

# TECHNOLOGY WIZARDS

Virtual Smart City Showcase Austria & Turkey

[www.advantageaustria.org](http://www.advantageaustria.org) | 2.11.2020 - 4.11.2020



## Event Partners



## Supported By



## VIRTUAL SMART CITY SHOW CASE

## AUSTRIAN PARTICIPANTS

Event Platform Registration: <https://virtual-smart-city-showcase-austria.b2match.io>

### Austria Rail Engineering Consulting



**Friedrich Pichler**  
*General Manager*

**T** + 43 1 526 93 31  
**E** [office@are-consulting.at](mailto:office@are-consulting.at)  
**W** [www.are-consulting.at](http://www.are-consulting.at)

Austria Rail Engineering is one of the powerful management platforms of the Austrian railway export industry.

Founded in 1979, the company has gained considerable international experience over the past 40 years, transferring Austrian railway know-how and providing consultancy services in the field of international rail traffic.

Austria Rail Engineering specializes in the field of coordination and consultancy services in the international railway sector, provides railway and management consultancy due to its extensive knowledge of advanced railway technology, especially in wheel-rail interaction, tunnel construction, design review, project and quality management.

#### **Business Goals / Offer** Consulting services in the rail industry

- Establishment of an international consortium for the implementation of high technology solutions for urban transport Technology and know-how transfer
- Many years of experience working with foreign governments, ministries, public and private railway and transport facilities, their affiliated industry associations and suppliers in a multicultural environment and with a team is one of the key success factors of Austrian Railway Engineering.



## Austriacard GmbH



**Burak Bilge**  
*Austriacard Turkey CEO*

**T** +90 (212) 407 0019  
**E** [burak.bilge@austriacard.com.tr](mailto:burak.bilge@austriacard.com.tr)  
**W** [www.austriacard.com](http://www.austriacard.com)

AUSTRIACARD is the partner of choice for payment, government, enterprise, retail and public transport organizations in need of the most sophisticated and secure smart cards and digital payment solutions.

The company designs, produces and personalizes payment cards, ID cards, access/transport-related cards as well as loyalty cards, and offers innovative digital payment solutions. With card production and personalization centers in more than 8 countries and sales offices almost all over the world AUSTRIACARD's main goal is to combine technological know-how, a specialized R&D team with flexibility and special customer care in order to build long-lasting partnerships.

It employs 780 people, exports to 35 countries and has a leading position in the Central and Eastern Europe in the Public and Private Sector.

- Business Goals / Offer**
1. New generation digital payment solutions
  2. Customer acquisition from digital channels
  3. Internet of things
  4. Smart card
  5. Smart card service network
  6. Precious paper production and Customization

## Axess AG



**Burak Beceren**  
*Managing Director Turkey*

**T** +90 532 3335151  
**E** [b.beceren@teamaxess.com](mailto:b.beceren@teamaxess.com)  
**W** [www.teamaxess.com/de](http://www.teamaxess.com/de)

Axess AG is an international provider of innovative ticketing and access solutions focused on e-commerce and enhanced customer experience.

Business fields are focused on ski resorts and destinations, fair and convention centers, stadia and arenas, leisure and attractions and touristic transport. Headquarters are in Anif/Salzburg (Austria) where the head departments of sales, marketing, finance and hard- and software development are located.

At the Axess factory in Innsbruck (Tyrol) all innovative hardware products as well as the Axess Smart Cards for the various business fields are produced. More than 300 employees are working every day for customers in over 53 countries. Axess AG was founded 1998 and is operating with 20 worldwide subsidiaries.

**Business Goals / Offer** Wanted: Project planners and operators of ski resorts, stadia, arenas, trade fairs, water & themeparks, touristic transport.

Axess AG is a worldwide leading provider of holistic solutions for ticketing and access management as well as parking. Our business fields are lying in ski resorts & destinations, stadia & arenas, fair & convention centers, water & theme parks and touristic transport.

Industry sectors: Sports/Leisure, Tourism know-how & Infrastructure, Urban Technologies, Rail, Electrics/Electronics/Mechatronics

Secure and customized systems for ticketing and access management.

## Commend International GmbH



**Egemen Özgür**  
*Country Manager Turkey &  
Greece*

**T** +90 533 246 6762  
**E** [e.ozgur@commend.com.tr](mailto:e.ozgur@commend.com.tr)  
**W** [www.commend.com](http://www.commend.com)

From its founding in 1971, Commend grew from a small family business into a large, globally recognized player providing Integrated Intercom and IP Announcement Systems. Today, our unique solutions are installed for the protection of people, buildings and assets throughout the world.

