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Trade Mission: Waste & Water Management for Bangkok

# RLD

Bangkok, Thailand

# CLASS

11 – 13 November 2024

# PART

[www.advantageaustria.org/th](http://www.advantageaustria.org/th)

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ADVANTAGE  
AUSTRIA WKO



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## PREFACE



**Michael Friedl**

The Austrian Commercial Counsellor  
ADVANTAGE AUSTRIA Bangkok

Welcome to our Austrian Trade Mission on Waste- and Water Management for Bangkok!

Bangkok used to be called "Venice of the East" in the 19th century due to the many canals or "khlongs", small rivers and waterways crisscrossing the city. They were used for transport, irrigation, leisure and much more.

Nowadays there are still more than 1600 canals spanning 2600 kilometers, most of them unfortunately polluted, full of diesel spewing boats and a destination for wastewater from various manufacturing facilities. The city is trying its best to remedy the situation, clean up some of the waste, and install solutions for natural and sustainable water and solid waste treatment.

The sprawling city of nearly 18 million inhabitants in the wider Bangkok area is battling with waste and water pollution and tries to improve the situation with new initiatives and technologies. That is why ADVANTAGE AUSTRIA Bangkok is organizing this Trade Mission to Thailand with 11 leading Austrian companies specialized in environmental solutions. We hope that you find it valuable to meet them and establish good business partnerships with them.

## PARTICIPATING AUSTRIAN COMPANIES



**ANDRITZ AG**  
Waste & Water



AUSTRIAN TECHNOLOGY CORPORATION

**ATC AUSTRIAN TECHNOLOGY  
CORPORATION GMBH**  
Engineering & Consulting



**DELTA P PUMPEN UND EQUIPMENT  
HANDELS GES.M.B.H.**  
Trade in Technical and Industrial  
Supplies



**ECOTHERM AUSTRIA GMBH**  
Renewable Energy



**EREMA ENGINEERING RECYCLING  
MASCHINEN UND ANLAGEN G.M.B.H.**  
Plastic Recycling



**IFE AUFBEREITUNGSTECHNIK GMBH**  
Vibratory Conveyors, Screens, Magnetic  
Separators

## PARTICIPATING AUSTRIAN COMPANIES



**ILF CONSULTING ENGINEERS AUSTRIA  
GMBH**  
Engineering & Consulting



**KOMPTECH GMBH**  
Environmental Technologies



**WASTEWATER SOLUTIONS GROUP  
GMBH**  
Wastewater



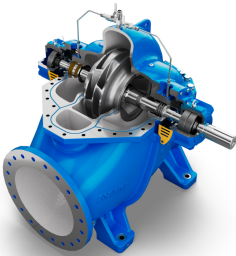
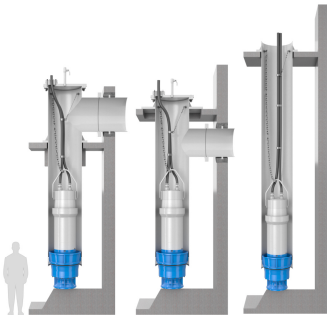
**WOLFTANK ADISA ENVIRONMENTAL  
TECHNOLOGY GMBH**  
Energy & Environmental Solutions



**YBM PARTNERS GMBH**  
Consulting



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ANDRITZ is a global market leader in all four of its business areas – Pulp & Paper, Metals, Hydropower and Environment & Energy. Technological leadership and global presence are cornerstones of the group's strategy, which is focused on long-term profitable growth. The publicly listed group has around 30,000 employees and over 280 locations in more than 80 countries.

ANDRITZ Environment & Energy offers a wide range of technologies with a focus on sustainable solutions for various industries. Among others, pumps for applications in water and wastewater management, irrigation and flood control, municipal and water transportation, desalination, pulp and paper, and power generation.

**We are looking for** owners of water supply or water and wastewater treatment plants, as well as consultants for water supply and wastewater projects.



AUSTRIAN TECHNOLOGY CORPORATION

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ATC - Smart City Cooperations  
under the guidance of



ATC supports the interests of Austrian technology companies abroad. Under its umbrella, the ATC brings together important Austrian technology companies, export financing banks and operators, acts as a coordination point for internal and external relations and can make the know-how developed in Austria between industry and operators accessible to international customers. On the Austrian side, the ATC is also used as a project coordinator within the framework of bilateral technology cooperation in the infrastructure sector and in smart city cooperations.

