to achieve a gentle de-alcoholisation in order to preserve the unique characteristics of wine. The gentle vacuum distillation process preserves the fine bouquet notes and the unmistakable taste of the wine.

1 | Non-alcoholic sparkling wine**Welschriesling**

"THE ZERO – Austrian sparkling wine
BLANC"

AL <0,5 % | RS 4,80 g/100 ml

2 | Non-alcoholic sparkling wine**Cuvée Rosé (Welschriesling, Dornfelder)**

"THE ZERO – Austrian sparkling wine
ROSÉ "

AL <0,5 % | RS 4,80 g/100 ml

1 | Non-alcoholic wine**Cabernet Sauvignon**

"THE ZERO – Cabernet Sauvignon"

AL <0,5 % | RS 3,40 g/100 ml

1 | Non-alcoholic wine**Sauvignon Blanc**

"THE ZERO – Sauvignon Blanc"

AL <0,5 % | RS 3,80 g/100 ml

LOCAL PARTNER

Looking for a local importer & distributor



BIOWEINGUT LANDAUER-GISBERG

Badnerstraße 32 | A-2523 Tattendorf

T +43 2253 81272

E wein@winzerhof.eu

W www.winzerhof.eu

We, Johanna, Franz and Stefan Landauer-Gisberg, love to make and drink wine!

At home in the heart of Austria, in Tattendorf/Thermenregion, working with nature and our wines respectfully and therefore biologically is a basic requirement (organic for over 19 years).

Our wines contain fruit, finesse and elegance, but also lots and lots of LOVE!

And we stand by that!

Handmade and individual with originality, character and soul.

Taste our passion with Pinot Noir and Zweigelt and our unique white wines with Rotgipfler and Zierfandler, they are our great Love.

All wines are certified organic and vegan.

1 | White Wine

Rotgipfler, 2022

"Pfaffstätten 'organic'"

Lower Austria, Thermenregion

AL 13,00 % | RS 2,60 g/l | AC 6,00 g/l

2 | White Wine

Zierfandler, 2022

"Gumpoldskirchen 'organic'"

Lower Austria, Thermenregion

AL 13,50 % | RS 4,00 g/l | AC 5,20 g/l

3 | Red Wine

Pinot Noir, 2021

"Tattendorf 'organic'"

Lower Austria, Thermenregion

AL 12,50 % | RS 1,60 g/l | AC 5,20 g/l

4 | Red Wine

Zweigelt, 2021

"Selektion 'organic'"

Lower Austria, Thermenregion

AL 13,00 % | RS 2,00 g/l | AC 5,00 g/l

LOCAL PARTNER

Looking for a local importer & distributor



BIO-WEINGUT
POLLERHOF
www.pollerhof.at

BIO-WEINGUT POLLERHOF

Organic Winery Pollerhof

Winzerstraße 48 | A-3743 Röschitz

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E weingut@pollerhof.at

W www.pollerhof.at

In Röschitz, located in the western Weinviertel region, we produce exceptional wines. Tradition and innovation are not contradictory for us, and sustainability is particularly important to us. We pay special attention to expressing the different grape varieties and the diversity of the terroirs in our wines. We love to provoke and surprise. Creative, curious, and passionate, we bring nature into and onto our bottles. The wines of Pollerhof have a unique character due to this individuality and reflect our unique taste. All of our wines are organic and vegan certified. The future remains exciting.

1 | White Wine

Grüner Veltliner, 2022

"frau mayer"

Lower Austria

AL 13,00 % | RS 3,90 g/l | AC 5,90 g/l

2 | White Wine

Roter Veltliner, 2022

"Goassbugl"

Weinviertel, Lower Austria

AL 11,50 % | RS 3,00 g/l | AC 5,20 g/l

3 | White Wine

Riesling, 2022

"Ried Königsverg"

Lower Austria

AL 13,50 % | RS 3,30 g/l | AC 6,20 g/l

4 | White Wine

**Cuvée (Sauvignon Blanc, Gelber
Muskateller), 2022**

"vom löss"

Lower Austria

AL 12,00 % | RS 4,50 g/l | AC 5,90 g/l

LOCAL PARTNER

Looking for a local importer & distributor



Christoph Hoch
Winzer aus Hollenburg a.d. Donau

CHRISTOPH HOCH

Schlosssteig 3 | A-3506 Hollenburg

T +43 660 6562 567

E hollenburg@christoph-hoch.atW www.christoph-hoch.at

Christoph can build upon a long winemaking tradition in his family. He focuses on expressing the character of the unique rock formation "Hollenburger Konglomerat" and the microclimate of his homeland in his wines. Christoph's knowledge of terroir and his profound beliefs in natural harmony have led him to work according to biodynamic guidelines. He believes in blending vintages as an interplay between reductive and oxidative elements for stability and a long life. Besides classical Austrian varieties such as Grüner Veltliner, Riesling or Zweigelt, Hoch also focuses on sparkling wines made using the methode ancestrale. Characters such as Kalkspitz, Kalkreich and Rosé Rurale have since gained a worldwide reputation.

1 | Sparkling Wine White**Cuvée**

"Kalkspitz"

Austria

AL 10,50 % | RS 0,90 g/l | AC 6,40 g/l

2 | Sparkling Wine Rosé**Cuvée**

"Rosé Rurale"

Austria

AL 10,50 % | RS 0,70 g/l | AC 7,00 g/l

3 | Sparkling Wine White**Cuvée**

"Orange Rurale"

Austria

AL 10,50 % | RS 0,70 g/l | AC 5,20 g/l

LOCAL PARTNER**Wine Garage Co., Ltd.**www.winegarage.asia

More contact details on page 9

**CLAUS PREISINGER****CLAUS PREISINGER**

Goldbergstraße 60 | A-7122 Gols

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E wein@clauspreisinger.atW www.clauspreisinger.at

"Looking for purism" is one of Claus Preisinger's mottos; another says: "I am an aesthete – I'm searching for aesthetics in the glass, on the plate – everywhere. If I weren't a winemaker I would be an architect!" Therefore Claus makes all his wines according to his high demands. And in his search for pure wines, unspoiled nature and natural cycles he consequently shifted to biodynamic winegrowing according to RespektBIODYN-regulations. His hobby kite-surfing on the nearby Lake Neusiedl and his readiness to learn and to accept the imponderability of working closely with nature lead to wines with a special personal touch – wines with a signature, arisen from free spirit.

1 | Red Wine**Zweigelt, 2022**

"Kieselstein"

Burgenland

AL 12,50 % | RS 0,70 g/l | AC 5,50 g/l

2 | Red Wine**Blaufränkisch, 2022**

"Kalkstein"

Burgenland

AL 12,50 % | RS 1,50 g/l | AC 6,30 g/l

3 | White Wine**Cuvée (Scheurebe, Furmint, Riesling),
2022**

"Fruitloops weiß"

Burgenland

AL 11,50 % | RS 0,70 g/l | AC 6,00 g/l

LOCAL PARTNER**Wine Garage Co., Ltd.**www.winegarage.asia

More contact details on page 9



DOMÄNE BAUMGARTNER

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E weinkellerei@wein-baumgartner.at
W www.wein-baumgartner.at

The family winery Domäne Baumgartner in Untermarkersdorf in the Weinviertel (anno 1725) is the largest winery in Austria with 200ha of vineyards. The strength of the winery lies in producing high quality on a large scale (2022: "Best Producer Austria" MUNDUS VINI Summer Tasting, "Austrian Winery of the Year" New York International Wine Competition & Berlin International Wine Competition). The Orange Wine by Katharina Baumgartner 2020 also scored 96 points at the IWSC and was thus awarded the best Orange Wine of the tasting. The winery is also certified "Sustainable Austria" and a part of the 200 hectares is also cultivated according to organic guidelines.

1 | White Wine

Chardonnay, 2022

"by Katharina Baumgartner"

Lower Austria

AL 13,00 % | RS 2,60 g/l | AC 6,20 g/l

2 | White Wine

Grüner Veltliner, 2020

"Grande Reserve"

Weinviertel DAC, Lower Austria

AL 13,50 % | RS 1,40 g/l | AC 5,90 g/l

3 | White Wine / Orange Wine

Grüner Veltliner, 2020

"Orange Wine by Katharina
Baumgartner"

Lower Austria

AL 12,00 % | RS 10,70 g/l | AC 6,60 g/l

4 | Red Wine

Cuvée (Zweigelt, Merlot, Cabernet Sauvignon), 2020

"KTI Cuvée Reserve by Katharina
Baumgartner"

Lower Austria

AL 13,50 % | RS 1,90 g/l | AC 4,60 g/l

LOCAL PARTNER

Looking for a local importer & distributor



DORLI MUHR

Weingartenweg 6 | A-2472 Prellenkirchen
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E dorli@dorlimuhr.at
W www.dorlimuhr.at

A small 0,17-hectare vineyard parcel on the Spitzerberg, owned by Dorli's grandmother since the 1920s, is the core of the wine estate. Dorli Muhr revitalised it and since then, she has been able to expand the operation – by purchasing vineyards with old vines, by replanting fallow tracts and by leasing parcels of vines in the best sites on the Spitzerberg.

With her efforts, Dorli has brought new dynamic to the appellation, in 2019 the Spitzerberg was named "Erste Lage" (Premier Cru). Dorli's top wine, Ried Spitzerberg 2017, has received 94 points from Wine Spectator in 2020, the highest rating the magazine had ever given to an Austrian red wine.

1 | Red Wine

Zweigelt, 2022

"Zweigelt Nouveau"

Lower Austria, Carnuntum

AL 12,00 % | RS 1,00 g/l | AC 5,60 g/l

2 | Red Wine

Cuvée (65 % Blaufränkisch, 35 % Syrah), 2019

"Carnuntum"

Lower Austria, Carnuntum

AL 12,00 % | RS 1,00 g/l | AC 5,80 g/l

3 | Red Wine

Blafränkisch, 2018

"Prellenkirchen Samt & Seide

Blafränkisch"

Lower Austria, Carnuntum

AL 13,00 % | RS 1,00 g/l | AC 5,50 g/l

LOCAL PARTNER



FIN – Fabulous Is Needed Co., Ltd.

www.fin-wine.com

More contact details on page 7



ERWIN TINHOF

Eisenstädterstraße 10 | A-7061 Trausdorf an der Wulka
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E wein@tinhof.at
W www.tinhof.at

Erwin Tinhof is the 11th generation of a family who lived and worked on the slopes of the Leithaberg region since the 16th century. The Leithaberg region is situated 50 km to the southeast of Vienna, between Lake Neusiedl and the 400-metre-high Leithaberg mountain range, made up of limestone, micaschist and slate which provides the wines with a distinctive structure and character. They offer tension and vibrant liveliness without excessive alcohol. Organically certified since 2012, Tinhof vinifies puristic, long lasting wines from old vines. The estate strongly concentrates on the old autochthonous white grape variety Neuburger and is seen as an absolute expert in this field.