Integration of Commend Intercom Solutions has been hugely successful in many industry sectors. Intercom stations, modules and servers for integration of speech, image and data can be found in control rooms throughout the world for increased security. For example, help and emergency call points for transport solutions, controlling barriers in car parks and controlling lifts in buildings.

**Business Goals / Offer** Commend solutions can be found in iconic buildings including the Shard (UK), Mercury Tower (RUS); throughout the London Underground Network (UK); in universities and schools; in production facilities; refineries, airports; hospitals; car parks; tunnels and many more.

We'd like to introduce our smart city solutions to municipalities and police department who are responsible from city security.

## DELTABLOC International GmbH



**Ender Bülbül**  
*Business Development*

**T** +49 173 9433674  
**E** [ender.bulbul@deltabloc.com](mailto:ender.bulbul@deltabloc.com)  
**W** [www.deltabloc.com](http://www.deltabloc.com)

DELTABLOC® is the leading developer of concrete and steel vehicle restraint systems and of modern noise protection systems. We have several subsidiaries in Europe and South Africa, licence partners worldwide and our restraint systems are installed in over 45 countries. We protect roads worldwide. For more than 20 years. DELTABLOC® - Home of Road Safety

DELTABLOC is known to surprise with innovative ideas and unexpected product performance and owns the KNOW-HOW for a concrete safety barrier system, which has been successfully tested according EN 1317. Founded in 2000 DELTABLOC is active in more than 45 countries worldwide. The company is a leading international expert for passive road safety and has extensive expertise, patents and trademark rights in this area.

### Business Goals / Offer

The DELTABLOC vision "Creating Safety Barriers is our Business. Protecting Lives is our Motivation." drives and motivates our daily work. Tested to the highest European Standards, DELTABLOC® safety barriers are available in flexible, semirigid and rigid options as well as in various heights. Since 1994 more than 250 full-scale crash tests have gone into their development. The entirety of DELTABLOC® safety barriers forms a whole new product range of passive traffic safety in:

- Concrete Barriers with DELTABLOC
- Noise Barriers with PHONOBLOC
- Steel Barriers with STEELBLOC
- City Barriers with CITYBLOC

## Doppelmayr Seilbahnen GmbH



**Mesut Kizkapan**  
*Area Manager*

**T** +43 664 8503213  
**E** [mesut.kizkapan@doppelmayr.com](mailto:mesut.kizkapan@doppelmayr.com)  
**W** [www.doppelmayr.com](http://www.doppelmayr.com)

As quality, technology and market leader in ropeway engineering, Doppelmayr/Garaventa operates production plants as well as sales and service centers in 50 countries worldwide. To date, the Group has built more than 15,100 installations for customers in 96 nations. Flexibility, know-how and pioneering spirit make the Group ideally equipped to meet all the challenges of traditional and new markets.

The innovative ropeway systems from Doppelmayr/Garaventa offer numerous benefits in the urban environment. As cities worldwide face challenges when managing public transport due to population growth and rapid urbanization, they are turning to ropeway systems as a cost-effective and environmentally friendly alternative to conventional means of traffic. Ropeways overcome natural obstacles, can be linked to and help relieve existing transport systems, connect densely populated areas and alleviate traffic congestion.

Whether used as an extension to existing transport systems, or as a completely new transport network, ropeways contribute positively to the development of urban areas. By making cities and their sights easily accessible, ropeways not only improve the daily life of locals, but also promote tourism and thereby boost the competitiveness of a city.

### Business Goals / Offer

Benefits of ropeways as a means of transport in urban areas:

- Impressive ecological footprint
- Safest means of transport
- No noise, no exhaust emissions
- Simple link-up with other means of transport
- High availability, reliability and efficiency
- Cost-effective alternative to conventional means of transport
- Short construction periods

## goUrban eMobility GmbH



**Nicholas Kirk**  
*Head of Business Development*

**E** [nk@goruban.co](mailto:nk@goruban.co)  
**W** [www.gourban.co](http://www.gourban.co)

goUrban is the software management system for the present and future of mobility. Car, scooter, moped and moped sharing systems can now be enabled improving directly the operating conditions, finding optimal business opportunities and cutting irrelevant costs.

goUrban successfully had its own experience as an operator in Vienna and, thanks to the developed software, including a dashboard for monitoring operations, a user application for rental and a service application for maintenance workers, goUrban provides features which act as revenue multipliers to mobility operators on the streets in three continents.