**We are looking for** cooperation opportunities for infrastructure and technology projects in the fields of transport, environmental/waste management, communication, health, security, hydropower and education.



Delta P Pumpen und Equipment Handels  
Ges.m.b.H.

Haymogasse 14/4/5 | A-1230 Vienna

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E [office@deltap.at](mailto:office@deltap.at)

Delta P specializes in the sale of pumps and homogenizers for the pharmaceutical, chemical and food industries. We will be happy to advise you on the following main topics:

- Pumps
- Mixers and homogenizers
- GMPs for equipment, utilities and facilities
- Hydraulic fundamentals
- Pipe network and hydraulic calculations
- Pump control and protection
- Assessment of damage patterns
- Energy consulting
- LCC investigations
- Implementation of cross contamination control strategies
- Assessment of water and wastewater pumping stations

We are a member of the International Water Association IWA.

**We are looking forward to** networking with key stakeholders and exchanging experiences with industry experts and the local business community. #openforprojects  
#openforbusiness #openforwork

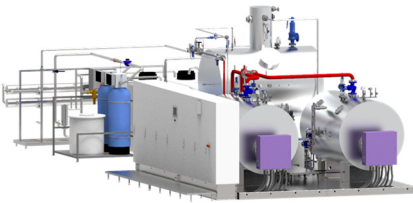




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ECOTHERM is a leading brand for sustainable, energy- and space saving Hot Water, Steam & Solar Thermal Solutions for hotels, hospitals, and industry.

We work globally with our headquarters, production and R&D in Austria, support centers in Dubai and Mexico and partners in over 45 countries.

ECOTHERM is your reliable partner and solution provider with thousands of successful references.

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- Individual hot water, steam & solar turnkey solutions
- Solar steam, solar process heating & solar cooling
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- Electric water heaters, electric steam & hot water boilers
- High-capacity water heaters

**We are looking for** partners with good contacts to planers and investors for hotels, hospitals and industry, construction and contracting companies, installers, and hotel chains.



EREMA Engineering Recycling Maschinen und Anlagen Ges.m.b.H

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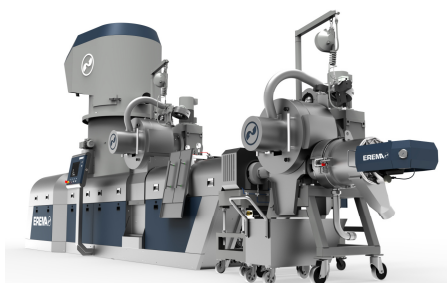
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EREMA Engineering Recycling Maschinen und Anlagen Ges.m.b.H. has its headquarters in Ansfelden near Linz in Austria and specialises in the development and manufacturing of plastics recycling systems and components. Founded in 1983, the company is now the world market leader. Some 7,800 EREMA recycling systems are now in use worldwide. With subsidiaries in the USA, China and Africa, as well as around another 50 representatives on all five continents, the company has a reliable network to implement customised plastics recycling solutions for customers around the world and promote a circular economy. This is based on innovative recycling technologies for the processing of plastics in the form of inhouse waste, bottle-to-bottle, post consumer and fibres to produce recycled pellets that meet the highest quality specifications.

**We are looking for** partners in the recycling industry who value the highest quality and customer focus. We are looking for projects and partners in the recycling industry to share our know-how and live up to our motto - Another life for plastic. Because we care.



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High-quality screening, magnetic and vibratory conveying technology tailored from a single source - that's what makes IFE so unique. The company is known for machines that reliably fulfill their purpose for many years in a wide variety of industries.



With commitment and decades of experience, IFE succeeds in finding individual, often unconventional solutions for the processing of nearly all kinds of bulk materials. This wealth of experience from numerous applications is optimally used for our customers and is the driving force for constant product development.



**Are you looking for** reliable vibratory conveyors, screens and magnetic separators? For mixed household waste, heavy C&D waste, e-scrap and much more – IFE is the right partner in bulk material handling with plenty of experience in the recycling industry.

**IFE is also very much interested** in intensifying its business activities in Thailand and is therefore looking for local partners assisting them in setting up a sales structure.



CONSULTING  
ENGINEERS

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The ILF Group is an internationally active, completely independent engineering and consulting company that supports its customers in the successful implementation of technically demanding, complex industrial and infrastructure projects. The ILF Group comprises a diverse network of companies employing over 3,000 highly skilled professionals across more than 45 office locations worldwide, spanning six continents. This strategic combination of local presence and global expertise enables the firm to effectively address and fulfill customer requirements in the most efficient manner possible.