1 | Red Wine

Blafränkisch, 2020

"Eisenstadt"

Burgenland

AL 13,00 % | RS 1,00 g/l | AC 5,60 g/l

2 | Red Wine

Sankt Laurent, 2021

"Eisenstadt"

Burgenland

AL 12,50 % | RS 1,00 g/l | AC 6,00 g/l

3 | White Wine

Cuvée (Neuburger, Weißburgunder), 2021

"Eisenstadt"

Burgenland, Leithaberg DAC

AL 13,50 % | RS 4,10 g/l | AC 5,80 g/l

LOCAL PARTNER



Wine Garage Co., Ltd.

www.winegarage.asia

More contact details on page 9

FRITSCH

FRITSCH

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E info@fritsch.ccW www.fritsch.cc

The Fritsch family have been pioneers of quality in the Wagram region for decades. A versatile region which allows for a wide range of styles, Grüner Veltliner, along with Riesling and Zweigelt & Pinot Noir being the main varieties. Karl Fritsch respects the terroir of the Wagram on his 20 hectares through biodynamic cultivation and in the composition of chosen grape varieties. Respect for nature and man, transparency, creative spontaneity, and open mindedness have led to a unique style. The Fritsch wines are straight forward, crisp and elegant with a down to earth character which reflects not only the terroir of the Wagram, but also the personality of their creator.

1 | White Wine**Traminer, Grüner Veltliner, 2021**

"Materia Prima"

Lower Austria

AL 12,00 % | RS 1,00 g/l | AC 5,60 g/l

2 | Red Wine**Pinot Noir, 2021**

"Rupperstahl"

Lower Austria, Wagram DAC

AL 12,50 % | RS 1,90 g/l | AC 6,30 g/l

3 | White Wine**Grüner Veltliner, 2022**

"Ried Steinberg"

Lower Austria, Wagram DAC

AL 12,50 % | RS 1,00 g/l | AC 6,10 g/l

LOCAL PARTNER**Wine Garage Co., Ltd.**www.winegarage.asia

More contact details on page 9



GRUBER RÖSCHITZ

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The Gruber-Röschitz winery today cultivates organically 80 hectares of vineyards around Röschitz in the Western Weinviertel with its typical granite and loess soils, in a climate & terroir perfectly suited for winegrowing. The Gruber estate is not small but completely family-run. The tasks of grape grower, oenologist and administration are shared between 3 siblings: Christian, Ewald and Maria, which makes the workflow in the winery much more flexible and effective. Everybody chips in, everybody follows one goal: producing honest, authentic wines (from Grüner Veltliner, Riesling, St. Laurent, Pinot Noir i.e.) showcasing their origin and the family spirit.

1 | White Wine

Grüner Veltliner, 2022

"Ried Reipersberg"

Lower Austria, Weinviertel DAC

AL 13,00 % | RS 1,50 g/l | AC 4,90 g/l

2 | White Wine

Gelber Muskateller, 2022

Lower Austria

AL 11,50 % | RS 1,10 g/l | AC 6,60 g/l

3 | Red Wine

Pinot Noir, 2021

"Ried Galgenberg"

Lower Austria

AL 12,50 % | RS 1,50 g/l | AC 5,20 g/l

LOCAL PARTNER



Wine Garage Co., Ltd.

www.winegarage.asia

More contact details on page 9



HAFNER bio/kosher Family Estate

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W www.wein-shop.at

The HAFNER organic winery is characterised by tradition and innovation. Located in Mönchhof, east of Vienna, HAFNER was the first producer of ICEWINE in Austria and for a long time the first and only producer of kosher wines in Austria. Since year 2010 a full organic production, including Grape Juices, Wines of all quality types and many varieties, Sparkling wine, Grape-Brandy and Brandy XO.

1 | Red Wine

Zweigelt, 2022

Burgenland, Neusiedlersee DAC

AL 13,50 % | RS 1,00 g/l | AC 5,00 g/l

3 | Red Wine

Blaufränkisch, 2017

"Eiswein"

Burgenland

AL 10,00 % | RS 115,00 g/l | AC 7,00 g/l

5 | White Wine

Gelber Muskateller, 2022

"OTTO YellowCAT"

Burgenland

AL 11,50 % | RS 6,00 g/l | AC 6,00 g/l

7 | White Wine

Furmint, 2020

"Eiswein"

Burgenland

AL 10,00 % | RS 116,00 g/l | AC 6,20 g/l

2 | Red Wine

Cuvée (Cabernet Sauvignong, Merlot), 2023

Late Harvest "Queen of Sheba"

Burgenland

AL 7,00 % | RS 115,00 g/l | AC 6,00 g/l

4 | White Wine

Muscat Ottonel, 2022

Late Harvest "OTTO musCAT"

Burgenland, Neusiedlersee DAC

AL 10,00 % | RS 62,00 g/l | AC 4,50 g/l

6 | White Wine

Gelber Muskateller, 2023

"OTTO YellowCAT"

Burgenland

AL 11,50 % | RS 6,00 g/l | AC 6,00 g/l

LOCAL PARTNER

Looking for a local importer & distributor

**hannes SABATHI****HANNES SABATHI**

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E office@hannessabathi.at

W www.hannessabathi.at

In the middle of the picturesque South Styrian landscape, in Gamlitz, is the winery of Hannes Sabathi. The charismatic winemaker is known for his authentic, down-to-earth wines, which are known to have rough edges and lots of personality.

Hannes allows his wines to evolve with great intuition for the interplay between soil, grape variety and weather, that is different every year: "I do not see myself as a "winemaker", because I do not "make" any wine. The soil and the vintage are making the wine."

1 | White Wine**Sauvignon Blanc, 2022**

Gebietswein

Styria, Southern Styria DAC

AL 12,50 % | RS 1,10 g/l | AC 6,10 g/l

2 | White Wine**Sauvignon Blanc, 2021**

"Gamlitz"

Styria, Southern Styria DAC

AL 13,50 % | RS 1,10 g/l | AC 5,40 g/l

3 | White Wine**Sauvignon Blanc, 2020**

"Ried Kranachberg"

Styria, Southern Styria DAC

AL 13,50 % | RS 1,60 g/l | AC 6,90 g/l

LOCAL PARTNER**Wine Garage Co., Ltd.**

www.winegarage.asia

More contact details on page 9



Helenental Kellerei
the austrian art of wine

HELENENTAL KELLEREI

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E office@helenentalkellerei.at
W www.helenentalkellerei.at/

The Helenental Kellerei was found in 2013 and is located in the north-western part of the Weinviertel region, in the town Röschitz. The region's specialty is the grape variety Grüner Veltliner, which we also primarily focus on. Our Grüner Veltliner is especially distinctive because it mainly grows on soil around Röschitz which is dominated by a primeval rock called "Urgestein". Besides Grüner Veltliner we also produce other wines typical for Austria such as Gemischter Satz, Riesling and Zweigelt.

1 | White Wine

Grüner Veltliner, 2022

"Himmelweit vom Urgestein"

Lower Austria, Weinviertel DAC

AL 12,50 % | RS 5,50 g/l | AC 5,30 g/l

2 | White Wine

Gemischter Satz, 2022

"Himmelweit"

Lower Austria

AL 12,00 % | RS 4,40 g/l | AC 5,00 g/l

3 | White Wine

Riesling, 2022

"Himmelweit"

Lower Austria

AL 12,50 % | RS 4,50 g/l | AC 6,00 g/l

4 | Rosé Wine

Zweigelt, 2022

"Himmelweit Rosé"

Lower Austria

AL 12,00 % | RS 6,70 g/l | AC 5,60 g/l

LOCAL PARTNER

Looking for a local importer & distributor

**HIRTL**

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E office@weingut-hirtl.atW www.weingut-hirtl.at

Brightness in the glass, juicy fruit, spice and vivid freshness. This is typical Weinviertel terroir, unaffected and clear from Weingut Hirtl. After 300 years of wine-growing tradition, the Hirtl family knows about the potential of the Poysdorf soils. Combining this with culinary culture is their typical Weinviertel style. "Our wines are intended for high enjoyment; we work on this with all our experience and the foresight for sustainability", says Andrea Hirtl. Terroir wines are therefore a must with their main variety, Grüner Veltliner. Being a leading Veltliner winery, the Hirtls have also earned a reputation for long-living style with Chardonnay, Pinot Blanc, Riesling, Blauer Zweigelt and Merlot.

1 | White Wine**Grüner Veltliner, 2022**

"Ried Waldberg"

Lower Austria, Weinviertel DAC

AL 12,50 % | RS 4,90 g/l | AC 4,90 g/l

2 | White Wine**Chardonnay, 2021**

"Soleil"

Lower Austria

AL 11,50 % | RS 35,60 g/l | AC 6,50 g/l

3 | White Wine**Grüner Veltliner, 2016 Reserve**

Lower Austria

AL 13,00 % | RS 8,00 g/l | AC 4,60 g/l

4 | White Wine**Grüner Veltliner, 2018 Reserve**

Lower Austria

AL 13,00 % | RS 8,00 g/l | AC 4,90 g/l

LOCAL PARTNER

Looking for a local importer & distributor



HÖPLER

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E office@hoepler.at

W www.hoepler.at

Our family owned winery produces a versatile and elegant selection of award-winning wines from Austria. With our red, white, rosé and sweet wines we have something for all occasions. Our location on the NW shore of Lake Neusiedl, in Burgenland enables us to produce an extensive range of wines that provide the quality demanded by Michelin-starred customers and appreciating wine consumers worldwide. We export 75% of our wines and are one of the leading exporters of premium Austrian wine. We make wines that can be discovered and experienced by everyone. They have a distinct minerality, character and identity and we are honoured to make a product that is at the heart of bringing people together. Have fun and enjoy our wines!

1 | White Wine

Cuvée (Grüner Veltliner, Chardonnay, Pinot Blanc), 2022

"Pannonica"

Weinland

AL 12,50 % | RS 3,50 g/l | AC 6,50 g/l

2 | White Wine

Grüner Veltliner, 2023

Burgenland

AL 12,50 % | RS 4,80 g/l | AC 5,70 g/l

3 | Rosé Wine

Cuvée (Pinot Noir, St. Laurent, Blaufränkisch), 2023

"Célestia Rosé"

Burgenland

AL 12,50 % | RS 4,8 g/l | AC 5,60 g/l

4 | Red Wine

Cuvée (Blaufränkisch, Merlot, Syrah), 2021

"K7"

Burgenland

AL 14,00 % | RS 3,9 g/l | AC 4,80 g/l

LOCAL PARTNER

Looking for a local importer & distributor

**JOHANNES TRAPL**

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Johannes Trapl works according to biodynamic rules and is a purist seeking to express the authentic character of the wines of his home region Carnuntum, about 40km east of Vienna. His vines are deeply rooted in the limestone, loess, gravel and clay soils and consist of regional varieties such as Blaufränkisch, Zweigelt, Grüner Veltliner and others. The Spitzerberg sub-region with its limestonedominated soil offers the possibility to produce wines with unique character and finesse. Johannes' credo is: „I want to feel the variety, finesse and authenticity of our vineyards – and bring as much of them as possible into the wine, with a good degree of lightness and maximum drinkability!”