### Business Goals / Offer

- Mobility operators (vehicle sharing, scooter sharing, etc.)
- Companies that manufacture vehicles
- Companies doing research in the mobility sector

International acquisition

## QiTASC GmbH



**Gamze Ugur Tuncer**  
*Marketing and Sales Key  
Account*

**T** +43 699 17052538  
**E** [gamze.ugurtuncer@qitasc.com](mailto:gamze.ugurtuncer@qitasc.com)  
**W** [www.qitasc.com](http://www.qitasc.com)

In these fast digitalization times, business partners and customers request further abilities promptly with high-quality. As companies compete for customers with contracting profit margins and tighter deadlines, it is crucial to increase the quality of digital services and products swiftly and efficiently. This trend brought up phenomenon QiTASC (Quality Improving Tools and Services Company) is a Vienna based company who is focused on test automation since 2012.

To meet the phenomenon 'Quality at Speed', we develop unique innovative solutions in full-stack E2E test automation of multi-context services/products and processes. Our test automation solutions for smart home/smart environment applications -smart systems in general, involving IoT systems, telecommunication area, M2M, Mechatronics have been strongly recommended by our big scaled customers. We perform testing, controlling devices & UIs with our own flexible tool intoQt@ (Intelligent Test Automation Quality-assurance Tool) integrating newest technologies on test automation and also integrating various devices. Lately, we have performed a robot integration to operate specific smart devices.

**Business Goals / Offer** We would like to introduce our high-level know-how and services to possible partners like private sector companies, municipalities, various government institutions who are producers of digital solutions, smart systems with IoT sensors, have complex and multicontext processes to be tested/verified reliably and efficiently.

## Meixner Imaging GmbH



**Harald Meixner**  
*CEO*

**T** +43 676 3303033  
**E** [meixner@meixner.com](mailto:meixner@meixner.com)  
**W** [www.meixner.com](http://www.meixner.com)

MEIXNER IMAGING GMBH has emerged from the well-known Austrian AGIS GmbH company just recently and was founded in 1989 as a software and hardware distribution company for products like Trimble GPS receivers and Laser Technology as well as MapInfo, the leading GIS desktop Geographic Information System. MEIXNER IMAGING is also the distributor for MapInfo since more than 15 years and is providing its technology for companies such as Coca Cola, McDonalds, Austrian Railways (ÖBB), Telekom Austria, Honda and several others.

The company was founded by Prof. Dr. Harald Meixner in Vienna/Austria originally as the company to distribute the products of Vexcel Corp. of Colorado/US where Dr. Harald Meixner was the main investor. The huge success of this company has resulted in their own distribution network. MEIXNER IMAGING's 25 years experience result of many national and international projects and made it possible to make the company a well known focal point in geodetic work. Thus MEIXNER became a most welcome, reliable and competent partner to customers and other international companies. Subsidiary companies such as AGIS Slovakia and the MEIXNER Group are supporting the distribution network substantially.

The professional management lies in the hands of the sole owner of Meixner family. Together with its numerous experts and employees MEIXNER is proud to be able to build on its partners world-wide and its R&D activities to serve for its customers and deliver the best for a fair price an in-time.

## Saubermacher AG



**Peter Schmid**  
*Head of International Advisory  
Services*

**T** +43 664 805982020  
**E** [p.schmid@saubermacher.at](mailto:p.schmid@saubermacher.at)  
**W** [www.saubermacher.at](http://www.saubermacher.at)

Saubermacher was founded by Hans and Margret Roth in 1979 with the aim of contributing every single day to an environment worth living in.

Even today, the Roth family is the main owner of the company. As the most sustainable waste disposal company in the world (GRESB rating), we see it as our responsibility – if for nothing less than our joint future.

Our vision is Zero Waste. We are highly committed to R&D, digital innovations and partnerships. We support residents, local authorities and companies with environmental protection, sustainable enterprise and needs-based solutions.

More than four decades of operational waste and recycling management experience as well as dozens of innovative R&D projects made us one of the leading private waste management companies in Europe.

**Business Goals / Offer** We would like to offer you partnership in waste and recycling projects, as we are operational professionals with hands on experience, where also your clients in Turkey will benefit of. Also development of sustainable waste and recycling strategies are part of our long-term experience in environmental sector. Saubermacher is offering to clients worldwide support along the whole process of developing and establishing new recycling plants, increase efficiency and reduce costs at running recycling facilities. We can provide latest and self developed smart waste solutions (collection, transportation, recycling plant operation and digital solutions with integrated AI technology)

## Siemens Mobility Austria GmbH



**Birol Gönül**  
*Sales Director /MEA (Turkey)*

**T** +90 532 2500529  
**E** [birol.gonul@siemens.com](mailto:birol.gonul@siemens.com)  
**W** [www.mobility.siemens.com/at](http://www.mobility.siemens.com/at)

We, Siemens Mobility, have been a leader for seamless, sustainable, reliable and secure transport solutions for more than 160 years. As a leader in transport solutions, we shape connected mobility. The mobility environment is being shaped by three mega-trends: climate change, population growth and digitalization.

