Basics & Mandate

- Set up in March 2008
- Mandated by the Austrian Government as the official Development Bank of Austria
- Our projects must demonstrate a strong development impact and international best practice in terms of environmental & social and corporate governance standards
- NOT tied to Austrian investments and/or supplies and services
- 100 % private – wholly-owned subsidiary of Austria’s ECA (OeKB),
- A member of EDFI (European Development Finance Institutions)

Key Figures for Financial Year 2012:
- Signed commitments: EUR 500 Mio.
- Aggregate number of projects developed since inception: ~ 40
- Total assets: EUR 347 Mio.
- Operating profit for the year: EUR 2.1 Mio.
- Profit for the year: EUR 902,000
- Staff: 25
- Standard & Poor's Rating: AA+
OeEB Instruments

- **Advisory Programmes**
  - Project-related auxiliary support facilities on a non-refundable (grant) basis such as
    - Studies, market research, technical expertise
    - Project-related training,
    - Environmental and social measures.

- **Long-term Financing:**
  - Senior loans, subordinated loans, risk participations
  - OeEB share: up to EUR 25 mn per transaction (USD/EUR)
  - Tenors up to 15 years including grace period, if required

- **Equity**
  - Minority shareholder, max. 25% share
  - Investment volume: EUR 2-5 million
  - Pre-defined exit strategy
OeEB Projects in Africa - examples

- Credit lines to targeted financial institutions or funds in Africa for on-lending to infrastructure projects or SMEs
  - FirstRand Bank (South Africa), BOAD (West African Development Bank), EAIF (Emerging Africa Infrastructure Fund)
- Direct loans to African companies together with other Development Finance Institutions for the financing of a specific project
  - Expansion of operations at Zambeef, Zambia; construction of a Combined Cycle Power Plant in Ghana and Cote d'Ivoire
- Capacity-building project in the Microfinance sector in East Africa
- We are continually on the lookout for new projects, especially in sectors such as infrastructure, energy & environment, industry and the financial sector.
Funding tomorrow's prosperity
Creating better living conditions through a vibrant economy
Financing sustainable development
OeEB – Scope of Support

Consultancy

Studies, preparatory and project-accompanying measures

Business Partnership Program

Equity
30 – 40 %
of that max. 25 %

Debt Financing
60 – 70 %

30 - 35 %

Total Investment Costs

Advantage Austria

OeEB Advisory Programmes

OeEB and ADA

Austrian investor (benefitting from OeKB guarantee)

OeEB as equity co-investor

Commercial bank lending tied to Austrian content (with OeKB guarantee)

OeEB as lender, e.g. local content

Oesterreichische Entwicklungsbank AG
You are an Austrian investor
- OeEB can provide long term loans, subordinated loans and equity participations for your project
- Advisory programmes – market research can help to prepare your project

You are an Austrian supplier
- OeEB can provide long term loans, subordinated loans and equity participations for your partner (for assets that are not financed under Export Credit Agency-guaranteed loans e.g. local content)
- Advisory programmes – a second opinion or an environmental impact assessment may help to support the project evaluation and improve its bankability

You are a local bank
- OeEB can provide credit lines to you for on-lending to specific sectors (MSME, energy efficiency, infrastructure for example)
- Advisory programmes – targeted training for employees may contribute to your institution’s success
Thank you!

Contact Details:

OeEB
Oesterreichische Entwicklungsbank AG
Strauchgasse 3
1011 Vienna
Austria

Tel. +43 1 533 12 00-0
Fax +43 1 533 12 00-5252

office@oe-eb.at