1 | Red Wine**Zweigelt 2022**

Lower Austria

AL 12,00 % | RS 1,00 g/l | AC 5,50 g/l

2 | White Wine**Grüner Veltliner 2021**

"Karpatschiefer"

Lower Austria

AL 11,50 % | RS 0,70 g/l | AC 4,80 g/l

3 | Red Wine**Blafränkisch 2019**

"Karpatschiefer"

Lower Austria

AL 12,00 % | RS 0,70 g/l | AC 5,60 g/l

LOCAL PARTNER**Wine Garage Co., Ltd.**

www.winegarage.asia

More contact details on page 9

**JOHANNES ZILLINGER**

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Johannes Zillinger's family has been following the organic path since the 1980s and is one of its pioneers in Austria. The soils and the vines have been vitalized for nearly 30 years and are accordingly robust. In 2013 Johannes took a new approach to further express the vitality and aromatic power of his grapes and wines. The portfolio was restructured and the wines were given more freedom during maturation. New – or old – methods were applied. Johannes Zillinger can afford this because nothing less than perfect grapes are used – the basis for all good lowintervention wines, showing particular individuality and character with great drinkability

1 | White Wine**Grüner Veltliner, 2022**

"Velue weiß"

Lower Austria

AL 11,50 % | RS 0,80 g/l | AC 6,70 g/l

2 | White Wine**Cuvée (62 % Welschriesling, 38 % Chardonnay), 2021**

"Parcellaire Blanc"

Lower Austria

AL 12,00 % | RS 3,60 g/l | AC 7,60 g/l

3 | White Wine**Sauvignon Blanc, 2021**

"NUMEN Fumé blanc"

Lower Austria

AL 13,00 % | RS 3,00 g/l | AC 7,10 g/l

LOCAL PARTNER**Wine Garage Co., Ltd.**www.winegarage.asia

More contact details on page 9



JOSEF & PHILIPP BRÜNDLMAYER

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Representing the sense of place is the main concept of Philipp Bründlmayer estate. From the best vineyards of the eastern Kremstal the family vinifies a broad range of Veltliner & Co, which unifies drinkability & depth as well as authenticity & character.

100% Hand Harvest, sustainable certified – wines with passion and culture.

1 | White Wine

Grüner Veltliner, 2022

"Lössterrassen"

Lower Austria, Kremstal

AL 12,00 % | RS 1,00 g/l | AC 5,90 g/l

2 | White Wine

Grüner Veltliner, 2021

"Ried Vorderberg"

Lower Austria, Kremstal

AL 14,00 % | RS 2,00 g/l | AC 5,00 g/l

3 | White Wine

Grüner Veltliner, 2017

Lower Austria, Kremstal Reserve

AL 13,50 % | RS 2,00 g/l | AC 5,20 g/l

4 | White Wine

Riesling, 2022

"Kaiserstiege"

Lower Austria, Kremstal

AL 13,00 % | RS 3,00 g/l | AC 7,60 g/l

LOCAL PARTNER



BWC BANGKOK
WINE
CENTER

Philipp Auer

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 **1philipp1**

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**JULIANA WIEDER**

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We are winegrowers with heart and soul in Neckenmarkt. 30 years ago, our family decided to bid farewell to the stables and fields, the cattle and grain and to focus entirely on viticulture, which, up to that moment, had only played a minor role. Our unique, multi-layered soils and the mild climate provided us with the ideal preconditions for growing high-quality red wine varieties, in particular the Blaufränkisch. Georg presses his wines with great enthusiasm and passion. His philosophy: „I don't want to create wines but would like to sensitively follow and accompany the maturation of the wine in the cellar. In doing so, each of our wines may develop its individual character and taste.“

1 | Red Wine**Blafränkisch, 2019**

"Ried Bodigraben"

Burgenland, Mittelburgenland DAC

Reserve

AL 14,00 % | RS 1,00 g/l | AC 6,00 g/l

2 | Red Wine**Blafränkisch, 2020**

"Fahnenschwinger"

Burgenland

AL 14,00 % | RS 1,00 g/l | AC 5,40 g/l

3 | Red Wine**Cuvée, 2020**

"Georg"

Burgenland

AL 13,50 % | RS 1,00 g/l | AC 5,20 g/l

LOCAL PARTNER

Looking for a local importer & distributor

**KERSCHBAUM**

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As pioneers of Blaufränkisch in Austria and ambassador for middle-Burgenland, Kerschbaum Winery produces top terroir-typical wines. Uncompromising quality and the passion for Blaufränkisch distinguish our winery in Burgenland. The mild climate, lots of sun and the special soil in Horitschon influence the taste of our wines, which are among the best red wines in Austria with the utmost respect and in harmony with nature, we work in our vineyards. In our top locations in central Burgenland, red wine grape varieties such as Blaufränkisch, Zweigelt, Merlot and Cabernet Sauvignon feel particularly at home. Only here, the wine reveals its deep sour cherry flavour and is thus inextricably linked with the middle of Burgenland. Perfection in all areas ensures wines with maturity and character.

1 | Red Wine**Blafränkisch, 2021**

"Ried Hochäcker"

Burgenland

AL 13,50 % | RS 1,00 g/l | AC 5,60 g/l

2 | Red Wine**Blafränkisch, 2021**

"Ried Dürrau"

Burgenland

AL 14,00 % | RS 1,00 g/l | AC 5,80 g/l

3 | Red Wine**Cuvée (60 % Blafränkisch, 20 %
Zweigelt, 10 % Merlot, 10 % Cabernet
Sauvignon), 2020**

"Impresario"

Burgenland

AL 14,00 % | RS 1,00 g/l | AC 5,60 g/l

LOCAL PARTNER

Looking for a local importer & distributor



KOLFOK

KOLFOK

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E kolfok@kolfok.com

W www.kolfok.com

The word Kolfok has its origins in a regional dialect and describes a person, critical to common thoughts — an unconventional thinker.

Winemaker and Kolfok in chief Stefan Wellanschitz was born into winemaking at the family's estate in Neckenmarkt, a winery that dates back to the early 19th century, to a time when this part of Burgenland was still Hungarian and not Austrian. While still also working at the family's estate, Stefan decided to launch his own wines back in 2013, wines that are a clear deviation from the family's more traditional style, towards natural winemaking and a purist low-tech approach that would highlight soils and micro-climate, aka terroir.

1 | Natural White Wine

Welschriesling, 2021

"Nolens Volens Welschriesling"

Burgenland, Mittelburgenland

AL 12,50 % | RS 1,70 g/l | AC 5,80 g/l

2 | Natural Red Wine

Cuvée (Rotburger, Syrah), 2020

"Querschnitt Rot"

Burgenland, Mittelburgenland

AL 12,50 % | RS 1,00 g/l | AC 5,40 g/l

LOCAL PARTNER



FIN – Fabulous Is Needed Co., Ltd.

www.fin-wine.com

More contact details on page 7



LAURENZFIVE FINE WINE

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LAURENZ V. an Austrian boutique winery in the Kamptal valley produces an elegant, captivating style of Grüner Veltliner, vinified for international appeal and appropriate for diverse cuisines. The wines display brisk acidity, concentration of flavor, subtle spice notes, voluptuous texture and vibrant minerality.

LAURENZ V. grows grapes in the Kamptal and sources grapes from trusted growers in the Kamptal and Kremstal regions of Lower Austria, where Grüner Veltliner reaches optimal ripeness while retaining its trademark vivacity.

LAURENZ V. entirely focuses on Grüner Veltliner and produces several distinct proprietary Grüner Veltliners. The mission is to play a leading role in establishing Austria's signature grape - Grüner Veltliner - amongst the premium white wines of the world.

1 | White Wine

Grüner Veltliner, 2022

"Singing"

Lower Austria, Kamptal DAC

AL 12,00 % | RS 3,70 g/l | AC 5,60 g/l

2 | White Wine

Grüner Veltliner, 2021

"Charming"

Lower Austria, Kamptal DAC Reserve

AL 13,00 % | RS 1,20 g/l | AC 5,30 g/l

3 | Red Wine (Peter Schweiger)

Zweigelt, 2021

"Zöbinger Kogelberg"

Lower Austria

AL 13,50 % | RS 1,00 g/l | AC 5,30 g/l

LOCAL PARTNER



Independent Wine & Spirit (Thailand) Co., Ltd.

www.iwsthailand.com

More contact details on page 7



MACHHERNDL

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Erich combines experience & contemporary interpretation on a journey back to the roots with organic viticulture. His precious steep vineyards around Wösendorf have been free from herbicides and synthetic fertilizers since 2007. Organic viticulture enables to create a valuable habitat with the highest possible biodiversity; alongside Wachau signature varieties of Riesling and Grüner Veltliner, Erich also cultivates Pinot Gris, Yellow Muscat, Chardonnay and even Syrah. With Machherndl, you'll get straightforward, lean and structured wines, displaying great acidity and character, whether in the single vineyard Federspiel and Smaragd range or in the joyful, hands-off, unfiltered, low-to-zerosulphites winemaking approach of his colourful (green, yellow, pink, red...) Pulp Fiction series.

1 | White Wine

Cuvée (55 % Grüner Veltliner, 45 % Riesling), 2020

"Pulp Fiction green No. 14"

Lower Austria

AL 12,00 % | RS 3,20 g/l | AC 5,30 g/l

2 | White Wine

Grüner Veltliner, 2022

"Ried Hochrain"

Lower Austria, Wachau DAC Federspiel

AL 12,00 % | RS 1,00 g/l | AC 5,50 g/l

3 | White Wine

Cuvée (34 % Frühroter Veltliner, 33 % Muskateller, 33 % Grüner Veltliner), 2020

"Pulp Fiction yellow No. 16"

AL 11,50 % | RS 1,00 g/l | AC 5,60 g/l

LOCAL PARTNER



Wine Garage Co., Ltd.

www.winegarage.asia

More contact details on page 9



WINE OF AUSTRIA

MARTIN PASLER

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Our Mission is our Vision!