These trends demand for seamless, sustainable, reliable, and secure mobility solutions to ensure a high quality of life for 9.6 billion people worldwide by 2050. And those people will aspire for seamless transportation from the first to the last mile. Digitalization is helping us to master these trends and continuously transform the way we travel. Therefore, we are constantly innovating our portfolio in our core areas:

rolling stock, rail automation and electrification, intelligent traffic systems, related services, and turnkey projects

**Business Goals / Offer** Siemens Mobility's range of services includes:

- the entire spectrum of vehicles for rail traffic: regional, intercity and high-speed multiple units, subways, trams and light rail vehicles, passenger coaches, vehicles for driverless operation and locomotives
- Signalling and control technology in rail-bound passenger and freight transport
- Electrification solutions for rail and road transport
- Maintenance and service for vehicles and infrastructure
- Road traffic control and information systems, parking space management and electronic payment and toll systems for urban and long-distance traffic
- Advice, planning, financing, construction and operation of turnkey mobility systems
- Integrated mobility solutions for intermodal networking of different transport systems

## Skidata GmbH



**Tarik Ovacikli**  
*General Manager / Country  
Management*

**T** +90 533 0967734  
**E** [tarik.ovacikli@skidata.com](mailto:tarik.ovacikli@skidata.com)  
**W** [www.skidata.com](http://www.skidata.com)

Flexibly Managing Access Solutions and Parking Systems Worldwide SKIDATA is always in motion and always where its customers are. The company from Salzburg is now represented in more than 100 countries. Always setting new trends, SKIDATA solutions can be found in more and more market segments and business areas.

Over 10,000 SKIDATA systems across ski resorts, shopping centers, major airports, municipalities, sports stadiums, trade shows and amusement parks take people quickly and safely to their destination and enable smooth access for vehicles. It's our way of keeping the world turning! SKIDATA satisfies clients across the globe with solutions that are intuitive, easy to operate and highly secure. The holistic concept offered by SKIDATA solutions is the key to our customers' success!

**Business Goals / Offer** Looking for End Customers:

- Barrier Gate Systems & Ticket Dispensers for Parking Management
- Automated Payment Machines
- Access Control Systems for Mountain Regions
- Visitor Management Systems for Stadiums and Arenas

Urban & Tourism destinations, Hotels, City Parkings, Hospitals or Health centres, Retails, Residential car parks, Universities & Educational institutions, Offices, Business Parks & Multifunctional Buildings, Park & Ride, Urban & Tourism destinations, Airport Cities & Hubs, Regional & City Airports, Off Airport, Shopping Centres, Public Transport, Other Business Segments.

## Swarco AG



**Serdal Kizilcik**  
*Regional Manager Central Asia*

**T** + 90 542 2075100  
**E** [serdal.kizilcik@swarco.com](mailto:serdal.kizilcik@swarco.com)  
**W** [www.swarco.com](http://www.swarco.com)

The traffic technology group SWARCO headquartered in Wattens near Innsbruck / Austria has an international network of production facilities, offices and partners on all continents and offers one of the most complete solution portfolios for road marking, signage, urban traffic management, parking, highway and tunnel management, public transport, and street lighting. We connect vehicles with the road infrastructure, help in setting up charging infrastructure to boost electro-mobility and offer modular and holistic solutions with added values that support tomorrow's mobility and make life in our cities more liveable.

SWARCO's over 3,800 traffic experts are looking forward to elaborate and implement jointly with you the solutions that really meet your individual requirements.

**Business Goals / Offer** We are looking for cooperation partners in developing the traffic management in the cities and the highways with solutions of Swarco.

**ADVANTAGE AUSTRIA Istanbul**

Austrian Trade Commission

T +90 212 21114 76

[istanbul@advantageaustria.org](mailto:istanbul@advantageaustria.org)

[www.advantageaustria.org/tr](http://www.advantageaustria.org/tr)

**Georg Karabaczek**, Austrian Trade Commissioner

**Christian Maier**, Austrian Commercial Attaché

**Nurcan Yerlikaya-Timurtaş**, Project Manager