ILF works with both public and private clients, offering holistic services ranging from management and consulting to engineering.

**ILF is looking for** partners and collaboration opportunities for infrastructure and technology projects across various sectors, including transportation, environmental and waste management, communications, healthcare, security, hydropower, and education.



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### Partners for biodegradable and mixed waste

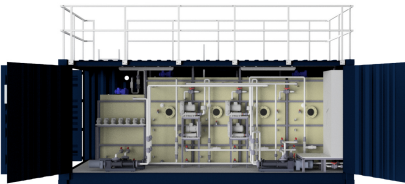
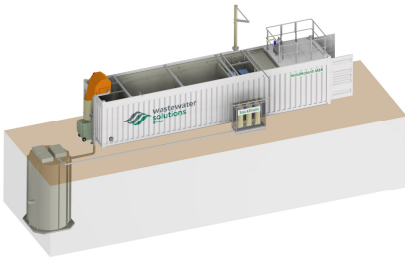
Komptech is the leading technology and expert partner for mechanical and biological waste recycling, as well as treatment of woody biomass. With a product range of over 50 different types of machines, we cover all key process steps in modern waste handling – shredding, separation, and biological treatment. Komptech products consist of Pre-shredder, Fine Shredder, wide range of separation and screening machine, also compost turner. With expertises in environmental technology and design, Komptech can provide both turnkey solution and single mobile machine for flexibility. We also work closely with our exclusive distributor “Ryokusan Asia” to fulfill customer requirement such as design, operation and after sales service.

**We are looking for** projects, end users and business partners.



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Wastewater Solutions Group (WWSG) is a leading supplier of specifically engineered, modular wastewater treatment solutions. Founded in 2009 and based in Graz, Austria, WWSG is supporting projects in Europe and abroad, with significant experience in the design and operation of containerized sewage treatment plants in climatic challenging areas (such as e.g. Sahel Zone).

Our tailor-made systems offer economic and ecological advantages and are tailored to country-specific rules and regulations. We use a wide range of different technologies that are tailored to the raw water quality and the desired effluent quality. This allows us to treat wastewater from different quality levels for various reuse applications and provide sustainable water recycling for our clients in various industrial, military and humanitarian sectors.

**We are looking for** partners and projects in Thailand.





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Wolftank Group is a global technology leader in energy and environmental solutions with 70+ years of experience. We provide advanced solutions for zero-emission mobility infrastructures, industrial coatings and comprehensive environmental services. We approach projects from a holistic perspective that covers the entire work process.



Our services are based on the concept of circularity, including waste management to cover the full recovery cycle. In the environmental area, we are experts in the remediation of soil and groundwater contamination, particularly from pollutants like hydrocarbons. Using innovative and eco-friendly technologies, we restore affected areas efficiently and sustainably, making a significant contribution to environmental protection.



**We are looking for** local or upcoming environmental remediation projects in the area of organic contamination. In addition, we search for local partners supporting the execution.

Consultancy in the search and placement of executives and key positions for export-oriented companies. With over 25 years of experience in executive search, we specialize in supporting SMEs, particularly those with a strong international focus. With offices in Austria, Singapore, and Vietnam, and as a partner of IESF with locations in 26 countries, we provide global support in talent acquisition, wherever our clients are located.

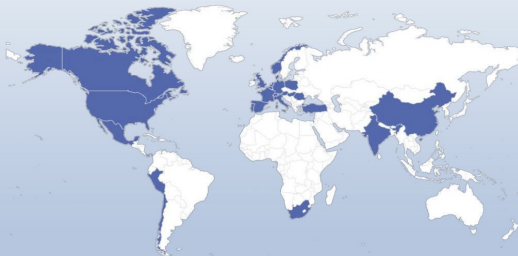
## OUR OFFICES ABOUT IESF

We're proud to partner with leading companies providing services to the executive search and leadership consulting profession.