We see wine as a mirror of the earth and man and rely on organic grapes that grow without the use of chemicals. Every wine has a soul and is an individual that develops freely.

Where vision meets mission, something new is created: dreams become deeds, masterpieces. One of our biggest goals is to give our customers a taste of the extraordinary and to introduce them to new, exciting wines. We are constantly on the lookout for new discoveries and are always looking for ways to improve our products and services.

1 | Red Wine

Zweigelt, 2015

"Zweigelt Wild"

Burgenland, Leithaberg

AL 14,00 % | RS 1,00 g/l | AC 5,60 g/l

2 | White Wine

Chardonnay, 2017

"Chardonnay"

Burgenland, Leithaberg

AL 13,50 % | RS 1,00 g/l | AC 6,00 g/l

LOCAL PARTNER

Looking for a local importer & distributor

NEUMEISTER

NEUMEISTER

Kronnersdorf 147 | A-8345 Straden

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Christoph Neumeister is the third generation to run the renowned winery in Straden, Vulkanland Steiermark. The since 2013 organically cultivated vineyards are steep and feature meagre soils from calcareous sea sediments (sandstone, limestone, marl) and alpine gravel. The Illyrian-Pannonian climate with high precipitation levels can make cultivation challenging but allow a long growing season and late harvest. Selective hand picking, extended maceration time, spontaneous fermentation, long yeast contact and a late bottling lead to well-structured and elegant wines with focus on complexity and terroir.

1 | White Wine**Sauvignon Blanc, 2022**

"Straden"

Styria, Vulkanland DAC

AL 12,50 % | RS 2,20 g/l | AC 6,50 g/l

2 | White Wine**Sauvignon Blanc, 2021**

"Ried Klausen Premier Cru STK"

Styria, Vulkanland DAC

AL 13,00 % | RS 1,10 g/l | AC 6,90 g/l

3 | White Wine**Sauvignon Blanc, 2021**

"Ried Moarfeitl Grand Cru STK"

Styria, Vulkanland DAC

AL 13,00 % | RS 1,10 g/l | AC 6,40 g/l

4 | White Wine**Roter Traminer, 2021**

"Ried Steintal Premier Cru STK"

Styria, Vulkanland DAC

AL 13,00 % | RS 1,10 g/l | AC 5,10 g/l

LOCAL PARTNER**GFOUR WINE**www.gfour.wine

More contact details on page 8

**PITTNAUER**

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There is a simple and honest feeling in the wine and spirit of Gerhard Pittnauer which hails from his generosity and humility. Given the reins of his vineyard in the mid-1980's. Gerhard sets forth to 'grow' wine rather than to 'make' it in the cellar, from the autochthone varietals. He did so without any viticultural doctrine until he found that there was a consistent, common thread in the wines and these wines were amazing because of biodynamics to achieve the pinnacle in his own wine. Recently (2019), the Pittnausers had just won first place as Biodynamic Winery of the Year by Selection des GenussMagazin.

1 | Natural White Sparkling Wine

Cuvée (Gold Muskateller, Welschriesling, Riesling, Pinot blanc, Pinot Gris, Sauvignon blanc, Grüner Veltliner, Traminer, Chardonnay), 2021

"Pitt Nat Blanc"

Burgenland

AL 12,00 % | RS 2,10 g/l | AC 5,10 g/l

2 | Natural Rosé Wine

Cuvée (90 % Blaufränkisch, 10 % Cabernet S.), 2021

"Rosé by nature"

Burgenland

AL 13,00 % | RS 1,00 g/l | AC 6,70 g/l

3 | Rosé Wine

Cuvée (90 % Blaufränkisch, 10 % St. Laurent) 2021

"Rosé König"

Burgenland

AL 12,00 % | RS 2,50 g/l | AC 5,20 g/l

4 | Natural Red Wine

Cuvée (Zweigelt, Blaufränkisch, St. Laurent) NV

"Velvet"

Burgenland

AL 13,00 % | RS 1,00 g/l | AC 6,40 g/l

LOCAL PARTNER**FIN – Fabulous Is Needed Co., Ltd.**www.fin-wine.com

More contact details on page 7

**RABL**

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With 80 hectares of vineyards in property, Rudi Rabl has a lot of possibilities to select grapes for animating easy-drink wines and complex single-vineyard wines. To transmit the terroir of his top sites he favours manual work and respects the individuality of his vines. All work steps are executed meticulously in order to bring into life Rudi's main principle: „Only perfect grapes can yield top wines!“ This allows him to give them a lot of freedom during vinification, such as long macerations, fermentation with natural yeast and aging on fine lees. And because Rudi Rabl is „not afraid of power“, his wines impress with richness of aromas, extract and complexity.

1 | White Wine**Gelber Muskateller, 2022**

"Langenlois"

Lower Austria

AL 11,50 % | RS 5,50 g/l | AC 7,10 g/l

2 | White Wine**Riesling, 2022**

"Langenlois"

Lower Austria, Kamptal DAC

AL 12,50 % | RS 5,40 g/l | AC 7,90 g/l

3 | White Wine**Grüner Veltliner, 2021**

"Käferberg Alte Reben"

Lower Austria, Kamptal DAC Reserve

AL 14,00 % | RS 3,60 g/l | AC 6,30 g/l

LOCAL PARTNER**Wine Garage Co., Ltd.**

www.winegarage.asia

More contact details on page 9

**REBENHOF**

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I farm a vineyard area of nine hectares, both extreme steep slopes and terraces. We operate according to biodynamic guidelines since 2010 and have achieved the Austrian Demeter certification in 2016. My yield per hectare is between 2000 and 2500 litres on average. I have devoted myself to the maintenance and sustainability of old vine material. One very important part is nature in the vineyard. We are planting trees, build homes for different animals, perches for raptors and with our friend Ali from Syria we have integrated bees into the whole live of Rebenthof. The organic effort continues in our cellars...Nothing is added (or taken away) from our wines. We use no enzymes, selected yeasts, sugar, flavour enhancers or other artificial preservatives/additives. If one of our wines does not utilise 100% of the sugar content, we are actually pleased because it's the expression of personality and craft.

1 | Maischevergoren**Cuvée (Sauvignon Blanc, Chardonnay, Riesling), 2017**

"Maischevergoren"

Styria, Southern Styria

AL 13,00 % | RS 0,00 g/l | AC 6,00 g/l

2 | White Wine**Cuvée (Weißburgunder, Chardonnay), 2020**

"SILT"

Styria, Southern Styria

AL 11,50 % | RS 0,00 g/l | AC 6,00 g/l

3 | White Wine**Sauvignon Blanc, 2019**

"LIEU DIT"

Styria, Southern Styria

AL 12,00 % | RS 0,00 g/l | AC 6,00 g/l

4 | White Wine**Cuvée (Sauvignon Blanc, Muskat Ottonel), 2015**

"SILT Lieu Dit III"

Styria, Southern Styria

AL 12,00 % | RS 0,00 g/l | AC 6,00 g/l

LOCAL PARTNER

Looking for a local importer & distributor

**SALOMON UNDHOF**

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SALOMON UNDHOF is one of the oldest privately owned wineries in Austria. Since 1792 it has been renowned for producing exceptional white wines from premier terraced sites along the Danube. Capuchin Monks, predecessors to the Salomon family had selected these distinctive vineyards, which have since been passed down from generation to generation of Salomon's. Today Fay-Marie and Bert are representing the ninth generation of the Salomon wine-making Dynasty. All of the top vineyard sites of our domain are included in the vineyard classification of the Danube region with the designation RIED Erste Lage 1ÖTW. The most important grape varieties are Grüner Veltliner and Riesling. SALOMON UNDHOF is a founding member of the association "Traditionsweingüter Österreich".

1 | White Wine**Grüner Veltliner, 2022**

"Franciscus Messwein"

Lower Austria, Kremstal DAC

AL 12,00 % | RS 1,70 g/l | AC 6,20 g/l

2 | White Wine**Riesling, 2022**

"Ried Kögl 1ÖTW"

Lower Austria, Kremstal DAC

AL 13,50 % | RS 7,60 g/l | AC 7,50 g/l

3 | White Wine**Riesling, 2022**

"Ried Pfaffenberg Alte Reben 1 ÖTW"

Lower Austria, Kremstal DAC

AL 13,00 % | RS 6,50 g/l | AC 7,30 g/l

LOCAL PARTNER**FIN – Fabulous Is Needed Co., Ltd.**www.fin-wine.com

More contact details on page 7



SCHLOSS GOBELSBURG

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E schloss@gobelsburg.at
W www.gobelsburg.at

Schloss Gobelsburg is the oldest winery in the Austrian Danube Appellation Kamptal with a documented history back to 1171. The history of the winery is connected to Cistercian monks, but since January 1996 the Château and winery is managed by Eva & Michael Moosbrugger (Winemaker of the year 2006, Wine & Spirits Top 100 Winery of the year 2009 & 2010 & 2011 & 2013 & 2014). Nowadays the winemaker is focusing on the production of authentic and noble wines from different terroirs.

1 | White Wine

Grüner Veltliner, 2022

"Domaene Gobelsburg"

Lower Austria, Kamptal DAC

AL 12,50 % | RS dry

2 | White Wine

Riesling, 2022

"Domaene Gobelsburg"

Lower Austria, Kamptal DAC

AL 12,50 % | RS dry

3 | White Wine

Grüner Veltliner, 2021

"Ried Lamm 1ÖTW"

Lower Austria, Kamptal DAC

AL 13,50 % | RS dry

4 | White Wine

Riesling, 2021

"Ried Heiligenstein 1ÖTW"

Lower Austria, Kamptal DAC

AL 13,50 % | RS dry

LOCAL PARTNER



Lovely Wines Co. Ltd.

www.lovelywines.co.th

More contact details on page 8

SETZER

WEINVIERTEL

SETZER

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W www.weingut-setzer.at

For Hans and Uli SETZER making wine is a type of lifestyle –a passion and challenge at the same time. Since 1705, the wine-estate is passed down generations of Setzers. The small town Hohenwarth am Manhartsberg is situated at the edge of the western Weinviertel, where Grüner Veltliner and Roter Veltliner are at home. Those two varieties are the centrepiece of the wine-estate, which are very suitable for easy-drinking and also full-bodied wines from single-vineyards. The most important wines are Weinviertel DAC Reserve “8000” Ried Laa and Roter Veltliner Ried Kreimelberg, both are very intense and long-living. The Setzer in Pink, a light and fruity rosé, is the Austrian answer to the Provence, but with less alcohol.

