



ADVANTAGE AUSTRIA Chicago e-Quarterly No. 1 / 2018

[WHAT'S BEEN HAPPENING RECENTLY →](#)

[BUSINESS OPPORTUNITIES →](#)

[UP AND COMING EVENTS →](#)

[PUBLICATIONS YOU MAY FIND OF INTEREST →](#)

[OTHER HELPFUL LINKS →](#)

[JOB MARKETPLACE →](#)

HELLO

Dear partners and friends of ADVANTAGE AUSTRIA Chicago,

I hope you all had a great start to the New Year! Spring has almost sprung and we have some exciting events planned for the next couple of months.

We will have an **Austrian Pavilion at the NPE International Plastics Showcase** taking place May 7 - 11, 2018 in Orlando, Florida. 9 companies will showcase the latest technologies and innovations in the area of plastics processing machinery, mold making, recycling machines, etc. Take this opportunity to find out about top products and trendsetting technologies of the Austrian plastics industry at NPE 2018.



We are currently in the process of organizing a group of U.S. **experts in the aerospace industry and engineering** to visit Austria within the framework of the George C. Marshall Visit to Austria. The trip will again feature meetings with federal and regional government officials, briefings by relevant agencies and site visits to best practice projects in Austria.

And it's never too early to mark your calendars for our **annual AUSTRIA CONNECT Conference** for Executives of Austrian Subsidiaries. This year's event will take place **in Toronto September 21 - 22, 2018**.

From all of us, thank you for your trust in Austria, Austrian companies and products and for your friendship and support in creating more bridges between our two countries!

With best wishes,

*Peter Sedlmayer and the team of
ADVANTAGE AUSTRIA Chicago*

And here a brief update on the economic situation in the EU in general:

Commission report: Employment and social situation in the EU continues to improve*)

Backed by robust economic growth, employment in the EU continued to rise more strongly than expected in the third quarter of 2017, while unemployment figures declined further according to the latest Quarterly Review on Employment and Social Developments in Europe.

Compared to a year before, EU employment rose by 1.7%. This corresponds to an additional 4 million people employed, of which 2.7 million in the euro area. Permanent jobs and full-time employment were the main contributors to this expansion. Between the third quarter of 2016 and 2017, the number of employees with permanent contracts grew by 2.8 million. This increase is three times higher than the rise in temporary contracts (900.000). The number of full-time workers surged by about 3 million, up to 181 million, while part-time workers increased by about 300.000 up to 42.7 million.

*) Source: http://europa.eu/rapid/press-release_IP-18-721_en.htm

WHAT'S BEEN HAPPENING RECENTLY



Alternative economic and monetary systems - summer school on "The Economy of the Future:" July 25 - August 10, 2018 in Vienna, Austria

The Vienna summer school "Alternative Economic and Monetary Systems" will present the latest options for the future development of our society and offers interdisciplinary expertise from economics, natural sciences and philosophy. Registration is open until April 30, 2018. [Read further.](#)



European Business Networking Event Chicago - March 21, April 18, and May 16, 2018

Join us on the third Wednesday of each month for our Professionals Networking cocktail, held in collaboration with the main European Chambers of Commerce and Business Councils in Chicago and the Midwest. [Read further.](#)



Green.Building.Solutions. - Summer university on ecological building: July 21 - August 12, 2018, in Vienna

The Green.Building.Solutions. Summer university showcases top-class Austrian expertise in the fields of architecture, civil engineering, ecology and sustainability. The final registration deadline is April 10, 2018. [Read further.](#)



National Energy Globe Award Puerto Rico 2017

With more than 178 participating countries and over 2,000 project submissions annually, the Energy Globe Award is today's most prestigious environmental prize worldwide. [Read further.](#)



Urban Future Global Conference: February 28 - March 2, 2018, in Vienna, Austria

Europe's biggest event on how to make cities more sustainable. [Read further.](#)



WeAreDevelopers World Congress 2018: May 16 - 18, 2018 in Vienna, Austria

The WeAreDevelopers World Congress is the largest developers conference in Europe, Middle East and Africa. [Read further.](#)



World Sustainable Energy Days: Feb 28 - Mar 2 2018 in Austria

The World Sustainable Energy Days: one of the largest annual conferences in Europe provide the latest information on renewable energy and energy efficiency. [Read further.](#)



Green is the new black - sustainable and "fair fashion" on the rise in the clothing industry

Consumer demand is increasing for sustainable clothing. [Read further.](#)



Bringing an international education to the German International School Chicago

The German International School Chicago achieves International Baccalaureate World School status. [Read further.](#)