IESF 2024

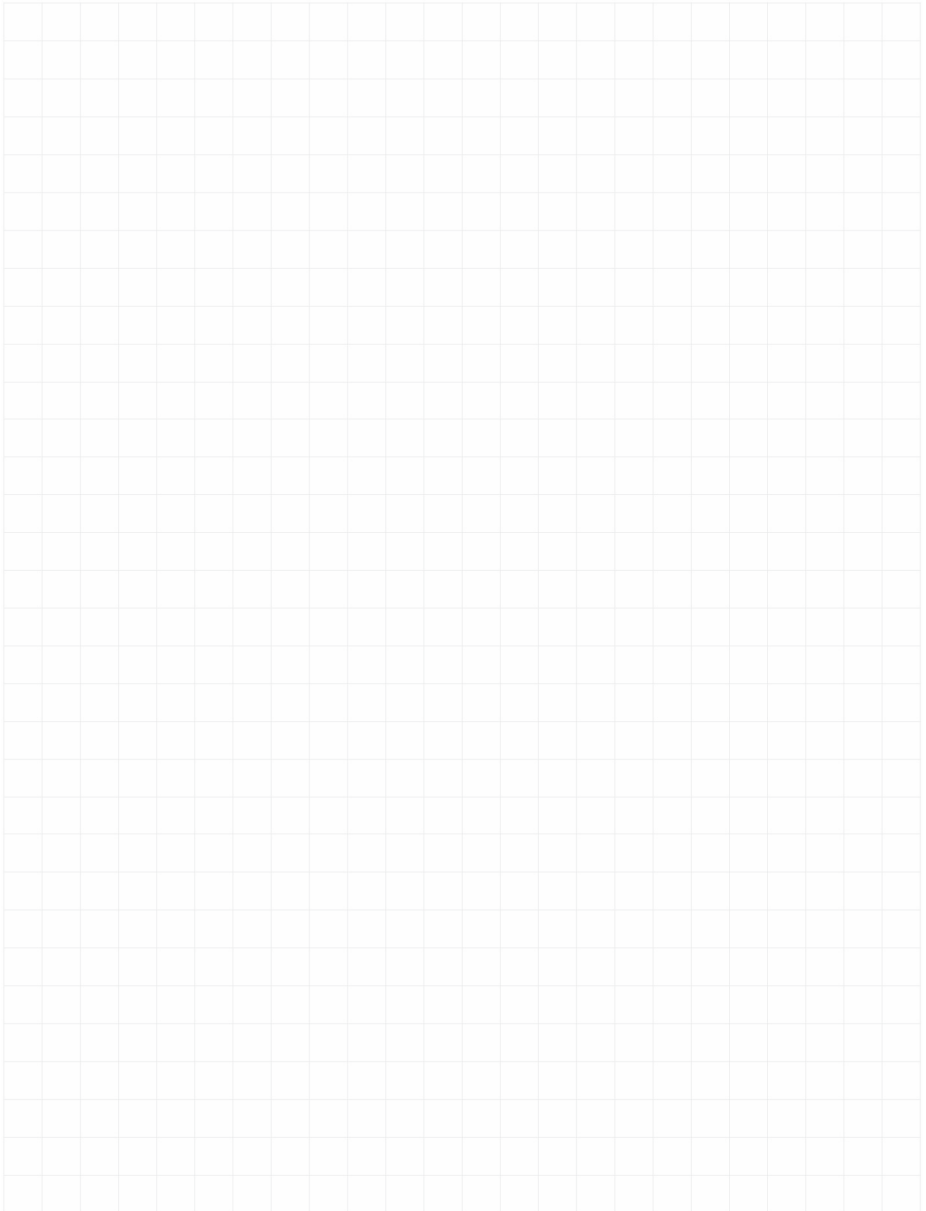
## PRESENCE IN 4 CONTINENTS AND 15 SECTOR PRACTICES



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- MANUFACTURING
- LIFE SCIENCES
- RENEWABLE ENERGY & SUSTAINABILITY
- RETAIL & FMCG
- BANKING & FINANCIAL
- IT, MEDIA & COMMUNICATIONS
- LOGISTICS & TRANSPORT
- APPAREL & LUXURY
- PROFESSIONAL SERVICES & GOVERNMENT
- OIL, GAS & CHEMICALS
- AUTOMOTIVE
- LEGAL
- AGRIBUSINESS
- CONSTRUCTION



## NOTES



**ADVANTAGE AUSTRIA** is the trade promotion organisation of the Austrian Federal Economic Chamber. With around 100 offices in over 70 countries, we provide a broad range of intelligence and business development services for both Austrian companies and their international business partners. Around 800 employees around the world can assist you in locating Austrian suppliers and business partners. We organize about 1,200 events every year to bring business contacts together. Other services provided by ADVANTAGE AUSTRIA offices range from introductions to Austrian companies looking for importers, distributors or agents to providing in-depth information on Austria as a business location and assistance in entering the Austrian market.

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