1 | White Wine

Grüner Veltliner, 2022

“Ausstich ”

Lower Austria, Weinviertel DAC

AL 12,00 % | RS 2,50 g/l | AC 5,50 g/l

2 | White Wine

Grüner Veltliner, 2022

“Ried Kronberg”

Lower Austria, Weinviertel DAC Reserve

AL 13,50 % | RS 2,60 g/l | AC 4,70 g/l

3 | White Wine

Roter Veltliner, 2022

“Symphoniker”

Lower Austria

AL 11,50 % | RS 2,50 g/l | AC 5,90 g/l

4 | Rosé Wine

Cuvée (Blauburgunder, Blauer Portugieser, Zweigelt), 2022

“SETZER in pink”

Lower Austria

AL 11,50 % | RS 3,00 g/l | AC 5,80 g/l

LOCAL PARTNER

Looking for a local importer & distributor



STEINGER

STEINGER

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W www.weingut-steinger.at

TRADITION AND PASSION FOR FINE WINE AND SPARKLING WINE

Situated in the picturesque Kamptal region, Weingut Steinger stays for tradition and innovation. A family-run business in the third generation where they take priority in their history and deep roots. The experience in sparkling wine production dates back to 1989 when Brigitta and Karl Steinger began producing sparkling wine using the traditional method. Eva and Peter Steinger continue this tradition and take pride in the distinct Austrian stylistic approach. In the "Reserve" category, all grape varieties found in Kamptal are individually and vintage-specifically bottle-fermented. Weingut Steinger is also renowned for producing top-quality white wines. Their passion for viticulture and their commitment to the highest quality are evident in every sip of their exquisite wines. "We firmly believe that a wine's origin is of paramount importance and thus serves as a true ambassador for the unique terroir of Kamptal," says Eva Steinger.

1 | Sparkling Wine

Grüner Veltliner, 2017

"Ried Steinhaus"

Langenlois, Sekt Austria Große Reserve

AL 13,00 % | RS 8,00 g/l | AC 5,30 g/l

2 | Sparkling Wine

Muskateller, 2021

Austria, Sekt

AL 13,00 % | RS 8,60 g/l | AC 6,90 g/l

3 | Sparkling Wine

Chardonnay, 2020

Lower Austria, Sekt Austria Reserve

AL 13,00 % | RS 5,10 g/l | AC 7,20 g/l

4 | White Wine

Grüner Veltliner, 2021

"Ried Kittmannsberg 10TW Erste Lage"

Lower Austria, Kamptal DAC Reserve

AL 13,50 % | RS 3,90 g/l | AC 6,10 g/l

LOCAL PARTNER



BWC

BANGKOK
WINE
CENTER

Philipp Auer

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SUTTER

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The Sutter winery can look back on a long tradition which we are proud of. We have been cultivating wine since 1671, at this moment in time Doris and Leopold Sutter run the winery in the 10th generation. Their great passion to wine and tradition coupled with many years of experience are resulting in top-class wines with its own unique flavor.

Since 2020 the Sutter winery is certified Sustainable Austria and Vegan. Their wines are offered in three categories: Estate wines (uncomplicated & fresh), single vineyard wines (classic & puristic) and reserve wines (deep & complex).

1 | White Wine

Grüner Veltliner, 2022

"Daham"

Lower Austria, Weinviertel

AL 12,50 % | RS 3,00 g/l | AC 5,80 g/l

2 | White Wine

Grüner Veltliner, 2021

"Alte Reben"

Lower Austria, Weinviertel

AL 12,50 % | RS 4,00 g/l | AC 6,00 g/l

3 | White Wine

Riesling, 2022

"Tradition"

Lower Austria, Weinviertel

AL 12,50 % | RS 4,00 g/l | AC 6,40 g/l

4 | Red Wine

Blauer Zweigelt, 2021

"Dominator"

Lower Austria, Weinviertel

AL 9,00 % | RS 3,00 g/l | AC 4,60 g/l

LOCAL PARTNER



BB&B Co., Ltd.

www.bbb.co.tho

More contact details on page 7



TEGERNSEERHOF
WEINGUT MITTELBACH · WACHAU · AUSTRIA

TEGERNSEERHOF

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E office@tegernseerhof.at

W www.tegernseerhof.at

Martin Mittelbach is the 5th generation of the family to lead the winery. It is his declared goal to use the vineyards' enormous potential to produce unique and distinguished wines. Following ancient traditions, he uses his own grape selections, chosen for their agility and vitality. His wines reflect his values: they impress through their expression of vineyard and grape variety rather their alcohol or sugar content. Their finesse comes naturally, in the combination of soils, climate, and traditional viniculture. With 9 single vineyard wines from 4 different zones of the Wachau mainly on stone terraces, the Tegernseerhof offers a panorama of this area in its pure expression.

1 | White Wine

Grüner Veltliner, 2022

"Dürnstein"

Lower Austria, Wachau DAC Federspiel

AL 12,50 % | RS 1,50 g/l | AC 5,20 g/l

2 | White Wine

Riesling, 2022

"Dürnstein"

Lower Austria, Wachau DAC Federspiel

AL 12,50 % | RS 4,70 g/l | AC 6,70 g/l

3 | White Wine

Grüner Veltliner, 2022

"Bergdistel"

Lower Austria, Wachau DAC Smaragd

AL 13,00 % | RS 2,50 g/l | AC 4,60 g/l

LOCAL PARTNER



Wine Garage Co., Ltd.

www.winegarage.asia

More contact details on page 9



TOPF

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At the foot of the Gaisberg hill in the southern Kamptal, one can find the picturesque village of Straß im Straßertale, home of the Topf family's winery.

Here, where knowledge and passion have been passed down consistently over five generations since 1885, wines with a unique signature are created. Preserving tradition, passing craftsmanship, and taking care in the vineyards are part of the daily routine.

Together with his sons, Hans Topf vinifies organic certified single vineyard and sparkling wines and release them after reaching their perfect drinking age. The great potential of the winemakers is based on the Erste Lage single vineyard sites, Offenberg, Gaisberg, Wechselberg Spiegel and Heiligenstein. Conglomerates of mica schist, paragneiss and arkoses as well as the influence of different microclimates are responsible for the uniqueness and distinctiveness of these sites.

1 | Sparkling Wine g. U.

Zweigelt

Lower Austria, Kamptal Brut Rosé
Reserve g. U.

AL 12,50 % | RS 5,00 g/l | AC 6,00 g/l

2 | White Wine

Riesling, 2020

"Ried Heiligenstein-Steinwand M 1ÖTW"
Lower Austria, Kamptal

AL 12,50 % | RS 5,20 g/l | AC 6,90 g/l

3 | Red Wine

Pinot Noir, 2017

"Ried Stangl HP"

Lower Austria, Kamptal

AL 13,50 % | RS 1,00 g/l | AC 5,00 g/l



LOCAL PARTNER

Looking for a local importer & distributor



WINE OF AUSTRIA

TSCHERMONEGG

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E weingut@tschermonegg.at

W www.tschermonegg.at

The highest winery on the South Styrian Wine Route not only impresses with its fantastic panorama, but above all with its aromatically expressive and cleanly vinified wines.

The family's heart has beaten for wine for five generations . Franz-Josef , the older of the two sons, has also been in the team since 2018 and is largely responsible for the future success of the winery .

Processing on the steep and sun-drenched vineyard slopes as well as in the cellar is resource-saving and with many sacrifices so that the ecological footprint is kept as small as possible. Tschermonegg is also one of the first sustainability- certified wineries in Styria.

1 | White Wine

Roter Muskateller, 2022

Styria, Southern Styria

AL 11,00 % | RS 5,10 g/l | AC 5,60 g/l

LOCAL PARTNER

Looking for a local importer & distributor

[wabi-sabi] : wine

WABI SABI

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E toaworks@outlook.com

W www.wabisabiwine.com

Wabi-sabi is a concept centered on the acceptance of transience and imperfection. It is described as beauty that is „imperfect, impermanent, and incomplete“. In a wine, we may experience Wabi-Sabi in the moment, when we have a sense of the wine as a whole, not a succession of different components like tannin, acidity, sweetness etc. Wabi-Sabi can capture a complexity that we cannot easily express in words. These are wines that are not symmetrical, nor polished perfectly smooth. They have rough edges. They do not follow a formula. They do not harmonize in major chords; they have a faint minor key to them. Wines that are wabi-sabi evoke something deeper than flavors, deeper even than a place.

1 | White Wine

Cuvée

"Riverside Whit"

AL 11,50 % | RS 2,20 g/l | AC 6,50 g/l

2 | White Wine

Cuvée

"Aqualeiten Blanc"

AL 11,50 % | RS 1,90 g/l | AC 6,40 g/l

3 | White Wine

Cuvée

"Orange Moon"

AL 11,50 % | RS 1,00 g/l | AC 6,40 g/l

LOCAL PARTNER



Wine Garage Co., Ltd.

www.winegarage.asia

More contact details on page 9

**WEINBAU STEURER MAIER**

Ortsring 91 | A-3485 Grunddorf

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Our family business Weinbau Steurer Maier is located in Grunddorf, close to Grafenegg Castle. We cultivate our vineyards on the southern slopes of the Kamptal. Our vines grow on typical loess soils. The quality of our wines is very important to us.

That is why we carefully tend our vines by hand all year round. Be it pruning in winter or foliage work in spring. Finally, our grapes are all harvested by hand.

Our main varieties are Grüner Veltliner and Zweigelt, but we also cultivate Riesling and Muskateller. For our high-quality wines, we rely on gentle grape processing and a moderate maceration period.

1 | White Wine**Gemischter Satz, 2022**

Lower Austria

AL 12,00 % | RS 1,50 g/l | AC 5,20 g/l

2 | White Wine**Grüner Veltliner, 2022**

"Symphonie"

Lower Austria, Kamptal DAC

AL 12,00 % | RS 3,0 g/l | AC 5,90 g/l

3 | Red Wine**Cuvée (Zweigelt, Blauburger), 2021**

"Hymnus"

Lower Austria

AL 13,00 % | RS 2,60 g/l | AC 4,90 g/l

4 | White Wine**Grüner Veltliner, 2022**

"Alte Rebe"

Lower Austria, Kamptal DAC

AL 13,00 % | RS 1,40 g/l | AC 5,50 g/l

LOCAL PARTNER

BWC BANGKOK
WINE
CENTER

Philipp Auer

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📞 1philipp1

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**WEINGUT BUCHMAYER**

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The family business has set itself the goal of reconciling the experiences of previous generations with modern scientific findings from the present. The biodynamic work in the vineyards is only part of the big picture. When cultivating the vineyards, Thomas and Maria Buchmayer pay attention to targeted humus build-up and optimal plant nutrition. As in the vineyard, nature is the focus of vinification. The winery's goal is to influence the natural processes of the wine as little as possible.