Austria's car industry is in the fast lane worldwide

Austria plays a major role as a manufacturer and supplier of vehicles, components and automotive technology. [Read further.](#)



Survey results on the current Austrian business and investment climate, confidence and opinion in the US

A successful year and an optimistic outlook - yet heightened uncertainty and increased cautiousness. [Read further.](#)

BUSINESS OPPORTUNITIES



ANDRITZ HYDRO GmbH

ANDRITZ HYDRO is a global supplier of electro-mechanical systems and services ("Water to Wire") for hydropower plants. The company is a leader in the world market for hydraulic power generation. **The company is offering its services and know-how to electric utilities and power plant operators.** Click [here](#) for more.



BeMo Tunnelling GmbH

Based on 50+ years of experience in worldwide tunnelling, Beton- und Monierbau USA, Inc. offers a wide range of services for business partners, ranging from site preparation and feasibility studies to provision of key personnel for site execution on all project levels & phases. **Be-Mo is offering its services and know-how.** Click [here](#) for more.



Doppelmayr Seilbahnen GmbH

The Doppelmayr/Garaventa Group is the ideal partner for the implementation of diverse transport solutions. In close collaboration with its customers, they develop high-performance passenger transport systems for summer and winter tourism regions as well as modern short-distance traffic systems for urban applications. **The company is looking for direct customers.** Click [here](#) for more.



Fries Kunststofftechnik GmbH

Fries is the market leader for commercial dishwasher baskets in Europe. The company has divided its business activities into the areas of hospitality, industrial baskets (industrial parts cleaning), packaging and technical fittings. **The company is seeking contacts with distributors / general importers operating in the hospitality industry and industrial baskets (industrial parts cleaning).** Click [here](#) for more.



HERZ Energietechnik GmbH

HERZ Energietechnik: The complete provider for renewable energy systems! With the most advanced pellet and wood chip heaters, log wood boilers and heat pumps, HERZ provides a full range of modern, environmentally friendly heating systems with maximum convenience and user satisfaction. **The company is looking for sales partners.** Click [here](#) for more.



SANO Transportgeraete GmbH

SANO Transportgeraete GmbH develops, produces and distributes electrically-driven LIFTKAR stairclimbers and powered tracked LIFTKAR PTR stairclimbers worldwide. Cargo as well as people can be transported ergonomically on paths and stairs with the help of these portable transport devices. **The company is looking for direct customers.** Click [here](#) for more.

voestalpine VAE GmbH

The voestalpine VAE Group, a wholly-owned subsidiary of voestalpine AG, is the global market leader for railway turnout systems. Besides turnouts, the voestalpine VAE group produces innovative drive, detecting, locking and monitoring systems. **The company is looking for direct customers.** Click [here](#) for more.



Vorarlberg Tourismus GmbH

Vorarlberg is blessed with its geographic location, nestled between Lake Constance and the high peaks of the Alps, with its neighbors Germany, Switzerland and Liechtenstein. As the central marketing organization, Vorarlberg Tourismus GmbH is a service point for tour operators and the media. **The company is offering its services and know-how for the travel industry**. Click [here](#) for more.

Welser Profile Austria GmbH

Welser Profile is the leading manufacturer of bespoke profiles, tubes and complete profile systems made of steel, stainless steel and non-ferrous metals.



If you are interested in business opportunities with Austrian companies, please check [our website](#) frequently for updates and recently added company listings.

UP AND COMING EVENTS



Austrian Stamtisch

Austrians and friends of Austria are welcome at this monthly Stamtisch.

Where:

Café Vienna, 2523 N. Clark Street, Chicago, IL 60614

When:

March 9, April 13, and May 11, 2018
from 6:30 - 9:00 pm



NPE 2018: The International Plastics Showcase **May 7 - 11, 2018 in Orlando, FL**

ADVANTAGE AUSTRIA is organizing a pavilion with 9 Austrian companies showcasing the latest technologies and innovations in the area of plastics processing machinery, mold making, recycling machines, etc. [Read further.](#)



2018 George C. Marshall Visit to Austria "Aerospace Industries/Engineering" **April 22 - 28, 2018**

ADVANTAGE AUSTRIA Chicago together with the Austrian Embassy in Washington is coordinating an American delegation to visit Austria at the invitation of the Austrian government. This year's program will focus on the aerospace industry/engineering and will again feature meetings with federal and regional government officials, briefings by relevant agencies and site visits to best practice projects in Austria.

