Dear partners and friends of ADVANTAGE AUSTRIA Chicago,

The tulips have started blooming along the Magnificent Mile, a sure sign of spring! We at ADVANTAGE AUSTRIA are also working with a spring in our step and would like to share a few of the upcoming highlights with you.

The annual meeting of trade commissioners held at our head office in Vienna is around the corner. The commissioners will also be travelling throughout the country to meet with numerous Austrian companies looking to expand their activities to overseas markets.

We are still actively pursuing Austrian exhibitors to participate in our group pavilion at the annual Greenbuild show being held in Chicago in November of this year, so let us know if you are interested!

And don’t forget to mark your calendars for our annual AUSTRIA CONNECT Conference for Executives of Austrian Subsidiaries! This year’s event, entitled "New Order of Free Trade in North America," will take place in Toronto September 20 - 21, 2018.
Please stay in touch and let us know how we can best support you, our valuable colleagues and partners. Have a great summer!

With best wishes,

*Peter Sedlmayer* and the team of
ADVANTAGE AUSTRIA Chicago

And here a brief update on the economic situation in the EU in general:

**Spring 2018 Economic Forecast: Expansion to continue amid new risks*)**

Growth rates for the EU and the euro area beat expectations in 2017 to reach a 10-year high at 2.4%. Growth is set to remain strong in 2018 and ease only slightly in 2019, with growth of 2.3% and 2.0% respectively in both the EU and the euro area.

Private consumption remains strong, while exports and investment have increased. Unemployment continues to fall and is now around pre-crisis levels. However, the economy is more exposed to external risk factors, which have strengthened and become more negative. Robust growth is facilitating a further reduction in government deficit and debt levels and an improvement in labor market conditions. The aggregate deficit for the euro area is now less than 1% of GDP and is forecast to fall under 3% in all euro area Member States this year.


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**WHAT’S BEEN HAPPENING RECENTLY**

**ANTON PAAR acquires Quantachrome Instruments**
The Austrian developer of high-tech measuring instruments completed its acquisition of Quantachrome in Boynton Beach, Florida on February 9, 2018. [Read further.](#)

**Chicago Symphony Orchestra performs Austrian-German Concert**
Get a 25% discount with promo code WAGNER! [Read further.](#)

**European Business Networking Event Chicago - June 20, July 18, and August 15, 2018**
Join us on the third Wednesday of each month for our Professionals Networking cocktail, held in collaboration with
the main European Chambers of Commerce and Business Councils in Chicago and the Midwest. Read further.

International Home and Housewares Show 2018 in Chicago

Austrian companies Riedel and iSi exhibit their products at the world's largest housewares show. Read further.

SURPRISINGLY INGENIOUS AUSTRIA at North America's largest plastics trade show

The NPE 2018, which took place from May 7-11 in Orlando, Florida, once again proved the importance of plastics machinery and technologies from Austria. Read further.

Scholarships for the European Forum Alpbach 2018

Stakeholders in the fields of science, commerce, politics, and culture are set to converge on the Tyrolean mountain village of Alpbach from August 15 - 31, 2018 to debate a range of contemporary issues. Read further.

Vienna ranked as world's most livable city for the ninth consecutive year

Austria's capital city tops the ranking, followed by Zurich in second and Auckland (New Zealand) and Munich (Germany) in joint third. Read further.

Braun Maschinenfabrik GmbH

BRAUN Maschinenfabrik is well-known for its technologically proven, innovative machines and plants. Product categories include steel cutting and grinding machines, concrete cutting and drilling machines, and hydro-steel structures. The company is seeking a distributor and/or end customers for its trash rack cleaning systems and special components for hydro steel structures such as bottom outlet slide valves. Click here for more.
FerRobotics Compliant Robot Technology GmbH

FerRobotics automates sensitive hand operations for you. Its products are extremely cost-effective and guarantee high quality standards for:

- Sensitive surface processing (Grinding, polishing, cleaning, laminating, striping, brushing,...)
- Contact-sensitive handling: (Assembling, inserting, gluing, joining, packing, quality control,...)

The company is looking for direct customers and distribution partners. Click here for more.

NEXTSENSE GmbH

NEXTSENSE is a world leader in the manufacture and distribution of innovative systems for profile measurement and surface inspection. All systems are based on non-contact measurement technology so as to completely exclude user influences. The company is looking for direct customers. Click here for more.

Redbloccsystems GmbH

Redbloccsystems offers an innovative technology for prefabrication of solid wall elements and makes it available to licensees. The prefabricated panels can be made to exact measurements from ceramic bricks, silica blocks, aerated concrete blocks (ACC blocks), concrete blocks, and other solid building materials. The company is looking for direct customers, target groups being building material manufacturers, construction companies, and developers. Click here for more.