1 | White Wine**Sauvignon Blanc, 2022**

"Natural"

Lower Austria

AL 12,50 %

2 | White Wine**Gelber Traminer, 2020**

"Natural"

Lower Austria

AL 13,00 %

3 | Rosé Pearl Wine**Cuvée (Blauer Zweigelt, Merlot), 2022**

"Pet Nat Rosé "

Lower Austria

AL 12,00 %

4 | Red Wine**Cuvée (Cabernet Sauvignon, Merlot, Blauer Zweigelt), 2019**

"Ried Kalvarienberg"

Lower Austria

AL 13,50 %

LOCAL PARTNER

Looking for a local importer & distributor



WEINGUT ECKER-ECKHOF

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E weingut@eckhof.at

W www.eckhof.at

Organic Winery Ecker – Eckhof: Specialist in Grüner and Roter Veltliner

Active in the wine industry for over 400 years and with the motto "The future needs origins", the family-run winery Ecker – Eckhof from the winegrowing region Wagram upholds numerous grape varieties and, above all, promotes the indigenous white wine variety Roter Veltliner. For decades, the know-how and passion for viticulture have been passed on to the next generation. Tradition and innovation are not opposites, as multiple awards confirm. Bernahrd and Alexandra vinify the Ecker wines with sensitivity, idealism and skills. The strict selection of the grapes during the harvest and their meticulous refinement in the cellar guarantee the outstanding and consistent top quality, which is valued by wine connoisseurs from home and abroad year after year.

1 | White Wine

Grüner Veltliner, 2022

"Ried Schlossberg "

Lower Austria, Wagram

AL 13,00 % | RS 1,50 g/l | AC 6,00 g/l

2 | White Wine

Grüner Veltliner, 2022

"Ried Mordthal"

Lower Austria, Wagram

AL 14,00 % | RS 3,00 g/l | AC 6,00 g/l

3 | White Wine

Roter Veltliner, 2022

"Ried Mordthal"

Lower Austria, Wagram

AL 13,00 % | RS 2,50 g/l | AC 6,50 g/l

4 | White Wine

Roter Veltliner, 2022

"Ried Steinberg"

Lower Austria, Wagram

AL 13,50 % | RS 4,50 g/l | AC 6,50 g/l

LOCAL PARTNER

Looking for a local importer & distributor



GAGER

**DIE QUADRATUR
DES WEINES**

WEINGUT GAGER

Karrnergasse 2 | A-7301 Deutschkreutz

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E info@weingut-gager.at

W www.weingut-gager.at

Weingut Gager is all about chasing the dream of the perfect wine, right in the heart of Austria's red wine region, Mittelburgenland. With a rich history spanning over 40 years, the Gager family pours their hearts into producing exceptional red wines, embodying moments of sheer brilliance with each sip. Their hard work has paid off with major accolades from wine critics and a reputation for sustainability. So, when you open a bottle of Gager, you're in for a taste of their never-ending quest for wine perfection.

1 | Red Wine

Cuvée (Blaufränkisch, Syrah, Cabernet Sauvignon), 2020

"Q2"

Burgenland

AL 14,50 % | RS 3,10 g/l | AC 5,40 g/l

2 | Red Wine

Cuvée (Blaufränkisch, Cabernet Sauvignon, Merlot, Zeigelt), 2020

"Quattro"

Burgenland

AL 14,50 % | RS 2,70 g/l | AC 5,40 g/l

3 | Red Wine

Blaufränkisch, 2020

"Ried Mitterberg"

Burgenland, Mittelburgenland DAC

Reserve

AL 14,50 % | RS 2,80 g/l | AC 5,60 g/l

LOCAL PARTNER

Looking for a local importer & distributor

**GESELLMANN****WEINGUT GESELLMANN**

Langegasse 65 | A-7301 Deutschkreutz

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E weingut@gesellmann.atW www.gesellmann.at

"We strive in harmony with nature each year to create wines that are rich in character and typical of the region." This is the motto that has accompanied Albert Gesellmann for many years and inspired him to convert to organic cultivation.

The Gesellmann family cultivate 50 hectares of the best vineyards around Deutschkreutz. It is an exclusive size with the clear intention not to supply the world market, but select wine lovers all over the world, with limited quantities. With great care and consistency when working in the vineyards, the basic foundations are laid to get grapes in ideal condition to the cellar. In the effort to improve our quality, we use only organic and handpicked grapes. Most wines are aged in wooden casks, so that they can find inner harmony in peace before they are bottled and sent out into the world.

Certification: organic and sustainable Austria

1 | Red Wine**Cuvée (Zweigelt, Blaufränkisch), 2022**

"zb"

Burgenland

AL 13,50 % | RS 1,20 g/l | AC 6,30 g/l

2 | Red Wine**Blaufränkisch, 2022**

"vom Lehm"

Burgenland

AL 13,50 % | RS 1,20 g/l | AC 6,20 g/l

3 | Red Wine**Cuvée (60 % Blaufränkisch, 30 %
Zweigelt, 10 % St. Laurent), 2020**

"OP Eximium No. 33"

Burgenland

AL 14,50 % | RS 1,10 g/l | AC 6,50 g/l

LOCAL PARTNER

Looking for a local importer & distributor

**ANDREAS
GSELLMANN****WEINGUT GSELLMANN**

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As a winemaker, it is my personal goal to harmonize traditional winemaking with the biodynamic way of working and living. My father passed on all his knowledge to me when I joined the winery in 2005. As a co-founder of the PANNOBILE-group he recommended three things to me. First: Go your own way. Second: Go it with like-minded people. Third: Always treat nature with care and respect. Following his advice, I began to look for my own approach to agriculture – and found it in the biodynamic approach. In 2007 I started to incorporate the new working methods in my vineyard and wine cellar. In view of the growing success, my father trustfully placed the winery in my hands in 2019. We are cultivating 19 hectares of vineyards in the Neusiedlersee wine growing area, certified organic since 2006 and biodynamic since 2011. I love to produce wines I like to drink myself. So, I am looking forward for a wine with lots of energy, passion, complexity and depth. But still a really good and easy-going understanding.

1 | Sparkling Wine**St. Laurent, 2022**

"OMG Rosé"

AL 10,00 % | RS 1,80 g/l | AC 6,00 g/l

2 | White Wine**Cuvée (31 % Scheurebe, 30 %
Weißburgunder, 16 % Sauvignon Blanc,
16 % Neuburger, 7 % Traminer), 2022**

"Zu Tisch weiss"

Weinland

AL 12,50 % | RS 1,00 g/l | AC 5,00 g/l

3 | Red Wine**Cuvée (Zweigelt, Blaufränkisch,
Blauburger), 2022**

"Cuvée spéciale"

Weinland

AL 11,00 % | RS 1,00 g/l | AC 5,50 g/l

4 | Red Wine**Cuvée (40 % Zweigelt, 40 %
Blaufränkisch, 20 % Merlot), 2019**

"Ried Gabarinza"

Burgenland

AL 13,50 % | RS 1,00 g/l | AC 5,30 g/l

LOCAL PARTNER

Looking for a local importer & distributor



WINE OF AUSTRIA

WEINGUT HAGN

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W www.hagn-weingut.at

We, the Hagn family, have been growing wine for over 300 years. The most important thing is our strong family bond: We always pull together – and it's worth it: We have had the pleasure of winning numerous awards in a wide variety of competitions. Since 2007 more than 15 of our wines have been awarded prizes in the SALON Austria Wine competition, including one SALON winner. Then there are more than 11 provincial wins and the nomination as Wine Estate of the Year at the Lower Austrian wine awards. In 2016, we were the first and only winery in Austria to receive this award for the fourth time running. As you can see, things are going well for us here in Mailberg!

1 | White Wine

Grüner Veltliner, 2023

Lower Austria, Weinviertel

AL 14,00 %

LOCAL PARTNER

Looking for a local importer & distributor

Weingut
JURTSCHITSCH
Langenlois

WEINGUT JURTSCHITSCH

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W www.jurtschitsch.com

Tradition and experience knowledge of parents and grandparents is the basis and strength of every family winery. Nevertheless, the future lies in the hands of the young winemakers. Each generation of winegrowers has to discover its terroir anew and interpret it for itself personally. The research drive of Stefanie and Alwin Jurtschitsch goes far beyond the classic organic guidelines. Thus, intelligent solutions for the future of sustainable farming are sought and researched. Alwin and Stefanie Jurtschitsch produce some of the most exciting white wines in the Kamptal. They are not loud, opulent wines - but understatement is the order of the day. Vibrant and energetic, both the classical Cru wines and their natural wines precisely tell the story of their origin and the winemaker.

1 | White Wine

Grüner Veltliner, 2022

"Löss"

Lower Austria, Kamptal DAC

AL 12,50 % | RS 1,50 g/l | AC 5,10 g/l

2 | White Wine

Riesling, 2022

"Langenlois"

Lower Austria, Kamptal DAC

AL 12,50 % | RS 4,20 g/l | AC 7,70g/l

3 | White Wine

Grüner Veltliner, 2021

"Ried Dechant"

Lower Austria, Kamptal DAC

AL 13,00 % | RS 2,10 g/l | AC 7,00 g/l

4 | White Wine

Grüner Veltliner, 2022

"Belle Naturelle"

Lower Austria, Kamptal

AL 11,50 % | RS 0,70 g/l | AC 5,70 g/l

LOCAL PARTNER

Looking for a local importer & distributor

WEINGUT
KIRNBAUER
CHRISTIAN

WEINGUT KIRNBAUER

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Christian grew up between the vines. The experiences and knowledge of his ancestors about the work in the vineyard and the close observation of nature and the vines are the foundation on which he built his courage and openness for trying new things. In 2015 he decided to produce wines under his own label. The winery is located in Deutschkreutz in Mittelburgenland and Christian is passionate about producing wines that reflect the diversity of the Central Burgenland. From light, fruity white wine to racy, Blaufränkisch reds to his complex and elegant cuvées. The winery cultivates about 15 hectares of vineyards in the best sites of Deutschkreutz.

1 | Red Wine**Cuvée (Blaufränkisch, Zweigelt,
Cabernet Sauvignon, Shiraz), 2022**

"Multi Kulti"

Burgenland

AL 13,50 % |

2 | Red Wine**Blaufränkisch, 2021**

"Loess + Lehm"

Burgenland

AL 14,00 %

3 | Red Wine**Cabernet Franc, 2021**

"Coup de Coeur"

Burgenland

AL 14,50 %

LOCAL PARTNER

Looking for a local importer & distributor

**WEINGUT LETH**

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The Leth winery, one of the leading properties in the Wagram region is located in Fels, 50 hectares of vineyards are run by family Leth, directly on the terraces of the Wagram hillside. The deep loess soils are excellently suited for Grüner Veltliner, half of the area under vine is planted with this variety. Due to the rather cooler climate condition along the Danube river valley, Riesling plays a major role too. Organic farming standards, hand picking and a strong dedication to terroir reflection will allow to produce wines of distinct character, standing out for their combination of drinkability as well as complexity.