PUBLICATIONS YOU MAY FIND OF INTEREST



FRESH VIEW brochures

The FRESH VIEW magazines are bilingual brochures which are published by ADVANTAGE AUSTRIA in Vienna. They aim to promote export opportunities for Austrian companies as well as give more detailed insight into Austria's expertise and export activity in a range of different industries.

Inside the magazines you will find current facts and figures, company presentations and listings as well as useful contacts. In short, they deliver all the essential information for the export industry that you are interested in.





Our office can provide you with free copies of FRESH VIEW magazines for a wide range of industries. If you are interested in receiving a publication, please feel free to contact us at chicago@advantageaustria.org.

Alternatively, if you would prefer to download the magazines electronically, you can click on the "download" button (in grey font) at the bottom of [this page](#) to access the most recent copies.

The Austrian Yearbook - order your FREE copy

World Champion Austria - the 2018 yearbook is out! Read about why Austria is such an attractive business destination and discover which multiple world market leaders call it home. "Visit" the nine Austrian provinces and compare their growth, their strategies for success and their strengths. Read about Austrian success stories from renewable energy to world-class architecture and highly exciting new technology start-ups. Discover why Austria is *Surprisingly Ingenious*! E-mail us for your free copy: chicago@advantageaustria.org

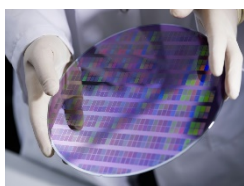
Austrian Sustainable Construction Products & Technologies for North America

In an effort to assist US companies in establishing long-term business partnerships with Austrian firms, ADVANTAGE AUSTRIA Chicago is offering its publication "Austrian Sustainable Products & Technologies for North America". This directory is a "must-have" for those looking for innovative green building products, technologies and services from Austria. Please download your free copy [here](#).



Finding a commercial agent in Austria made simple

The online platform of the Austrian Commercial Agents makes it easy to find the right sales partner. [Read further.](#)



Austrian Space Technology

New database lists 114 organizations active in the space sector.
[Read further.](#)



Free e-subscription to "Austrian Cultural Newsletter US Midwest"

To receive this free e-newsletter about upcoming Austrian-themed cultural events in the US Midwest, please send an email to Klaus Rummer at klausgrummer@gmail.com with the subject line "Subscribe Austrian Newsletter".

JOB MARKETPLACE



NEW! Check out the JOB MARKETPLACE!

An integral part of our job is to match, build bridges and connect people. In this brand new section of our newsletter, we will publish both job offers as well as employment being sought.

Job offers posted will be from either Austrian companies, their US subsidiaries, or other companies in the US looking for qualified Austrian (or German-speaking) candidates. If you are interested in posting your job offer in our quarterly newsletter, please get in touch with us at chicago@advantageaustria.org.

Alternatively, Austrians looking for a job in the US can send us their CV with an explanation of what exactly they are looking for.

Job Offers

1.

Dr. Sauer & Partners (www.dr-sauer.com) is a leading engineering firm in the field of tunneling and underground construction for Subways, Railways and Highways. We operate globally from our offices in Washington DC, Toronto, London and Salzburg.

To manage our growing team, we are currently looking for an Office Manager for our Herndon, VA Office.

Required Skills and Experience:

- Accounting, Invoicing, Cost Control, Payroll
- Advanced proficiency in German
- Advanced proficiency in Quickbooks, MS-Excel, MS-Word, MS-Powerpoint, IBM / Lotus Notes
- Minimum of 5 Years of Office Administration experience

Primary Responsibilities

- Accounting, Invoicing, Cost Control, Payroll

- Human Resources, including Work Visas and Professional Licensing
- General Office Administration

Additional Tasks

- Assisting with Business Development and Proposals
- Marketing

Benefits:

- Competitive Salary
- Health and Dental Insurance
- Short- and Long-term Disability Insurance and Life Insurance
- 401k with Employer Matching Contribution
- Paid Holidays and Vacation

Jürgen Laubbichler, P.E.
 Project Director, Partner
 Dr. Sauer & Partners
 Cell US: +1 703 626 8179
 Cell EU: +43 662 879 999 17
jlaubbichler@dr-sauer.com

2.

Job opportunities in our San Francisco / Silicon Valley office!

