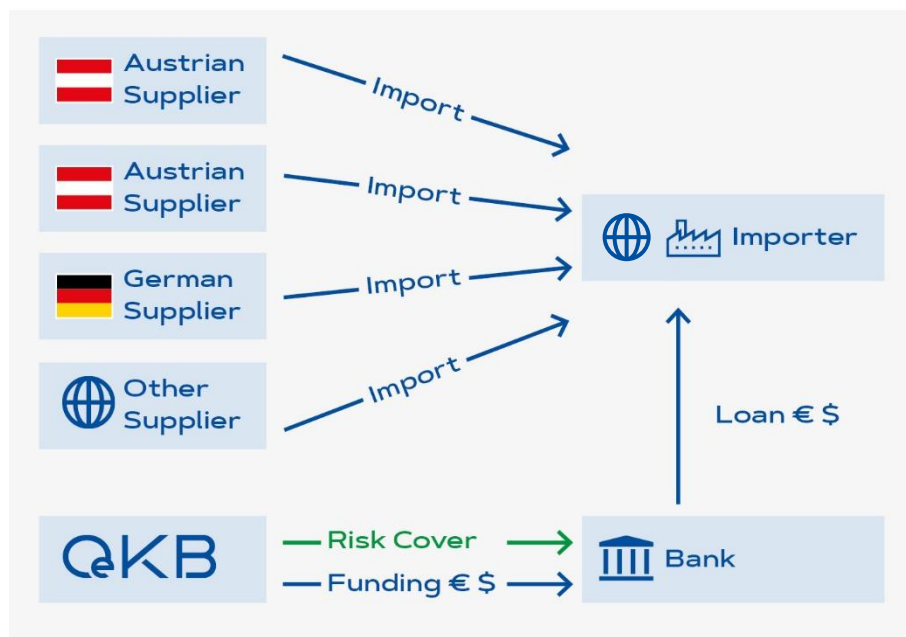


Shopping Lines for Austrian Equipment

Oesterreichische Kontrollbank AG (OeKB), the Austrian Government's official **Export Credit Agency** offers risk-cover and re-financing for the banking sector to support financing of international projects involving Austrian technology.

How the Shopping Line works

In order to facilitate purchases from Austrian and international suppliers OeKB in cooperation with eligible banks offers lines of credit for continuous business relations with Austrian exporters. Thus, bundling of imports under one financing contract becomes possible.



Austrian Technology

Austrian companies - among them many hidden champions - have particular expertise and experience in:



Environmental Technology, e.g. Water, Waste



Metallurgy



Renewable Energy, especially Hydropower



Pulp and Paper



Transportation



Health



Machinery

Short-term shopping line

Use Case	<ul style="list-style-type: none"> — EPC contractors, whole-salers: financing of goods to be re-sold — Manufacturers: financing of short-lived spare parts or consumables
Credit Volume	<ul style="list-style-type: none"> — Minimum: EUR 10 mill. — Reach Back: Post-financing of import transactions completely delivered and paid within the last 24 months — Future Business: Financing of potential imports within the coming 24 months; with the potential to increase the shopping line according to business volume
Payment Profile	<ul style="list-style-type: none"> — Draw down: at conclusion of the loan agreement — Repayment: balloon repayment after 720 days, thereafter possible extension
Costs	<ul style="list-style-type: none"> — Depending on country, buyer and fees of the financing bank
Sourcing	<ul style="list-style-type: none"> — Untied credit, but purchases also from Austria are expected. In order to increase your business relation with Austrian suppliers a search according to your needs and the organisation of match making events in Austria or at your premises is possible.

Long-term shopping line

Use Case	<ul style="list-style-type: none"> — End-users of long-lived investment goods: manufacturers, energy producers, railway companies etc.
Credit Volume	<ul style="list-style-type: none"> — Minimum: EUR 10 mill. — Reach Back: Post-financing of import transactions completely delivered and paid within the last 24 months — Future Business: Financing of potential imports within the coming 24 months
Payment Profile	<ul style="list-style-type: none"> — Draw down: parallel to construction/installation or at conclusion of the loan agreement — Repayment: in regular installments, up to 10 years from start of commercial operation, in case of renewable energy/climate protection even longer
Costs	<ul style="list-style-type: none"> — Depending on country, buyer and fees of the financing bank
Sourcing	<ul style="list-style-type: none"> — A certain percentage of Austrian equipment is required (depending on the respective project). In order to increase your business relation with Austrian suppliers a search according to your needs and the organisation of match making events in Austria or at your premises is possible.

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