1 | White Wine**Grüner Veltliner, 2022**

"Terrassen"

Lower Austria

AL 12,50 % | RS 1,80 g/l | AC 5,70 g/l

2 | White Wine**Riesling, 2022**

"Fels am Wagram"

Lower Austria, Wagram DAC

AL 12,50 % | RS 1,40 g/l | AC 5,80 g/l

3 | White Wine**Grüner Veltliner, 2022**

"Ried Brunnthal"

Lower Austria, Wagram DAC

AL 13,00 % | RS 2,30 g/l | AC 5,70 g/l

4 | White Wine**Riesling, 2022**

"Ried Schillingsberg"

Lower Austria, Wagram DAC

AL 13,00 % | RS 2,40 g/l | AC 7,00 g/l

LOCAL PARTNER

Looking for a local importer & distributor



WEINGUT MAD

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MAD strongly rooted & a little crazy.

MAD. Family name and program. Sounds crazy? They are. Crazy for tradition, because they have been producing wine since 1786. From the classic crisp white wine, to outstanding red wines, to the uncomplicated wine cocktail "Madini", the assortment is as diverse as the family members themselves. They are crazy about living in one of the most beautiful wine-growing regions in the world - on the Leithaberg - to live and work. Between glittering Lake Neusiedl and the rugged limestone and slate vineyards of the Leitha Mountains, the MADs and their vines feel at home. Rooted in an extended family that has been bringing joy to people for generations.

1 | Flavored wine-based beverage

Madini Grapefruit

AL 9,00 % | RS 30,00 g/l

2 | White Wine

Grüner Veltliner, 2022

Burgenland, Leithaberg DAC
AL 13,00 % | RS 1,20 g/l | AC 5,10 g/l

3 | Red Wine

Blaufränkisch, 2021

Burgenland, Leithaberg DAC
AL 14,00 % | RS 1,00 g/l | AC 5,80 g/l

4 | Red Wine

Cuvée (Blaufränkisch, Cabernet Sauvignon, Merlot, Syrah, Cabernet Franc), 2019

"Furioso®"
Burgenland
AL 14,00 % | RS 1,00 g/l | AC 5,60 g/l

LOCAL PARTNER

Looking for a local importer & distributor



WEINGUT MUSTER.GAMLITZ

Grubtal 14 | A-8462 Grubtal

T +43 3453 2300

E weingut@muster-gamlitz.at

W www.muster-gamlitz.at

We believe that good wine is made with love. We have been following this formula for years. Committed to the craft, out of honest conviction. Our winery is located in Southern Styria. The weather here, in the lee of the Alps, is characterised by the Illyrian climate. Contrasting weather conditions with Mediterranean sunshine, large temperature fluctuations and abundant rain. At first view not promising, we are aware of the unique advantages. The three most important factors for us are the grape variety characteristics, the weather conditions during a vegetation period and the individual sites with their soil types. A line in our range is dedicated to each of these three special features:

STYRIA - TYPICAL OF THE GRAPE VARIETY / ILLYR - ONE YEAR'S WEATHER / RIEDENWEINE - SINGLE VINEYARD SITES (GRAND CRU)

1 | White Wine

Gelber Muskateller, 2022

"Klassik"

Styria

AL 11,50 % | RS 5,40 g/l | AC 5,70 g/l

2 | White Wine

Grauburgunder, 2021

"Illyr"

Styria

AL 13,00 % | RS 1,60 g/l | AC 5,70 g/l

3 | White Wine

Sauvignon blanc, 2022

"Illyr"

Styria

AL 13,00 % | RS 2,10 g/l | AC 5,90 g/l

4 | White Wine

Chardonnay, 2020

"Ried Grubthal"

Styria, Southern Styria DAC

AL 13,50 % | RS 1,20 g/l | AC 5,60 g/l

LOCAL PARTNER

Looking for a local importer & distributor



WEINGUT PETER DOLLE

Herrengasse 2 | A-3491 Straß im Straßertale
T +43 2735 2326
E weingut@dolle.at
W www.dolle.at

A winery with tradition and experience - The Dolle winery is located at the entrance to Straßertale and belongs to the well-known wine-growing region of Kamptal. Peter Dolle is in charge and has helped shape the traditional wine-growing region for over 50 years and shows with his wines, that tradition and modernity do not have to contradict each other in wine production. Peter Dolle appreciates the value of his decades-old vines, and the most modern vinification serves to implement the highest quality standards.

Quality is the top priority - around 35 hectares of vineyards are currently being cultivated and another 20 hectares of grapes from contract winegrowers who comply with high quality guidelines. To achieve the best possible quality, we have to play above all factors such as yield limitation, plant and environmentally friendly vineyard work as well. The most gentle processing plays an important role in all production processes.

1 | White Wine

Grüner Veltliner, 2022

"Ried Hasel"

Lower Austria

AL 11,50 % | RS 1,60 g/l | AC 5,90 g/l

2 | White Wine

Grüner Veltliner, 2021

"Ried Gaisberg"

Lower Austria, Kamptal DAC

AL 12,50 % | RS 2,00 g/l | AC 4,50 g/l

3 | White Wine

Weissburgunder, 2022

Lower Austria

AL 13,50 % | RS 4,40 g/l | AC 5,90 g/l

4 | Red Wine

Zweigelt, 2019

"Reserve"

Lower Austria

AL 13,50 % | RS 1,10 g/l | AC 4,60 g/l

LOCAL PARTNER

Looking for a local importer & distributor



WEINGUT POLCZER

Gartengasse 20 | A-7474 Eisenberg an der
Pinka

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E weingut@polczer.at

W www.polczer.at

Eisenberg is right on the border with its eastern neighbour Hungary. The Eisenberg is about 400 meters high and has a horseshoe-shaped basin that opens to the south.

The history of the winery begins in 1912, with the founding of a small nursery. With a total of 20 hectares, the winery is now in its 3rd generation and one of the leading wine-growing businesses in Austria's smallest wine-growing region.

The strong, iron-rich Eisenberger soils lead to expressive and first-class, berry-rich aromas. This geological peculiarity also gives the wine a fine, characteristic and unmistakable style.

It is good to know your origins. That holds true for life and for viticulture too.

1 | Red Wine

Cuvée (Blafränkisch, Merlot), 2018

"Ferrum"

Burgenland

AL 14,00 % | RS 1,60 g/l | AC 5,50 g/l

2 | Red Wine

Blafränkisch, 2017

"Klassik"

Burgenland

AL 13,50 % | RS 2,20 g/l | AC 5,20 g/l

LOCAL PARTNER

Looking for a local importer & distributor

**WEINGUT R&A PFAFFL**

Schulgasse 21 | A-2100 Stetten

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E wein@pfaffl.atW www.pfaffl.at

Not far from Austria's capital Vienna, the Pfaffl family has created an internationally highly respected winery from a small farm with a lot of hard work, dedication and cohesion. The most important grape variety in the winery is Grüner Veltliner. Roman Pfaffl believed in the potential of this Austrian variety early on and is now one of the pioneers in this field. The US-American magazine "Wine Enthusiast" awarded the winery the title "European Winery of the Year" for its achievements in bringing Grüner Veltliner to the world, the only Austrian winery so far to do so. The winery has also won numerous awards as "Best Austrian Producer" at Mundus Vini and the Frankfurt International Trophy.

1 | White Wine**Grüner Veltliner, 2022**

"VOM HAUS"

Lower Austria

AL 12,50 % | RS 3,70 g/l | AC 4,80 g/l

2 | Red Wine**Zweigelt, 2023**

"VOM HAUS"

Lower Austria

AL 13,50 % | RS 2,20 g/l | AC 5,00 g/l

3 | White Wine**Grüner Veltliner, 2022**

"HAIDEN"

Lower Austria, Weinviertel DAC

AL 13,00 % | RS 3,10 g/l | AC 5,20 g/l

4 | Red Wine**Zweigelt, 2022**

"SANDSTEIN"

Lower Austria

AL 13,50 % | RS 2,90 g/l | AC 5,30 g/l

LOCAL PARTNER

Looking for a local importer & distributor



WEINGUT STIFT KLOSTERNEUBURG

Stiftsplatz 1 | A-3400 Klosterneuburg

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E weingut@stift-klosterneuburg.at

W www.stift-klosterneuburg.at

Klosterneuburg Abbey has since 1114 been cultivating wine, making it the oldest winery of Austria and one of the oldest in the world. We have top vineyard in 3 different wine growing regions, wine cellars going 5 levels into the ground and an unbroken wine tradition of more than 900 years. The wines regularly receives highest national and international awards. A pioneer in the field of sustainability and climate protection, we became Europe's first carbon neutral winery 2009 and all wines we produce are vegan. In addition, we offers sparkling wines, fine spirits and unfiltered fruit juice.

1 | White Wine

Gemischter Satz (GV, WE, RI, PB, CH,GT, MU), 2021

"Gemischter Satz DAC"

Vienna

AL 12,00 % | RS 3,50 g/l | AC 7,10 g/l

2 | White Wine

Zierfandler-Rotgipfler, 2021

"Zierfandler-Rotgipfler"

Lower Austria, Gumpoldskirchen

AL 14,00 % | RS 9,70 g/l | AC 6,00 g/l

3 | Red Wine

Zweigelt, St. Laurent, Merlot 2020

"Patronis"

Lower Austria, Tattendorf

AL 13,00 % | RS 1,30 g/l | AC 4,70 g/l

LOCAL PARTNER



Napaphan 2010 Co., Ltd.

www.napaphan.com

More contact details on page 8



THEYERN
TRAISENTAL
AUSTRIA



WEINGUT TOM DOCKNER

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E weingut@docknertom.at

W www.docknertom.at

WEINGUT SEIT 1912

The winery Tom Dockner is located in Theyern /Austria in the wine- growing region Traisental. The Traisental Valley is their home since the start and the focal point of their works. The unique climate of the region, coupled with the soil and rainfall, provide ideal conditions for the growth and cultivation of vines. Presently, the fourth generation of the Dockner family is running the business, and they have complete knowledge of the best locations and good wines. Their hard work, team spirit, and pursuit of high quality have made the Dockner wines receive both local and international recognition. The winery makes sure to use ecological and sustainable farming methods in their vineyards to protect the quality of their wines and protect the natural environment. It also ensures the health of the vineyards for their future generations and secures their family. The leaves are cut by hand that creates the right conditions within the wines. Many herbs grow between the vines that are habitat for insects and protect the soil. The workers handpick the best grapes and use them to produce their exquisite white, red and sparkling wines.