<http://www.open-austria.com/jobs/>

Are you interested to connect #Austria and #SiliconValley and passionate about #startups, #innovation & #technology? Get in touch with us - or please share with potential candidates:

<http://www.open-austria.com/jobs/>

Positions Wanted

AUSTRIAN CITIZEN currently residing in Nevada, earned Bachelor's degree in Finance & International Business from Sierra Nevada College, interned and worked part time during studies at Raiffeisenbank. Fluent in German and English, possesses computer skills, accomplished alpine skier. Currently employed at an angel investment firm acting as deal coordinator and head of the company selection. Looking to work at an Austrian consulting firm in the U.S. (Ref. 1/2018)

AUSTRIAN CITIZEN currently residing in Graz, Austria, with law degree and accounting experience, fluent in German, excellent knowledge of English, possesses computer skills, is looking for a new challenge in the US (Ref. 2/2018)

AUSTRIAN CITIZEN with green card, has lived in the USA for 11 years, currently residing in Chicago, fluent in German and English, earned Masters degree in Entrepreneurship from DePaul University, with a broad range of experience in finance and technology, accomplished skier, is looking for a job in sales or corporate strategy (Ref. 3/2018)

AUSTRIAN CITIZEN currently residing in Chicago, experienced in accounting and financial controlling as well as teaching English as a second language, fluent in German, excellent knowledge of English, possesses computer skills, is looking for a new challenge (Ref. 4/2018)

AUSTRIAN CITIZEN currently residing in Vienna, Austria, knowledge of German and English, experienced in trade promotion activities including coordinating and organizing a variety of projects, meetings and events, looking for an office position in the USA (Ref. 5/2018)

AUSTRIAN CITIZEN currently residing in Austria, 20+ years of general management, global B2B sales & market entry experience in Europe, Asia (9 years), the US (4 years), and South America (1 year). Managed several subsidiaries for Austrian companies abroad. Full P&L responsibilities, track record of successfully driving sales from the initial stages to US\$ 250M in yearly revenues, experienced in building, motivating and managing cross-functional and cross-cultural teams & driving KPIs, passionate about new technologies & business-models, innovation and start-up ventures, strong B2B technology & industrial background, worldwide relocation flexibility, looking for a new role to help develop new markets abroad and to build the successful teams that make it happen (Ref. 6/2018)

AUSTRIAN CITIZEN currently residing in Luxembourg, native German speaker, proficient in English, limited Italian and French, studied one semester at UIUC, familiar with the Chicago area, with a diverse background in consulting, finance, accounting, and audit, possesses computer skills, very flexible, looking for a new challenge in the US (Ref. 7/2018)

US CITIZEN currently residing in Munster, Indiana, fluent in German, speaks some Dutch & Russian, experienced in teaching English, interested in communications and sales positions, also interested in companies that offer training programs for young professionals -- example: a management trainee program wherein you receive training through the company and at the end of the training period you take on a role within the company (Ref. 8/2018)

OTHER HELPFUL LINKS



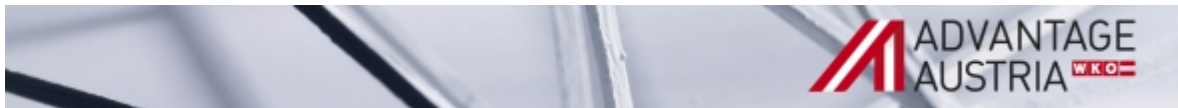
- **Our Website**
- **Importing from Austria**
- **Exporting to Austria**
- **Meet the team**
- **Austrian Embassy in Washington DC**
- **ABA - Invest in Austria**
- **Austrian Tourist Office**
- **Center for Austrian Studies - University of Minnesota**
- **Center Austria - University of New Orleans**
- **German School Chicago**

IMPRESSUM / LEGAL DISCLOSURE

Legal Disclosure / Impressum Information

ADVANTAGE AUSTRIA Chicago
500 North Michigan Avenue, Suite 1950, Chicago, IL 60611
T +1 312 644 5556
E chicago@advantageaustria.org

You received this e-mail because you have been in contact with ADVANTAGE AUSTRIA in the US and/or have indicated that you are interested in receiving information about Austria. If you received this message in error or want to unsubscribe, please e-mail us at chicago@advantageaustria.org or click on "SafeUnsubscribe" below. Although this email and any attachments are believed to be free of any virus or other defect which might affect any computer system into which they are received or opened it is the responsibility of the recipient to ensure they are virus free and no responsibility is accepted by ADVANTAGE AUSTRIA in the US for any loss or damage arising in any way from receipt or use thereof.



ADVANTAGE AUSTRIA, 500 N. Michigan Ave., Suite 1950, Chicago, IL 60611

[SafeUnsubscribe™](#) chicago@advantageaustria.org

[Forward this email](#) | [Update Profile](#) | [About our service provider](#)

Sent by chicago@advantageaustria.org in collaboration with

Constant Contact 
Try it free today