

SURPRISINGLY INGENIOUS



Dear business partners and friends of ADVANTAGE AUSTRIA!

Last year turned out to be a record year for Austrian exports to South Africa. Major investments and projects were announced in the automotive and pulp & paper sectors. These developments encourage us to work on an exciting programme of activities and events in 2019 and we hope you will enjoy reading about them in this 1st edition of our AUSTRIAN BUSINESS NEWS which comes to you, once more, with a totally new look.

Find out more about:

- [what's been happening recently](#)
- [upcoming events](#)
- [business opportunities](#)

Johannes Brunner and the team at ADVANTAGE AUSTRIA Johannesburg

NEWS



Record Heights for Austrian Exports to South Africa

According to provisional data from Statistics Austria for 2018, Austria's export economy has scaled unparalleled heights, with export volumes reaching some EUR 150 Billion (+5.7%). Exports to South Africa have increased by more than a 37 % to EUR 588 Million. This represents the largest volume and percentage increase in the last decade. The most important categories of goods entering the local market were machinery and equipment, automotive engines and pharmaceuticals.

[» read more](#)

Austria's Automotive Industry puts the Pedal to the Metal

The strength of the Austrian automotive industry is heavily dependent on exports. Notwithstanding that, companies make their mark on the global market by routinely achieving record results. The sector outputs more than EUR 24 Billion worth of goods every year and supports over 210,000 jobs. Find the industry champions profiled in our FRESHVIEW publication linked on pg 4.

[» read more](#)





New Polytec Plant to Supply Major OEM in South Africa

Austrian automotive supplier the Polytec Group is investing €10m in a new parts production plant in South Africa to supply to a “well-know, premium class” German OEM. Polytec now has an eight-year delivery contract for the supply of complete vehicle underbody covers and other automotive components. The new plant will be built in East London.

[» read more](#)

Evaporation Plant Delivered to SAPPI South Africa

GIG Karasek has delivered one of the largest mechanical vapor recompression (MVR) evaporation plants in the world - with a capacity of 295 t/h - to the Sappi mill in Umkomaas.

The mill located south of Durban, KwaZulu-Natal, produces dissolving pulp from eucalyptus. Its annual production capacity of 890 000 tonnes makes it the world's largest sulphite pulp plant.

[» read more](#)

Find all more of the latest news and events on our website

[» see more](#)

EVENTS

23 APRIL 2019, JOHANNESBURG

Online Panel Discussion: Next Stop South Africa?

Europe's strong yet vulnerable partner. What does the future hold? Hosted by the WU Executive Academy. Participants: Barbara Stöttinger, Johannes Brunner and Ignaz Fuesgen. Register online.

[» event details](#)

28-30 MAY 2019, MIDRAND

Africa Health

ADVANTAGE AUSTRIA is proud to participate in the continent's largest healthcare exhibition for the eighth time! Our national pavilion will include seven Austrian companies with a variety of solutions.

[» event details](#)

4-5 JUNE 2019, VIENNA

Future of Building Conference

Update your industry knowledge with experts and peers from four continents. Notable topics: smart cities · inner city refurbishment · social housing · construction materials, methods and robotics · green building · etc.

[» event details](#)

7 JUNE 2019, JOHANNESBURG

ABC Annual Golf Day

An excellent opportunity to build relationships with business partners, event sponsors and guests while enjoying a wonderful day of golf at a world class golfing venue. Sponsorship information [here](#).

[» event details](#)

[» find all UPCOMING EVENTS on our website](#)

BUSINESS OPPORTUNITIES



HERZ Energietechnik

Provider of complete renewable energy systems with a range of modern pellet-, biomass- and wood chip-based heating systems.

Wanted: Sales partners

[» see details](#)



EMS Marketing GmbH

Electro-muscular stimulation tracksuits for sports, leisure, fitness, rehabilitation, physio, spa and beauty sectors.

Wanted: Sales partners

[» see details](#)



Werner & Weber GmbH

Waste compactors that compress recyclables into a closed container and provide hygienic waste handling and disposal.

Wanted: Sales partners

[» see details](#)



Fries Kunststofftechnik GmbH

Industrial dishwasher baskets especially for the hospitality industry. Also industrial packaging and technical fittings.

Wanted: Sales partners

[» see details](#)



fluvicon GmbH

A water treatment solution for sea, industrial and municipal water/ wastewater at the fraction of the cost. Inspired by forward-osmosis.

Wanted: Partners

[» see details](#)



O.M. Meissl Technology GmbH

Solutions in environmental technology and renewable energy: products for water and wastewater treatment, solar energy, insulation and in agriculture.

Offered: Sales partners

[» see details](#)



Ruttensteiner Consulting

Expanding your company in the German-speaking countries. Be connected to the right contacts whether potential customer, supplier or partner.

Offered: Know-how

[» see details](#)



Domoferm GmbH & Co KG

The European market leader in steel doors and frames for fire protection, safety, sound insulation and radiation protection.

Wanted: Direct customers and partners

[» see details](#)

Find other opportunities like these on our website

[» see more](#)



FRESH VIEW on Automotive, no. 162/2017

Download our newest Fresh View Publication „Automotive“ full of interesting facts about Austria's automotive sector.

[» free download](#)

Find [all PDF-issues of FRESH VIEW](#) on our website.



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MISSION STATEMENT:

ADVANTAGE AUSTRIA, with its network of foreign trade offices, is the foreign trade promotion organisation of the Austrian economy. Under the auspices of the Austrian Federal Economic Chamber, ADVANTAGE AUSTRIA is Austria's largest service provider and a key facilitator of Austrian export all over the world. ADVANTAGE AUSTRIA acts as an official lobby, representing the interests of its Austrian members both at home and abroad.

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