1 | White Wine

Grüner Veltliner, 2021

"Ried Hochschopf 1 ÖTW Erste Lage"

Lower Austria, Traisental

AL 13,00 % | RS 6,40 g/l | AC 6,90 g/l

2 | White Wine

Riesling, 2022

"Parapluiberg"

Lower Austria, Traisental

AL 12,00 % | RS 9,10 g/l | AC 8,20 g/l

3 | White Wine

Riesling, 2021

"Ried Pletzengraben 1 ÖTW Erste Lage"

Lower Austria, Traisental

AL 12,50 % | RS 8,30 g/l | AC 9,30 g/l

4 | Red Wine

Pinot noir, 2020

"Kalk Konglomerat"

Lower Austria, Traisental

AL 13,00 % | RS 1,00 g/l | AC 5,40 g/l

LOCAL PARTNER



BWC BANGKOK
WINE
CENTER

Philipp Auer

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1 philipp1

philip.p.auer@gmail.com



weninger

WENINGER

Florianigasse 2 | A-7312 Hortschön

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Since 1828 we have been committed to our soils, with a particular respect for the old vines. Over the years, the farm has seen many grape varieties come and go, with only those suited to the terroir remaining. Blaufränkisch tells us of its heritage and thrives in our biodynamically farmed soils. Clay, limestone, gneiss and mica. Unbound yet deeply rooted. Always striving for more refinement, more depth. The Weninger way of wine.

1 | Natural Rosé**Cuvée (Syrah, Zweigelt, Pinot Noir, Blaufränkisch), 2021**

"Rózsá Petsovits Vin de EU"

Burgenland, Mittelburgenland

AL 12,50 % | RS 1,00 g/l | AC 5,40 g/l

2 | Red Wine**Blaufränkisch, 2019**

"WENINGER Blaufränkisch"

Burgenland, Mittelburgenland

AL 12,50 % | RS 1,00 g/l | AC 6,80 g/l

3 | Red Wine**Blaufränkisch, 2018**

"WENINGER Hochacker"

Burgenland, Mittelburgenland

AL 12,00 % | RS 1,40 g/l | AC 6,30 g/l

LOCAL PARTNER**FIN – Fabulous Is Needed Co., Ltd.**www.fin-wine.com

More contact details on page 7



WINZER KREMS

Sandgrube 13 | A-3500 Krems an der Donau

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W www.winzerkrems.at

With around 730 member vintners and a contracted area of 1200 ha, WINZER KREMS is Austria's most extensive quality wine producer. With an export share of already 55%, the winery located at the well-known address "Sandgrube 13" has become the largest exporter of Austrian quality wines. The focus is on a clear profile of origin with a classic, fruity style of the Austrian parade grape varieties Grüner Veltliner (60% of production) and Blauer Zweigelt (20% of production). The range of products covers the quality pyramid from the generic origin of Lower Austria, through Kremstal DAC to the reserve qualities from the best vineyards. Numerous international top ratings confirm the ambition for quality. The serial victory in the TOP100 Wines of the Year with Grüner Veltliner Weinmanufaktur Krems, confirms the exceptional price/performance ratio. With a long term investment, Sandgrube 13 is setting new standards in sustainability, digitalisation and quality assurance.

1 | White Wine

Grüner Veltliner, 2022

"Classic"

Lower Austria

AL 12,00 % | RS 3,60 g/l | AC 5,90 g/l

2 | White Wine

Riesling, 2022

"Ried Kremser Kramslleithen"

Lower Austria, Kremstal DAC

AL 13,00 % | RS 2,70 g/l | AC 6,70 g/l

3 | Red Wine

Blauer Zweigelt, 2022

"Classic"

Lower Austria Reserve

AL 13,00 % | RS 3,40 g/l | AC 5,40 g/l

4 | Red Wine

Blauer Zweigelt, 2020

"Kellermeister Holzfassgereift"

Lower Austria

AL 13,50 % | RS 4,70 g/l | AC 5,20 g/l

LOCAL PARTNER



Siam Winery Commercial Co., Ltd.

www.siamwinery.com

More contact details on page 8



ZAHEL

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W www.zahel.at

At Zahel, winemaking is working closely with nature, using methods that leave our vineyards as untouched as possible. After a decades-long commitment to rejecting pesticides and embracing a natural approach, we received our organic certification in 2017 and since 2018, cultivate our vineyards biodynamically. We feel strongly that these practices not only produce better wine but will allow our vineyards to thrive for generations to come. At home in Vienna, the world's only city also classified as its own wine growing region, our 33 hectares of vineyards are distributed throughout all of the area's main growing zones. The varied terroir of each region ranges from flysch sandstone to loess to Dolomite chalk and in concert with numerous micro-climates, provides a basis for world-class wines. In this unique sense, Vienna's diverse terrain reflects the multi-faceted nature of city itself. Alongside our nature-driven approach to cultivating our vineyards, we appreciate that good bottle results not only from top-quality grapes, but months of careful craftsmanship. Crushed where necessary, pressed, fermented and aged, we use a light but experienced hand, respect for tradition, and great passion to bring character and precision to each Zahel wine.

1 | White Wine

Grüner Veltliner, 2022

"AnAmphora Grüner Veltliner"

Austria

AL 13,00 % | RS 2,70 g/l | AC 5,50 g/l

2 | White Wine

Sauvignon Blanc, 2021

"Ein Kleines Fass Savignon Blanc"

Austria

AL 12,50 % | RS 2,00 g/l | AC 5,20 g/l

3 | White Wine

Gemischter Satz, 2018

"Wiener Gemischter Satz DAC Ried
Kaasgraben"

Vienna

RS 1,90 g/l | AC 4,90 g/l

4 | Red Wine

Cuvée, 2017

"Sapor"

Vienna

AL 14,00 % | RS 1,00 g/l | AC 5,50 g/l

LOCAL PARTNER

Looking for a local importer & distributor

**ZANTHO**

Dammweg 1A | A-7163 Andau

T +43 2176 27077

E office@zantho.com

W www.zantho.com

ZANTHO is one of the most popular wineries in Austria and stands for elegant wines made in certified sustainable farming from indigenous grape varieties in in Burgenland. Founded in 2002, by Josef Umathum and Domaine Andau, today the winery offers a full assortment of fine red, white, sweet and sparkling wines which are exported for more than 60% into more than 35 countries world-wide. All the wines are closed with the exclusive Vino-Lok® glass stopper. The winery is IFS-certified and its wines are regularly awarded for their high quality. Zantho is holder of the Decanter World Wine Platinum Award for its sweet wines and Trophy holder at Hong Kong International Wine & Spirits Competition 2022.

1 | White Wine**Grüner Veltliner, 2022**

"Classic"

Burgenland, Neusiedlersee

AL 12,00 % | RS 1,10 g/l | AC 5,60 g/l

2 | Red Wine**Zweigelt, 2021**

"Classic"

Burgenland, Neusiedlersee

AL 13,00 % | RS 1,00 g/l | AC 5,10 g/l

3 | Red Wine**Sankt Laurent, 2019**

Burgenland, Neusiedlersee DAC

Reserve

AL 13,00 % | RS 1,00 g/l | AC 5,10 g/l

4 | Sweet Wine**Scheurebe, 2019**

"Beerenauslese"

Burgenland, Neusiedlersee

AL 9,50 % | RS 1,00 g/l | AC 5,10 g/l

LOCAL PARTNER

Looking for a local importer & distributor

**BEERESSO**

Lendorder Straße 1 | A-9560 Feldkirchen

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E office@beeresso.com

W www.beeresso.com

Norbert Peczelt is the Owner & Producer of Beeresso® energybeer.

Beeresso® is an extraordinary creative-beer! It's the fusion of a Lager beer with delicious aromatic & refreshing coffee. Beeresso® is exclusively brewed by a high quality craft beer brewery in Austria. During production process, highest quality ingredients of a Lager-beer are combined with the aromatic refreshing extract of the finest freshly roasted coffee. Together they are given the necessary time to mature into an exceptionally rounded and refreshing taste experience.

Beeresso® - more than Beer / more than Coffee

**1 | Beer with coffee**

AL 5,50 %

LOCAL PARTNER

Looking for a local importer & distributor



WATER OF LIFE

Ufer 19 | A-4982 Kirchdorf / Inn

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E office@wateroflife.at

W www.wateroflife.at

Water of Life – Water for Generations

Water of Life GmbH loves water and shares this love and passion for water that's great to drink, for good wine and an energised lifestyle.

The premium waters from the Austrian Alps are natural, lively and balanced spring waters that combine original purity with quality and taste.

This quality water comes from Austria, from the best sources in the world, is free of microplastics and chemical additives and provides outstanding support to the vital functions of the body.

Water of Life is your reliable partner!







LOCAL PARTNER

Looking for a local importer & distributor

ABBREVIATIONS & COLOR CODE

BF	Blaufränkisch	CF	Cabernet Franc
CH	Chardonnay (Morillon)	CS	Cabernet Sauvignon
DR	Donauriesling	FU	Furmint
GM	Gelber Muskateller	GS	Gemischter Satz
GV	Grüner Veltliner	JO	Johanniter
ME	Merlot	MO	Muskat Ottonel
MT	Müller-Thurgau	MU	Muskateller
NB	Neuburger	PB	Pinot Blanc (Weissburgunder)
PG	Pinot Gris (Grauburgunder)	PN	Pinot Noir (Blauburgunder)
R	Riesling	RG	Rotgipfler
SB	Sauvignon Blanc	STL	St. Laurent
SYR	Syrah	TR	Traminer
WR	Welschriesling	ZF	Zierfandler
ZW	Zweigelt		
AL	Alcohol	AC	Acidity
RS	Residual sugar		
1ÖTW	Wines from the best classified vineyards ("Erste Lage" by the Association "Österreichische Traditionsweingüter")	DAC	Districtus Austriae Controllatus is a classification for regionally typical quality wine in Austria
STK	Wines from premium vineyards in Styria defined by the Association "Steirische Terroir- und Klassikweingüter" ("Erste STK-Lage").		

 Lower Austria	 Burgenland	 Styria	 Vienna
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CONTACT

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ADVANTAGE AUSTRIA is the trade promotion organisation of the Austrian Federal Economic Chamber. With around 100 offices in over 70 countries, we provide a broad range of intelligence and business development services for both Austrian companies and their international business partners. Around 800 employees around the world can assist you in locating Austrian suppliers and business partners. We organize about 1,200 events every year to bring business contacts together. Other services provided by ADVANTAGE AUSTRIA offices range from introductions to Austrian companies looking for importers, distributors or agents to providing in-depth information on Austria as a business location and assistance in entering the Austrian market.

IN COOPERATION WITH:

