

SURPRISINGLY INGENIOUS



Dear business partners and friends of ADVANTAGE AUSTRIA!

Spring has started on a positive note: Austrian exports to South Africa have picked up nicely and expanded by 11 % to 310 million EUR in 1st - 2nd quarter of 2019. In this newsletter, we also highlight two not-to-be-missed events taking place in Vienna in November: **AFRICA DAY** and the **International Machinery and Plant Engineering Forum**. We hope you enjoy reading this third edition of our AUSTRIAN BUSINESS NEWS in 2019.

Find out more about:

- [what's been happening recently](#)
- [upcoming events](#)
- [business opportunities](#)

Johannes Brunner and the team at ADVANTAGE AUSTRIA Johannesburg

NEWS



AUSTRIAN EXPORTS TO SOUTH AFRICA STILL ON THE INCREASE

Exports from Austria to South Africa have increased during the first half of 2019. South Africa imported Austrian products for a total of 310 million Euros that 11.2 % more than in the same period of 2018. This confirms South Africa as the most important export market for Austria in Africa. Almost a third of all Austrian exports to the continent are destined for South Africa. The major products are machinery, equipment and vehicles, followed by paper, then non-alcoholic beverages, pharmaceuticals, and iron and steel.

INTECO GROUP DELIVERS FURNACE TO COLUMBUS STAINLESS STEEL

The South African stainless steel producer Columbus Stainless has placed an order for a new Ladle Furnace from the INTECO Group located in Bruck an der Mur (Austria).

Columbus Stainless has had a significant impact on the South African economy in the last five decades. They supply about 70% - 80% of all stainless steel flat products used in South Africa. INTECO will deliver the order in November 2019.



[» learn more](#)



AUSTRIANS PITCH IN FINALS AT SA INNOVATION SUMMIT 2019

Four Austrian companies pitched their solutions in digital identity, GreenTech and AgriTech to a diverse audience at the 12th annual SA Innovation Summit. Nine Austrian start-ups travelled to Cape Town for the event to learn how their solutions could be adapted to succeed in the South African market.

[» gallery](#)

VOESTALPINE HONORED WITH GLOBAL ECOVISION AWARD

This year's special 'Global EcoVision Award' went to voestalpine AG for their 'H2Future' project: one of the world's largest experimental facilities for manufacturing 'green' hydrogen. The award recognises companies making a sustainable contribution to climate protection and the environment.

[» learn more](#)

More of the latest news is on our website

[» see more](#)

EVENTS

6 November 2019, JOHANNESBURG

Africa Day

Do you want to enhance your product offering? Meet with potential Austrian suppliers at Africa Day 2019. Contact us with a short motivational letter identifying your ideal partner and we will facilitate the connection, and potentially cover your accommodation in Vienna.

[» event details](#)

26 November 2019, VIENNA

International Machinery and Plant Engineering Forum

This one-day event brings together international buyers and Austrian suppliers to strengthen established partnerships and form new relationships. Free participation for international guests.

[» event details](#)

[» find all UPCOMING EVENTS on our website](#)



FRESH VIEW on Plastics

Austrian expertise is hidden inside every Lego brick. Because Lego uses injection moulding machines from Austria for its plastic components. In this FRESH VIEW find out where else you will find Austrian expertise in plastics.

[» free download](#)

Find [all PDF-issues of FRESH VIEW](#) on our website.

BUSINESS OPPORTUNITIES



Plasticpreneur

Machinery for small-scale plastic recycling and entrepreneurship. They are seeking partners with whom to run a 'best practice' social project.

Wanted: co-operation partners

[» see details](#)



ib:neuwirth

Mobile solar grain dryers to extend the shelf life of crops, especially fruit. Neuwirth is seeking distribution and cooperation partners.

Offered: services and know-how

[» see details](#)



Swimsol GmbH

A wind, wave, and corrosion resistant offshore floating solar technology that provides power where land is scarce.

Wanted: co-operation partners

[» see details](#)



GreenSense GmbH

Satellite technologies that deliver information for intelligent farm management i.e. irrigation scheduling, nitrogen management etc.

Wanted: co-operation partners

[» see details](#)



youniqx Identity AG

A smartphone-based identity solution allowing citizens to identify themselves in the physical and the digital world increasing efficiency, convenience and security.

Wanted: co-operation

[» see details](#)



NEXTSENSE GmbH

Predictive maintenance for the railway industry; precision gap, flush & radius measurement, and; Profile measurement and surface inspection for long steel products.

Wanted: direct customers

[» see details](#)



International Solid Waste Association

The only worldwide association promoting sustainable, comprehensive, professional waste management. Join today!

Wanted: co-operation partners

[» see details](#)



Komptech GmbH

A portfolio that comprises more than 30 different types of machines intended for the treatment of solid waste and of woody biomass.

Wanted: direct customers

[» see details](#)

The comprehensive list of opportunities is on our website

[» see more](#)



Austrian Federal Economic Chamber | Wirtschaftskammer Österreich (WKÖ)

ADVANTAGE AUSTRIA

Wiedner Hauptstrasse 63 | 1045 Vienna | Austria

ADVANTAGE AUSTRIA Johannesburg

Cradock Heights, 21 Cradock Avenue, 2196, Rosebank | Johannesburg

+27 11 442 7100

johannesburg@advantageaustria.org

MISSION STATEMENT:

ADVANTAGE AUSTRIA, with its network of foreign trade offices, is the foreign trade promotion organisation of the Austrian economy. Under the auspices of the Austrian Federal Economic Chamber, ADVANTAGE AUSTRIA is Austria's largest service provider and a key facilitator of Austrian export all over the world. ADVANTAGE AUSTRIA acts as an official lobby, representing the interests of its Austrian members both at home and abroad.

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