Seal Maker Produktions- und Vertriebs GmbH

Seal Maker is a global manufacturer of high-quality semi-finished products, CNC lathes and seals that are used in all industrial sectors. Besides the guaranteed quality of the manufactured products, Seal Maker's particular great strengths lie in service, flexibility in manufacturing customized products, reduced processing times, and reliability in processing orders. The company is looking for direct customers. Click here for more.

UNA plant - Innenarchitektur

With her "UNA plant" business, Ulrike Nachbargauer offers interior architecture for private and commercial clients, including private hotels and houses, shops, exhibitions, hotels and gastronomy. UNA's unique specialty is transforming discarded sets from the Vienna Burgtheater into artful spaces.
and furnishings. The company is looking for direct customers. Click [here](#) for more.

Convergent Information Technologies GmbH
Convergent Information Technologies GmbH is a leading provider of software for faster and more automated robot programming.

Einböck GmbH & Co KG
The family-owned company Einböck manufactures innovative agricultural machines for mechanical weed control and soil cultivation such as mechanical cultivators, machines for minimum tillage, seedbed preparation, and grassland care.

Fifteen Seconds GmbH
Fifteen Seconds is a company, a brand and a community all at the same time. Beginning in 2014 as a contemporary marketing conference, it grew within a few years into an interdisciplinary business festival that unites a global community of a wide range of industries.

Neuson Hydrotec GmbH
Among many products, the one representing Neuson's most important success factor is the reliable Neuson hydraulic cylinder. The company's divisions - hydraulic power units, hydraulic plant engineering, special-purpose machines, and hydraulic presses & systems - enjoy a reputation for innovation.

If you are interested in business opportunities with Austrian companies, please check [our website](#) frequently for updates and recently added company listings.

### UP AND COMING EVENTS

**Austrian Stammtisch**
Austrians and friends of Austria are welcome at this monthly Stammtisch.

**Where:**
Café Vienna, 2523 N. Clark Street, Chicago, IL 60614

**When:**
June 8, July 13, and August 10, 2018
from 6:30 - 9:00 pm

### PUBLICATIONS YOU MAY FIND OF INTEREST
**FRESH VIEW brochures**

The FRESH VIEW magazines are bilingual brochures which are published by ADVANTAGE AUSTRIA in Vienna. They aim to promote export opportunities for Austrian companies as well as give more detailed insight into Austria's expertise and export activity in a range of different industries.

Inside the magazines you will find current facts and figures, company presentations and listings as well as useful contacts. In short, they deliver all the essential information for the export industry that you are interested in.

Our office can provide you with free copies of FRESH VIEW magazines for a wide range of industries. If you are interested in receiving a publication, please feel free to contact us at chicago@advantageaustria.org.

Alternatively, if you would prefer to download the magazines electronically, you can click on the "download" button (in grey font) at the bottom of this page to access the most recent copies.

**The Austrian Yearbook - order your FREE copy**

World Champion Austria - the 2018 yearbook is out! Read about why Austria is such an attractive business destination and discover which multiple world market leaders call it home. "Visit" the nine Austrian provinces and compare their growth, their strategies for success and their strengths. Read about Austrian success stories from renewable energy to world-class architecture and highly exciting new technology start-ups. Discover why Austria is Surprisingly Ingenious! E-mail us for your free copy: chicago@advantageaustria.org

**Austrian Sustainable Construction Products & Technologies for North America**

In an effort to assist US companies in establishing long-term business partnerships with Austrian firms, ADVANTAGE AUSTRIA Chicago is offering its publication "Austrian Sustainable Products & Technologies for North America". This directory is a "must-have" for those looking for innovative green building products, technologies and services from Austria. Please download your free copy here.
Finding a commercial agent in Austria made simple

The online platform of the Austrian Commercial Agents makes it easy to find the right sales partner. [Read further](#).

Austrian Space Technology

Database lists 114 organizations active in the space sector. [Read further](#).

**JOB MARKETPLACE**

NEW! Check out the JOB MARKETPLACE!

An integral part of our job is to match, build bridges and connect people. In this brand new section of our newsletter, we will publish both job offers as well as employment being sought.

Job offers posted will be from either Austrian companies, their US subsidiaries, or other companies in the US looking for qualified Austrian (or German-speaking) candidates. If you are interested in posting your job offer in our quarterly newsletter, please get in touch with us at [chicago@advantageaustria.org](mailto:chicago@advantageaustria.org).

Alternatively, Austrians looking for a job in the US can send us their CV with an explanation of what exactly they are looking for.

**Job Offers**

1. Dr. Sauer & Partners ([www.dr-sauer.com](http://www.dr-sauer.com)) is a leading engineering firm in the field of tunneling and underground construction for Subways, Railways and Highways. We operate globally from our offices in Washington DC, Toronto, London and Salzburg. To manage our growing team, we are currently looking for an Office Manager for our Herndon, VA Office. Required Skills and Experience:
- Accounting, Invoicing, Cost Control, Payroll
- Advanced proficiency in German
- Advanced proficiency in Quickbooks, MS-Excel, MS-Word, MS-Powerpoint, IBM / Lotus Notes
- Minimum of 5 Years of Office Administration experience

Primary Responsibilities

- Accounting, Invoicing, Cost Control, Payroll
- Human Resources, including Work Visas and Professional Licensing
- General Office Administration

Additional Tasks

- Assisting with Business Development and Proposals
- Marketing

Benefits:

- Competitive Salary
- Health and Dental Insurance
- Short- and Long-term Disability Insurance and Life Insurance
- 401k with Employer Matching Contribution
- Paid Holidays and Vacation

Jürgen Laubbichler, P.E.
Project Director, Partner
Dr. Sauer & Partners
Cell US: +1 703 626 8179
Cell EU: +43 662 879 999 17
jlaubbichler@dr-sauer.com

2. Job opportunities in our San Francisco / Silicon Valley office!

http://www.open-austria.com/jobs/

Are you interested to connect #Austria and #SiliconValley and passionate about #startups, #innovation & #technology?
Get in touch with us - or please share with potential candidates:

http://www.open-austria.com/jobs/

Positions Wanted

AUSTRIAN CITIZEN currently residing in Nevada, earned Bachelor's degree in Finance & International Business from Sierra Nevada College, interned and worked part time during studies at Raiffeisenbank. Fluent in German and English, possesses computer skills, accomplished alpine skier.
Currently employed at an angel investment firm acting as deal coordinator and head of the company selection. Looking to work at an Austrian consulting firm in the U.S. (Ref. 1/2018)

AUSTRIAN CITIZEN currently residing in Graz, Austria, with law degree and accounting experience, fluent in German, excellent knowledge of English, possesses computer skills, is looking for a new challenge in the US (Ref. 2/2018)

AUSTRIAN CITIZEN with green card, has lived in the USA for 11 years, currently residing in Chicago, fluent in German and English, earned Masters degree in Entrepreneurship from DePaul University, with a broad range of experience in finance and technology, accomplished skier, is looking for a job in sales or corporate strategy (Ref. 3/2018)

AUSTRIAN CITIZEN currently residing in Chicago, experienced in accounting and financial controlling as well as teaching English as a second language, fluent in German, excellent knowledge of English, possesses computer skills, is looking for a new challenge (Ref. 4/2018)

AUSTRIAN CITIZEN currently residing in Vienna, Austria, knowledge of German and English, experienced in trade promotion activities including coordinating and organizing a variety of projects, meetings and events, looking for an office position in the USA (Ref. 5/2018)

AUSTRIAN CITIZEN currently residing in Austria, 20+ years of general management, global B2B sales & market entry experience in Europe, Asia (9 years), the US (4 years), and South America (1 year). Managed several subsidiaries for Austrian companies abroad. Full P&L responsibilities, track record of successfully driving sales from the initial stages to US$ 250M in yearly revenues, experienced in building, motivating and managing cross-functional and cross-cultural teams & driving KPIs, passionate about new technologies & business-models, innovation and start-up ventures, strong B2B technology & industrial background, worldwide relocation flexibility, looking for a new role to help develop new markets abroad and to build the successful teams that make it happen (Ref. 6/2018)

AUSTRIAN CITIZEN currently residing in Luxembourg, native German speaker, proficient in English, limited Italian and French, studied one semester at UIUC, familiar with the Chicago area, with a diverse background in consulting, finance, accounting, and audit, possesses computer skills, very flexible, looking for a new challenge in the US (Ref. 7/2018)

US CITIZEN currently residing in Munster, Indiana, fluent in German, speaks some Dutch & Russian, experienced in teaching English, interested in communications and sales positions, also interested in companies that offer training programs for young professionals -- example: a management trainee program wherein you receive training through the
company and at the end of the training period you take on a role within the company (Ref. 8/2018)

**OTHER HELPFUL LINKS**

- Our Website
- Importing from Austria
- Exporting to Austria
- Meet the team
- Austrian Embassy in Washington DC
- ABA - Invest in Austria
- Austrian Tourist Office
- Center for Austrian Studies - University of Minnesota
- Center Austria - University of New Orleans
- German School Chicago

**IMPRESSUM / LEGAL DISCLOSURE**

Legal Disclosure / Impressum Information

ADVANTAGE AUSTRIA Chicago
500 North Michigan Avenue, Suite 1950, Chicago, IL 60611
T +1 312 644 5556
E chicago@advantageaustria.org

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